





2014 Annual General Meeting Invitation, Proxy Statement and Annual Report À l'attention de nos actionnaires, Madame, Monsieur,

Vous recevez le rapport annuel 2014 avec retard, ce dont nous vous prions de bien vouloir nous excuser. Ainsi que nous l'avions annoncé en mai de cette année, l'enquête menée par notre comité d'audit, assisté de conseillers externes indépendants, a nécessité une révision en profondeur de certaines données comptables, en particulier pour les exercices 2011et 2012.

En préalable à la publication du formulaire 10-K, qui doit être finalisé et remis à l'US Securities and Exchange Commission (SEC), et dont dépend la publication du rapport qui vous est destiné, nous avions impérativement besoin de connaître l'issue de ces enquêtes. Celles-ci ont mis en lumière un problème de valorisation des stocks de notre produit Revue, abandonné depuis. En conséquence, nous avons dû procéder à une correction de ces valeurs, augmentant le coût des biens vendus au quatrième trimestre de l'exercice 2011, ainsi que les réserves d'inventaire et les dettes de fournisseurs de composants. Cette correction a induit une baisse du bénéfice net pour l'exercice 2011, celle-ci étant contrebalancée par une hausse identique du bénéfice en 2012. Nous avons aussi apporté d'autres corrections, mineures, aux comptes financiers apparaissant dans le formulaire 10-K et le rapport annuel.

La révision en profondeur, achevée fin octobre, nous donne l'assurance que nos comptes pour les exercices précédents et l'exercice en cours sont désormais exacts. En corollaire, nous avons renforcé notre fonction finance en engageant des collaborateurs familiarisés avec les spécificités des Principes Comptables Généralement Admis aux Etats-Unis (US GAAP) et mis en place des pratiques plus rigoureuses.

Nous avons communiqué les conclusions de notre enquête interne à l'autorité de la Bourse américaine (SEC), qui continue sa propre enquête sur certains des mêmes aspects comptables, et poursuivons notre collaboration avec eux afin de clore définitivement le dossier.

# Revue des activités

Nous vous adressons généralement notre lettre annuelle peu après la fin de chaque exercice. Mais le retard de publication de ce rapport annuel 2014 a reporté l'envoi de cette lettre après le premier semestre de l'exercice 2015. C'est pourquoi nous couvrirons l'exercice 2014 tout en incluant, le cas échéant, des données relatives à l'exercice 2015.

L'exercice 2014, qui s'est achevé le 31 mars dernier, a été très bon pour Logitech. Il a marqué un tournant dans l'évolution de notre société et nous a permis de dépasser les objectifs de notre plan de redressement:

- Nous avons enregistré notre première année de croissance depuis 2011, avec un chiffre d'affaires de 2,12 milliards de dollars, en hausse de 1 % par rapport à l'exercice 2013.
- Nous avons dépassé nos prévisions de rentabilité initiales pour l'exercice 2014, avec un résultat opérationnel US GAAP de 77 millions de dollars, contre une perte d'exploitation enregistrée durant l'exercice 2013.
- Notre bénéfice par action US GAAP pour 2014 s'élevait à 0,46 \$, contre -1,42 \$ l'an dernier.

 Nos activités ont généré 202 millions de dollars de cash-flow opérationnel et nous avons clôturé l'exercice avec 469 millions de dollars de liquidités, soit 136 millions de plus qu'à la fin de la période précédente, et ce même après le versement de 36 millions de dollars de dividendes à nos actionnaires.

La solide performance financière enregistrée en 2014 est le fruit de notre stratégie de redressement, qui avance sur de nombreux fronts. Notre stratégie comprend:

- La génération du chiffre d'affaires dans nos catégories au plus fort potentiel,
- L'optimisation de la rentabilité de nos catégories de périphériques PC,
- Le rétablissement de la rentabilité opérationnelle de deux secteurs d'activité, à savoir LifeSize et télécommandes Harmony.

#### Favoriser la croissance

Notre catégorie de croissance comprend les périphériques pour les jeux vidéo, les accessoires pour tablettes ainsi que les haut-parleurs mobiles. Ensemble, ces trois secteurs d'activité ont affiché une croissance de 50% par rapport à l'exercice précèdent. Nous sommes fiers des produits que nous avons conçus et la réaction positive des consommateurs se traduit dans la progression de notre part de marché.

Dans le secteur de périphériques pour les jeux vidéo, en hausse de 29% en 2014, nos nouvelles souris « gaming » ont été un succès. La souris de jeu sans fil Logitech G602 Wireless Gaming Mouse a été bien accueillie depuis son lancement en août 2013. Elle offre une autonomie sans précédent de 250 heures, soit plus de 20 fois celle de la souris équivalente de notre principal concurrent. La souris Logitech G502 Proteus Core Tunable Gaming Mouse, commercialisée à la fin de l'exercice 2014, a dépassé nos attentes et celles du marché, générant la forte progression de notre part de marché au premier semestre de l'exercice 2015. Nos casques de jeu affichent, eux aussi, des performances toujours supérieures à celles du marché, le casque de jeu G930 Gaming Headset restant la meilleure vente mondiale. Avec une gamme de produits complètement rafraîchie, les progrès réalisés dans le secteur de périphériques pour les jeux vidéo sont très encourageants.

Le secteur d'accessoires pour tablettes et d'autres accessoires a progressé de 44 % au cours de l'exercice 2014. Les ventes de claviers pour tablettes iPad constituent le principal moteur de cette croissance. Au cours de l'exercice, nous avons également commercialisé des claviers et étuis de protection pour les produits Samsung et élargi notre gamme de produits pour iPad avec des étuis de protection. Nous sommes satisfaits de la performance de nos produits pour tablettes, tenant compte du fait que le marché a, pour sa part, ralenti ces derniers mois, ce qui a pesé sur la dynamique commerciale de ce segment au premier semestre de l'exercice 2015. Nous demeurons cependant confiants quant à l'avenir de cette catégorie et nous avons prévu le lancement dans un futur proche de modèles innovants pour les nouvelles générations de tablettes Apple et Samsung.

La catégorie haut-parleurs mobile a bondi de 161% au cours de l'exercice 2014, grâce à l'UE BOOM Bluetooth speaker, qui a remporté de nombreux prix de design et a continué à tenir toutes ses promesses au premier semestre de l'exercice 2015 avec le renforcement de sa présence dans les points de vente et le lancement de nouvelles fonctionnalités et d'éditions spéciales. En comparaison annuelle, le chiffre d'affaires de cette catégorie a doublé au cours de chacun des six derniers trimestres.

# Optimiser les bénéfices

Dans un marché en déclin, notre objectif pour les périphériques PC consiste à optimiser leur rentabilité par des innovations sélectives. Durant l'exercice 2014, la rentabilité accrue de cette catégorie nous a notamment permis d'investir dans nos catégories de croissance. Notre part de marché a par ailleurs progressé dans la plupart des gammes de produits que comprend cette catégorie.

Le clavier Wireless Touch Keyboard K400 est l'une de nos réussites. Les consommateurs l'ont largement adopté pour une utilisation au salon, une nouvelle tendance que nous avons commencé à exploiter. Nous avons lancé avec succès de nouveaux produits dans notre gamme pour Communications Unifiées, destinée prioritairement aux entreprises. Dans cette catégorie, la croissance est à mettre au crédit du succès commercial de la ConferenceCam CC3000e.

#### Renouer avec la rentabilité

Au cours de l'exercice 2014, notre objectif pour les secteurs d'activité LifeSize et télécommandes Harmony était de renouer avec la rentabilité opérationnelle, et nous l'avons atteint.

# Construire le Logitech de Demain

Dans le cadre d'une Vision à long terme, nous voulons faire de Logitech un innovateur puissant et une société de Design. Dans ce contexte, "Design" ne signifie pas simplement le choix de couleurs ou de formes. Dans le sens le plus large du terme, tel que nous le considérons, le Design avec un D majuscule, c'est l'amalgame d'une technologie de pointe, de l'innovation et de la connaissance des attentes des consommateurs afin d'offrir des expériences utilisateur inoubliables. Nous sommes convaincus que le Design, tel que défini ci-dessus, constitue un levier stratégique synonyme de différenciation et générateur de valeur ajoutée pour notre entreprise. Durant l'exercice 2014, nous avons recruté un Chief Design Officer, ainsi que d'autres talents, afin de nous aider à concrétiser cette Vision.

Premiers signes de ce renouveau, les produits Design lancés au cours de cette même période nous ont permis de remporter plus de 20 prix de design, un chiffre sans précédent. La transformation de Logitech en une société de Design, qui n'est qu'à ses tout débuts, est donc sur la bonne voie.

Culturellement, nous nous efforçons de retrouver l'esprit et d'agir comme une petite entreprise afin de gagner en rapidité, en simplicité et en réactivité. Après avoir mis à plat la structure organisationnelle l'an dernier, nous avons cette année entrepris de renforcer les sites clés, tout en promouvant un environnement de travail plus collaboratif, et en décloisonnant les espaces de travail.

Même si nous nous réjouissons de notre bonne performance pour l'exercice 2014, nous avons conscience que nous sommes encore en pleine transformation. Pour pérenniser notre progrès, nous nous efforcerons:

 D'alimenter la croissance. Nous soutenons les ventes de nos catégories de croissance actuelles, tout en alimentant les nouveaux moteurs de la croissance, que nous appelons les graines.

- D'optimiser la rentabilité de nos catégories périphériques PC. Nous continuons à innover dans cette catégorie clé, mais nous investissons avec raison, car nous avons conscience que le déclin de ce marché va continuer.
- De gérer nos charges d'exploitation pour obtenir un effet de levier et nous permettre d'investir dans notre croissance.
- De repousser encore les limites du Design produit. Nous construisons notre marque et notre entreprise avec des produits emblématiques qui, dans un environnement concurrentiel, se distinguent par leur excellence en termes de technologie de pointe, d'innovation et de réponse aux attentes des consommateurs.
- De maintenir notre engagement vis-à-vis de nos actionnaires et récompenser leur soutien par la distribution de dividendes et le rachat d'actions.

La solide performance que nous avons enregistrée durant l'exercice 2014 n'aurait pas été possible sans le dévouement et la détermination de nos collaborateurs, qui participent de façon créative à la transformation de chaque partie de notre société. Nous remercions également nos partenaires, qui œuvrent à nos côtés pour faire évoluer notre entreprise.

Nos remerciements vont aussi à nos administrateurs, qui ont consacré un temps et une énergie considérables à s'assurer que notre restructuration est en bonne voie, tout en supervisant attentivement le processus de l'enquête indépendante. Nous remercions par ailleurs les autorités de SIX Swiss Exchange et du Nasdaq pour leur soutien par l'octroi des délais nécessaires pour le dépôt de nos documents. Enfin nous vous remercions vous, nos actionnaires, pour votre patience et votre confiance sans faille envers Logitech et sa promesse pour le futur.

Nous sommes convaincus que nous bâtissons un avenir de succès pour Logitech.

Guerrino De Luca et Bracken P. Darrell

Président du Conseil d'administration

President et Chief Executive Officer

Braile Danell

#### An unsere Aktionäre

Sie haben den Geschäftsbericht 2014 verspätet erhalten. Wir möchten diesen Brief deshalb mit der Begründung für diese Verzögerung beginnen. Wie wir im Mai dieses Jahres angekündigt haben, hat unser Rechnungsprüfungsausschuss (Audit Committee) mit Unterstützung von unabhängigen Beratern Abklärungen für bestimmte Bereiche unserer Buchhaltung vorgenommen. Wir benötigten die Resultate dieser Abklärungen, um unsere Bilanzen aus den Vorjahren entweder zu bestätigen oder zu korrigieren, und zwar bevor wir unseren Jahresabschluss mit dem Formular 10-K bei der U.S. Securities and Exchange Commission (SEC) einreichen konnten, denn dieses Formular enthält auch Leistungsberichte aus den Vorjahren. Der 10-K-Bericht wiederum musste fertiggestellt und eingereicht werden, bevor wir den Geschäftsbericht, den wir Ihnen in der Beilage zustellen, veröffentlichen konnten.

Die Abklärungen haben ergeben, dass unsere Jahresabschlüsse für die Geschäftsjahre 2011 und 2012 revidiert werden mussten, weil die Rückstellungen für Lagerbestände für unser nicht mehr weitergeführtes Revue-Produkt fehlerhaft ausgewiesen worden waren. Die Berichtigung resultierte in einer Erhöhung der Kosten der im vierten Quartal des Geschäftsjahres 2011 verkauften Produkte und einer Erhöhung der Rückstellungen für Lagerbestände und Lieferantenhaftung für Komponenten. Dies führte zu einer Reduktion des Nettoertrags für das Geschäftsjahr 2011 und zu einer entsprechende Erhöhung des Nettoertrags für das Geschäftsjahr 2012. Aufgrund der Anpassungen des Jahresabschlusses nahmen wir weitere immaterielle Korrekturen der Jahresabschlüsse am 10-K-Formblatt und am Geschäftsbericht vor.

Abgesehen von der Notwendigkeit gewisser Anpassungen und Korrekturen haben die Nachprüfungen aufgezeigt, dass bestimmte Abläufe im Buchhaltungsteam nicht den allgemein anerkannten Rechnungslegungsgrundsätzen (GAAP) entsprachen und dass bei unserem Mitarbeiterstab Lücken in einzelnen Kompetenzbereichen vorhanden waren. Wir arbeiten daran, diese Probleme durch mehr Disziplin in unseren Abläufen und Verfahren und durch neue, entsprechend gualifizierte Mitarbeitende zu beheben.

Wir bedauern die verspätete Publikation des Geschäftsberichts 2014. Nachdem die Nachforschungen Ende Oktober 2014 abgeschlossen worden sind, ist es uns nun jedoch wieder möglich, konzentriert auf unsere Geschäftsziele hinzuarbeiten. Wir haben heute die Gewissheit, dass unsere Bilanzen der letzten Jahre korrekt und unsere Rechnungslegungsverfahren solide sind und dass wir über ein kompetentes Finanzteam verfügen.

Die US-amerikanische Regulierungsbehörde SEC führt derzeit eigene Überprüfungen derselben Aspekte des Rechnungsabschlusses durch, die wir untersucht haben. Wir arbeiten mit der SEC eng zusammen und haben ihr die Ergebnisse unserer unabhängigen Abklärungen weitergeleitet.

# Informationen zum Geschäftsverlauf

In der Regel verschicken wir unseren jährlichen Aktionärsbrief kurz nach Ende unseres Geschäftsjahres. Aufgrund der verzögerten Veröffentlichung unseres Geschäftsberichts 2014 erreicht Sie dieser Aktionärsbrief erst im 2. Halbjahr des laufenden Geschäftsjahres. Darin konzentrieren wir uns zwar auf das Geschäftsjahr 2014, werden aber auch einige Anmerkungen zum Geschäftsjahr 2015 anfügen.

Das Geschäftsjahr 2014 war für Logitech erfolgreich. Es war ein Schicksalsjahr für die Neuausrichtung unseres Unternehmens und führte dazu, dass wir unserem Turnaround-Plan voraus sind:

- Mit einem Umsatz von 2,12 Mrd. US-Dollar und einer Steigerung von 1 % gegenüber dem GJ 2013 war es unser erstes Wachstumsjahr seit dem Geschäftsjahr 2011.
- Verglichen mit dem Betriebsverlust im GJ 2013 übertrafen wir im Geschäftsjahr 2014 unseren ursprünglichen Ertragsplan mit einem ordentlichen Betriebsergebnis nach GAAP von 77 Mio. US-Dollar
- Unser Gewinn pro Aktie nach GAAP für das GJ 2014 betrug 0,46 US-Dollar, verglichen mit einem Verlust von -1,42 US-Dollar pro Aktie im Vorjahr.
- Wir haben 2014 aus dem laufenden Betrieb 202 Mio. US-Dollar Cashflow generiert und beendeten das Geschäftsjahr mit 469 Mio. US-Dollar Barmitteln. Das bedeutet eine Steigerung von 136 Mio. US-Dollar gegenüber dem Vorjahr – nach Ausschüttung einer Dividende von 36 Mio. US-Dollar an unsere Aktionäre.

Diesem finanziellen Erfolg für das Geschäftsjahr 2014 liegt eine Turnaround-Strategie zugrunde, die in vielen Bereichen greift. Sie umfasst folgende Punkte:

- Forciertes Umsatzwachstum in jenen Geschäftsfeldern, in denen das meiste Potenzial steckt
- Maximierung der Ertragskraft bei PC-Peripheriegeräten
- Rückführung der zwei Geschäftsbereiche LifeSize und Fernbedienungen zu einem positiven Betriebsergebnis

# Schwerpunkt auf Wachstumskräfte

Unsere Wachstumskategorie umfasst PC-Gaming, Tablets und anderes Zubehör sowie mobile Lautsprecher. Zusammengenommen wuchsen diese drei Unternehmensbereiche im GJ 2014 mit 50 % gegenüber dem Vorjahr. Wir sind stolz auf die Produkte, die wir für diese Sparte entwickelt haben. Wir sehen an unserem gewachsenen Marktanteil, dass diese auch von unseren Verbrauchern geschätzt werden.

Im Bereich PC-Gaming, der im GJ 2014 ein Wachstum von 29 % verzeichnete, war unsere neue Maus für Gamer ein Renner. Die Logitech G602 Wireless Gaming Mouse ist seit ihrer Einführung im August 2013 ein großer Erfolg. Sie bietet nie dagewesene 250 Stunden Batterielebensdauer - bis zu zwanzig mal mehr als die Wireless-Maus des führenden Mitbewerbers. Die Logitech G502 Proteus Core Tunable Gaming Mouse, die zum Ende des Geschäftsjahres 2014 eingeführt worden ist, hat sowohl unsere Erwartungen als auch die allgemeine Marktentwicklung übertroffen. Dies hat zu einem bedeutenden Wachstum im ersten Halbjahr des Geschäftsjahres 2015 im Bereich PC Gaming geführt. Unsere Gaming-Headsets entwickeln sich ebenfalls besser als der Markt. Das G930 Gaming Headset ist weiterhin das weltweit meistverkaufte Headset. Die komplett überarbeitete Produktpalette und der neu gestaltete Markenauftritt bestärken uns in den großen Fortschritten, die wir im PC-Gaming-Bereich gemacht haben.

Im Geschäftsjahr 2014 verzeichneten Tablets und anderes Zubehör ein Wachstum von 44 %, wobei der Absatz von Tablet Keyboards für das iPad der wichtigste Wachstumsfaktor ist.

Während des Geschäftsjahres 2014 haben wir mit dem Verkauf von Tablet Keyboards und Taschen für Samsung-Produkten begonnen und unsere iPad-Produktpalette um Taschen erweitert.

Obwohl wir mit den innovativen Produkten, die wir für Tablets eingeführt haben, zufrieden sind, hat der in den letzten Monaten verlangsamte Tablet-Markt unser Umsatzwachstum in diesem Bereich in der ersten Hälfte des Geschäftsjahres 2015 beeinträchtigt. Wir bleiben für diese Sparte aber weiterhin zuversichtlich und werden mit großer Energie innovative Designs für neue Tablet-Generationen von Apple und Samsung einführen.

Bei den mobilen Lautsprechern betrug das Wachstum im Geschäftsjahr 2014 161 %. Der wichtigste Wachstumsmotor in dieser Kategorie war der UE BOOM Bluetooth-Lautsprecher. Er hat mehrere Designauszeichnungen gewonnen und auch im ersten Halbjahr 2015 gute Erfolge erzielt, weil wir seine Präsenz im Einzelhandel ausbauen und aktualisierte Funktionen und Sondereditionen auf den Markt bringen konnten. In dieser Sparte hat sich der Umsatz während der letzten sechs Quartale verdoppelt.

# Schwerpunkt auf Ertragsmaximierung

Bei unseren PC-Peripheriegeräten haben wir uns zum Ziel gesetzt, die Ertragskraft zu maximieren, während wir in einem schrumpfenden Markt selektiv Innovationen einführen. Im Geschäftsjahr 2014 ermöglichte uns unsere verbesserte Ertragskraft in diesem Bereich, mehr in unsere Wachstumskategorie investieren zu können. In den meisten Kategorien unserer PC-Peripheriegeräte haben wir Marktanteile gewonnen.

Als grosser Erfolg entpuppte sich unser Wireless Touch Keyboard K400, welches von Kunden weitgehend im Wohnzimmer benutzt wird - ein neuer Trend, dem wir gefolgt sind. Wir haben auch erfolgreich Produkte in unsere Unified Communications-Produktpalette aufgenommen, welche für Unternehmensanwendungen bestimmt ist. Insbesondere die ConferenceCam CC3000e trägt in diesem Bereich zum Wachstum bei.

# Schwerpunkt auf Rückkehr zur Rentabilität

Unser Ziel für die Sparte LifeSize und Fernbedienung war es, bis zum Ende des Geschäftsjahres 2014 ein positives Betriebsergebnis zu erwirtschaften. Das ist uns gelungen.

# **Neuausrichtung von Logitech**

Unsere Vision für Logitech ist die Schaffung eines leistungsstarken Innovationsunternehmens, das im Endeffekt ein Designunternehmen werden soll. Unter "Design" sind dabei nicht nur Farben oder Formen zu verstehen – dies wäre eine zu eng gefasste Definition. Der Begriff umschliesst auch die Integration zukunftsweisender Technologie, Innovation und das Verständnis für Verbraucheranliegen zugunsten einer gänzlich neuen Produkterfahrung.

Wir sind davon überzeugt, dass wir Design als strategischen und differenzierenden Faktor einsetzen können, um mehr Wertschöpfung zu generieren. Im Geschäftsjahr 2014 haben wir einen Chief Design Officer eingestellt und unsere internen Design-Talente gefördert, um Logitech's Spitzentechnologie, welche wir in den kommenden Jahren weiter ausbauen wollen, zu stärken.

Im Geschäftsjahr 2014 haben wir eine Reihe von Produkten mit hervorragendem Design auf den Markt gebracht und gewannen mit über 20 Preisen so viele Auszeichnungen wie nie zuvor.

Zwar stehen wir mit der Transformation von Logitech in ein Designunternehmen erst am Anfang, wir sind aber auf dem richtigen Weg.

Wir bemühen uns, unsere Unternehmenskultur wieder zu derjenigen eines kleinen Unternehmens zurückzuführen. In diesem Sinne versuchen wir, schneller, einfacher und agiler zu werden. Nachdem wir die Organisationsstruktur im vergangenen Jahr verflacht haben, wurden im laufenden Jahr diverse Maßnahmen umgesetzt, um ein für die Zusammenarbeit geeigneteres Arbeitsumfeld zu schaffen. Die wichtigsten Standorte wurden konsolidiert und Büroräume geöffnet, damit unsere Mitarbeitenden auch räumlich enger zusammenarbeiten können. Um die Kultur eines Kleinunternehmens zu fördern, werden wir auch weiterhin entsprechende Maßnahmen umsetzen.

Obwohl wir mit unserer Leistung im Geschäftsjahr 2014 zufrieden sind, ist uns bewusst, dass wir uns noch mitten im Turnaround befinden. Um unsere Fortschritte weiter zu festigen, konzentrieren wir uns auf folgende Kernpunkte:

- Förderung des Wachstums. Wir stärken unsere Umsätze in unseren aktuellen Wachstumskategorien und kultivieren neue Wachstumsmotoren – wir nennen sie "Aussaat".
- Maximierung der Ertragskraft in der Sparte PC-Peripheriegeräte. In dieser Kernsparte entwickeln wir Innovationen, investieren aber sehr gezielt, da wir erwarten, dass der Markt für PC-Peripheriegeräte weiter schrumpfen wird.
- Kontrolle unserer betrieblichen Aufwendungen, um unsere operative Beweglichkeit zu fördern und Kapazitäten für Investitionen in Wachstum zu schaffen.
- Grenzen ausloten im Produktdesign. Wir stärken unsere Marke und unser Unternehmen, indem wir moderne Produkte herstellen, die sich im Markt mit ihren ausgezeichneten Eigenschaften durch den Einsatz von zukunftsweisender Technologie, Innovation und Kundennähe von anderen abheben.
- Konsequente Verfolgung des Ziels, für unseren Aktionäre durch Dividenden und Aktienrückkäufe Erträge zu schaffen.

Uns ist bewusst, dass wir unsere gute Leistung im Geschäftsjahr 2014 nicht ohne die Motivation und Einsatzfreude unserer Mitarbeitenden erreicht hätten, die in jeder Funktion in unserem Unternehmen mit Kraft und Innovationsfreude mitgewirkt haben. Wir danken auch unseren Partnern, mit denen wir im Rahmen unserer Turnaround-Aufgabe eng zusammenarbeiten.

Auch den Mitgliedern unseres Verwaltungsrats möchten wir unsere Wertschätzung ausdrücken. Sie alle haben nicht nur beträchtliche Zeit und Energie aufgewendet, um uns bei der Transformation von Logitech zu unterstützen, sondern das Unternehmen auch umsichtig durch die unabhängige Rechnungskontrolle geführt. Wir danken den Aufsichtsgremien an der SIX Swiss Exchange und Nasdaq für ihre Unterstützung durch die Gewährung der notwendigen Fristenverlängerungen und wir danken Ihnen, liebe Aktionäre, für Ihre Geduld und Ihr fortwährendes Vertrauen in Logitech.

Wir sind überzeugt, für Logitech eine aussichtsreiche Zukunft gestalten zu können.

Freundliche Grüsse

Guerrino De Luca und Bracken P. Darrell

Präsident des Verwaltungsrates

President und Chief Executive Officer

Bracken Danell

(viii)

To Our Shareholders,

This Fiscal Year 2014 Annual Report comes to you late. We'll begin our letter by addressing the reasons for the delay. As we announced in May of this year, our Audit Committee, with the assistance of independent advisors, found it necessary to conduct a thorough investigation into certain accounting matters related to Logitech's previously issued financial statements. We needed the results of the investigation to validate or correct prior-year statements before we could file our Annual Report on Form 10-K with the U.S. Securities and Exchange Commission (SEC), because this report includes performance for prior years. And we needed the 10-K to be finalized and filed before we could publish the Annual Report that we send to you.

The investigation did reveal the need to restate our financial reports for Fiscal Years 2011 and 2012 due to an accounting misstatement for inventory valuation reserves for our now-discontinued Revue product. As a result, we recorded an adjustment to increase the cost of goods sold during the fourth quarter of FY 2011 and to increase inventory reserves and supplier liability for components. This resulted in a decrease in net income for FY 2011 and a corresponding increase in net income for FY 2012. Because of the restatement, we made other immaterial corrections to the financial statements included in the 10-K and the Annual Report.

Beyond the need for the restatement and the other corrections, the investigation identified that certain practices of the accounting team were not following generally accepted accounting principles (GAAP), and that our staff had some skills deficiencies. We are addressing both of these issues with greater discipline in our practices and new staff members with the right skills. While the delay was unfortunate, the outcome of the investigation – which was closed at the end of October 2014 – allows us to move forward with a focus on our business goals, confident that our prior-year financial statements are now accurate, our accounting practices are solid and our financial staff has the right skills.

The U.S. regulatory authority (SEC) is also conducting its own investigation into some of these same accounting matters. We continue to cooperate with the SEC and have shared the findings of our independent investigation with them.

# **Business Update**

Typically we write our annual letter to you shortly after our fiscal year ends. But the delay in publishing our FY 2014 Annual Report has resulted in delivering this letter to you more than two quarters into FY 2015. So we'll focus on FY 2014 in this letter, but include a few updates on FY 2015 as appropriate.

FY 2014 was a strong year for Logitech. It was pivotal in the transformation of our company and put us ahead of our turnaround plan:

- It was our first year of growth since FY 2011, with sales of \$2.12 billion, up 1% over FY 2013.
- We exceeded our original profitability plan for FY 2014, with GAAP operating income of \$77 million, compared to an operating loss in FY 2013.
- Our GAAP earnings per share (EPS) for FY 2014 was \$0.46, compared to a loss of (\$1.42) per share a year ago.

 We delivered \$202 million in cash flow from operations, and we ended the year with \$469 million in cash, up \$136 million over the prior year – even after distributing \$36 million in dividends to our shareholders.

Underlying this solid financial performance for FY 2014 is a turnaround strategy that is working on many fronts. Our strategy includes:

- Drive sales growth in our categories with the highest opportunity
- · Maximize profitability in our PC Peripherals categories
- Return two businesses to operating profitability: LifeSize and Remote Controls

# Focus on Driving Growth

Our Growth category includes PC Gaming, Tablets and Other Accessories, and Mobile Speakers. Combined, these three categories grew 50% year over year in FY 2014. We're proud of the products we have designed for these categories and we see consumer validation through improvements in market share.

In PC Gaming, which grew 29% in FY 2014, our new gaming mice were highlights. The Logitech G602 Wireless Gaming Mouse has performed well since its introduction in August 2013, offering an unprecedented 250 hours of battery life, up to 20 times that of the leading competitor's wireless gaming mouse. And the Logitech G502 Proteus Core Tunable Gaming Mouse, introduced at the end of FY 2014, has out-performed our expectations and the overall market, driving our significant growth in gaming mice in the first half of FY 2015. Our gaming headsets continue to outperform the market as well, with the G930 Gaming Headset remaining the world's best-selling headset. With a completely refreshed product lineup and branding, we are strongly encouraged by the progress we are making in PC Gaming.

Tablets and Other Accessories grew 44% in FY 2014. Sales of tablet keyboards for the iPad were the primary factor in this growth. During the fiscal year we also began selling tablet keyboards and cases for Samsung products, and we broadened our iPad lineup with cases. While we're pleased with the innovative products we have introduced for tablets, the tablets market itself has slowed in recent months, and that has negatively impacted our sales momentum in this category during the first half of FY 2015. We continue to be optimistic about the future of this category and will be aggressive in introducing innovative designs for new generations of tablets from Apple and Samsung.

Mobile Speakers grew 161% in FY 2014. The key growth driver in this category was the UE BOOM Bluetooth speaker, which is a winner of multiple design awards and has continued to perform very well in the first half of FY 2015 as we broaden its retail presence and introduce updated capabilities and special-edition models. In fact, this category has doubled in sales, year over year, in each of the last six quarters.

# Focus on Profit Maximization

With our PC Peripherals products, our goal is to maximize profitability as we continue to innovate selectively in a declining market. In FY 2014, our improved profitability in this category contributed to our ability to invest in our Growth category. And we have gained market share in most of our PC Peripherals categories.

One product highlight has been our Wireless Touch Keyboard K400, which has been widely adopted by consumers for use in the living room, a recent trend in keyboard use that we have

been tapping into. We also successfully introduced new products in our Unified Communications (UC) product line, designed for enterprise communications. In particular, the ConferenceCam CC3000e is driving growth in this category.

# Focus on Return to Profitability

Our goal for our LifeSize and Remote Controls businesses in FY 2014 was to return them to operating profitability by the end of the year – and we delivered.

# **Building the Logitech of Tomorrow**

Our Vision for Logitech is to become a powerful innovator and, in fact, a Design company. In this context "Design" is not just color or shape. That is "design" with a small "d." "Design" with a big "D" is about using the integration of leading-edge technology, innovation, and consumer insights to create amazing experiences. We believe we can use Design as a strategic and differentiating lever to add value to the company. In FY 2014, we hired a Chief Design Officer and built up our internal Design talent, to complement our powerful technology capability, one that we will grow and expand in the years to come.

We introduced many well-designed products in FY 2014 and won an unprecedented number of design awards, over 20. While we're at the very beginning of transforming Logitech into a Design company, we are on the right track.

We are striving to act like a small company again, as a cultural ambition. In this regard we aim to be faster, simpler and more responsive. After flattening the organization last year, we took steps this year to create more collaborative working environments by consolidating key work sites and opening up offices spaces so that our employees are in closer proximity to one another. We will continue to pursue opportunities to build a small-company culture.

As pleased as we are with our strong performance in FY 2014, we know we are still in the midst of our turnaround. To sustain our progress we are focused on:

- Nurturing growth. We are driving sales in our current Growth category businesses as well as cultivating new growth engines – what we call seeds.
- Maximizing profitability in our PC Peripherals business. We are continuing to innovate in this core category, but we are investing appropriately, mindful that we expect our PC peripherals markets to continue to decline.
- Managing our operating expenses to drive operating leverage and to create capacity to invest in our growth.
- Continuing to push the boundaries in product design. We are building our brand and our business with iconic products that stand out in a competitive market for their excellence in using leading-edge technology, innovation and consumer insights.
- Remaining committed to return cash to our shareholders through dividends and share repurchases.

We could not have delivered our strong FY 2014 performance without the dedication and determination of our employees, who are transforming our company with speed and innovation

in every function. We also thank our partners, who have been working very closely with us on our turnaround journey.

We extend our appreciation to our dedicated board of directors. Not only have they invested considerable time and energy to ensure that we are on the right track in rebuilding our company, but they have diligently guided the company through the independent investigation. We also thank the authorities at the SIX Swiss Exchange and Nasdaq for their support in granting the necessary extensions during the delay of our filings. And we thank you, our shareholders, for your patience and your continuing belief in Logitech and the promise of our future.

We believe we are creating a bright future for Logitech.

Guerrino De Luca and Bracken P. Darrell

Chairman of the Board

President and Chief Executive Officer

Bracken Danell

#### **DEUTSCH**

**ENGLISH** 

# Invitation et Document D'information

- 1 A nos actionnaires
- 3 Invitation à l'Assemblée générale ordinaire; Ordre du jour
- 4 Questions et reponses concernant l'assemblee generale ordinaire 2014 de Logitech
- 11 Propositions et explications
- 22 Informations concernant le conseil d'administration et le Rapport de Rémunération

# Einladung und Informationsmaterial

- 23 An unsere Aktionärinnen und Aktionäre
- 25 Einladung zur ordentlichen Generalversammlung; Traktandenliste
- 26 Fragen und antworten betreffend die ordentliche generalversammlung 2014 der Logitech international S.A. ("Logitech")
- 33 Traktanden und Erläuterungen
- 45 Verwaltungsratsangelegenheiten und Entschädigungsbericht"

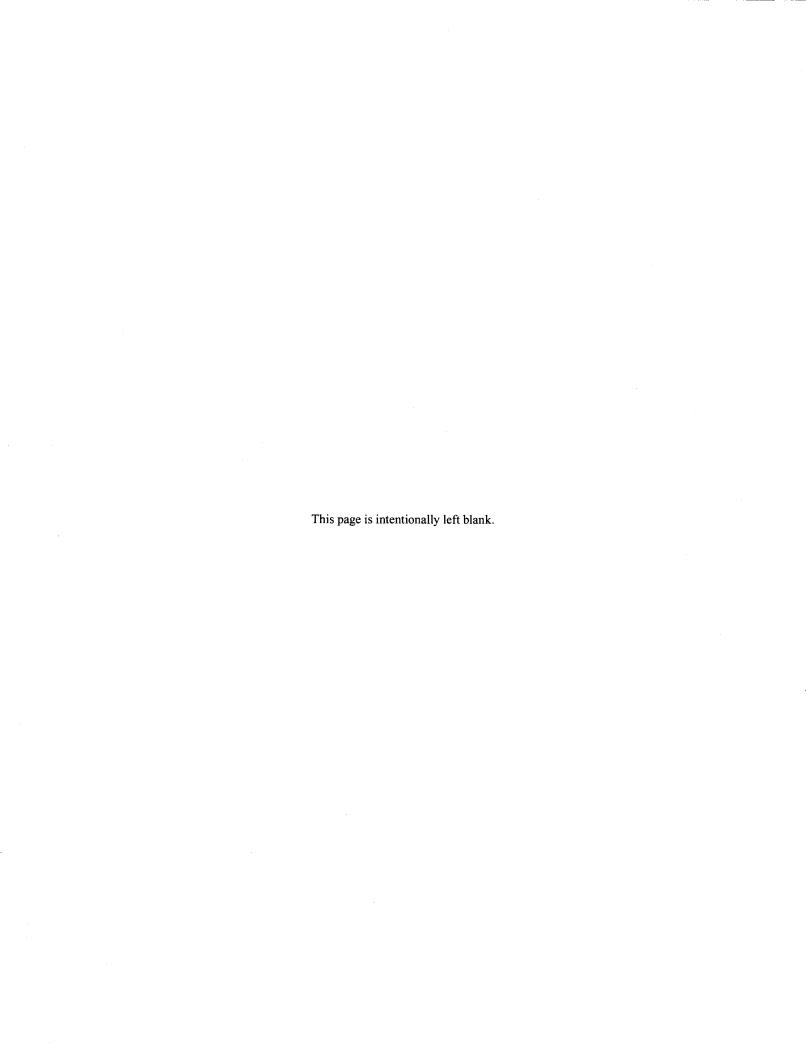
# Invitation and Proxy Statement

- 47 To Our Shareholders
- 49 Invitation and Agenda for the Annual General Meeting
- 50 Questions and Answers About the Logitech 2014 Annual General Meeting
- 57 Agenda Proposals and Explanations
- 68 Corporate Governance and Board of Directors Matters
- 91 Compensation Report
- 128 Appendix A: Proposed Changes to the Articles of Incorporation of Logitech International S.A.

# Annual report

- 143 Management's Discussion and Analysis of Financial Condition and Results of Operations
- 183 Additional Financial Disclosures
- 205 Report on Corporate Governance
- 221 Consolidated Financial Statements
- 281 Logitech International S.A., Apples Swiss Statutory Financial Statements

- \* Se référer s'il vous plaît à la version anglaise
- \*\* Bitte beziehen Sie sich auf die Englishche Version





21 novembre 2014

#### A nos actionnaires,

Vous êtes cordialement invités à participer à l'Assemblée générale ordinaire 2014 de Logitech. L'Assemblée aura lieu le jeudi 18 décembre 2014 à 14h00 au SwissTech Convention Center, à l'EPFL, Lausanne, Suisse.

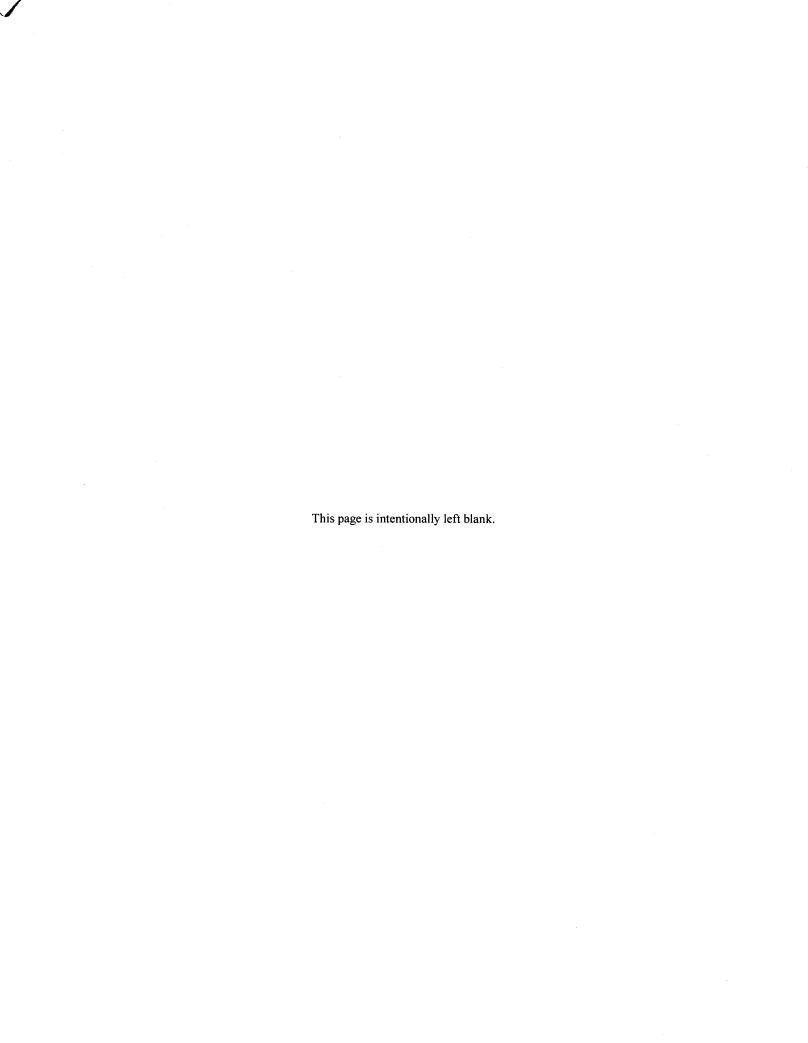
Vous trouverez en annexe une invitation et des informations, qui comprennent un ordre du jour et des indications concernant les points qui seront soumis au vote lors de l'Assemblée, la façon dont vous pourrez exercer vos droits de vote, la rémunération des membres du Conseil d'administration et de la Direction générale de Logitech ainsi que d'autres informations utiles.

Que vous puissiez participer à l'Assemblée générale ordinaire ou non, votre vote est important.

Nous vous remercions du soutien continu que vous apportez à Logitech.

mino Mu

Guerrino De Luca Président du Conseil d'administration



# LOGITECH INTERNATIONAL S.A.

Invitation à l'Assemblée générale ordinaire Jeudi 18 décembre 2014 14h00 (l'enregistrement débute à 13h30) SwissTech Convention Center, EPFL – Lausanne, Suisse

te à 13h30)

- Lausanne, Suisse

#### ORDRE DU JOUR

\*\*\*\*

## A. Rapport

Rapport d'activité pour l'exercice se terminant au 31 mars 2014

#### B. Points soumis au vote

- 1. Approbation du rapport annuel, du rapport de rémunération, des comptes consolidés et des comptes statutaires de Logitech International S.A. pour l'exercice 2014
- 2. Vote consultatif relatif à l'approbation de la rémunération des membres des organes dirigeants
- 3. Emploi du bénéfice résultant du bilan et fixation d'un dividende
- 4. Modification des statuts de la Société
- 5. Autorisation de détenir plus de 10% d'actions propres
- Décharge des membres du Conseil d'administration et de la Direction pour leur activité pendant l'exercice 2014
- 7. Elections au Conseil d'administration
  - 7.1. Réélection de M. Daniel Borel
  - 7.2. Réélection de M. Matthew Bousquette
  - 7.3. Réélection de M. Kee-Lock Chua
  - 7.4. Réélection de M. Bracken P. Darrell
  - 7.5. Réélection de Mme Sally Davis
  - 7.6. Réélection de M. Guerrino De Luca
  - 7.7. Réélection de M. Didier Hirsch
  - 7.8. Réélection du Dr. Neil Hunt
  - 7.9. Réélection de Mme Monika Ribar
  - 7.10. Election de M. Dimitri Panayotopoulos
- 8. Election du Président du Conseil d'administration
- 9. Elections au Comité de rémunération
  - 9.1. Election de M. Matthew Bousquette
  - 9.2. Election de Mme Sally Davis
  - 9.3. Election du Dr. Neil Hunt
  - 9.4. Election de Mme Monika Ribar
- 10. Election de KPMG AG en qualité d'organe de révision de Logitech et ratification de la nomination de KPMG LLP en qualité d'expert-comptable agréé indépendant de Logitech pour l'exercice 2015
- 11. Election de Me Béatrice Ehlers en qualité de Représentant indépendant

Apples, Suisse, le 21 novembre 2014

# QUESTIONS ET REPONSES CONCERNANT L'ASSEMBLEE GENERALE ORDINAIRE 2014 DE LOGITECH

#### INFORMATIONS GENERALES CONCERNANT TOUS LES ACTIONNAIRES

#### Pourquoi ai-je recu cette "Invitation et Document d'Information"?

Ce document est destiné à satisfaire à la fois aux règles du droit des sociétés suisses et aux règles américaines concernant les "proxy statements". En dehors des Etats-Unis et du Canada, cette Invitation et Document d'Information sera mise à disposition des actionnaires inscrits au Registre des Actions avec une traduction partielle française et allemande. La version anglaise de cette Invitation et Document d'Information fait foi en cas de divergence avec les autres versions. Des copies de cette Invitation et Document d'Information ont été mises à disposition des actionnaires dès le 18 novembre 2014.

Le coupon-réponse vous est adressé au nom du Conseil d'administration de Logitech pour l'Assemblée générale ordinaire. L'Assemblée aura lieu le jeudi 18 décembre 2014 à 14h00 au SwissTech Convention Center, EPFL, à Lausanne, en Suisse.

#### Qui peut voter à l'Assemblée?

Les actionnaires inscrits au Registre des Actions de Logitech International S.A. (y compris dans le sous-registre tenu par l'agent de transfert américain de Logitech, Computershare) le jeudi 11 décembre 2014, peuvent voter à l'Assemblée. Aucun actionnaire ne pourra être inscrit au Registre des Actions entre le 11 décembre 2014 et le jour suivant celui de l'Assemblée. Au 30 septembre 2014, 114,374,671 actions étaient inscrites et conféraient le droit de vote sur un total de 163,259,279 actions Logitech en circulation. Le nombre d'actions qui pourront effectivement être votées lors de l'Assemblée dépendra du nombre d'actions qui seront inscrites ou désinscrites entre le 30 septembre 2014 et le 11 décembre 2014.

Pour obtenir davantage d'informations sur la façon dont les ayants droit économiques américains et canadiens peuvent exercer leurs droits de vote dans la perspective de l'Assemblée, vous êtes priés de vous référer à la section "Informations supplémentaires pour les ayants droit économiques américains et canadiens *street name*" ci-dessous.

# Qui a la qualité d'actionnaire inscrit?

Vous êtes considéré comme un actionnaire inscrit et cette Invitation et Document d'Information ainsi que les documents qui l'accompagnent sont mis à votre disposition, si vos actions sont inscrites au Registre des Actions de Logitech International S.A. ou dans le sous-registre tenu par notre agent de transfert américain, Computershare.

# Qui est considéré comme un ayant droit économique d'actions inscrites au nom d'un dépositaire?

Les actionnaires qui n'ont pas demandé à ce que leurs actions soient inscrites directement au Registre des Actions, et qui détiennent leurs actions par l'intermédiaire d'une banque, d'un trustee, d'une société nominee ou d'une organisation similaire inscrite au Registre des Actions, sont les ayants droit économiques des actions inscrites au nom du dépositaire. Si vous détenez vos actions Logitech par l'intermédiaire d'une banque, d'un trustee, d'une société nominee ou d'une organisation similaire américaine ou canadienne, ce qui est la pratique habituelle aux Etats-Unis et au Canada, l'organisation auprès de laquelle vous détenez votre compte est considérée comme étant l'actionnaire inscrit en ce qui concerne l'exercice du droit de vote à l'Assemblée, et cette Invitation et Document d'Information ainsi que les documents qui l'accompagnent sont envoyés à cette organisation ou mis à sa disposition. Vous êtes en droit de donner des instructions à l'organisation pertinente sur la façon dont le droit de vote doit être exercé en ce qui concerne les actions détenues pour votre compte.

# Pourquoi est-il important de voter?

Logitech est une société cotée en bourse dont les décisions essentielles ne peuvent êtres prises que par les actionnaires. Que vous ayez l'intention de participer à l'Assemblée ou non, il est important que vos actions soient représentées.

#### Combien d'actions doivent être représentées pour que l'Assemblée puisse valablement délibérer?

L'Assemblée n'est soumise à aucune exigence de quorum. En droit suisse, les assemblées générales des sociétés cotées en bourse ne sont pas soumises à des exigences de participation minimale, et les statuts de Logitech ne prévoient pas non plus une telle exigence.

# Où Logitech a-t-elle ses principales activités?

Le principal établissement de Logitech en Suisse se situe à l'EPFL – Quartier de l'Innovation, Daniel Borel Innovation Center, 1015 Lausanne, Suisse, et le principal établissement aux Etats-Unis se situe à 7600 Gateway Boulevard, Newark, California 94560. Le numéro de téléphone principal de Logitech en Suisse est le +41-(0)21-863-5111 et le numéro de téléphone principal aux Etats-Unis est le +1-510-795-8500.

# Comment puis-je me procurer le document d'information (incluant l'entier de la description des propositions) et le rapport annuel de Logitech ainsi que les autres documents mis à la disposition des actionnaires?

Une copie de notre rapport annuel 2014, de cette Invitation et Document d'Information ainsi que notre rapport annuel établi sur la base du formulaire 10-K pour l'exercice 2014 que nous avons déposé auprès de l'U.S. Securities and Exchange Commission sont disponibles sur notre site internet à l'adresse <a href="http://ir.logitech.com">http://ir.logitech.com</a>. Nos actionnaires peuvent aussi obtenir sans frais des copies de ces documents dans nos principaux établissements en Suisse et aux Etats-Unis aux adresses et numéros de téléphone mentionnés ci-dessus.

# Où puis-je obtenir les résultats des votes de l'Assemblée?

Nous entendons annoncer le résultat des votes lors de l'Assemblée et publier un communiqué de presse à l'issue de celle-ci. Nous entendons également annoncer les résultats dans un communiqué établi sur le Formulaire 8-K de U.S. Securities and Exchange Commission au plus tard mercredi 24 décembre 2014. Un exemplaire du Formulaire 8-K sera disponible sur notre site internet à l'adresse suivante: http://ir.logitech.com.

#### Puis-je participer et voter lors de l'Assemblée si je ne suis pas un actionnaire inscrit?

Vous ne pouvez pas participer et voter vous-même vos actions lors de l'Assemblée à moins que vous deveniez un actionnaire inscrit d'ici au 11 décembre 2014 ou que vous obteniez une procuration de la banque, trustee ou société nominee qui détient vos actions et qui vous permette de voter les actions lors de l'Assemblée. Si vous détenez vos actions par l'intermédiaire d'une banque, d'un trustee ou d'une société nominee qui n'est pas américaine ou canadienne, vous pouvez vous faire inscrire en qualité d'actionnaire en contactant notre Registre des Actions à l'adresse suivante: Logitech International S.A., c/o Devigus Shareholder Services, Birkenstrasse 47, 6343 Rotkreuz, Suisse, et en suivant les instructions qui vous seront données ou, pour certaines juridictions, en demandant à être inscrits par l'intermédiaire de la banque ou du négociant via lequel vous détenez vos actions. Si vous détenez vos actions par l'intermédiaire d'une banque, d'un trustee ou d'une société nominee américaine ou canadienne, vous pouvez vous faire inscrire en qualité d'actionnaire en contactant votre banque, trustee ou société nominee et en suivant les instructions qui vous seront données.

# INFORMATIONS SUPPLEMENTAIRES CONCERNANT LES ACTIONNAIRES INSCRITS

#### Comment puis-je voter si je n'envisage pas de participer à l'Assemblée?

Si vous n'envisagez pas de participer à l'Assemblée, vous pouvez cocher la case "Option 3" sur la carteréponse annexée pour donner procuration au Représentant indépendant, Me Béatrice Ehlers, pour vous représenter lors de l'Assemblée. Vous êtes invité à communiquer vos instructions de vote en cochant les cases pertinentes à côté des points de l'ordre du jour sur la carte-réponse et en signant, datant et retournant votre carte-réponse complétée dès que possible au moyen de l'enveloppe affranchie annexée. Nous vous invitons à vous référer aux indications de la carte-réponse pour davantage d'informations.



### Comment puis-je participer à l'Assemblée?

Si vous souhaitez participer à l'Assemblée, vous devez obtenir une carte d'accès. Vous obtiendrez une carte d'accès en cochant la case "Option 1" de la carte-réponse et en la retournant dûment complétée, signée et datée à Logitech au moyen de l'enveloppe affranchie annexée jusqu'au jeudi 11 décembre 2014. Nous vous ferons parvenir une carte d'accès. Si vous ne recevez pas votre carte d'accès avant l'Assemblée et êtes un actionnaire inscrit au 11 décembre 2014, vous pouvez participer à l'Assemblée en y présentant une pièce d'identité.

#### Puis-je demander à une autre personne de me représenter à l'Assemblée?

Oui. Si vous souhaitez que quelqu'un d'autre que le Représentant indépendant vous représente à l'Assemblée, nous vous invitons à cocher la case "Option 2" sur la carte-réponse et à nous fournir le nom et l'adresse de la personne par laquelle vous souhaitez être représenté. Vous devez alors retourner la carte-réponse dûment complétée, signée et datée à Logitech en utilisant l'enveloppe affranchie annexée jusqu'au 11 décembre 2014. Nous enverrons une carte d'accès au représentant que vous aurez désigné. Si le nom et l'adresse que vous communiquez ne sont pas suffisamment clairs, Logitech enverra la carte d'accès à votre adresse. Il vous appartiendra alors de la transmettre à votre représentant.

# Puis-je vendre mes actions avant l'Assemblée si j'ai déjà voté?

Logitech n'empêche pas le transfert d'actions avant une assemblée. Toutefois, si vous vendez vos actions Logitech avant l'Assemblée et que le Registre des Actions de Logitech est informé de cette vente, le vote concernant les actions vendues ne sera pas pris en considération. Toute personne qui achète des actions après la clôture du Registre des Actions le jeudi 11 décembre 2014 ne pourra pas faire inscrire ces actions avant le jour suivant l'Assemblée et ne sera par conséquent pas en mesure de voter ces actions lors de l'Assemblée.

# Si je donne procuration au moyen de la carte-réponse, puis-je changer mon vote ?

Vous pouvez modifier vos instructions jusqu'au moment du vote. Vous pouvez révoquer vos instructions en nous demandant de vous remettre une nouvelle carte-réponse, auquel cas votre précédente carte-réponse sera annulée. Si vous souhaitez donner de nouvelles instructions, vous pouvez compléter la nouvelle carte-réponse et nous la retourner. Vous pouvez aussi participer à l'Assemblée et voter personnellement. Toutefois, votre participation à l'Assemblée n'annulera pas automatiquement les instructions contenues dans votre carte-réponse, à moins que vous votiez lors de l'Assemblée ou que vous demandiez expressément et par écrit que votre précédente carte-réponse soit révoquée.

# Si je donne procuration au moyen de la carte-réponse, que se passe-t-il si je ne donne pas d'instructions de vote?

Si vous êtes un actionnaire inscrit et que vous signez et retournez votre carte-réponse sans donner d'instructions de vote particulières pour tout ou partie des points figurant à l'ordre du jour, vous donnerez, de ce fait, l'instruction générale au Représentant indépendant d'exercer vos droits de vote conformément aux recommandations du Conseil d'administration pour ces points de l'ordre du jour ainsi que pour toutes nouvelles propositions (ou propositions modifiées) qui pourraient être émises durant l'Assemblée.

# Qui puis-je contacter pour poser des questions?

Si vous avez des questions ou besoin d'assistance pour voter vos actions, vous êtes invité à nous appeler au +1-510-713-4220 ou à nous envoyer un email à l'adresse logitechIR@logitech.com.

# INFORMATIONS SUPPLEMENTAIRES POUR LES AYANTS DROIT ECONOMIQUES AMERICAINS OU CANADIENS "STREET NAME"

# Qui peut donner des instructions de vote pour l'Assemblée?

Les actionnaires qui détiennent leurs actions par l'intermédiaire d'une banque, d'un trustee ou d'une société nominee américaine ou canadienne ("ayant-droit économique street name") au 30 octobre 2014 peuvent donner des instructions à l'organisation concernée sur la façon dont les droits de vote doivent être exercés. Logitech a pris des mesures pour qu'une société spécialisée dans la fourniture de services à des banques, des trustees et des sociétés nominees américaines et canadiennes procède à une réconciliation des positions en actions des ayants droit économiques street name américains et canadiens entre le 30 octobre 2014 et le 2 décembre 2014, date que Logitech a identifiée comme étant la dernière date possible pour une telle réconciliation. Il est prévu que ces mesures donnent lieu aux ajustements suivants: si une personne qui était un ayant droit économique street name d'actions américain ou canadien le 30 octobre 2014 donne des instructions de vote, mais vend ses actions par la suite avant le 2 décembre 2014, les instructions de vote données seront annulées. Si une personne qui était un ayant droit économique street name américain ou canadien d'actions au 30 octobre 2014 et qui avait donné des instructions de vote augmente ou réduit ultérieurement sa participation, mais est toujours un ayant droit économique au 2 décembre 2014, le nombre de droits de vote attribué à cette personne sera augmenté ou réduit pour refléter sa participation au 2 décembre 2014.

Si vous devenez un ayant droit économique d'actions *street name* après le 30 octobre 2014 par l'intermédiaire d'une banque, d'un trustee ou d'une société nominee américaine ou canadienne, et que vous souhaitez voter lors de l'Assemblée générale ou donner des instructions de vote à un représentant, vous devez vous faire inscrire comme actionnaire. Vous pouvez devenir un actionnaire inscrit en contactant votre banque, trustee ou société nominee et en vous conformant à leurs instructions. Pour que votre inscription, la mise à disposition du matériel de vote ainsi que l'envoi de vos instructions de vote puissent intervenir en temps utile, nous vous encourageons à demander votre inscription dès que possible avant le 11 décembre 2014.

#### Comment puis-je voter si je suis un ayant droit économique "street name" américain ou canadien?

Si vous êtes un ayant droit économique d'actions détenues en "street name" et que vous souhaitez participer à l'Assemblée, vous devez obtenir une procuration de l'organisme qui détient vos actions.

Si vous ne souhaitez pas participer personnellement à l'Assemblée, vous pouvez voter par procuration. Vous pouvez donner vos instructions de vote par internet, par téléphone ou par courrier postal conformément aux exigences de votre banque, trustee ou société nominee et en vous conformant aux instructions contenues dans la carte de vote annexée.

# Que se passe-t-il si je ne donne pas d'instruction de vote spécifique?

Si vous êtes un ayant droit économique américain ou canadien d'actions détenues en "street name" et que vous ne donnez pas d'instruction de vote spécifique à votre banque, trustee ou société nominee, votre banque, trustee ou société nominee pourra, en application des règles de certaines bourses nationales ou régionales, voter sur certains points considérés comme usuels mais devra s'abstenir de voter sur les points de l'ordre du jour considérés comme étant non usuels. Si l'organisation qui détient vos actions ne reçoit pas d'instruction de vote de votre part sur la façon dont elle doit exercer les droits de vote sur des points de l'ordre du jour qui ne sont pas usuels, les droits de vote afférant à vos actions ne seront pas exercés et ne seront pas comptabilisés comme des voix exprimées dans le cadre du vote. Nous vous encourageons à donner des instructions de vote à l'organisation qui détient vos actions en suivant attentivement les instructions figurant dans la carte de vote annexée. Nous nous attendons à ce que les points suivants de l'ordre du jour soient considérés comme n'étant pas usuels: Point 2 (vote consultatif relatif à l'approbation de la rémunération des membres de la Direction), Point 3 (emploi du bénéfice résultant du bilan et fixation d'un dividende), Point 4 (modification des statuts de la Société), Point 5 (autorisation de détenir plus de 10% d'actions propres), Point 6 (décharge des membres du Conseil d'administration), Point 8 (élection du Président



du Conseil d'administration), Point 9 (élection au Comité de rémunération), Point 11 (élection du Représentant indépendant). Nous considérons tous les autres points comme étant usuels. L'abstention d'une banque (*broker non-votes*) sur un point de l'ordre du jour ne sera pas considérée comme une voix exprimée.

# Dans quel délai mes instructions de vote doivent-t-elles être données?

Si vous détenez vos actions par l'intermédiaire d'une banque, d'un négociant ou d'un autre dépositaire américain ou canadien, vous pouvez donner vos instructions de vote jusqu'au jeudi 11 décembre 2014 à 23h59 (heure standard de l'Est – US Eastern Standard Time).

#### Puis-je changer mes instructions de vote après les avoir données?

Vous pouvez révoquer vos instructions et changer ces dernières en tout temps jusqu'au moment du vote final. Vous pouvez donner de nouvelles instructions par internet ou par téléphone (seule la dernière instruction communiquée par internet ou par téléphone avant l'Assemblée sera prise en compte), ou en signant et en retournant une nouvelle carte d'instruction portant une date ultérieure, ou encore en participant à l'Assemblée et en votant vous-même, dans la mesure où vous êtes en possession d'une procuration (legal proxy) qui vous permet de participer à l'Assemblée et d'y voter. Toutefois, votre participation à l'Assemblée générale ordinaire n'aura pas pour effet d'annuler automatiquement vos instructions, à moins que vous votiez à l'occasion de l'Assemblée ou demandiez expressément et par écrit que vos instructions de vote antérieures soient révoquées.

# Comment puis-je obtenir un exemplaire du matériel de vote séparé ou demander un exemplaire individuel pour mon ménage aux Etats-Unis ?

Nous avons adopté une procédure approuvée par la SEC appelée "householding" pour les actionnaires aux Etats-Unis. Selon cette procédure, les actionnaires qui ont la même adresse et le même nom de famille et qui n'obtiennent pas leur matériel de vote sous forme électronique recevront uniquement un exemplaire de la convocation et de notre rapport annuel, à moins qu'un ou plusieurs de ces actionnaires ne nous informe(nt) qu'il(s) souhaite(nt) continuer de recevoir des copies individuelles. Cette procédure réduit nos coûts d'impression et nos frais de port. Chaque actionnaire américain participant au householding aura toujours la possibilité d'accéder à ou de recevoir une carte de vote séparée.

Si vous désirez recevoir une convocation ainsi qu'un rapport annuel additionnels, nous vous prions de requérir la copie supplémentaire en contactant notre agent responsable des envois, à *Broadridge*, par téléphone au +1-800-579-1639 ou par e-mail à sendmaterial@proxyvote.com. Si certains actionnaires de votre ménage souhaitent recevoir une convocation et un rapport annuel séparés dans le futur, ils peuvent appeler notre groupe *investor relations* au +1-510-713-4220 ou écrire à *Investor Relations*, 7600 Gateway Boulevard, Newark, California 94560, USA. Ils peuvent également envoyer un e-mail à notre groupe *investor relations* à logitechIR@logitech.com. Les actionnaires qui ont plusieurs comptes à leurs noms ou qui partagent une adresse avec d'autres actionnaires peuvent nous autoriser à interrompre nos envois de plusieurs convocations et rapports annuels en appelant ou en écrivant à *investor relations*.

### Comment puis-je choisir de recevoir le matériel de vote par voie électronique à l'ayenir?

Vous pouvez requérir qu'à l'avenir le matériel de vote vous soit envoyé par courrier électronique en suivant les instructions mentionnées dans la carte de vote annexée. Choisir de recevoir à l'avenir votre matériel de vote par courrier électronique nous épargnera les frais liés à l'impression et à l'envoi des documents, ce qui réduira aussi l'impact de notre Assemblée générale ordinaire sur l'environnement. Si, à l'avenir, vous décidez de recevoir notre matériel de vote par courrier électronique, vous recevrez l'année prochaine un courrier électronique contenant des instructions ainsi qu'un lien vers le matériel de vote et également un lien vers un site internet sur lequel des instructions de vote pourront être données. Votre décision de recevoir le matériel de vote par courrier électronique restera effective jusqu'à ce que vous la révoquiez.

# INFORMATIONS COMPLEMENTAIRES POUR LES ACTIONNAIRES QUI DETIENNENT LEURS ACTIONS PAR L'INTERMEDIAIRE D'UNE BANQUE OU D'UN NEGOCIANT (EN DEHORS DES ETATS-UNIS OU DU CANADA)

# Comment puis-je voter par procuration si mes actions sont détenues par l'intermédiaire d'une banque ou d'un négociant dépositaire?

Votre banque, trustee ou société nominee devrait vous inviter à lui communiquer vos instructions sur la façon dont elle doit exercer le droit de vote afférant à vos actions. Si tel n'est pas le cas, vous devez contacter votre banque ou négociant dépositaire pour lui communiquer vos instructions.

# Dans quel délai dois-je transmettre mes instructions de vote si mes actions Logitech sont détenues par l'intermédiaire d'une banque ou d'un négociant dépositaire?

Les banques et négociants dépositaires invitent généralement leurs clients à leur communiquer leurs instructions dans un certain délai. En dehors des Etats-Unis et du Canada, ce délai échoit généralement deux à trois jours avant la date fixée par la société qui tient son Assemblée générale. Si vous détenez des actions Logitech par l'intermédiaire d'une banque ou d'un négociant dépositaire en dehors des Etats-Unis ou du Canada, nous vous invitons à vous renseigner auprès de la banque ou du négociant concerné sur les délais pratiqués et à transmettre vos instructions de vote à ces institutions aussi rapidement que possible avant ce délai.

#### AUTRES INFORMATIONS CONCERNANT L'ASSEMBLEE

# Propositions pour l'Assemblée

Le Conseil ne fera pas d'autres propositions et n'a pas de raison de penser que des tiers feront d'autres propositions pour l'Assemblée générale ordinaire. Si vous êtes un actionnaire inscrit au Registre des Actions et que vous signez et retournez votre carte-réponse sans donner d'instructions de vote particulières pour tout ou partie des points figurant à l'ordre du jour, vous donnerez, de ce fait, l'instruction générale au Représentant indépendant d'exercer vos droits de vote conformément aux recommandations du Conseil pour ces points de l'ordre du jour ainsi que pour toutes nouvelles propositions (ou propositions modifiées) qui pourraient être émises durant l'Assemblée. Si vous êtes l'ayant-droit économiques d'actions détenues en "street name" aux Etats-Unis ou au Canada et que d'autres propositions sont soumises de manière régulière au vote lors de l'Assemblée alors que vous avez donné des instructions de vote discrétionnaires sur votre carte d'instruction, par internet ou par d'autres systèmes de vote autorisés ou que vous n'avez pas donné d'instructions spécifiques, vos droits de vote seront exercés sur ces points conformément aux recommandations du Conseil d'administration.

# Sollicitation de procurations

Nous ne prévoyons pas d'engager une société spécialisée dans la sollicitation de procurations. Il est possible que certains administrateurs, directeurs et collaborateurs de Logitech sollicitent des procurations personnellement ou par poste, téléphone, courrier électronique ou de toute autre manière sans recevoir de rémunération supplémentaire. Aux Etats-Unis, nous devons demander aux banques et sociétés nominees qui détiennent des actions en leur nom de communiquer notre matériel de vote aux ayants droit économiques des actions détenues, et nous sommes tenus de défrayer ces banques et sociétés nominees pour les frais engendrés par ces démarches selon un tarif prévu par la loi.

# Enregistrement des votes

Les représentants d'au moins deux banques suisses agiront en qualité de scrutateurs lors de l'Assemblée. Suivant l'usage pour les sociétés suisses, notre Registre des Actions établira la liste des instructions de vote qui auront été reçues des actionnaires inscrits avant la date de l'Assemblée.



#### Propositions d'actionnaires et candidats au Conseil d'administration

#### Propositions d'actionnaires pour l'Assemblée générale ordinaire 2014

Nos statuts permettent à un ou plusieurs actionnaires qui représentent au moins (i) un pourcent du capitalactions ou, si cette valeur est inférieure, (ii) des actions totalisant une valeur nominale d'un million de francs suisses, de requérir l'inscription d'un point à l'ordre du jour d'une Assemblée générale des actionnaires. Notre Conseil d'administration doit inclure une telle proposition dans la convocation à l'Assemblée. L'inscription d'un point à l'ordre du jour doit être requise par écrit auprès du Conseil d'administration en indiquant la proposition. En ce qui concerne l'Assemblée générale ordinaire de 2014, le délai pour demander l'inscription d'un point à l'ordre du jour a expiré le 4 novembre 2014. En outre, le droit suisse permet à tout actionnaire inscrit ou à toute personne ayant reçu une procuration valide de la part d'un actionnaire inscrit de faire avant ou lors de l'Assemblée des propositions alternatives sur des points figurants à l'ordre du jour de l'Assemblée générale ordinaire 2014.

#### Propositions d'actionnaires pour l'Assemblée générale ordinaire 2015

Nous prévoyons de tenir notre Assemblée générale ordinaire 2015 le ou autour du 9 septembre 2015. L'Invitation et Document d'Information relatifs à l'Assemblée générale 2015 seraient, ainsi, envoyés le ou aux environs du 23 juillet 2015. Un actionnaire inscrit qui satisfait aux exigences de participation minimale figurant dans les statuts peut demander qu'un point soit porté à l'ordre du jour de l'Assemblée générale ordinaire 2015 en présentant une requête écrite et en indiquant les objets de discussion et les propositions au Secrétaire du Conseil de Logitech à notre établissement principal en Suisse ou aux Etats-Unis jusqu'au 9 juillet 2015 au plus tard. En outre, si vous êtes un actionnaire inscrit et satisfaites aux exigences de participation minimale prévues par la règle 14a-8 du U.S. Securities Exchange Act of 1934 (la "Loi de 1934"), vous pouvez soumettre une proposition au Conseil d'administration en vue de son inscription à l'ordre du jour de l'Assemblée générale ordinaire 2015 en remettant une requête dans ce sens ainsi qu'une description de la proposition au Secrétaire du Conseil de Logitech à notre établissement principal en Suisse ou aux Etats-Unis jusqu'au 25 mars 2015 au plus tard. La proposition devra satisfaire aux exigences de la règle 14a-8 de la Loi de 1934, qui énumère les conditions auxquelles une telle proposition doit satisfaire pour être incluse dans le matériel de vote établi par la société selon la réglementation américaine sur les valeurs mobilières. Selon les statuts de Logitech, seuls les actionnaires inscrits sont considérés comme étant des actionnaires de Logitech. En conséquence, si vous n'êtes pas un actionnaire inscrit, vous n'êtes pas habilité à présenter des propositions pour l'Assemblée générale ordinaire 2015.

# Propositions de candidats au Conseil d'administration

Les propositions de candidats au Conseil d'administration par des actionnaires inscrits doivent être faites conformément aux règles régissant les propositions d'actionnaires mentionnées ci-dessus.

# Dispositions pertinentes des statuts

La disposition des statuts concernant le droit d'un ou de plusieurs actionnaires inscrits qui représentent au moins (i) un pourcent du capital-actions ou, si cette valeur est inférieure, (ii) des actions totalisant une valeur nominale d'un million de francs suisses de demander l'inscription d'un point à l'ordre du jour d'une Assemblée générale des actionnaires peut être consultée sur notre site internet à l'adresse http://ir.logitech.com. Vous pouvez aussi contacter le Secrétaire du Conseil d'administration de Logitech à notre établissement principal en Suisse ou aux Etats-Unis pour obtenir une copie de la disposition pertinente de nos statuts.

#### PROPOSITIONS ET EXPLICATIONS

# A. RAPPORT

# Rapport d'activité pour l'exercice se terminant le 31 mars 2014

La Direction de Logitech International S.A. donnera un rapport sur les opérations de la Société pour l'exercice 2014 lors de l'Assemblée générale ordinaire.

#### B. POINTS DE L'ORDRE DU JOUR SOUMIS AU VOTE

#### Point 1

Approbation du rapport annuel, du rapport de rémunération, des comptes consolidés et des comptes statutaires de Logitech International S.A. pour l'exercice 2014

#### **Proposition**

Le Conseil d'administration propose d'approuver le rapport annuel, le rapport de rémunération, les comptes consolidés et les comptes statutaires de Logitech International S.A. pour l'exercice 2014.

# Explication

Les comptes consolidés de Logitech et les comptes statutaires de Logitech International S.A. pour l'exercice 2014 sont inclus dans le rapport annuel de Logitech qui a été mis à disposition de tous les actionnaires inscrits à ou avant la date de cette invitation et Document d'Information. Le rapport annuel contient également le rapport de l'organe de révision de Logitech sur les comptes consolidés et les comptes statutaires ainsi que des informations complémentaires sur l'activité de la Société, son organisation, sa stratégie, de même que des informations concernant la gouvernance de l'entreprise conformément aux exigences du SIX Swiss Exchange en la matière. Le rapport de rémunération fait partie intégrante de cette Invitation et Document d'Information. Des exemplaires du rapport annuel et de l'Invitation et Document d'Information peuvent être obtenus sur internet à l'adresse http://ir.logitech.com.

La loi suisse requiert que le rapport annuel et les comptes de sociétés suisses soient soumis aux actionnaires pour approbation ou rejet lors de chaque Assemblée générale ordinaire. La soumission du rapport de rémunération au vote des actionnaires en même temps que le rapport annuel est une pratique recommandée par le Code de bonne pratique en matière de gouvernance d'entreprise établi par economiesuisse, l'une des principales associations faîtières de l'économie suisse. En cas de vote négatif sur cette proposition, le Conseil d'administration convoquera une Assemblée générale extraordinaire pour permettre aux actionnaires de reconsidérer cette proposition. L'approbation de cette proposition ne constitue pas une approbation ou un rejet des points particuliers mentionnés dans le rapport annuel, le rapport de rémunération ou les comptes annuels ou statutaires pour l'exercice 2014.

PricewaterhouseCoopers S.A., en sa qualité d'organe de révision de Logitech, a recommandé sans réserve que l'Assemblée générale ordinaire de Logitech approuve les comptes consolidés de Logitech ainsi que les comptes statutaires de Logitech International S.A. PricewaterhouseCoopers S.A. parvient à la conclusion que "les comptes consolidés pour l'exercice se terminant au 31 mars 2014 donnent, de manière générale, une image fidèle de la situation financière, du résultat des opérations et des flux de fonds conformément aux principes comptables généralement acceptés aux Etats-Unis (U.S. GAAP) et en conformité avec le droit suisse". PricewaterhouseCoopers S.A. parvient à la même conclusion et confirme que les comptes annuels ainsi que la proposition d'affectation du bénéfice disponible sont conformes au droit suisse et aux statuts de Logitech International S.A.

# Majorité requise

L'approbation de ce point requiert la majorité des voix exprimées par les personnes présentes ou représentées à l'Assemblée générale ordinaire, sans tenir compte des abstentions.



#### Recommandation

Le Conseil d'administration recommande de voter en faveur de l'approbation du rapport annuel, du rapport de rémunération, des comptes consolidés et des comptes statutaires de Logitech International S.A. pour l'exercice 2014.

#### Point 2

# Vote consultatif relatif à l'approbation de la rémunération des membres des organes dirigeants

#### **Proposition**

Le Conseil d'administration propose aux actionnaires d'approuver, sur une base consultative, la rémunération des membres des organes dirigeants de Logitech publiée dans le Rapport de rémunération pour l'exercice 2014.

# **Explication**

Lors des Assemblées générales ordinaires 2009 et 2010, le Conseil d'administration a demandé volontairement aux actionnaires d'approuver les principes, la politique et les pratiques de rémunération de Logitech, tels qu'exposés dans le chapitre "Compensation Discussion and Analysis" du Rapport de rémunération, conformément à l'évolution de la bonne pratique en matière de gouvernement d'entreprise en Suisse et aux Etats-Unis. Cette proposition, connue sous le nom de "say-on-pay", a donné à nos actionnaires la possibilité de s'exprimer sur nos rémunérations en général. Les actionnaires ont soutenu notre philosophie, ainsi que nos politiques et pratiques en matière de rémunération en 2009, 2010 puis chaque année depuis lors.

Dès l'Assemblée générale 2011, le vote consultatif "say-on-pay" est devenu obligatoire pour toutes les sociétés cotées soumises aux règles américaines sur le proxy statement, y compris Logitech. Lors de cette Assemblée générale, les actionnaires ont approuvé la proposition de procéder à ce vote annuellement. Par conséquent, le Conseil d'administration demande aux actionnaires d'approuver, sur une base consultative, la rémunération des membres des organes dirigeants de Logitech publiée dans le Rapport de rémunération y compris le chapitre "Compensation Discussion and Analysis", les tableaux résumant les rémunérations, les notes ainsi que les explications y relatives. Ce vote ne concerne pas des points spécifiques de la rémunération ou des membres spécifiques des organes dirigeants; il s'agit plutôt d'un vote sur la rémunération des membres des organes dirigeants en général ainsi que sur les principes, la politique et les pratiques de rémunération décrits dans le Rapport de rémunération.

Ce vote say-on-pay est consultatif et, par conséquent, il n'engage pas le Conseil d'administration. Toutefois, ce vote nous fournira des informations concernant le sentiment de nos actionnaires par rapport aux principes, à la politique et aux pratiques de rémunération des membres des organes dirigeants que le Comité de rémunération pourra prendre en considération dans le futur. Le Comité de rémunération prendra en considération d'éventuels résultats négatifs importants et cherchera à en comprendre les raisons.

Comme indiqué dans la section "Compensation Discussion and Analysis" du rapport de rémunération 2014 de Logitech, Logitech a établi un programme de rémunération pour attirer, retenir et motiver les directeurs, cadres et employés ayant les talents qui sont essentiels au succès de son entreprise dans le long terme. Plus précisément, le programme de rémunération des membres des organes dirigeants de Logitech a été conçu de façon à:

- être compétitif avec ceux des sociétés comparables de l'industrie et dans les régions dans lesquelles les directeurs concernés résident;
- maintenir un équilibre entre la rémunération fixe et variable et faire dépendre une partie importante de la rémunération des performances de Logitech, tout en évitant les prises de risque inappropriées en contrebalançant les performances annuelles et à long terme;
- offrir un équilibre entre les objectifs et les résultats à court terme et à long terme;
- aligner la rémunération des membres des organes dirigeants sur les intérêts des actionnaires, en liant une part importante de la rémunération à l'augmentation de la valeur des actions;
- favoriser une culture orientée vers la performance; et
- refléter l'appréciation du Comité de rémunération du rôle et de la performance passée d'un membre de la Direction par le niveau de son salaire de base et par des gratifications à court terme, ainsi que de son potentiel de contribution future à Logitech par des octrois à long terme réalisés dans le cadre de plans d'intéressement.

Le Comité de rémunération du Conseil a établi un programme de rémunération qui est décrit plus précisément dans le rapport de rémunération annexé à la version anglaise de cette Invitation et Document d'Information. Le rapport de rémunération de Logitech décrit également les principes directeurs et les risques liés au programme de rémunération, ainsi que la rémunération versée pour l'exercice 2014.

Bien que la rémunération joue un rôle essentiel pour attirer, retenir et motiver les meilleurs cadres et collaborateurs, nous pensons qu'il ne s'agit pas de la seule raison pour laquelle des cadres et collaborateurs exceptionnels décident de rejoindre Logitech et d'y rester, ou de travailler dur pour obtenir des résultats favorables aux actionnaires. Le Comité de rémunération et la Direction estiment qu'un environnement de travail attrayant et un cadre dans lequel les directeurs et employés peuvent se développer, exprimer leur potentiel et faire la différence constituent des éléments essentiels du succès de Logitech dans l'embauche, la motivation et la rétention de ses directeurs et employés.

# Majorité requise

L'approbation de ce point requiert la majorité des voix exprimées par les personnes présentes ou représentées à l'Assemblée générale ordinaire, sans tenir compte des abstentions.

#### Recommandation

Le Conseil d'administration recommande de voter, sur une base consultative, en faveur de la décision consultative suivante :

"La rémunération versée aux membres des organes dirigeants de Logitech telle que publiée dans le Rapport de rémunération y compris le chapitre "Compensation Discussion and Analysis", les tableaux résumant les rémunérations, les notes ainsi que les explications y relatives sont approuvés."

#### Point 3

#### Emploi du bénéfice résultant du bilan et déclaration d'un dividende

# Proposition

Le Conseil d'administration propose que CHF 458,526,520 (US \$516,495,536 selon le taux de change au 31 mars 2014) du bénéfice résultant du bilan reporté soient affectés comme suit:

	L'annee s'est
	<u>terminée le </u>
	<u>31 mars 2014</u>
Bénéfice résultant du bilan à la fin de l'exercice 2014	CHF 458,536,520
Dividendes proposés*	CHF (42,761,295)
Bénéfice non distribué à reporter	CHF415,775,225

Le Conseil d'administration propose la distribution d'un dividende brut de CHF 0.2625 par action (approximativement US \$0.2957 par action basé sur le taux de change au 31 mars 2014\*\*) ou un montant total brut d'approximativement CHF 42,761,295.\*

Aucune distribution n'aura lieu pour les actions propres détenues par la Société et ses filiales.



T 1.... . 2. 1 4

<sup>\*</sup> Calcul basé sur un dividende brut de CHF 0.2625 par action et sur un total de 162,900,170 actions en circulation au 31 mars 2014, actions propres de la Société non comprises. Toutes les actions émises donnant droit au paiement du dividende, à l'exception des actions propres détenues par Logitech International SA au jour précédant la distribution.

<sup>\*\*</sup> Le taux de change effectif pour le paiement de dividende en dollars U.S. sera fixé plus près de la date de clôture.

Si la proposition du Conseil d'administration est approuvée, le paiement du dividende de CHF 0.2625 par action (ou approximativement CHF 0.1706 par actions après une déduction, le cas échéant, de 35% d'impôt anticipé) sera fait le ou aux alentours du 30 décembre 2014 à tous les actionnaires enregistrés à la date de clôture (qui sera le ou aux alentours du 29 décembre 2014). Nous nous attendons à ce que les actions soient négociées sans dividende approximativement le 24 décembre 2014.

#### **Explication**

Le droit suisse requiert qu'une proposition d'utilisation du bénéfice résultant du bilan soit soumise aux actionnaires pour approbation ou rejet lors de chaque Assemblée générale ordinaire. Le bénéfice résultant du bilan à la disposition des actionnaires de Logitech lors de l'Assemblée générale ordinaire 2014 est le bénéfice de Logitech International S.A., la Société faîtière du groupe Logitech.

La proposition du Conseil d'administration de distribuer un dividende brut de CHF 0.2625 par action représente une augmentation de 25% par rapport à l'année précédente, suite à l'important flux de trésorerie de l'exercice provenant des activités d'exploitation, et est une indication de la confiance que place le Conseil d'administration dans le futur de la Société. Depuis l'année 2013, le Conseil d'administration s'est décidé pour un dividende annuel récurrent et non pas un dividende occasionnel. En conséquence, la Société prévoit de proposer un tel dividende aux actionnaires de la Société chaque année (sous réserve de l'approbation par les auditeurs statutaires de la Société pendant l'année en question).

Outre la distribution d'un dividende, le Conseil d'administration propose le report du bénéfice résultant du bilan en raison de la conviction du Conseil d'administration qu'il est dans l'intérêt de Logitech et de ses actionnaires de conserver le bénéfice de Logitech pour de futurs investissements dans le cadre de la croissance future de Logitech, ainsi que pour des rachats d'actions et pour acquérir, le cas échéant, d'autres sociétés ou entreprises.

# Majorité requise pour l'approbation de la proposition

L'approbation de ce point requiert la majorité des voix exprimées par les personnes présentes ou représentées à l'Assemblée générale ordinaire, sans tenir compte des abstentions.

#### Recommandation

Le Conseil d'administration recommande un vote **en faveur** de l'approbation de l'affectation du bénéfice résultant du bilan, y compris le paiement d'un dividende d'approximativement CHF 0.2625 par action pour l'année 2014.

# Point 4

# Modification des statuts de la Société pour se conformer au nouveau droit des sociétés suisse

# **Proposition**

Le Conseil d'administration propose que les statuts de la Société soient modifiés pour prendre en compte les récents changements intervenus dans le cadre légal suisse.

Le Conseil d'administration propose que les statuts de la Société soient modifiés de la manière décrite dans l'annexe A jointe à la fin de la version anglaise de cette Invitation et Document d'Information. Le texte français de la proposition de modification des statuts, qui fait seul foi sur le plan légal, peut être consulté sur notre site internet à l'adresse http://ir.logitech.com.

# Explication

Le 1<sup>er</sup> janvier 2014, le droit des sociétés suisse a été modifié par l'entrée en vigueur de l'ordonnance contre les rémunérations abusives dans les sociétés anonymes cotées en bourse, communément appelée l'"Ordonnance Minder".

L'Ordonnance Minder apporte, entre autre, les modifications suivantes au droit des sociétés suisse:

- élection obligatoire par l'Assemblée générale, à titre individuel, des membres du Conseil d'administration, du Président du Conseil d'administration, des membres du Comité de rémunération et du représentant indépendant des actionnaires (Représentant indépendant) pour une période se terminant à la fin de l'Assemblée générale ordinaire suivante;
- vote annuel contraignant de l'Assemblée générale sur les rémunérations globales accordées au Conseil d'administration et à la Direction; et
- interdiction de la représentation institutionnelle des actionnaires à l'Assemblée générale, excepté par le Représentant indépendant. Selon le nouveau droit, les actionnaires ont le choix de participer à l'Assemblée générale en personne, de mandater un représentant de leur choix ou de donner des instructions au Représentant indépendant.

Par ailleurs, l'Ordonnance Minder exige que les statuts des sociétés suisses cotées contiennent, entre autres, des dispositions sur l'approbation de la rémunération du Conseil d'administration et de la Direction, les principes régissant les tâches et les compétences du Comité de rémunération; les principes de l'octroi de la rémunération aux membres du Conseil d'administration et de la Direction; le nombre maximum de mandats externes des membres du Conseil d'administration et de la Direction; la durée maximale des contrats entre la Société et les membres du Conseil d'administration et de la Direction relatifs à la rémunération.

Par conséquent, le Conseil d'administration propose de modifier les statuts de la Société afin de satisfaire aux exigences requises par le nouveau droit.

# Majorité requise pour l'approbation de la proposition

L'approbation de ce point requiert la majorité des voix exprimées par les personnes présentes ou représentées à l'Assemblée générale ordinaire, sans tenir compte des abstentions.

#### Recommandation

Le Conseil d'administration recommande de voter en faveur de l'approbation des modifications proposées des Statuts.

#### Point 5

# Autorisation de détenir plus de 10% d'actions propres

# **Proposition**

Le Conseil d'administration propose aux actionnaires d'autoriser Logitech à détenir plus de 10 pourcent de ses propres actions.

# **Explication**

En droit suisse des sociétés, les actions qui sont rachetées ne sont pas automatiquement annulées, mais sont détenues dans la trésorerie de la société en attendant soit la décision des actionnaires relative à leur annulation soit leur réutilisation par la Société pour couvrir des obligations de livraison, sous réserve de certaines limites de temps et le respect de certaines procédures. La responsabilité personnelle des membres du Conseil d'administration peut être engagée en cas de dommage causé à la Société du fait de cette détention de plus de 10 pourcent d'actions propres. L'approbation de cette proposition peut diminuer la responsabilité personnelle potentielle des membres du Conseil d'administration dans de telles circonstances.

Lors des Assemblées générales annuelles de 2012 et 2013, les actionnaires ont autorisé la Société à détenir plus de 10 pourcent de ses propres actions, dans la mesure où les actions propres dépassant le seuil des 10 pourcent sont rachetées dans l'optique d'être annulées lors des Assemblées générales ordinaires de la Société de 2013 et/ou 2014 et de 2014 et/ou 2015 respectivement. Le 9 août 2013, le programme initial de rachat d'actions de la Société a pris fin, y compris sa deuxième ligne de négoce qui a permis à la Société de se conformer à ses obligations selon les lois fiscales suisses en cas de rachat d'actions en-dessus du seuil de 10 pourcent. En mars 2014, la Société a annoncé l'approbation d'un nouveau programme de rachat d'actions à hauteur de US \$250 millions et qui devrait rester en vigueur pendant trois ans.



Au 26 septembre 2014, Logitech détenait environ 5.7 pourcent de ses propres actions dans sa trésorerie. Selon les plans de rachat d'actions autorisés par le Conseil d'administration, la Société peut acquérir jusqu'à environ US \$17,310,662 d'actions additionnelles jusqu'au 24 avril 2017. Si la Société poursuit les rachats dans le cadre du programme actuel de rachat d'actions ou si elle commence un nouveau programme de rachat, elle pourrait à nouveau accumuler des actions de trésorerie représentant près de ou excédant 10 pourcent de son capital émis.

Afin de fournir à la Société une flexibilité continue dans la gestion de son capital, le Conseil d'administration sollicite l'autorisation d'amener la Société à détenir plus de 10 pourcent de ses propres actions, dans la mesure où les actions excédant le seuil de 10 pourcent sont rachetées, via une deuxième ligne de négoce, ou de toutes autres manières, en vue d'être annulées. Dans le cas d'un vote négatif sur cette proposition par les actionnaires, le Conseil d'administration fera en sorte que la Société ne dépasse pas le seuil de 10 pourcent d'actions propres.

Il y a des conséquences fiscales potentiellement négatives pour la Société qui peuvent être évitées en rachetant des actions au-dessus du seuil des 10 pourcent par une deuxième ligne de négoce avec des arrangements en matière d'impôts anticipés. Si le Conseil d'administration décidait d'utiliser l'autorisation contenue dans ce point de l'ordre du jour, il requerrait l'approbation topique à la Commission des offres publiques d'achats et demanderait l'ouverture d'une deuxième ligne de négoce sur le SIX Swiss Exchange afin de racheter des actions pour les annuler. Il prendrait également d'autres actions appropriées pour percevoir l'impôt anticipé qui serait dû dans ce cas.

#### Majorité requise pour l'approbation de la proposition

L'approbation de ce point requiert la majorité des voix exprimées par les personnes présentes ou représentées à l'Assemblée générale ordinaire, sans tenir compte des abstentions et sans tenir compte des voix des membres du Conseil d'administration ou des membres de la Direction de Logitech.

#### Recommandation du Conseil

Le Conseil d'administration recommande de voter en faveur de la décision suivante :

"La Société est autorisée à détenir plus de 10 pourcent de ses propres actions, dans la mesure où les actions propres dépassant la limite de 10 pourcent sont rachetées, sur une ligne de négoce séparée ou de toutes autres manières pour être annulées dans le cadre d'une réduction du capital-actions qui sera proposée lors de l'Assemblée générale ordinaire de la Société en 2015 et/ou en 2016."

#### Point 6

# Décharge des membres du Conseil d'administration et de la Direction pour leur activité pendant l'exercice 2014

#### **Proposition**

Le Conseil d'administration propose aux actionnaires de donner décharge aux membres du Conseil d'administration et de la Direction pour leur activité pendant l'exercice 2014.

#### **Explication**

Comme il est usuel pour des sociétés suisses et conformément à l'article 698, alinéa 2, chiffre 5 du Code suisse des obligations, les actionnaires sont invités à donner décharge aux membres du Conseil d'administration et de la Direction pour leurs activités pendant l'exercice 2014 pour les faits révélés aux actionnaires. Cette décharge exclut des actions en responsabilité de la part de la Société ou d'actionnaires pour le compte de la Société contre des membres du Conseil d'administration ou de la Direction pour leur activité pendant l'exercice 2014 portant sur des faits qui ont été portés à la connaissance des actionnaires. Toutefois, les actionnaires qui n'ont pas voté en faveur de la décharge, ou qui ont acquis leurs actions postérieurement au vote relatif à la décharge sans en avoir connaissance, ne sont pas liés par le résultat du vote pendant une période de six mois suivant ce dernier.

#### Majorité requise pour l'approbation de la proposition

L'approbation de ce point requiert la majorité des voix exprimées par les personnes présentes ou représentées à l'Assemblée générale ordinaire, sans tenir compte des abstentions et sans tenir compte des voix des membres du Conseil d'administration ou des membres de la Direction de Logitech.

#### Recommandation

Le Conseil d'administration recommande de voter **en faveur** de la proposition de donner décharge aux membres du Conseil d'administration et de la Direction pour leurs activités pendant l'exercice 2014.

#### Point 7

#### Elections au Conseil d'administration

Le Conseil d'administration est actuellement composé de neuf membres. Jusqu'à 2012, chaque membre était élu pour une période de 3 ans. Lors de l'Assemblée générale de 2012, les actionnaires ont approuvé une modification statutaire selon laquelle chaque membre du Conseil d'administration est désormais élu pour une période d'une année, applicable dès les élections de 2012.

Sur recommandation du Comité de nomination, le Conseil propose d'élire les dix personnes mentionnées cidessous en qualité d'administrateur pour une période d'un an, commençant lors de l'Assemblée générale ordinaire du 18 décembre 2014. Neuf candidats sont actuellement membres du Conseil d'administration. Leur mandat arrivera à échéance le jour de l'Assemblée générale ordinaire, soit le 18 décembre 2014. Le dixième candidat a été recommandé par le Comité de nomination du Conseil d'administration et approuvé par le Conseil comme candidat au Conseil en octobre 2014.

La durée des fonctions prend fin à la prochaine Assemblée générale ordinaire. Un vote séparé sera tenu pour chaque candidat.

Selon le droit suisse, les membres du Conseil ne peuvent être élus que par les actionnaires. Si les personnes mentionnées ci-dessous sont élues, le Conseil sera composé de dix membres. Le Conseil n'a pas de raison de penser que l'un ou l'autre des candidats ne souhaitera pas ou ne sera pas en mesure d'assumer son rôle d'administrateur s'il est élu.

Pour davantage d'informations sur le Conseil d'administration, en particulier sur ses membres actuels, ses comités, et la façon dont le Conseil supervise les activités de la Direction générale de Logitech, nous vous prions de vous référer à la section "Corporate Governance and Board of Directors Matters" de la version anglaise de cette Invitation et Document d'Information.

#### 7.1 Réélection de M. Daniel Borel

**Proposition:** Le Conseil d'administration propose la réélection de M. Daniel Borel au Conseil d'administration pour une période d'une année prenant fin à l'échéance de l'Assemblée générale ordinaire de 2015.

Pour des informations biographiques ou s'agissant des qualifications de M. Borel, veuillez vous référer au point "Corporate Governance and Board of Directors Matters" à la page 68 de la version anglaise de cette Invitation et Document d'Information.

# 7.2 Réélection de M. Matthew Bousquette

**Proposition:** Le Conseil d'administration propose la réélection de M. Matthew Bousquette au Conseil d'administration pour une période d'une année prenant fin à l'échéance de l'Assemblée générale ordinaire de 2015.

Pour des informations biographiques ou s'agissant des qualifications de M. Bousquette, veuillez vous référer au point "Corporate Governance and Board of Directors Matters" à la page 69 de la version anglaise de cette Invitation et Document d'Information.



#### 7.3 Réélection de M. Kee-Lock Chua

**Proposition:** Le Conseil d'administration propose la réélection de M. Kee-Lock Chua au Conseil d'administration pour une période d'une année prenant fin à l'échéance de l'Assemblée générale ordinaire de 2015.

Pour des informations biographiques ou s'agissant des qualifications de M. Chua, veuillez vous référer au point "Corporate Governance and Board of Directors Matters" à la page 69 de la version anglaise de cette Invitation et Document d'Information.

#### 7.4 Réélection de M. Bracken P. Darrell

**Proposition:** Le Conseil d'administration propose que le Directeur Général de la Société, M. Bracken P. Darrell, soit réélu au Conseil d'administration pour une période d'une année prenant fin à l'échéance de l'Assemblée générale ordinaire de 2015.

Pour des informations biographiques ou s'agissant des qualifications de M. Darrell, veuillez vous référer au point "Corporate Governance and Board of Directors Matters" à la page 70 de la version anglaise de cette Invitation et Document d'Information.

#### 7.5 Réélection de Mme Sally Davis

**Proposition:** Le Conseil d'administration propose la réélection de Mme Sally Davis en qualité de membre du Conseil d'administration pour une période d'une année prenant fin à l'échéance de l'Assemblée générale ordinaire de 2015.

Pour des informations biographiques ou s'agissant des qualifications de Mme Davis, veuillez vous référer au point "Corporate Governance and Board of Directors Matters" à la page 70 de la version anglaise de cette Invitation et Document d'Information.

#### 7.6 Réélection de M. Guerrino De Luca

**Proposition:** Le Conseil d'administration propose la réélection de M. Guerrino De Luca en qualité de membre du Conseil d'administration pour une période d'une année prenant fin à l'échéance de l'Assemblée ordinaire générale de 2015.

Pour des informations biographiques ou s'agissant des qualifications de M. De Luca, veuillez vous référer au point "Corporate Governance and Board of Directors Matters" à la page 71 de la version anglaise de cette Invitation et Document d'Information.

## 7.7 Réélection de M. Didier Hirsch

**Proposition:** Le Conseil d'administration propose la réélection de M. Didier Hirsch en qualité de membre du Conseil d'administration pour une période d'une année prenant fin à l'échéance de l'Assemblée générale ordinaire de 2015.

Pour des informations biographiques ou s'agissant des qualifications de M. Hirsch, veuillez vous référer au point "Corporate Governance and Board of Directors Matters" à la page 71 de la version anglaise de cette Invitation et Document d'Information.

# 7.8 Réélection de Dr. Neil Hunt

**Proposition:** Le Conseil d'administration propose la réélection de Dr. Neil Hunt en qualité de membre du Conseil d'administration pour une période d'une année prenant fin à l'échéance de l'Assemblée générale ordinaire de 2015.

Pour des informations biographiques ou s'agissant des qualifications de Dr. Hunt, veuillez vous référer au point "Corporate Governance and Board of Directors Matters" à la page 72 de la version anglaise de cette Invitation et Document d'Information.

#### 7.9 Réélection de Mme Monika Ribar

**Proposition:** Le Conseil d'administration propose la réélection de Mme Monika Ribar en qualité de membre du Conseil d'administration pour une période d'une année prenant fin à l'échéance de l'Assemblée générale ordinaire de 2015.

Pour des informations biographiques ou s'agissant des qualifications de Mme Monika Ribar, veuillez vous référer au point "Corporate Governance and Board of Directors Matters" à la page 72 de la version anglaise de cette Invitation et Document d'Information.

#### 7.10 Election de M. Dimitri Panayotopoulos

**Proposition:** Conformément à la recommandation du Comité de nomination, le Conseil d'administration propose que M. Dimitri Panayotopoulos soit élu au Conseil d'administration pour une période d'une année prenant fin à l'échéance de l'Assemblée générale ordinaire de 2015.

Monsieur Dimitri Panayotopoulos est un Senior Advisor auprès de The Boston Consulting Group, une société mondiale de conseils en gestion. Avant de rejoindre The Boston Consulting Group en avril 2014, M. Panayotopoulos a travaillé auprès de Procter & Gamble (P&G), une société spécialisée dans les marques pour les marchés grand public, de 1977 à 2014. Au sein de P&G, il a travaillé en tant que Vice Chairman and Advisor to the Chairman & Chief Executive Officer de juillet 2013 à janvier 2014, Vice Chairman of Global Buiness Units de mai 2011 à juillet 2013, Vice Chairman of Global Household Care Group de juillet 2007 à mai 2011, Group President of Global Fabric Care de juillet 2004 à juillet 2007, President of Central and Eastern Europe, Middle East and Africa de juillet 2001 à juillet 2004 et President-Greater China de 1999 à juillet 2001. M. Panayotopoulos a travaillé dans différents postes exécutifs, managériaux et autres au sein de P&G dans les domaines de la vente, la gestion des marques et la publicité en Europe (y compris en Suisse), en Egypte et en Extrême Orient de 1977 à 1999. M. Panayotopoulos a un diplôme BA de l'Université du Sussex, Royame-Uni. Il est âgé de 63 ans et est un citoyen britannique.

M. Panayotopoulos apporte au Conseil d'administration sa grande expertise en matière de direction, de stratégie, de finance, de marketing de marque ainsi que son expérience internationale de ses précédents postes de direction auprès de P&G dans une grande quantité de régions.

# Majorité requise pour l'approbation des propositions

L'approbation de ce point requiert la majorité des voix exprimées par les personnes présentes ou représentées à l'Assemblée générale ordinaire, sans tenir compte des abstentions.

#### Recommandation

Le Conseil d'administration recommande de voter **en faveur** de l'élection au Conseil de chacun des candidats mentionnés ci-dessus.

#### Point 8

# Election du Président du Conseil d'administration

Suite à l'entrée en vigueur le 1<sup>er</sup> janvier 2014 de l'ordonnance communément appelée "Ordonnance Minder", le droit suisse exige que le Président du Conseil d'administration soit élu à l'occasion de chaque Assemblée générale pour une période d'un an se terminant à la fin de la prochaine Assemblée générale ordinaire.

#### **Proposition**

Le Conseil d'administration propose d'élire M. Guerrino De Luca en qualité de Président du Conseil d'administration pour une durée d'un an prenant fin à l'échéance de l'Assemblée générale ordinaire de 2015.



### Majorité requise pour l'approbation de la proposition

L'approbation de ce point requiert la majorité des voix exprimées par les personnes présentes ou représentées à l'Assemblée générale ordinaire, sans tenir compte des abstentions.

#### Recommandation

Le Conseil d'administration recommande de voter **en faveur** de l'élection de M. Guerrino De Luca en tant que Président du Conseil d'administration.

#### Point 9

#### Elections au Comité de rémunération

Notre Comité de rémunération est actuellement composé de quatre membres. Suite à la modification du droit commercial suisse le 1<sup>er</sup> janvier 2014, les membres du Comité de rémunération doivent être élus annuellement et individuellement par les actionnaires. Seuls les membres du Conseil d'administration peuvent être élus en tant que membres du Comité de rémunération.

Sur la recommandation du Comité de nomination, le Conseil d'administration propose d'élire les quatre personnes mentionnées ci-dessous en tant que membres du Comité de rémunération pour une période d'un an. Tous les candidats sont actuellement membre du Comité de rémunération et ils sont indépendants, tel que requis par la Charte du Comité de rémunération et conformément aux exigences des règles de cotation de la bourse Nasdaq, de la définition de l'administrateur externe selon la section 162(m) du U.S. Internal Revenue Code de 1986, tel que modifié, de la définition d'un "administrateur non-employé" pour les besoins de la règle 16b-3 promulguée par l'U.S. Securities and Exchange Commission, et de la règle 10C(b)(1) de la U.S. Securities Exchange Act de 1934, telle que modifiée.

La durée du mandat prend fin à l'échéance de la prochaine Assemblée Générale Ordinaire. Un vote séparé sera tenu pour chaque candidat.

# 9.1 Election de M. Matthew Bousquette

**Proposition:** Le Conseil d'administration propose d'élire M. Matthew Bousquette au Comité de rémunération pour une période d'une année prenant fin à l'échéance de l'Assemblée générale ordinaire de 2015.

Pour des informations biographiques ou s'agissant des qualifications de M. Bousquette, veuillez vous référer au point "Corporate Governance and Board of Directors Matters" de la version anglaise de cette Invitation et Document d'Information à la page 69.

# 9.2 Election de Mme Sally Davis

**Proposition:** Le Conseil d'administration propose d'élire Mme Sally Davis au Comité de rémunération pour une période d'une année prenant fin à l'échéance de l'Assemblée générale ordinaire de 2015.

Pour des informations biographiques ou s'agissant des qualifications de Mme Davis, veuillez vous référer au point "Corporate Governance and Board of Directors Matters" de la version anglaise de cette Invitation et Document d'Information à la page 70.

#### 9.3 Election du Dr. Neil Hunt

**Proposition:** Le Conseil d'administration propose d'élire le Dr. Neil Hunt au Comité de rémunération pour une période d'une année prenant fin à l'échéance de l'Assemblée générale ordinaire de 2015.

Pour des informations biographiques ou s'agissant des qualifications du Dr. Hunt, veuillez vous référer au point "Corporate Governance and Board of Directors Matters" de la version anglaise de cette Invitation et Document d'Information à la page 72.

#### 9.4 Election de Mme Monika Ribar

**Proposition:** Le Conseil d'administration propose d'élire Mme Monika Ribar au Comité de rémunération pour une période d'une année prenant fin à l'échéance de l'Assemblée générale ordinaire de 2015.

Pour des informations biographiques ou s'agissant des qualifications Mme Ribar, veuillez vous référer au point "Corporate Governance and Board of Directors Matters" de la version anglaise de cette Invitation et Document d'Information à la page 72.

# Z

# Majorité requise pour l'approbation des propositions

L'approbation de ce point requiert la majorité des voix exprimées par les personnes présentes ou représentées à l'Assemblée générale ordinaire, sans tenir compte des abstentions.

#### Recommandation

Le Conseil d'administration recommande de voter en faveur de l'élection au Comité de rémunération de chacun des candidats mentionnés ci-dessus.

#### Point 10

Election de KPMG AG en qualité d'organe de révision de Logitech et ratification de la nomination de KPMG LLP en qualité d'expert-comptable agréé indépendant de Logitech pour l'exercice 2015

# **Proposition**

Le Conseil d'administration propose d'élire KPMG AG en qualité d'organe de révision de Logitech International S.A. pour une période d'une année et que la nomination de KPMG LLP en qualité d'expert-comptable agréé indépendant pour l'exercice 2015 soit ratifiée.

#### **Explication**

KPMG AG sur recommandation du Comité d'Audit du Conseil, est proposé pour élection pour une période d'une année en qualité d'organe de révision de Logitech International S.A.

Le Comité d'audit a également nommé KPMG LPP, la filiale américaine de KPMG AG, en qualité d'expert-comptable agréé indépendant pour l'année fiscale se terminant le 31 mars 2015 pour le reporting selon la législation américaine sur les valeurs mobilières. Les statuts de Logitech ne requièrent pas que les actionnaires ratifient la nomination de KPMG LPP en qualité d'expert-comptable agréé indépendant. Cependant, Logitech soumet la nomination de KPMG LPP aux actionnaires pour ratification dans un souci de bonne gouvernance. Si les actionnaires ne ratifient pas la nomination, le Comité d'Audit réexaminera sa décision. Même si la nomination devait être ratifiée, le Comité d'Audit se réserve le droit de modifier, à sa discrétion, la nomination de KPMG LPP durant l'année si le Comité devait décider qu'un tel changement est dans l'intérêt de Logitech et de ses actionnaires.

Des informations sur les honoraires que Logitech a payés à PricewaterhouseCoopers S.A. et à PricewaterhouseCoopers LLP, respectivement l'organe de révision et l'expert-comptable agréé indépendant de la Société pour l'exercice 2014, ainsi que d'autres informations concernantKPMG LLP, PricewaterhouseCoopers S.A. et PricewaterhouseCoopers LLP, figurent sous la rubrique *Independent Auditors* et *Report of the Audit Committee* de la version anglaise de cette Invitation et Document d'Information.

Des membres de KPMG AG et PricewaterhouseCoopers S.A. seront présents lors de l'Assemblée générale ordinaire. Ils pourront y faire une déclaration et répondre à vos questions.

# Majorité requise pour l'approbation de la proposition

L'approbation de ce point requiert la majorité des voix exprimées par les personnes présentes ou représentées à l'Assemblée générale ordinaire, sans tenir compte des abstentions.

#### Recommandation

Le Conseil d'administration recommande de voter **en faveur** de l'élection de KPMG AG en qualité d'organe de révision de Logitech International S.A. et de la ratification de la nomination de KPMG LLP en qualité d'expert-comptable agréé indépendant, chacune pour l'exercice se terminant le 31 mars 2015.

#### Point 11

# Election de Me Béatrice Ehlers en tant que Représentant indépendant

Suite à l'entrée en vigueur de l'ordonnance communément appelée "Ordonnance Minder" le 1<sup>er</sup> janvier 2014, le droit suisse exige que le représentant indépendant des actionnaires (Représentant indépendant) soit élu à l'occasion de chaque Assemblée générale ordinaire pour une période d'un an prenant fin à l'échéance de la prochaine Assemblée générale ordinaire.

#### Proposition

Le Conseil d'administration propose d'élire Me Béatrice Ehlers en qualité de Représentant indépendant pour une période d'une année prenant fin à l'échéance de l'Assemblée générale ordinaire de 2015.

#### **Explication**

Les actionnaires peuvent soit représenter leurs actions eux-mêmes ou les faire représenter par un tiers, que ce tiers soit actionnaire ou non, si ce dernier reçoit une procuration écrite. Conformément au droit suisse, chaque actionnaire peut être représenté à l'Assemblée générale par le Représentant indépendant, Me Béatrice Ehlers, ou par un tiers muni d'une procuration. Me Ehlers est notaire et elle a déjà servi de Représentant indépendant lors de précédentes assemblées générales ordinaires.

Selon le droit des sociétés suisse, le Représentant indépendant doit satisfaire à de strictes exigences d'indépendance. En l'absence d'instruction, le Représentant indépendant doit s'abstenir de voter. Des instructions générales de votes peuvent être données en rapport avec une assemblée générale particulière en relation avec des points de l'ordre du jour ou des objets qui n'ont pas été divulgué dans l'invitation à l'Assemblée générale.

#### Majorité requise pour l'approbation de la proposition

L'approbation de ce point requiert la majorité des voix exprimées par les personnes présentes ou représentées à l'Assemblée générale ordinaire, sans tenir compte des abstentions.

#### Recommandation

Le Conseil d'administration recommande de voter **en faveur** de l'élection de Me Béatrice Ehlers en qualité de Représentant indépendant.

# INFORMATIONS CONCERNANT LE CONSEIL D'ADMINISTRATION ET LE RAPPORT DE RÉMUNÉRATION

Vous êtes invités à vous référer à la version anglaise de cette Invitation et Document d'Information pour davantage d'informations sur la *Corporate Governance* et notre Conseil d'administration et consulter notre rapport de rémunération pour 2014. La version anglaise de cette Invitation et Document d'Information fait foi en cas de divergence avec les autres versions.

\*\*\*\*



#### 21. November 2014

#### An unsere Aktionärinnen und Aktionäre:

Sie sind herzlich eingeladen, an der ordentlichen Generalversammlung 2014 der Logitech International S.A. teilzunehmen. Die Versammlung findet am Donnerstag, 18. Dezember 2014, um 14:00 Uhr im SwissTech Convention Center der EPFL, in Lausanne, Schweiz, statt.

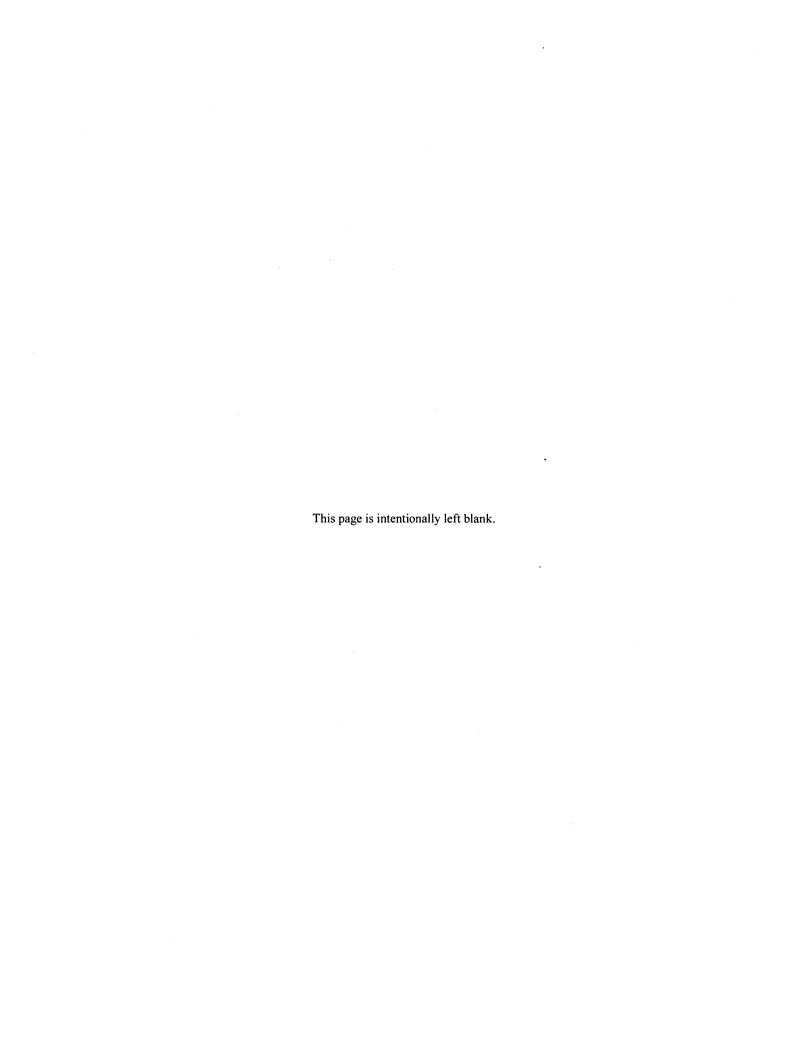
Beiliegend finden Sie die Einladung und das Informationsmaterial für die Versammlung, einschliesslich der Traktandenliste und der Erläuterung der zur Abstimmung kommenden Vorlagen sowie die notwendigen Informationen zur Ausübung des Stimmrechts, den Bericht über die Entschädigung der Mitglieder des Verwaltungsrates und der Geschäftsleitung sowie weitere wichtige Informationen. Für weitere Details möchten wir Sie bitten, die Logitech Investor Relations-Seite im Internet unter http://ir.logitech.com zu besuchen.

Ob Sie an der Generalversammlung teilnehmen oder nicht, Ihre Stimme ist wichtig.

Herzlichen Dank für Ihre anhaltende Unterstützung der Logitech International S.A.

Tuino Mehr

GUERRINO DE LUCA
Präsident des Verwaltungsrates



#### LOGITECH INTERNATIONAL S.A.

Einladung zur ordentlichen Generalversammlung Donnerstag, 18. Dezember 2014 14:00 Uhr (Türöffnung um 13:30 Uhr) SwissTech Convention Center, EPFL – Lausanne, Schweiz

\*\*\*\*

#### TRAKTANDENLISTE

#### A. Berichte

Geschäftsbericht für das am 31. März 2014 zu Ende gegangene Geschäftsjahr

#### B. Anträge

- Genehmigung des Jahresberichtes, des Entschädigungsberichtes, der Konzernrechnung und der Jahresrechnung der Logitech International S.A. für das Geschäftsjahr 2014
- 2. Konsultative Abstimmung über die Genehmigung der Managementvergütung
- 3. Verwendung des Bilanzgewinns und Festsetzung der Dividende
- 4. Änderung der Statuten der Gesellschaft
- 5. Genehmigung zum Halten eigener Aktien von mehr als 10 %
- Entlastung des Verwaltungsrates und der Geschäftsleitung für das Geschäftsjahr 2014
- 7. Wahlen in den Verwaltungsrat
  - 7.1. Wiederwahl von Herrn Daniel Borel
  - 7.2. Wiederwahl von Herrn Matthew Bousquette
  - 7.3. Wiederwahl von Herrn Kee-Lock Chua
  - 7.4. Wiederwahl von Herrn Bracken P. Darrell
  - 7.5. Wiederwahl von Frau Sally Davis
  - 7.6. Wiederwahl von Herrn Guerrino De Luca
  - 7.7. Wiederwahl von Herrn Didier Hirsch
  - 7.8. Wiederwahl von Dr. Neil Hunt
  - 7.9. Wiederwahl von Frau Monika Ribar
  - 7.10. Wahl von Herrn Dimitri Panayotopoulos
- 8. Wahl des Verwaltungsratspräsidenten
- 9. Wahlen in den Vergütungsausschuss
  - 9.1 Wahl von Herrn Matthew Bousquette
  - 9.2 Wahl von Frau Sally Davis
  - 9.3 Wahl von Dr. Neil Hunt
  - 9.4 Wahl von Frau Monika Ribar
- 10. Wahl von KPMG AG als Logitechs Revisionsstelle und Bestätigung der Wahl von KPMG LLP als Logitechs unabhängige eingetragene Revisionsexpertin für das Geschäftsjahr 2015
- 11. Wahl von Frau Béatrice Ehlers als unabhängige Stimmrechtsvertreterin

Apples, Schweiz, 21. November 2014

Der Verwaltungsrat



# FRAGEN UND ANTWORTEN BETREFFEND DIE ORDENTLICHE GENERALVERSAMMLUNG 2014 DER LOGITECH INTERNATIONAL S.A. ("LOGITECH")

#### ALLGEMEINE INFORMATION AN ALLE AKTIONÄRINNEN UND AKTIONÄRE

#### Warum erhalte ich diese Einladung und Information?

Dieses Dokument soll sowohl dem schweizerischen Gesellschaftsrecht als auch den *Proxy Statement Rules* der Vereinigten Staaten von Amerika genügen. Ausserhalb der Vereinigten Staaten von Amerika und Kanadas wird diese Einladung mit Informationsmaterial (die "Einladung") den eingetragenen Aktionären zugänglich gemacht, wobei Teile davon in französischer und deutscher Übersetzung abgegeben werden. Der englische Text dieser Einladung ist die massgebliche Version. Die Einladung wird den Aktionären ab dem 18. November 2014 zugänglich gemacht.

Die beigelegte Antwortkarte wird Ihnen im Auftrag des Verwaltungsrates von Logitech für die ordentliche Generalversammlung von Logitech übermittelt. Die Generalversammlung wird am Donnerstag, den 18. Dezember 2014 um 14:00, im SwissTech Convention Center der EPFL, in Lausanne, Schweiz stattfinden.

# Wer ist an der Versammlung stimmberechtigt?

Aktionäre, die am Donnerstag, 11. Dezember 2014 im Aktienregister der Logitech (einschliesslich dem Unterregister bei "Computershare", Logitechs amerikanischer Vermittlungsstelle) eingetragen sind, geniessen das Stimmrecht. Zwischen dem 11. Dezember 2014 und dem auf die Versammlung folgenden Tag werden keine Aktionäre ins Aktienregister eingetragen. Am 30. September 2014 waren 114'374'671 Aktien als stimmberechtigt eingetragen, bei 163'259'279 an diesem Tag ausstehenden Logitech Aktien. Die Anzahl an der Generalversammlung effektiv stimmberechtigter Aktien wird davon abhängen, wie viele zusätzliche Aktien zwischen dem 30. September 2014 und dem 11. Dezember 2014 im Aktienregister ein- oder ausgetragen werden.

Für Information über das Stimmrecht von amerikanischen oder kanadischen Aktionären, deren Aktien unter Nominees eingetragen sind ("Street Name Wirtschaftlich Berechtigte"), siehe nachstehend unter "Zusätzliche Informationen für amerikanische und kanadische Aktionäre, deren Aktien unter Nominees eingetragen sind (Street Name Wirtschaftlich Berechtigte)".

#### Wer ist ein eingetragener Aktionär?

Wenn Ihre Aktien in Ihrem Namen in unserem Aktienregister oder im Unterregister, das von "Computershare", unserer amerikanischen Vermittlungsstelle, geführt wird, eingetragen sind, sind Sie ein eingetragener Aktionär und diese Einladung wird Ihnen von Logitech zugesandt oder zugänglich gemacht.

# Wer ist ein wirtschaftlich Berechtigter mit Aktien, die unter einem Nominee eingetragen sind (Street Name Wirtschaftlich Berechtigter)?

Aktionäre, die keine direkte Eintragung in unserem Aktienregister begehrt haben und ihre Aktien durch einen Wertschriftenhändler, Trustee, Nominee oder eine ähnliche Gesellschaft halten, welche als Aktionär eingetragen ist, sind wirtschaftlich Berechtigte an den Aktien, die im Namen des Nominee eingetragen sind. Wenn Sie Logitech-Aktien über einen amerikanischen oder kanadischen Wertschriftenhändler, Trustee, Nominee oder eine ähnliche Gesellschaft halten (sogenanntes Halten in "Street Name"), was der in diesen Ländern üblichen Praxis entspricht, so wird die eingetragene Gesellschaft als stimmberechtigter Aktionär betrachtet und diese Einladung wird Ihnen von diesen Nominees zugesandt. Sie sind berechtigt, dem Nominee Anweisungen zu erteilen, wie für die auf Ihrem Konto stehenden Aktien zu stimmen ist.

#### Warum ist es für mich wichtig an den Abstimmungen teilzunehmen?

Logitech ist eine börsenkotierte Gesellschaft und die wichtigsten Entscheide können nur von den Aktionären getroffen werden. Ihre Stimme ist wichtig, ob Sie an der Versammlung teilnehmen wollen oder nicht. Wir bitten Sie deshalb, Ihre Aktien allenfalls vertreten zu lassen.

# Wie viele eingetragene Aktien müssen vertreten sein, um die Rechtsgültigkeit der Versammlung sicherzustellen?

Für die Generalversammlung gibt es kein Quorum. Unter schweizerischem Recht gibt es keine Mindestvertretungsvorschriften an Generalversammlungen und unsere Statuten enthalten keine Bestimmung, die ein solches Quorum vorsieht.

#### Wo sind die wichtigsten Verwaltungssitze der Logitech?

Logitechs schweizerischer Verwaltungssitz befindet sich an der EPFL – Quartier de l'Innovation, Daniel Borel Innovation Center, 1015 Lausanne, Schweiz, und unser Verwaltungssitz in den Vereinigten Staaten von Amerika befindet sich am 7600 Gateway Boulevard, Newark, California 94560, USA. Logitechs Telefonnummer in der Schweiz lautet +41-(0)21-863-5111 und die Telefonnummer in den Vereinigten Staaten von Amerika ist +1-510-795-8500.

# Wie kann ich Logitechs Jahresbericht, Informationsmaterial (einschliesslich Erläuterung der zur Abstimmung kommenden Vorlagen) und die weiteren jährlichen Berichte erhalten?

Unser Jahresbericht 2014 zuhanden der Aktionäre, diese Einladung, das Informationsmaterial sowie unser Jahresbericht auf Formular 10-K für das Geschäftsjahr 2014, wie es bei der Securities and Exchange Commission der Vereinigten Staaten von Amerika hinterlegt wurde, können auf der Logitech Investor Relations-Seite im Internet unter http://ir.logitech.com eingesehen werden. Aktionäre können auch kostenlose Kopien dieser Dokumente an unseren Verwaltungssitzen in der Schweiz und den Vereinigten Staaten von Amerika an obgenannten Adressen bestellen.

### Wo kann ich die Abstimmungsresultate der Versammlung finden?

Wir beabsichtigen, die Abstimmungsresultate an der Versammlung selbst bekannt zu geben und wir werden nach der Versammlung umgehend eine Pressemitteilung veröffentlichen. Wir werden am Mittwoch, 24. Dezember 2014, zudem die Abstimmungsresultate auf einem *Current Report* Formular 8-K an die *Securities and Exchange Commission* der Vereinigten Staaten von Amerika übermitteln. Eine Kopie des Formulars 8-K wird auf unserer Webseite unter <a href="http://ir.logitech.com">http://ir.logitech.com</a> einsehbar sein.

# Wenn ich nicht ein eingetragener Aktionär bin, darf ich an der Generalversammlung teilnehmen und stimmen?

Sie dürfen nur an der Generalversammlung teilnehmen und Ihr Stimmrecht ausüben, wenn Sie bis zum 11. Dezember 2014 im Aktienregister eingetragen werden oder wenn Sie eine Vollmacht von Ihrem Effektenhändler, Trustee oder Nominee erhalten, der Ihre Aktien hält. Wenn Sie Ihre Aktien über einen nicht amerikanischen oder nicht kanadischen Effektenhändler, Trustee oder Nominee halten, können Sie ins Aktienregister eingetragen werden. In diesem Fall nehmen Sie bitte mit unserem Aktienregisterführer Kontakt auf (Logitech International S.A., c/o Devigus Shareholder Services, Birkenstrasse 47, CH-6343 Rotkreuz, Schweiz) und folgen Sie den erhaltenen Eintragungsinstruktionen. In gewissen Ländern kann die Eintragung über die Bank oder den Effektenhändler begehrt werden, über die Sie Ihre Aktien halten. Wenn Sie Ihre Aktien über einen amerikanischen oder kanadischen Effektenhändler, Trustee oder Nominee halten, können Sie diesen kontaktieren und eingetragen werden. Bitte folgen Sie den entsprechenden Instruktionen, die Sie bei dieser Gelegenheit erhalten.



#### WEITERE INFORMATION FÜR EINGETRAGENE AKTIONÄRINNEN UND AKTIONÄRE

#### Wie kann ich abstimmen, wenn ich nicht an der Generalversammlung teilnehmen möchte?

Wenn Sie nicht an der Generalversammlung teilnehmen wollen, können Sie unter Option 3 auf der beiliegenden Antwortkarte die unabhängige Stimmrechtsvertreterin, Frau Béatrice Ehlers, bevollmächtigen, Sie an der Versammlung zu vertreten. Bitte fügen Sie auf der Antwortkarte Ihre Stimminstruktionen bei und datieren und unterzeichnen Sie die Karte. Bitte senden Sie die ausgefüllte Antwortkarte im beiliegenden, entsprechend adressierten Umschlag zurück. Für weitere Informationen verweisen wir Sie auf die Antwortkarte.

#### Wie kann ich an der Generalversammlung teilnehmen?

Wünschen Sie an der Generalversammlung teilzunehmen, so benötigen Sie eine Zutrittskarte. Um eine Zutrittskarte zu erhalten, wählen Sie bitte Option 1 auf der Antwortkarte, und senden Sie diese bitte anschliessend im beiliegenden Umschlag vor dem Donnerstag, 11. Dezember 2014, an Logitech zurück. Wir werden Ihnen eine Zutrittskarte für die Versammlung zukommen lassen. Sollten Sie die Zutrittskarte vor der Generalversammlung nicht erhalten, können Sie dennoch an der Versammlung teilnehmen, sofern Sie am 11. Dezember 2014 im Aktienregister eingetragen sind und sich am Versammlungsort ausweisen können.

#### Kann ich mich an der Versammlung durch eine andere Person vertreten lassen?

Ja. Wenn Sie sich nicht durch die unabhängige Stimmrechtsvertreterin vertreten lassen möchten, wählen Sie bitte Option 2 auf der Antwortkarte und geben Sie Namen und Adresse Ihres Vertreters an. Bitte senden Sie die ausgefüllte und unterzeichnete Antwortkarte vor dem 11. Dezember 2014 mittels beiliegenden Briefumschlags an Logitech zurück. Wir werden Ihrem Vertreter eine Zutrittskarte zukommen lassen. Sind Name und Adresse Ihres Vertreters nicht klar angegeben, wird Logitech die Zutrittskarte stattdessen an Sie senden und Sie müssen diese dann an Ihren Vertreter weiterleiten.

# Kann ich meine Aktien vor der Versammlung verkaufen, wenn ich bereits Stimminstruktionen erteilt habe?

Logitech verhindert die Übertragung von Aktien vor der Generalversammlung nicht. Wenn Sie aber Ihre Aktien vor der Generalversammlung verkaufen und das Aktienregister von der Übertragung benachrichtigt wird, werden Ihre Stimmen nicht gezählt. Wer Aktien nach der Schliessung des Registers am Donnerstag, 11. Dezember 2014 erwirbt, wird frühestens an dem auf die Versammlung folgenden Tag eingetragen und kann deshalb nicht an der Generalversammlung teilnehmen.

#### Wenn ich mit der Antwortkarte Stimminstruktionen gegeben habe, kann ich diese noch ändern?

Sie können Ihre Stimminstruktionen jederzeit vor der Abstimmung an der Generalversammlung ändern. Sie können bei uns eine neue Antwortkarte bestellen und Ihre Instruktionen widerrufen. In diesem Fall werden wir Ihre frühere Antwortkarte annullieren. Wenn Sie erneut Instruktionen geben möchten, füllen Sie bitte die neue Antwortkarte aus und senden Sie uns diese zurück. Sie können auch an der Generalversammlung teilnehmen und persönlich abstimmen. Allerdings wird durch Ihre persönliche Teilnahme Ihre Antwortkarte nicht automatisch widerrufen, es sei denn Sie üben Ihr Stimmrecht an der Versammlung aus oder verlangen ausdrücklich schriftlich, dass Ihre vorhergehende Antwortkarte annulliert werden soll.

# Was geschieht, wenn ich die Antwortkarte ausfülle und keine spezifischen Stimminstruktionen gebe?

Wenn Sie ein eingetragener Aktionär sind und die unterschriebene Antwortkarte ohne spezifische Stimminstruktionen zu einzelnen oder allen Traktanden zurücksenden, geben Sie hiermit die allgemeine Instruktion an die unabhängige Stimmrechtsvertreterin, Ihre Stimmrechte in Bezug auf die Traktanden sowie auf neue oder geänderte Anträge, die während der Versammlung vorgebracht werden, im Sinne der Empfehlungen des Verwaltungsrates auszuüben.

#### An wen kann ich mich wenden, wenn ich Fragen habe?

Sollten Sie Fragen haben oder Hilfe im Zusammenhang mit der Stimmabgabe benötigen, rufen Sie uns bitte unter der Telefonnummer +1-510-713-4220 an oder senden Sie uns eine E-Mail an LogitechIR@logitech.com.

ZUSÄTZLICHE INFORMATIONEN FÜR AMERIKANISCHE ODER KANADISCHE WIRTSCHAFTLICH BERECHTIGTE AKTIONÄRE, DEREN TITEL UNTER NOMINEES EINGETRAGEN SIND (STREET NAME WIRTSCHAFTLICH BERECHTIGTE)

#### Wer darf Stimminstruktionen für die Generalversammlung erteilen?

Wirtschaftlich berechtigte Aktionäre, die ihre Titel über amerikanische oder kanadische Effektenhändler, Trustees oder Nominees am 30. Oktober 2014 halten (Street Name Wirtschaftlich Berechtigte), können ihrem Effektenhändler, Trustee oder Nominee Stimminstruktionen erteilen. Zusätzlich hat Logitech mit Hilfe einer Dienstleistungsgesellschaft sichergestellt, dass eine zusätzliche Abgleichung der Aktienpositionen amerikanischer und kanadischer Nominees zwischen dem 30. Oktober 2014 und dem 2. Dezember 2014 durchgeführt wird. Der 2. Dezember 2014 ist für Logitech das letztmögliche Datum zur Durchführung einer solchen Abgleichung. Dies sollte zu folgenden Korrekturen führen: Wenn ein amerikanischer oder kanadischer Halter, der am 30. Oktober 2014 wirtschaftlich berechtigter Aktionär (Street Name Wirtschaftlich Berechtigter) ist, seine Stimme abgibt aber nachträglich seine Titel vor dem 2. Dezember 2014 verkauft, werden die Stimminstruktionen annulliert. Wenn ein amerikanischer oder kanadischer Halter, der am 30. Oktober 2014 wirtschaftlich berechtigter Aktionär (Street Name Wirtschaftlich Berechtigter) ist, seine Stimme abgibt und wirtschaftlich berechtigter Aktionär bleibt, aber in der entsprechenden Periode einen Teil seiner Titel verkauft oder weitere Titel zukauft, so findet eine entsprechende Reduktion oder Erhöhung der Stimmen statt, gemäss dem Stand am 2. Dezember 2014.

Wenn Sie nach dem 30. Oktober 2014 über einen amerikanischen oder kanadischen Effektenhändler, Trustee oder Nominee Aktien erwerben (in "Street Name") und diese an der Generalversammlung vertreten lassen wollen oder wenn Sie Stimminstruktionen an einen Bevollmächtigten geben möchten, müssen Sie ins Aktienregister eingetragen werden. Dazu kontaktieren Sie bitte Ihren Effektenhändler, Trustee oder Nominee und folgen dessen Instruktionen. Beginnen Sie diesen Prozess möglichst lange vor dem 11. Dezember 2014, um sicherzustellen, dass das Stimmmaterial zugesandt oder verfügbar gemacht werden kann und die Stimminstruktionen rechtzeitig vor der Versammlung bei uns ankommen.

# Wie kann ich mein Stimmrecht ausüben, wenn ich amerikanischer oder kanadischer wirtschaftlich berechtigter Aktionär (Street Name Wirtschaftlich Berechtigter) bin?

Wenn Sie als wirtschaftlich berechtigter Aktionär (Street Name Wirtschaftlich Berechtigter) persönlich an der Generalversammlung teilnehmen möchten, müssen Sie vom eingetragenen Nominee eine Vollmacht erhalten.

Wenn Sie nicht persönlich an der Generalversammlung teilnehmen möchten, können Sie sich vertreten lassen. Abhängig von den Vorgaben Ihres Effektenhändlers, Trustees oder Nominees können Sie Ihre Instruktionen über das Internet, per Telefon oder per Post erteilen. Folgen Sie hierzu bitte den Anweisungen auf der beiliegenden Stimmkarte.

#### Was geschieht wenn ich keine genauen Stimminstruktionen erteile?

Wenn Sie wirtschaftlich berechtigter Aktionär in den Vereinigten Staaten von Amerika oder in Kanada sind und Ihre Aktien über einen Effektenhändler, Trustee oder Nominee halten (Street Name Wirtschaftlich Berechtigter), dem Sie jedoch keine genauen Stimminstruktionen erteilen, so wird dieser gemäss den Regeln verschiedener nationaler oder regionaler Börsen in blossen Routineangelegenheiten abstimmen können, nicht aber in anderen Fragen. Wenn Sie über solche anderen Fragen keine Instruktionen erteilen, wird Ihr Nominee sich nicht an der Abstimmung über diese Punkte beteiligen und seine Stimmen gelten als nicht abgegeben. Wir empfehlen Ihnen daher, dem Nominee gemäss den Anleitungen auf der Stimmkarte Stimminstruktionen zu erteilen. Wir gehen davon aus, dass folgende Anträge nicht als Routineangelegenheit betrachtet werden: Antrag 2 (Konsultative Abstimmung über die Genehmigung der Managementvergütung), Antrag 3 (Verwendung des



Bilanzgewinns und Festsetzung der Dividende), Antrag 4 (Änderung der Statuten der Gesellschaft), Antrag 5 (Genehmigung zum Halten eigener Aktien von mehr als 10 %), Antrag 6 (Entlastung des Verwaltungsrates und der Geschäftsleitung für das Geschäftsjahr 2014), Antrag 7 (Wahlen in den Verwaltungsrat), Antrag 8 (Wahl des Präsidenten des Verwaltungsrates), Antrag 9 (Wahlen in den Vergütungsausschuss) und Antrag 11 (Wahl der unabhängigen Stimmrechtsvertreterin). Alle anderen Anträge erachten wir als Routineangelegenheit. Sämtliche Stimmenthaltungen durch Nominees werden als nicht abgegebene Stimmen gezählt.

#### Bis wann kann ich meine Stimminstruktionen einreichen?

Wenn Sie Ihre Aktien über ein amerikanisches oder kanadisches Institut halten, können Sie bis am Donnerstag, 11. Dezember 2014, 23:59 Uhr (*U.S. Eastern Standard Time*) Stimminstruktionen erteilen.

#### Kann ich eine Instruktion ändern?

Sie können Ihre Vollmacht widerrufen und Ihre Instruktionen jederzeit bis zur Abstimmung an der Generalversammlung ändern. Sie können Ihre Instruktionen a) via Internet oder Telefon (einzig die letzte Internet- oder Telefoninstruktion, welche vor der Generalversammlung übermittelt wird, ist massgebend), b) durch Einsendung einer neuen, vollständig ausgefüllten Stimmkarte, die ein späteres Datum trägt als die vorhergehende oder c) durch persönliche Teilnahme an der Generalversammlung, wenn Sie von Ihrem Nominee eine Vollmacht erhalten, ändern. Die Teilnahme an der Generalversammlung hebt die vorhergehenden Instruktionen nur auf, wenn Sie sich aktiv an der Abstimmung beteiligen oder wenn Sie Ihre Vollmacht ausdrücklich schriftlich widerrufen.

# Wie kann ich einen separaten Satz des Stimmmaterials bekommen oder einen einzigen Satz für meinen Haushalt in den Vereinigten Staaten von Amerika verlangen?

Wir haben ein von der SEC genehmigtes Verfahren namens "Householding" für Aktionäre in den Vereinigten Staaten von Amerika eingeführt. Gemäss diesem Verfahren werden Aktionäre, welche die gleiche Adresse und den gleichen Nachnamen haben und nicht an der elektronischen Zustellung des Stimmmaterials teilnehmen, nur eine Kopie des Informationsmaterials und des Jahresberichts erhalten, sofern nicht einer oder mehrere dieser Aktionäre uns benachrichtigen, dass sie auch weiterhin je ein individuelles Exemplar zu erhalten wünschen. Dieses Verfahren verringert unsere Druck- und Versandkosten. Jeder amerikanische Aktionär, der am Householding teilnimmt, wird auch weiterhin Zugriff auf eine separate Stimmkarte haben bzw. eine solche erhalten.

Sollten Sie diesmal eine separate Kopie des Informationsmaterials und des Jahrèsberichts zu erhalten wünschen, bitten wir Sie, das zusätzliche Exemplar bei unserem *Mailing Agent*, Broadridge, per Telefon unter +1-800-579-1639 oder per E-Mail unter *sendmaterial@proxyvote.com* zu verlangen. Sollten Aktionäre in Ihrem Haushalt in Zukunft separates Informationsmaterial und einen separaten Jahresbericht zu erhalten wünschen, können diese unsere *Investor Relations Group* unter +1-510-713-4220 erreichen oder an Investor Relations, 7600 Gateway Boulevard, Newark, California 94560, USA, schreiben. Sie können auch eine E-Mail an unsere *Investor Relations Group* an *LogitechIR@logitech.com* senden. Aktionäre, welche mehrere auf ihren Namen lautende Konti haben oder welche eine Adresse mit anderen Aktionären teilen, können uns ermächtigen, den Versand von separaten Informationsmaterialien und separaten Jahresberichten einzustellen indem sie an *Investor Relations* schreiben oder diese anrufen.

#### Wie kann ich sicherstellen, dass ich in Zukunft das Stimmmaterial elektronisch erhalte?

Sie können uns beauftragen, Ihnen in Zukunft das Stimmmaterial elektronisch zuzustellen. Folgen Sie hierzu bitte den Anweisungen auf der beiliegenden Stimmkarte. Wenn Sie die Wahl treffen, Ihr Stimmmaterial in Zukunft per E-Mail zu erhalten, ersparen Sie uns Druck- und Versandkosten und Sie vermindern die Auswirkungen unserer Generalversammlung auf die Umwelt. Sofern Sie die Wahl treffen, Ihr Stimmmaterial in Zukunft per E-Mail zu erhalten, werden Sie nächstes Jahr eine E-Mail erhalten, die Sie auf die entsprechende Webseite führt, welche das Stimmmaterial sowie einen Link für Stimminstruktionen enthält. Ihre Anweisung, das Stimmmaterial per E-Mail zu erhalten, bleibt bis zum Ihrem Widerruf in Kraft.

# WEITERE INFORMATIONEN FÜR AKTIONÄRE, DIE IHRE AKTIEN ÜBER EINE BANK ODER EINEN EFFEKTENHÄNDLER HALTEN (AUSSERHALB DER VEREINIGTEN STAATEN VON AMERIKA ODER KANADAS)

# Wie kann ich an der Abstimmung teilnehmen, wenn meine Aktien über meine Bank oder meinen Effektenhändler eingetragen sind?

Ihre Bank oder Ihr Effektenhändler sollte Ihnen Auskunft erteilt haben, wie Sie Ihre Stimminstruktionen abgeben können. Sollten Sie keine solche Auskunft erhalten haben, bitten wir Sie, sich mit Ihrer Bank oder Ihrem Effektenhändler in Verbindung zu setzen.

# Bis wann kann ich Stimminstruktionen erteilen, wenn meine Aktien über eine Bank oder einen Effektenhändler eingetragen sind?

Üblicherweise setzen Banken und Effektenhändler Fristen für den Erhalt der Stimminstruktionen. Ausserhalb der Vereinigten Staaten von Amerika und Kanadas läuft diese Frist normalerweise zwei bis drei Tage vor Ablauf jener Frist ab, die die Gesellschaft für ihre Generalversammlung ansetzt. Dies erlaubt den Instituten, die Stimminstruktionen zu sammeln und an die Gesellschaft weiterzugeben. Wenn Sie Ihre Logitech Aktien über eine Bank oder einen Effektenhändler ausserhalb der Vereinigten Staaten von Amerika oder Kanadas halten, bitten wir Sie mit Ihrer Bank oder Ihrem Effektenhändler die anwendbare Frist abzuklären und Ihre Stimminstruktionen zeitgerecht zu erteilen.

# WEITERE INFORMATIONEN ÜBER DIE GENERALVERSAMMLUNG

#### Anträge

Der Verwaltungsrat beabsichtigt nicht, an der Generalversammlung andere Anträge zu stellen, noch hat er Gründe anzunehmen, dass Aktionäre zusätzliche Anträge stellen werden. Wenn Sie ein eingetragener Aktionär sind und die unterschriebene Antwortkarte ohne spezifische Stimminstruktionen zu einzelnen oder allen Traktanden zurücksenden, geben Sie hiermit die allgemeine Instruktion an die unabhängige Stimmrechtsvertreterin, Ihre Stimmrechte in Bezug auf die Traktanden sowie auf neue oder geänderte Anträge, die während der Versammlung vorgebracht werden, im Sinne der Empfehlungen des Verwaltungsrates auszuüben. Falls Sie ein amerikanischer oder kanadischer wirtschaftlich berechtigter Aktionär sind, dessen Titel unter Nominees eingetragen sind (Street Name Wirtschaftlich Berechtigter), und werden an der Versammlung andere Anträge rechtmässig gestellt, so wird, falls Sie Ihre Stimminstruktionen auf der Antwortkarte oder per Internet oder mittels eines anderen zulässigen Abstimmungsmechanismus erteilt oder falls Sie keine Stimminstruktionen erteilt haben, mit Ihren Aktien in Bezug auf solche Anträge im Sinne der Empfehlungen des Verwaltungsrates an der Versammlung gestimmt.

#### Einholen von Stimminstruktionen (Proxy Solicitation)

Wir haben nicht die Absicht, ein Unternehmen mit der Einholung von Stimminstruktionen zu beauftragen. Einzelne unserer Verwaltungsräte, Geschäftsleitungsmitglieder und andere Mitarbeiter dürfen Sie schriftlich, per Telefon, E-Mail oder auf sonstige Weise darum ersuchen, ihnen Stimminstruktionen zu erteilen, ohne dass diese dafür entschädigt werden. In den Vereinigten Staaten von Amerika sind wir ausserdem verpflichtet, den Effektenhändlern und Nominees, die als Aktionäre eingetragen sind, das Stimmmaterial zuzustellen und diese einzuladen, es an die wirtschaftlich Berechtigten weiterzuleiten. Wir müssen diese Effektenhändler und Nominees gemäss den dafür bestehenden gesetzlichen Spesenreglementen für ihre in diesem Zusammenhang entstehenden Umtriebe entschädigen.

#### Auszählen der Stimmen

Vertreter von mindestens zwei Schweizer Banken werden an der Generalversammlung als Stimmenzähler amtieren. Wie es in der Schweiz üblich ist, wird unser Aktienregisterführer die vor der Generalversammlung abgegebenen Instruktionen in das elektronische System einspeisen.



#### Aktionärsanträge und Nominees

#### Aktionärsanträge für die Generalversammlung 2014

Gemäss unseren Statuten haben ein oder mehrere Aktionäre, die zusammen mindestens ein Prozent unseres ausgegebenen Aktienkapitals oder einen Nominalwert von mindestens einer Million Schweizer Franken vertreten, das Recht, die Traktandierung eines Verhandlungsgegenstandes zu verlangen. Solche Vorschläge sind vom Verwaltungsrat in die Materialien der Generalversammlung einzuschliessen. Ein solcher Antrag ist schriftlich zu stellen und zu erläutern. Die Frist zur Einreichung von Anträgen für die ordentliche Generalversammlung 2014 ist am 4. November 2014 abgelaufen. Überdies erlaubt das Schweizer Recht eingetragenen Aktionären oder deren Bevollmächtigten, zu den Verhandlungsgegenständen auf der Traktandenliste der Generalversammlung 2014 an der Versammlung selbst oder vorgängig Gegenvorschläge zu machen.

#### Aktionärsanträge für die Generalversammlung 2015

Wir gehen davon aus, dass wir die ordentliche Generalversammlung 2015 um den 9. September 2015 abhalten und demnach die entsprechende Einladung ungefähr am 23. Juli 2015 versenden werden. Bis spätestens am 9. Juli 2015 kann ein eingetragener Aktionär, der die statutarischen Mindestanforderungen zum Aktienbesitz erfüllt, verlangen, dass ein Verhandlungsgegenstand für die Generalversammlung 2015 traktandiert wird. Ein solcher Antrag muss schriftlich gestellt und erläutert werden und ist beim Sekretär des Verwaltungsrates der Logitech am Verwaltungssitz in der Schweiz oder in den Vereinigten Staaten von Amerika zeitgerecht einzureichen. Zusätzlich können Sie, wenn Sie die Bedingungen der Regel 14a-8 des U.S. Securities Exchange Act von 1934 erfüllen, dem Verwaltungsrat Vorschläge für die Traktandenliste der Generalversammlung 2015 einreichen. Solche Vorschläge sind bis zum 25. März 2015 schriftlich mit beiliegender Erläuterung des Vorschlages dem Sekretär des Verwaltungsrates an unseren Verwaltungssitzen in der Schweiz oder in den Vereinigten Staaten von Amerika einzureichen. Der Vorschlag muss der Regel 14a-8 des U.S. Securities Exchanges Act genügen. Diese Bestimmung zählt die Bedingungen auf, die für die Aufnahme eines Aktionärsvorschlags in die Dokumentation der Generalversammlung nach der amerikanischen Wertschriftengesetzgebung erfüllt sein müssen. Nach den Statuten der Gesellschaft sind nur eingetragene Aktionäre als solche anerkannt. Wenn Sie nicht im Aktienregister eingetragen sind, können Sie demnach keine Traktandenvorschläge für die ordentliche Generalversammlung 2015 unterbreiten.

### Kandidaturen für den Verwaltungsrat

Vorschläge von Kandidaten für den Verwaltungsrat durch eingetragene Aktionäre müssen den obgenannten Anforderungen an Aktionärsanträge genügen.

#### Statutenbestimmungen

Die obgenannten Statutenbestimmungen, nach denen ein oder mehrere Aktionäre, die zusammen ein Prozent des ausstehenden Aktienkapitals oder einen Nominalwert von einer Million Schweizer Franken vertreten, berechtigt sind, die Traktandierung eines Verhandlungsgegenstandes zu verlangen, können auf unserer Webseite unter <a href="http://ir.logitech.com">http://ir.logitech.com</a> abgerufen werden. Sie können auch den Sekretär des Verwaltungsrates der Logitech an einem unserer Verwaltungssitze in der Schweiz oder in den Vereinigten Staaten von Amerika kontaktieren und eine Kopie der relevanten Bestimmungen der Statuten anfordern.

# TRAKTANDEN UND ERLÄUTERUNGEN

#### A. BERICHTE

# Bericht über den Geschäftsverlauf im Geschäftsjahr bis 31. März 2014

Die Geschäftsleitung der Logitech wird an der Generalversammlung über den Geschäftsgang des abgelaufenen Geschäftsjahres berichten.

#### B. ANTRÄGE

#### Antrag 1

# Genehmigung des Jahresberichtes, des Entschädigungsberichtes, der Konzernrechnung und der Jahresrechnung der Logitech International S.A. für das Geschäftsjahr 2014

#### Antrag

Der Verwaltungsrat beantragt die Genehmigung des Jahresberichtes, des Entschädigungsberichtes, der Konzernrechnung und der Jahresrechnung der Logitech International S.A. für das Geschäftsjahr 2014.

#### Erläuterungen

Die Konzernrechnung und die Jahresrechnung der Logitech International S.A. für das Geschäftsjahr 2014 sind im Geschäftsbericht wiedergegeben, der allen eingetragenen Aktionären mit dieser Einladung oder bereits im Vorfeld zugänglich gemacht wurde. Der Geschäftsbericht enthält ebenfalls die Berichte der Revisionsstelle und zusätzliche Informationen über den Geschäftsgang der Gesellschaft, ihre Organisation und Strategie sowie den Bericht über die Corporate Governance gemäss der SIX Swiss Exchange Richtlinie über Corporate Governance. Der Entschädigungsbericht ist in dieser Einladung enthalten. Kopien des Geschäftsberichtes und der Einladung mit Informationsmaterial sind im Internet auf http://ir.logitech.com abrufbar.

Nach schweizerischem Recht ist der Geschäftsbericht einschliesslich Jahresrechnung und Konzernrechnung schweizerischer Gesellschaften jährlich der Generalversammlung zur Genehmigung vorzulegen. Das Einschliessen des Entschädigungsberichtes in die Genehmigung des Geschäftsberichtes ist eine vorgeschlagene Best Practice Empfehlung, angeregt durch den "Swiss Code of Best Practice for Corporate Governance" der "economiesuisse", dem führenden Wirtschaftsdachverband der Schweiz. Sollte dieser Antrag von den Aktionären abgelehnt werden, wird der Verwaltungsrat eine ausserordentliche Generalversammlung einberufen, um den Antrag erneut vorzubringen. Eine Annahme dieses Antrags begründet keine Genehmigung oder Ablehnung der einzelnen im Jahresbericht, im Entschädigungsbericht, in der Konzernrechnung und der Jahresrechnung für das Geschäftsjahr 2014 aufgeführten Punkte.

PricewaterhouseCoopers AG, die Revisionsstelle der Logitech, empfiehlt den Aktionären ohne Vorbehalt, die Konzernrechnung und die Jahresrechnung 2014 zu genehmigen. PricewaterhouseCoopers AG ist der Ansicht, "dass die Konzernrechnung für das am 31. März 2014 endende Geschäftsjahr die finanzielle Situation, die Ergebnisse der Geschäftstätigkeit und die Geldflüsse ordnungsgemäss und in jeder Hinsicht vollständig wiedergibt und in Übereinstimmung sowohl mit den Buchhaltungsprinzipien, die in den Vereinigten Staaten von Amerika allgemein anwendbar sind (U.S. GAAP), als auch in Übereinstimmung mit dem schweizerischen Recht steht. PricewaterhouseCoopers AG ist im Weiteren der Ansicht und bestätigt, dass "die Jahresrechnung sowie die beantragte Gewinnverwendung im Einklang mit dem schweizerischen Recht und den Statuten der Logitech International S.A. stehen".

# Notwendige Mehrheit zur Genehmigung

Der Antrag ist genehmigt, wenn er eine Mehrheit der an der Generalversammlung abgegebenen Stimmen, entweder persönlich oder aufgrund einer Vollmacht, auf sich vereinigt, wobei Enthaltungen nicht gezählt werden.



#### **Empfehlung**

Der Verwaltungsrat beantragt der Generalversammlung, den Jahresbericht, den Entschädigungsbericht, die Konzernrechnung und die Jahresrechnung der Logitech International S.A. für das Geschäftsjahr 2014 zu genehmigen.

#### Antrag 2

#### Konsultative Abstimmung über die Genehmigung der Managementvergütung

#### Antrag

Der Verwaltungsrat beantragt, dass die Aktionäre im Rahmen einer konsultativen Abstimmung die Vergütung des Managements von Logitech, wie im Bericht über die Managementvergütung für das Geschäftsjahr 2014 offengelegt, genehmigen.

#### Erläuterungen

Anlässlich der ordentlichen Generalversammlungen 2009 und 2010 von Logitech beantragte der Verwaltungsrat den Aktionären die Entschädigungsphilosophie, -politik und -praktiken der Logitech, wie sie im Kapitel "Compensation Discussion and Analysis" des Entschädigungsberichts erläutert sind, zu genehmigen. Dies geschah vor dem Hintergrund der sich zunehmend bewährenden "Best Practices in Corporate Governance" in der Schweiz und den Vereinigten Staaten von Amerika. Dieser Antrag, allgemein auch als "say-on-pay"-Antrag bekannt, gab unseren Aktionären die Möglichkeit, ihre Ansichten betreffend unserer Entschädigungspraxis im Ganzen kundzutun. Die Aktionäre haben unsere Entschädigungsphilosophie, -politik und -praktiken in den genannten und auch in den Folgejahren befürwortet.

Seit 2011 ist eine say-on-pay-Konsultativabstimmung für alle Publikumsgesellschaften, einschliesslich Logitech, die den anwendbaren amerikanischen Proxy Statement Rules unterstehen, vorgeschrieben. An der Generalversammlung 2011 haben die Aktionäre einen Antrag genehmigt, wonach diese Abstimmung jährlich erfolgen soll. Dementsprechend beantragt der Verwaltungsrat den Aktionären im Rahmen einer konsultativen Abstimmung, die Entschädigung für die leitenden Angestellten von Logitech, die im Entschädigungsbericht, einschliesslich der Kapitel "Compensation Discussion and Analysis", "Summary Compensation Table" und der dazugehörenden Entschädigungsübersichtstabellen, Anhänge und Erläuterungen, erwähnt sind, zu genehmigen. Diese Abstimmung soll nicht auf spezifische Punkte der Entschädigung oder der genannten leitenden Angestellten eingehen, sondern vielmehr die Gesamtentschädigung der genannten leitenden Angestellten und die Philosophie, Politik und Praktiken, wie sie im Entschädigungsbericht erläutert sind, thematisieren.

Diese Abstimmung ist konsultativ und daher nicht verbindlich. Sie wird uns aber Informationen betreffend die Zufriedenheit der Aktionäre mit unserer Entschädigungsphilosophie, -politik und den Entschädigungspraktiken liefern. Der Vergütungsausschuss (Compensation Committee) des Verwaltungsrates wird diese beim Festlegen zukünftiger Entschädigungspläne für leitende Angestellte in Betracht ziehen. Der Vergütungsausschuss wird im Falle eines bedeutenden negativen Abstimmungsresultats versuchen, dessen Ursachen festzustellen.

Wie im Kapitel "Compensation Discussion and Analysis" des Entschädigungsberichts 2014 erläutert, hat Logitech sein Entschädigungsprogramm derart gestaltet, um eine entscheidende Anzahl leitender Angestellter, Manager und Mitarbeitende für die Gesellschaft zu gewinnen, zu behalten und zu einer langfristigen Zusammenarbeit zu motivieren und dadurch den langfristigen Erfolg der Gesellschaft sicherzustellen. Im Besonderen hat Logitech ihren Entschädigungsplan für leitende Angestellte derart gestaltet um:

- mit ähnlichen, in der gleichen Industrie und Region des Verwaltungssitzes angesiedelten Unternehmen konkurrenzfähig zu sein;
- einen Ausgleich zwischen festem und variablem Lohnbestandteil sicherzustellen und einen Grossteil
  der Gesamtentschädigung von Logitechs Geschäftsergebnis abhängig zu machen, jedoch unter
  Aufrechterhaltung eines Kontrollsystems zur Vermeidung des Eingehens unangebrachter Risiken und
  unter Berücksichtigung des jährlichen und langfristigen Erfolgs;
- einen Ausgleich zwischen kurz- und langfristigen Zielen und Ergebnissen zu schaffen;
- die Entschädigung leitender Angestellter mit dem Interesse der Aktionäre zu vereinbaren, indem ein bedeutender Teil der Entschädigung mit der Erhöhung des Aktienwertes verknüpft wird;
- · ein leistungsorientiertes Umfeld zu fördern; und
- die Beurteilung des Vergütungsausschusses der Rolle und der erbrachten Leistung jedes Managers wiederzuspiegeln, die durch einen Grundlohn und kurzfristige Boni entlöhnt werden, sowie das persönliche Potential für den zukünftigen Einsatz für Logitech durch eine Langzeitbeteiligung am Eigenkapital zu fördern.

Der Vergütungsausschuss des Verwaltungsrates hat einen Entschädigungsplan ausgearbeitet, der ausführlicher im Entschädigungsbericht, welcher dieser Einladung beiliegt, erläutert wird. Weitere Einzelheiten zu Entschädigungsphilosophie, Risiken und Ausgestaltung des Entschädigungsplans von Logitech sowie den Entschädigungen, welche im Geschäftsjahr 2014 ausbezahlt wurden, sind ebenfalls im Entschädigungsbericht dargelegt.

Auch wenn die Entschädigung eine zentrale Rolle spielt, wenn es darum geht, leitende Angestellte und Mitarbeitende für die Gesellschaft zu gewinnen und zu einer langfristigen Zusammenarbeit zu motivieren, sind wir der Ansicht, dass dies nicht der einzige oder ausschliessliche Grund dafür ist, warum ausgezeichnete leitende Angestellte oder Mitarbeitende sich für Logitech entschliessen und auch bleiben, oder warum sie grossen Einsatz zeigen, um ein gutes Resultat für die Aktionäre zu erreichen. Diesbezüglich sind sich sowohl Vergütungsausschuss als auch Geschäftsleitung einig, dass es ganz wesentlich ist, ein gutes Arbeitsumfeld sowie Perspektiven zu schaffen, die es Mitarbeitenden ermöglichen, sich zu entwickeln und ihr persönliches Potential voll auszuschöpfen. Auch diese Aspekte spielen eine Schlüsselrolle für Logitechs Erfolg, leitende Angestellte und Mitarbeitende für die Gesellschaft zu gewinnen und zu einer langfristigen Zusammenarbeit zu motivieren.

#### Notwendige Mehrheit zur Genehmigung

Der Antrag ist genehmigt, wenn er eine Mehrheit der an der Generalversammlung abgegebenen Stimmen, entweder persönlich oder aufgrund einer Vollmacht, auf sich vereinigt, wobei Enthaltungen nicht gezählt werden.

#### **Empfehlung**

Der Verwaltungsrat beantragt, dass die Generalversammlung mittels Konsultativabstimmung die an die leitenden Angestellten von Logitech gezahlten Entschädigungen, wie sie im Entschädigungsbericht, einschliesslich der Kapitel "Compensation Discussion and Analysis", "Summary Compensation Table" und der dazugehörenden Entschädigungsübersichtstabellen, Anhänge und Erläuterungen, erwähnt sind, genehmigt.



#### Antrag 3

#### Verwendung des Bilanzgewinns und Festsetzung der Dividende

#### **Antrag**

Der Verwaltungsrat beantragt, den Bilanzgewinn von CHF 458'526'520 (USD 516'495'536 zum Wechselkurs vom 31. März 2014) wie folgt zu verwenden:

	Ende Geschäftsjahr 31. März 2014
Bilanzgewinn per Ende des Geschäftsjahres 2014	CHF458'536'520
Beantragte Dividendenausschüttung*	CHF 42'761'295
Vortrag des nicht verwendeten Bilanzgewinns	CHF415'775'225

Der Verwaltungsrat beantragt, eine Bruttodividende von CHF 0.2625 je Aktie (ungefähr USD 0.2957 je Aktie zum Wechselkurs vom 31. März 2014\*\*), bzw. einen Gesamtbetrag von ca. CHF 42'761'295 auszuschütten.\*

Es wird keine Ausschüttung für eigene Aktien der Gesellschaft oder ihrer Tochtergesellschaften vorgenommen.

Wird der Antrag des Verwaltungsrates genehmigt, erfolgt um den 30. Dezember 2014 herum die Auszahlung der Dividende an alle Aktionäre, welche am Stichtag im Aktienregister eingetragen sind. Die Dividende beträgt CHF 0.2625 je Aktie (respektive ca. CHF 0.1706 je Aktie nach Abzug der 35% Verrechnungssteuer, sofern diese zu entrichten ist). Der Stichtag wird um den 29. Dezember 2014 herum liegen. Wir gehen davon aus, dass die Aktien ungefähr ab dem 24. Dezember 2014 ex-Dividende gehandelt werden.

#### Erläuterungen

Gemäss schweizerischem Gesellschaftsrecht muss die Generalversammlung bei jeder jährlichen ordentlichen Generalversammlung über Annahme oder Ablehnung in Bezug auf die Verwendung des Bilanzgewinns abstimmen. Der Bilanzgewinn, über den die Aktionäre der Logitech an der ordentlichen Generalversammlung 2014 verfügen können, ist der Bilanzgewinn der Logitech International S.A., der Holdinggesellschaft von Logitech.

Der Antrag des Verwaltungsrates, eine Bruttodividende von CHF 0.2625 je Aktie auszuschütten, bedeutet eine Erhöhung um 25% gegenüber dem Vorjahr und ist auf einen starken Cash Flow aus der Geschäftstätigkeit zurückzuführen. Mit seinem Antrag zeigt der Verwaltungsrat seine Zuversicht in die Zukunft der Gesellschaft. Der Verwaltungsrat hat sich ab dem Geschäftsjahr 2013 für eine alljährlich wiederkehrende Bruttodividende und nicht bloss für eine gelegentliche Dividende entschieden. Folglich erwartet die Gesellschaft (vorbehaltlich der Genehmigung der Revisionsstelle der Gesellschaft für das jeweilige Jahr), ihren Aktionären jedes Jahr eine solche Dividende beantragen zu können.

Neben der Dividendenausschüttung beantragt der Verwaltungsrat den restlichen Bilanzgewinn vorzutragen, da er davon überzeugt ist, dass es im besten Interesse der Logitech und ihrer Aktionäre ist, die Gewinne für zukünftige Investitionen in das Wachstum des Geschäfts der Logitech, für Aktienrückkäufe und für den möglichen Erwerb anderer Gesellschaften oder Geschäftsbereiche zurückzubehalten.

#### Notwendige Mehrheit zur Genehmigung

Der Antrag ist genehmigt, wenn er eine Mehrheit der an der Generalversammlung abgegebenen Stimmen, entweder persönlich oder aufgrund einer Vollmacht, auf sich vereinigt, wobei Enthaltungen nicht gezählt werden.

<sup>\*</sup> Berechnet am 31. März 2014 basierend auf einer Bruttodividende von CHF 0.2625 je Aktie und 162'900'170 ausgegebenen Aktien, ohne eigene Aktien. Ausschüttungsberechtigte Aktien sind alle ausgegebenen Aktien, ausser die eigenen Aktien, welche Logitech International S.A. am Tag vor der Auszahlung des Ausschüttungsbetrages hält.

<sup>\*\*</sup> Der tatsächlich verwendete Wechselkurs für die Dividendenzahlung in USD wird kurz vor der Auszahlung festgelegt.

#### **Empfehlung**

Der Verwaltungsrat empfiehlt, dem Antrag auf Verwendung des Bilanzgewinns des Geschäftsjahres 2014, einschliesslich der Ausschüttung einer Dividende an die Aktionäre von CHF 0.2625 je Aktie, zuzustimmen.

#### Antrag 4

# Änderung der Statuen im Hinblick auf das neue schweizerische Gesellschaftsrecht

#### Antrag

Der Verwaltungsrat beantragt den Aktionären eine Änderung der Statuen der Gesellschaft, um den kürzlich erfolgten Änderungen der rechtlichen Bestimmungen in der Schweiz Rechnung zu tragen.

Der Verwaltungsrat beantragt, dass die Statuten der Gesellschaft gemäss Anhang A der englischen Fassung dieser Einladung geändert werden. Die französische Fassung der Änderungen der Statuten der Gesellschaft, welche die einzig rechtlich verbindliche Fassung sein wird, kann auf unserer Webseite unter <a href="http://ir.logitech.com">http://ir.logitech.com</a> eingesehen werden.

#### Erläuterungen

Mit dem Inkrafttreten der Verordnung gegen übermässige Vergütungen bei börsenkotierten Aktiengesellschaften, allgemein "Minder Verordnung" genannt, per 1. Januar 2014 wurde das schweizerische Gesellschaftsrecht geändert.

Durch die "Minder Verordnung" erfährt das schweizerische Gesellschaftsrecht unter anderem folgende Änderungen:

- zwingende Wahl durch die Generalversammlung der einzelnen Mitglieder des Verwaltungsrates, des Verwaltungsratspräsidenten, der Mitglieder des Vergütungsausschusses und des unabhängigen Stimmrechtsvertreters für eine Amtsdauer bis zum Abschluss der nächsten ordentlichen Generalversammlung;
- jährliche Abstimmung mit bindender Wirkung über den Gesamtbetrag der Vergütungen des Verwaltungsrats und der Mitglieder der Geschäftsleitung; und
- Verbot der institutionellen Stimmrechtsvertretung an der ordentlichen Generalversammlung, ausser bei Vertretung durch den unabhängigen Stimmrechtsvertreter. Gemäss der neuen Gesetzgebung haben die Aktionäre das Recht, persönlich an der ordentlichen Generalversammlung teilzunehmen, eine Person ihrer Wahl dafür zu bevollmächtigen oder dem unabhängigen Stimmrechtsvertreter eine entsprechende Vollmacht zu erteilen.

Die "Minder Verordnung" verlangt zudem, dass die Statuten von in der Schweiz kotierten Gesellschaften unter anderem Bestimmungen enthalten über die Abstimmung zu den Vergütungen des Verwaltungsrates und der Geschäftsleitungsmitglieder, über die Aufgaben und Zuständigkeiten des Vergütungsausschusses, über die Grundsätze der Vergütungen des Verwaltungsrates und der Geschäftsleitungsmitglieder, über die höchstens zulässige Anzahl von externen Mandaten der Verwaltungsrats- und Geschäftsleitungsmitglieder und über die maximale Dauer der Verträge zwischen der Gesellschaft und den Verwaltungsrats- und Geschäftsleitungsmitgliedern betreffend Vergütungen.

Der Verwaltungsrat beantragt deshalb eine Anpassung der Statuten der Gesellschaft, um den Anforderungen der neuen Gesetzgebung Rechnung zu tragen.

# Notwendige Mehrheit zur Genehmigung

Der Antrag ist genehmigt, wenn er eine Mehrheit der an der Generalversammlung abgegebenen Stimmen, entweder persönlich oder aufgrund einer Vollmacht, auf sich vereinigt, wobei Enthaltungen nicht gezählt werden.



#### **Empfehlung**

Der Verwaltungsrat empfiehlt, dem Antrag auf Änderung der Statuten zuzustimmen.

#### Antrag 5

#### Genehmigung zum Halten eigener Aktien von mehr als 10 %

#### Antrag

Der Verwaltungsrat beantragt der Generalversammlung die Genehmigung zum Halten eigener Aktien von mehr als 10 %.

### Erläuterungen

Gemäss schweizerischem Gesellschaftsrecht werden zurückgekaufte Aktien nicht automatisch vernichtet, sondern als eigene Aktien gehalten, bis diese entweder durch einen Beschluss der Aktionäre vernichtet oder durch die Gesellschaft gebraucht werden, um Lieferungsverpflichtungen nachzukommen, gemäss gewissen zeitlichen und formellen Einschränkungen. Mitglieder des Verwaltungsrates könnten der Gefahr der persönlichen Haftung wegen Schädigung der Gesellschaft ausgesetzt sein, wenn diese mehr als 10 % eigene Aktien hält. Die Zustimmung zu diesem Antrag könnte die persönliche Haftung der Verwaltungsratsmitglieder in diesem Zusammenhang verringern.

An den Generalversammlungen 2012 und 2013 haben die Aktionäre die Gesellschaft ermächtigt, mehr als 10 Prozent eigener Aktien zu halten, sofern die Aktien, welche die 10 Prozent Schwelle überschreiten, zum Zweck der Vernichtung anlässlich der ordentlichen Generalversammlungen 2013 und/oder 2014 bzw. 2014 und/oder 2015 zurückgekauft werden. Am 9. August 2013 ist das ursprüngliche Aktienrückkaufprogramm, unter dem die Gesellschaft Aktienrückkäufe auf einer zweiten Handelslinie vorgenommen hat und so ihren Verpflichtungen gemäss dem schweizerischen Steuerrecht in Zusammenhang mit dem Rückkauf von Aktien über die 10 Prozent Schwelle hinaus nachgekommen ist, ausgelaufen. Im März 2014 gab die Gesellschaft die Genehmigung eines neuen Aktienrückkaufprogramms im Umfang von USD 250 Millionen bekannt, welches für drei Jahre in Kraft bleiben soll.

Am 26. September 2014 hielt Logitech ungefähr 5.7 Prozent ihrer Aktien als eigene Aktien. Gemäss den vom Verwaltungsrat genehmigten Aktienrückkaufprogrammen kann die Gesellschaft bis zum 24. April 2017 ungefähr USD 17'310'662 zusätzliche Aktien erwerben. Sofern die Gesellschaft weiterhin Aktienrückkäufe gemäss dem Aktienrückkaufprogramm vornimmt, könnte sie wieder in die Nähe der Schwelle von 10 % der eigenen Aktien kommen oder diese sogar übertreffen.

Damit die Gesellschaft in Zukunft mit Flexibilität in Bezug auf ihr Kapital ausgestattet ist, beantragt der Verwaltungsrat die Zustimmung der Aktionäre zum Halten eigener Aktien von mehr als 10 Prozent, sofern die 10% überschreitende Aktien zum Zweck der Vernichtung auf einer zweiten Handelslinie oder auf andere Weise zurückgekauft werden. Sollte die Generalversammlung diesen Antrag ablehnen, wird der Verwaltungsrat veranlassen, dass die Gesellschaft nicht mehr als 10 Prozent eigener Aktien hält.

Die möglichen negativen Steuerfolgen kann die Gesellschaft dadurch vermeiden, dass sie die Aktien, welche die 10 Prozent Schwelle überschreiten, auf einer zweiten Handelslinie mit verrechnungssteuerrechtlichen Massnahmen zurückkauft. Sofern die Aktionäre den Antrag des Verwaltungsrates genehmigen und dieser davon Gebrauch macht, würde der Verwaltungsrat die Übernahmekommission um die erforderliche Genehmigung ersuchen und bei der SIX Swiss Exchange die Eröffnung einer zweiten Handelslinie beantragen, um die Aktien zum Zweck der Vernichtung zu erwerben. Zudem wird der Verwaltungsrat auch andere geeignete Massnahmen treffen, um die geschuldete Verrechnungssteuer zu erheben.

#### Notwendige Mehrheit zur Genehmigung

Der Antrag ist genehmigt, wenn er eine Mehrheit der an der Generalversammlung abgegebenen Stimmen, entweder persönlich oder aufgrund einer Vollmacht, auf sich vereinigt, wobei sowohl Enthaltungen als auch Stimmen von Verwaltungsratsmitgliedern und Mitgliedern des Managements von Logitech nicht gezählt werden.

#### **Empfehlung**

Der Verwaltungsrat empfiehlt die Annahme des folgenden Beschlusses:

"Die Gesellschaft wird ermächtigt, mehr als 10 % eigene Aktien zu halten, sofern diejenigen Aktien, welche die 10%-Grenze übersteigen, über eine zweite Handelslinie oder auf andere Weise zurückgekauft werden, um anlässlich einer Kapitalherabsetzung, welche der ordentlichen Generalversammlung 2015 und/oder 2016 beantragt wird, vernichtet zu werden."

#### Antrag 6

# Entlastung des Verwaltungsrates und der Geschäftsleitung für das Geschäftsjahr 2014

#### Antrag

Der Verwaltungsrat beantragt der Generalversammlung, der Entlastung seiner Mitglieder sowie der Geschäftsleitung für deren Tätigkeiten im Geschäftsjahr 2014 zuzustimmen.

### Erläuterungen

Es ist in schweizerischen Gesellschaften üblich und in Artikel 698, Absatz 2, Ziffer 5 des schweizerischen Obligationenrechts vorgesehen, den Aktionären die Entlastung der Mitglieder des Verwaltungsrates und der Geschäftsleitung zu beantragen. Die Entlastung betrifft die Haftung für ihre Handlungen während des Geschäftsjahres 2014. Die Entlastung schliesst Verantwortlichkeitsklagen der Gesellschaft oder von Aktionären gegen die Mitglieder des Verwaltungsrates und der Geschäftsleitung aus, sofern sie die Geschäftstätigkeit im Geschäftsjahr 2014 betreffen, und auf Tatsachen beruhen, die den Aktionären mitgeteilt wurden. Aktionäre, die der Entlastung nicht zustimmen oder ihre Aktien nach der Abstimmung ohne Wissen über die Genehmigung dieses Antrages erwerben, sind während einer Frist von sechs Monaten nach der Generalversammlung an den Entlastungsbeschluss nicht gebunden.

# Notwendige Mehrheit zur Genehmigung

Der Antrag ist genehmigt, wenn er eine Mehrheit der an der Generalversammlung abgegebenen Stimmen, entweder persönlich oder aufgrund einer Vollmacht, auf sich vereinigt, wobei sowohl Enthaltungen als auch Stimmen von Verwaltungsratsmitgliedern und Mitgliedern der Geschäftsleitung von Logitech nicht gezählt werden.

#### **Empfehlung**

Der Verwaltungsrat empfiehlt der Generalversammlung die Annahme des Antrages auf Entlastung der Mitglieder des Verwaltungsrates und der Geschäftsleitung für die Tätigkeit im Geschäftsjahr 2014.

#### Antrag 7

# Wahlen in den Verwaltungsrat

Unser Verwaltungsrat hat gegenwärtig neun Mitglieder. Bis 2012 war jedes Mitglied für drei Jahre gewählt. An der Generalversammlung 2012 haben die Aktionäre eine Änderung angenommen, wonach jedes Mitglied des Verwaltungsrats, angefangen mit jenen Mitgliedern die letztes Jahr gewählt wurden, eine Amtszeit von einem Jahr antritt.



Auf Empfehlung des Nominationsausschusses (*Nominating Committee*) hat der Verwaltungsrat die nachstehenden zehn Personen zur Wahl für eine Amtsdauer von einem Jahr vorgeschlagen. Die Amtsdauer beginnt mit der Generalversammlung vom 18. Dezember 2014. Neun der vorgeschlagenen Personen sind aktuelle Mitglieder des Verwaltungsrates. Ihre laufende Mandatszeit endet zum Zeitpunkt der Generalversammlung vom 18. Dezember 2014. Die zehnte vorgeschlagene Person wurde durch den Nominationsausschuss empfohlen und durch den Verwaltungsrat im Oktober 2014 als vorgeschlagene Person zur Wahl in den Verwaltungsrat genehmigt.

Die Amtsdauer endet mit dem Abschluss der nächsten ordentlichen Generalversammlung. Für jeden Kandidaten wird eine getrennte Abstimmung durchgeführt.

Nach schweizerischem Recht können Verwaltungsratsmitglieder nur von der Generalversammlung gewählt werden. Falls die nachfolgend vorgeschlagenen Kandidaten gewählt werden, wird der Verwaltungsrat über zehn Mitglieder verfügen. Der Verwaltungsrat hat keinen Grund zur Annahme, dass einer der Kandidaten nicht Willens oder fähig ist, das Amt anzunehmen.

Für weitere Information über den Verwaltungsrat, einschliesslich die gegenwärtigen Mitglieder, die Ausschüsse, die Mittel, mit denen der Verwaltungsrat die Geschäftsleitung überwacht, und weitere Informationen wird auf die englische Version dieser Einladung unter dem Titel "Corporate Governance und Verwaltungsratsangelegenheiten" verwiesen.

#### 7.1 Wiederwahl von Herrn Daniel Borel

Antrag: Der Verwaltungsrat beantragt die Wiederwahl in den Verwaltungsrat von Herrn Daniel Borel für eine einjährige Amtsdauer, die mit dem Abschluss der ordentlichen Generalversammlung 2015 enden wird.

Wir bitten Sie, den biographischen Hintergrund und die beruflichen Qualifikationen von Herrn Borel der englischen Version dieser Einladung unter dem Titel "Corporate Governance und Verwaltungsratsangelegenheiten – Members of the Board of Directors" auf Seite 68 zu entnehmen.

#### 7.2 Wiederwahl von Herrn Matthew Bousquette

Antrag: Der Verwaltungsrat beantragt die Wiederwahl in den Verwaltungsrat von Herrn Matthew Bousquette für eine einjährige Amtsdauer, die mit dem Abschluss der ordentlichen Generalversammlung 2015 enden wird.

Wir bitten Sie, den biographischen Hintergrund und die beruflichen Qualifikationen von Herrn Bousquette der englischen Version dieser Einladung unter dem Titel "Corporate Governance und Verwaltungsratsangelegenheiten – Members of the Board of Directors" auf Seite 69 zu entnehmen.

#### 7.3 Wiederwahl von Herrn Kee-Lock Chua

Antrag: Der Verwaltungsrat beantragt die Wiederwahl in den Verwaltungsrat von Herrn Kee-Lock Chua für eine einjährige Amtsdauer, die mit dem Abschluss der ordentlichen Generalversammlung 2015 enden wird.

Wir bitten Sie, den biographischen Hintergrund und die beruflichen Qualifikationen von Herrn Chua der englischen Version dieser Einladung unter dem Titel "Corporate Governance und Verwaltungsratsangelegenheiten – Members of the Board of Directors" auf Seite 69 zu entnehmen.

#### 7.4 Wiederwahl von Herrn Bracken P. Darrell

Antrag: Der Verwaltungsrat beantragt die Wiederwahl in den Verwaltungsrat von Herrn Bracken P. Darrell, *President* und *Chief Executive Officer* der Gesellschaft, für eine einjährige Amtsdauer, die mit dem Abschluss der ordentlichen Generalversammlung 2015 enden wird.

Wir bitten Sie, den biographischen Hintergrund und die beruflichen Qualifikationen von Herrn Darrell der englischen Version dieser Einladung unter dem Titel "Corporate Governance und Verwaltungsratsangelegenheiten – Members of the Board of Directors" auf Seite 70 zu entnehmen.

#### 7.5 Wiederwahl von Frau Sally Davis

**Antrag:** Der Verwaltungsrat beantragt die Wiederwahl in den Verwaltungsrat von Frau Sally Davis für eine einjährige Amtsdauer, die mit dem Abschluss der ordentlichen Generalversammlung 2015 enden wird.

Wir bitten Sie, den biographischen Hintergrund und die beruflichen Qualifikationen von Frau Davis der englischen Version dieser Einladung unter dem Titel "Corporate Governance und Verwaltungsratsangelegenheiten – Members of the Board of Directors" auf Seite 70 zu entnehmen.

#### 7.6 Wiederwahl von Herrn Guerinno De Luca

Antrag: Der Verwaltungsrat beantragt die Wiederwahl in den Verwaltungsrat von Herrn Guerinno De Luca für eine einjährige Amtsdauer, die mit dem Abschluss der ordentlichen Generalversammlung 2015 enden wird.

Wir bitten Sie, den biographischen Hintergrund und die beruflichen Qualifikationen von Herrn Guerinno De Luca der englischen Version dieser Einladung unter dem Titel "Corporate Governance und Verwaltungsratsangelegenheiten – Members of the Board of Directors" auf Seite 71 zu entnehmen.

#### 7.7 Wiederwahl von Herrn Didier Hirsch

Antrag: Der Verwaltungsrat beantragt die Wiederwahl in den Verwaltungsrat von Herrn Didier Hirsch für eine einjährige Amtsdauer, die mit dem Abschluss der ordentlichen Generalversammlung 2015 enden wird.

Wir bitten Sie, den biographischen Hintergrund und die beruflichen Qualifikationen von Herrn Hirsch der englischen Version dieser Einladung unter dem Titel "Corporate Governance und Verwaltungsratsangelegenheiten – Members of the Board of Directors" auf Seite 71 zu entnehmen.

#### 7.8 Wiederwahl von Dr. Neil Hunt

Antrag: Der Verwaltungsrat beantragt die Wiederwahl in den Verwaltungsrat von Dr. Neil Hunt für eine einjährige Amtsdauer, die mit dem Abschluss der ordentlichen Generalversammlung 2015 enden wird.

Wir bitten Sie, den biographischen Hintergrund und die beruflichen Qualifikationen von Dr. Hunt der englischen Version dieser Einladung unter dem Titel "Corporate Governance und Verwaltungsratsangelegenheiten – Members of the Board of Directors" auf Seite 72 zu entnehmen.

#### 7.9 Wiederwahl von Frau Monika Ribar

Antrag: Der Verwaltungsrat beantragt die Wiederwahl in den Verwaltungsrat von Frau Monika Ribar für eine einjährige Amtsdauer, die mit dem Abschluss der ordentlichen Generalversammlung 2015 enden wird.

Wir bitten Sie, den biographischen Hintergrund und die beruflichen Qualifikationen von Frau Ribar der englischen Version dieser Einladung unter dem Titel "Corporate Governance und Verwaltungsratsangelegenheiten – Members of the Board of Directors" auf Seite 72 zu entnehmen.

# 7.10 Wahl von Herrn Dimitri Panayotopoulos

Antrag: Auf Empfehlung des Nominationsausschusses beantragt der Verwaltungsrat die Wahl in den Verwaltungsrat von Herrn Dimitri Panayotopoulos, für eine einjährige Amtsdauer, die mit dem Abschluss der ordentlichen Generalversammlung 2015 enden wird.

Dimitri Panayotopoulos ist Senior Advisor bei der Boston Consulting Group, einer globalen Unternehmensberatungsfirma. Vor dem Antritt seiner Tätigkeit für die Boston Consulting Group im April 2014, war Herr Panayotopoulos von 1977 bis 2014 bei der Procter & Gamble Company ("P&G"), einem Markenartikelunternehmen, tätig. Bei P&G war er Vice Chairman and Advisor to the Chairman & Chief Executive Officer von Juli 2013 bis Januar 2014, Vice Chairman of Global Business Units von Mai 2011 bis Juli 2013, Vice Chairman of Global Household Care Group von Juli 2007 bis Mai 2011, Group President of Global Fabric Care



von Juli 2004 bis Juli 2007, President of Central and Eastern Europe, Middle East and Africa von Juli 2001 bis Juli 2004, und President-Greater China von 1999 bis Juli 2001. Herr Panayotopoulos hat innerhalb von P&G verschiedene Geschäftsleitungs-, Führungs- sowie andere Positionen innegehabt, namentlich in den Bereichen sales, brand management and advertising in Europa (inklusive Schweiz), Ägypten und dem Fernen Osten von 1977 bis 1999. Herr Panayotopoulos besitzt einen Abschluss (B.A.) der Sussex Universität, U.K. Er ist 63 Jahre alt und britischer Staatsbürger.

Herr Panayotopoulos bereichert den Verwaltungsrat mit hochkarätiger Führungsqualität, Strategic, Financial and Consumer Brand Marketing und weltweiter Erfahrung durch seine frühere Führungserfahrung bei P&G in einer Vielzahl von Regionen.

#### Notwendige Mehrheit zur Genehmigung

Der Antrag ist genehmigt, wenn er eine Mehrheit der an der Generalversammlung abgegebenen Stimmen, entweder persönlich oder aufgrund einer Vollmacht, auf sich vereinigt, wobei Enthaltungen nicht gezählt werden.

# Empfehlung

Der Verwaltungsrat empfiehlt die Wahl der obgenannten Kandidaten in den Verwaltungsrat.

### **Antrag 8**

#### Wahl des Verwaltungsratspräsidenten

Seit dem Inkrafttreten der sogenannten "Minder Verordnung" am 1. Januar 2014, verlangt das Gesetz, dass der Verwaltungsratspräsident bei jeder ordentlichen Generalversammlung für eine einjährige Amtsdauer, die mit dem Abschluss der darauffolgenden ordentlichen Generalversammlung endet, gewählt wird.

#### **Antrag**

Der Verwaltungsrat beantragt, Herrn Guerinno De Luca für eine einjährige Amtsdauer, die mit dem Abschluss der ordentlichen Generalversammlung 2015 endet, als Verwaltungsratspräsident zu wählen.

### Notwendige Mehrheit zur Genehmigung

Der Antrag ist genehmigt, wenn er eine Mehrheit der an der Generalversammlung abgegebenen Stimmen, entweder persönlich oder aufgrund einer Vollmacht, auf sich vereinigt, wobei Enthaltungen nicht gezählt werden.

# **Empfehlung**

Der Verwaltungsrat empfiehlt die Wahl von Herrn Guerinno De Luca als Verwaltungsratspräsident.

#### Antrag 9

#### Wahlen in den Vergütungsausschuss

Unser Vergütungsausschuss besteht momentan aus vier Mitgliedern. Gemäss den Änderungen des schweizerischen Gesellschaftsrechts vom 1. Januar 2014, wählt die Generalversammlung die Mitglieder des Vergütungsausschusses jährlich und einzeln. Wählbar in den Vergütungsausschuss sind nur Mitglieder des Verwaltungsrates.

Auf Empfehlung des Nominationsausschusses hat der Verwaltungsrat die folgenden vier Mitglieder für eine Amtsdauer von einem Jahr als Mitglieder des Vergütungsausschusses nominiert. Alle nominierten Personen sind momentan Mitglieder des Vergütungsausschusses und unabhängig, wie vom Reglement des Vergütungsausschusses verlangt und entsprechend den Anforderungen der Listing Standards des Nasdaq Stock Market, der Definition von "externen Direktor" (outside director) im Sinne des Abschnitts 162(m) des Internal Revenue Code von 1986 in

der geltenden Fassung, der Definition von "Direktor, der nicht beim Unternehmen angestellt ist" (non-employee director) im Sinne der von der U.S. Securities and Exchange Commission erlassenen Regel 16b-3 und der Regel 10C-1(b)(1) des U.S. Securities Exchange Act von 1934 in der geltenden Fassung.

Die Amtsdauer endet mit dem Abschluss der nächsten ordentlichen Generalversammlung. Jeder Nominierte wird einzeln gewählt.

#### 9.1 Wahl von Herrn Matthew Bousquette

**Antrag:** Der Verwaltungsrat beantragt die Wahl von Herrn Matthew Bousquette in den Vergütungsausschuss für eine Amtsdauer von einem Jahr bis zum Abschluss der ordentlichen Generalversammlung 2015.

Wir bitten Sie, den biographischen Hintergrund und die beruflichen Qualifikationen von Herrn Bousquette der englischen Version dieser Einladung unter dem Titel "Corporate Governance und Verwaltungsratsangelegenheiten – Members of the Board of Directors" auf Seite 69 zu entnehmen.

#### 9.2 Wahl von Frau Sally Davis

Antrag: Der Verwaltungsrat beantragt die Wahl von Frau Sally Davis in den Vergütungsausschuss für eine Amtsdauer von einem Jahr bis zum Abschluss der ordentlichen Generalversammlung 2015.

Wir bitten Sie, den biographischen Hintergrund und die beruflichen Qualifikationen von Frau Davis der englischen Version dieser Einladung unter dem Titel "Corporate Governance und Verwaltungsratsangelegenheiten – Members of the Board of Directors" auf Seite 70 zu entnehmen.

#### 9.3 Wahl von Dr. Neil Hunt

Antrag: Der Verwaltungsrat beantragt die Wahl von Dr. Neil Hunt in den Vergütungsausschuss für eine Amtsdauer von einem Jahr bis zum Abschluss der ordentlichen Generalversammlung 2015.

Wir bitten Sie, den biographischen Hintergrund und die beruflichen Qualifikationen von Dr. Hunt der englischen Version dieser Einladung unter dem Titel "Corporate Governance und Verwaltungsratsangelegenheiten – Members of the Board of Directors" auf Seite 72 zu entnehmen.

#### 9.4 Wahl von Frau Monika Ribar

**Antrag:** Der Verwaltungsrat beantragt die Wahl von Frau Monika Ribar in den Vergütungsausschuss für eine Amtsdauer von einem Jahr bis zum Abschluss der ordentlichen Generalversammlung 2015.

Wir bitten Sie, den biographischen Hintergrund und die beruflichen Qualifikationen von Frau Ribar der englischen Version dieser Einladung unter dem Titel "Corporate Governance und Verwaltungsratsangelegenheiten – Members of the Board of Directors" auf Seite 72 zu entnehmen.

#### Notwendige Mehrheit zur Genehmigung

Der Antrag ist genehmigt, wenn er eine Mehrheit der an der Generalversammlung abgegebenen Stimmen, entweder persönlich oder aufgrund einer Vollmacht, auf sich vereinigt, wobei Enthaltungen nicht gezählt werden.

#### **Empfehlung**

Der Verwaltungsrat empfiehlt die Wahl der obengenannten nominierten Personen in den Vergütungsausschuss.



### Antrag 10

# Wahl von KPMG AG als Logitechs Revisionsstelle und Bestätigung der Wahl von KPMG LLP als Logitechs unabhängige eingetragene Revisionsexpertin für das Geschäftsjahr 2015

#### Antrag

Der Verwaltungsrat beantragt, die KPMG AG als Revisionsstelle der Logitech International S.A. für ein Jahr zu wählen sowie die Wahl der KPMG LLP als Logitechs unabhängige eingetragene Revisionsexpertin für das Geschäftsjahr 2015 zu bestätigen.

#### Erläuterungen

Auf Empfehlung des Revisionsausschusses (*Audit Committee*) des Verwaltungsrates ist die KPMG AG für ein Jahr als Revisionsstelle der Logitech International AG vorgeschlagen.

Der Revisionsausschuss hat ebenfalls die KPMG LLP, die amerikanische Schwestergesellschaft der KPMG AG, als unabhängige eingetragene Revisionsexpertin der Gesellschaft für das am 31. März 2015 endende Geschäftsjahr aufgrund der Vorschriften des amerikanischen Aktienrechts ernannt. Die Statuten der Logitech sehen keine Genehmigungspflicht der Ernennung der KPMG LLP als unabhängige eingetragene Revisionsexpertin der Gesellschaft durch die Aktionäre vor. Trotzdem unterbreitet Logitech die Ernennung der KPMG LLP den Aktionären zur Genehmigung aufgrund von Corporate Governance-Überlegungen. Sollten die Aktionäre die Ernennung nicht genehmigen, wird der Revisionsausschuss die Ernennung der KPMG LLP überprüfen. Auch für den Fall der Genehmigung der Ernennung kann der Revisionsausschuss, in seinem Ermessen, die Ernennung während des Jahres ändern, sollte der Ausschuss zum Schluss kommen, dass eine solche Änderung im besten Interesse der Gesellschaft und seiner Aktionäre ist.

Informationen über die Honorare, die Logitech an die PricewaterhouseCoopers AG und PricewaterhouseCoopers LLP, Logitechs Revisionsstelle bzw. unabhängige eingetragene Revisionsexpertin für das Geschäftsjahr 2014, bezahlt hat, sowie weitere Information über die KPMG LLP, die PricewaterhouseCoopers AG und die PricewaterhouseCoopers LLP entnehmen Sie bitte der englischen Version dieser Einladung unter dem Titel "Independent Public Accountants" und "Report of the Audit Committee".

Vertreter der KPMG AG und der PricewaterhouseCoopers AG werden an der Generalversammlung teilnehmen und die Möglichkeit haben, sich zu äussern. Sie werden ebenfalls zur Beantwortung allfälliger Fragen zur Verfügung stehen.

#### Notwendige Mehrheit zur Genehmigung

Der Antrag ist genehmigt, wenn er eine Mehrheit der an der Generalversammlung abgegebenen Stimmen, entweder persönlich oder aufgrund einer Vollmacht, auf sich vereinigt, wobei Enthaltungen nicht gezählt werden.

#### Empfehlung

Der Verwaltungsrat empfiehlt die Wahl der KPMG AG als Revisionsstelle der Logitech International S.A. sowie die Genehmigung der Ernennung der KPMG LLP als Logitechs unabhängige eingetragene Revisionsexpertin; beide für das am 31. März 2015 endende Geschäftsjahr.

#### Antrag 11

#### Wahl von Frau Béatrice Ehlers als unabhängige Stimmrechtsvertreterin

Aufgrund der sogenannten "Minder Verordnung", welche am 1. Januar 2014 in Kraft trat, muss der unabhängige Stimmrechtsvertreter der Aktionäre an jeder Generalversammlung für eine Periode von einem Jahr gewählt werden. Das Amt endet automatisch mit Abschluss der nächsten ordentlichen Generalversammlung.

#### Antrag

Der Verwaltungsrat beantragt, Frau Béatrice Ehlers als unabhängige Stimmrechtsvertreterin für eine Periode von einem Jahr, endend mit Abschluss der ordentlichen Generalversammlung 2015, zu wählen.

#### Erläuterungen

Aktionäre können ihre Aktien selber vertreten oder diese mittels schriftlicher Vollmacht durch einen Dritten (unabhängig davon, ob dieser selbst Aktionär ist) vertreten lassen. In Übereinstimmung mit der schweizerischen Gesetzgebung kann sich jeder Aktionär an der Generalversammlung entweder durch die unabhängige Stimmrechtsvertreterin, Frau Béatrice Ehlers, oder durch einen anderen Dritten vertreten lassen. Frau Ehlers ist Notarin und hat das Amt der unabhängigen Stimmrechtsvertreterin bereits an früheren Generalversammlungen ausgeübt.

Die schweizerische Gesetzgebung stellt hohe Anforderungen an die Unabhängigkeit der unabhängigen Stimmrechtsvertreterin. Sofern keine Instruktionen vorliegen, hat sich die unabhängige Stimmrechtsvertreterin der Stimme zu enthalten. Allgemeine Instruktionen können für eine bestimmte Generalversammlung in Bezug auf Anträge erteilt werden, welche in der Einladung zu der Generalversammlung nicht angekündigt wurden.

#### Notwendige Mehrheit zur Genehmigung

Der Antrag ist genehmigt, wenn er eine Mehrheit der an der Generalversammlung abgegebenen Stimmen, entweder persönlich oder aufgrund einer Vollmacht, auf sich vereinigt, wobei Enthaltungen nicht gezählt werden.

#### **Empfehlung**

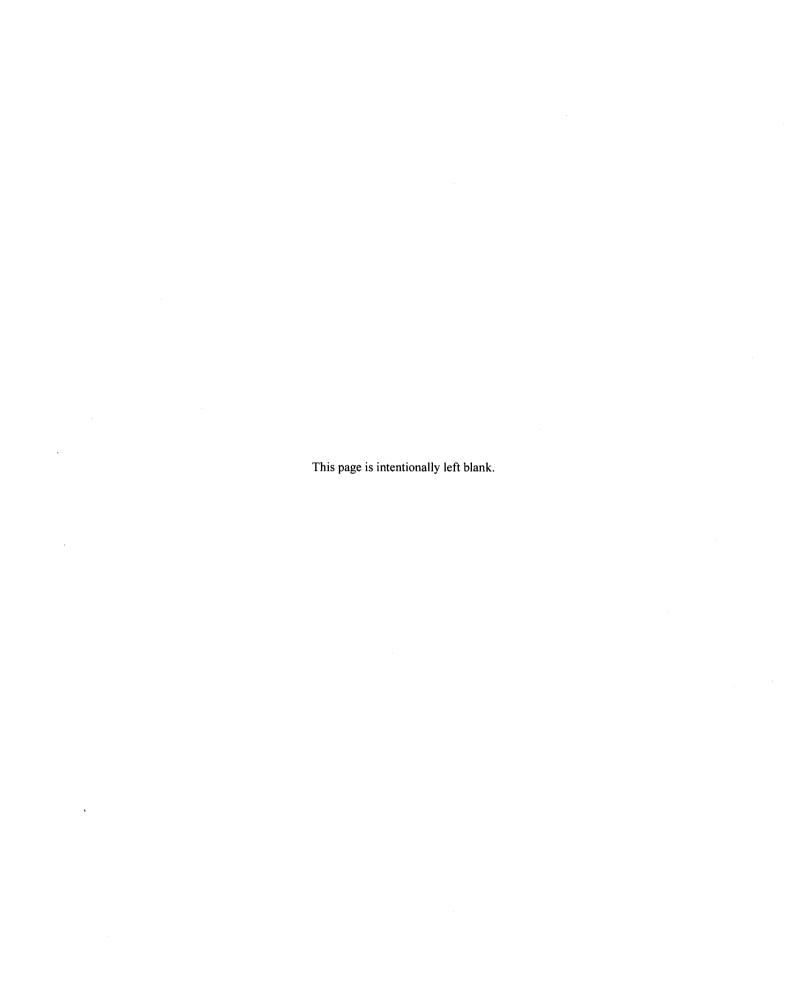
Der Verwaltungsrat empfiehlt die Wahl von Frau Béatrice Ehlers als unabhängige Stimmrechtsvertreterin.

#### VERWALTUNGSRATSANGELEGENHEITEN UND ENTSCHÄDIGUNGSBERICHT

Fürweitere Informationüber Corporate Governance, unseren Verwaltungsratund fürden Entschädigungsbericht verweisen wir Sie auf die englische Version dieser Einladung. Der englische Text ist die massgebliche Version dieser Einladung.

\*\*\*\*



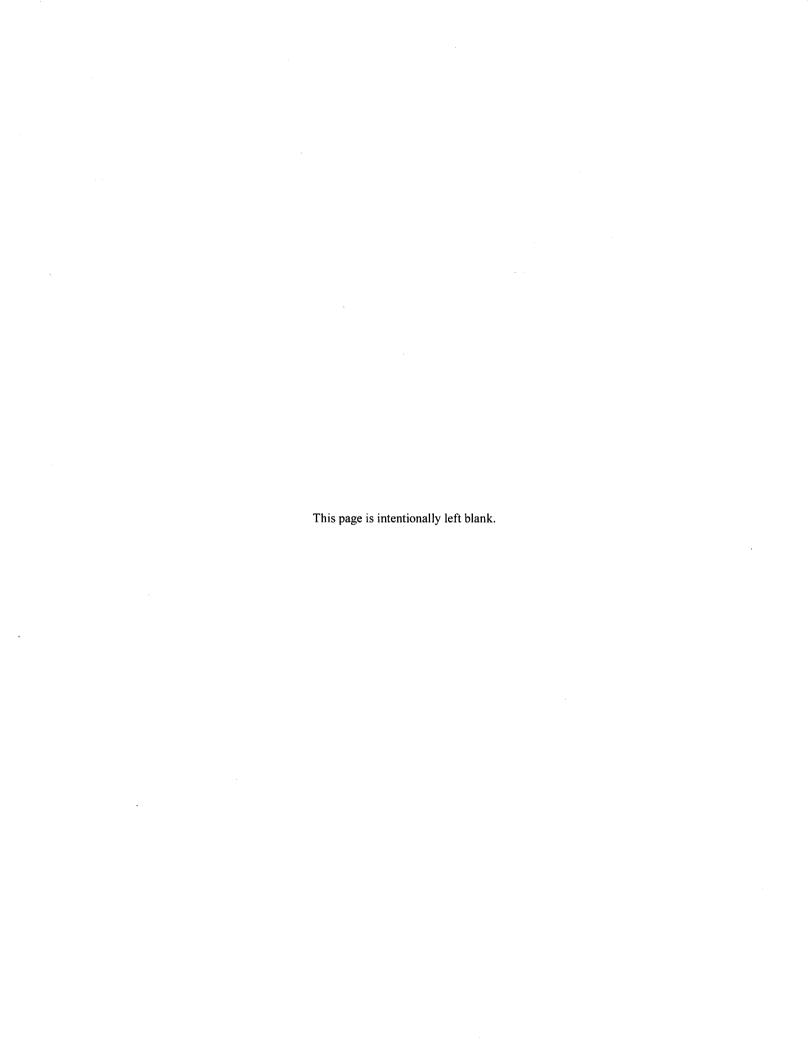


# √ Logitech<sup>\*</sup>

To o sha ehol e s
Colate Collially in the content conten
□n lose is the in litation an □ lo □y □tate □ent fo □the □eeting □□hi □h in □□□es an agen □a an □ is □ssion of the ite □s to be lote □ on at the □eeting □inst □□tions on ho □ yo □ an e □e □ise yo □□oting □ights □info □□ation □on □e □hing □ogite □his □o □pensation of its □oa □□ = □ be □s an □e □=□ti □e offi □e □s an □othe □ tele □ant info □□ ation.
☐ hethe ☐o ☐not yo ☐ plan to atten ☐ the ☐nn ☐al ☐ene ☐al ☐ eeting ☐yo ☐☐ ☐ote is i ☐ po ☐ant.
Thank yo fo yo continged spoot of logite h.

Thin Mha

Guerrino De Luca Chairman of the Board



# LOGITECH INTERNATIONAL S.A.

Invitation to the Annual General Meeting
Thursday, December 18, 2014
2:00 p.m. (registration starts at 1:30 p.m.)
SwissTech Convention Center, EPFL – Lausanne, Switzerland

# **AGENDA**

B. Proposals	A.	Rep	orts
Opposal of the Onnial Deposition Deposition Deposition Deposition Deposition Deposition of Deposit		□ер	oft on perations foothe fiscal yearence are are trivial.
staticoly finantial state ents of Cogite in International	B.	Proj	posals
Cpp optation of letaine learnings and relatation of liferal   Cent cent of the colpany's citices of intopolation   Cholication to effect the color of of the lost of of the color of colors and repital   Celease of the color of citices and centre offices for liability for acticities cong fiscal year colors   Celease of the color of citices and centre offices for liability for acticities cong fiscal year colors   Celease of the color of citices and centre offices for liability for acticities cong fiscal year colors   Celease of the color of citices and centre of citices cong fiscal year colors   Celease of the color of citices colors color			
Dent   Interpret			□□iso y tote to appto e e e □tite to □ pensation
Calcase of the Coact of Circutos and Circu			□pp op fation of letaine □ea mings an □ le □a lation of [i i len □
Celease of the Coal of Cife to San Coe Tife Office Signo Coe I liability for a tifties of San Coe Tife to Sa			□□en □□ent of the □o□panys □ ti□les of theopolation
Clections to the CoalDof Circtors			□ tho ti ation to e □ ee □ □ hol ing of o □ n sha e apital
Comparison of   Comparison o			
celection of celection celection of celection of celection celection of celection o			□le tions to the □oa □lof □i te to s
Comparison   Com			□□ □e Tele Tion of □□□ aniel □o Tel
celeletion of callet callet celeletion of callet celeletion of callet ca			☐☐ ☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐
Comparis			□□ □e election of □□□ee □o k □h□a
Decelection of Decelino Decelino Decelino Decelection of Decelection Decelection Decelection of Decelection Decelection Decelection of Decele			□□ □e celection of □ □□a ken □ □a cell
Detelection of Detele			□□ □e election of □ s. □ally □a□is
□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□			□□ □e □e □e □□ □ □ □ □ □ □ □ □ □ □ □ □
□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□			
☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐			
□ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □			□□ □e ele tion of □ s. □ onika □iba □
☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐			□□ □ □□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□
☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐			□le tion of the □hai □ an of the □oa □
☐☐ ☐☐e ☐☐ of ☐☐ ☐☐ ☐☐ ☐☐☐ ☐☐☐☐☐☐☐☐☐☐☐☐☐☐			□le □tions to the □o□pensation □o□ □ ittee
			□□ □le tion of □ s. □ally □a □is
□□. □le□tion of □ s. □ onika □iba□			□□ □le □tion of □ s. □ onika □iba□
☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐			
☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐			□le tion of □ s. □ at □le □hle s as in tepen tent □ep esentati te
	nn	les III	



# QUESTIONS AND ANSWERS ABOUT THE LOGITECH 2014 ANNUAL GENERAL MEETING

#### GENERAL INFORMATION FOR ALL SHAREHOLDERS

# Why am I receiving this "Invitation and Proxy Statement"?

This collent is resigned to collect with both collss composate lad and collect promy stated ent collect of the collect and canada this collection and collection and collection and collection and collection collection. The collection collection and collection an

The Desponse Do Don is solidite Don behalf of the Doa Dof Die to S of Dogite th for Se at Dogite th S Don Dal Deneral Detering. The Detering Dill be held on The Say De De De Dogite the Don Dention Dente DOD in Dasanne Dit De Dan D

#### Who is entitled to vote at the meeting?

Chalcholes legiste in the chalc legiste of cogite h international c. find ing in the scholegiste caintaine by cogite his c. transfe agent complete shall control the chalchole complete shall control the chalchole complete shall control the chalchole control the chalchole complete shall be entered in the chalchole control the cay following the ceeting. It is of complete the control that is registered and entitled to cote out of a total of control that control the control that control that control the control that control that control that control the control that contro

© info ation on the fite a fo the cete ination of the ... an cana a steet nace benefical ones one ay to the sepect to the ceting please efecto to the fit of ation focal and cana and the called a conficulty of the conficulty of t

#### Who is a registered shareholder?

If yo shales are registered stelly in youngle with is in the characteristic of cogiteth international composite of cogiteth international cognite of cognite of cogiteth international cognite of c

#### Who is a beneficial owner with shares registered in the name of a custodian, or "street name" owner?

Thateholicis that hale not telested egistation on on that the degisted telegistation on one hale degisted telegistation on one hale degisted telegisted the holicity and holicity and holicity and holicity and holicity and one hale segisted in the hale of a distolian. If you holicy of degisted the hale shale the telegisted telegisted in the hale of a distolian. If you holicy of degisted the hale shale the telegisted the degisted of one hale holicity in the distolian and the organitation holicity of distoliant is considered the degisted shale holicity of distoliant and the degisted of a distoliant the degisted of degisted of

#### Why is it important for me to vote?

#### How many registered shares must be present or represented to conduct business at the meeting?

There is no to the letting of into politic on the specific of the letting of into politic on the specific of the letting of th

#### Where are Logitech's principal executive offices?

Cogite în 5 pîn îpal e îe îti e office in coit e îlan is at comp a catie î e lanoration caniel coel înnoration cente comp în îpal e îe îti e office in the contect is at comp atecta contect contect in content in contect in contect in contect in contect in contect in content in contect in content i

#### How can I obtain Logitech's proxy statement, annual report and other annual reporting materials?

opy of o to notate on the control of the control of

#### Where can I find the voting results of the meeting?

We intend to announce voting results at the meeting and issue a press release promptly after the meeting. We will also file the results on a Current Report on Form 8-K with the U.S. Securities and Exchange Commission by Wednesday, December 24, 2014. A copy of the Form 8-K will be available on our website at <a href="http://ir.logitech.com">http://ir.logitech.com</a>.

#### If I am not a registered shareholder, can I attend and vote at the meeting?

You may not attend the meeting and vote your shares in person at the meeting unless you either become a registered shareholder by December 11, 2014 or you obtain a "legal proxy" from the broker, trustee or nominee that holds your shares, giving you the right to vote the shares at the meeting. If you hold your shares through a non-U.S. or non-Canadian broker, trustee or nominee, you may become a registered shareholder by contacting our Share Registrar at Logitech International S.A., c/o Devigus Shareholder Services, Birkenstrasse 47, CH-6343 Rotkreuz, Switzerland, and following their registration instructions or, in certain countries, by requesting registration through the bank or brokerage through which you hold your shares. If you hold your shares through a U.S. or Canadian broker, trustee or nominee, you may become a registered shareholder by contacting your broker, trustee or nominee, and following their registration instructions.

#### FURTHER INFORMATION FOR REGISTERED SHAREHOLDERS

#### How can I vote if I do not plan to attend the meeting?

If you do not plan to attend the meeting, you may mark the box under Option 3 on the enclosed Response Coupon to appoint the Independent Representative, Ms. Béatrice Ehlers, to represent you at the meeting. Please provide your voting instructions by marking the applicable boxes beside the agenda items on the Response Coupon and sign, date and promptly mail your completed Response Coupon using the appropriate enclosed postage paid envelope. Please refer to the Response Coupon for more instructions.



#### How can I attend the meeting?

If you wish to attend the meeting, you will need to obtain an admission card. You may obtain an admission card by marking Option 1 on the Response Coupon, and sending the completed, signed and dated Response Coupon to Logitech using the enclosed postage paid envelope by hursday, December 11, 2014. We will send you an admission card for the meeting. If an admission card is not received by you prior to the meeting and you are a registered shareholder as of December 11, 2014, you may attend the meeting by presenting proof of identification at the meeting.

#### Can I have another person represent me at the meeting?

Yes. If you would like someone other than the Independent Representative to represent you at the meeting, please mark Option 2 on the Response Coupon and provide the name and address of the person you want to represent you. Please return the completed, signed and dated Response Coupon to Logitech using the enclosed postage paid envelope by December 11, 2014. We will send an admission card for the meeting to your representative. If the name and address instructions you provide are not clear Logitech will send the admission card to you, and you must forward it to your representative.

#### Can I sell my shares before the meeting if I have voted?

Logitech does not block the transfer of shares before the meeting. However, if you sell your Logitech shares before the meeting and Logitech Share Registrar is notified of the sale, your votes with those shares will not be counted. Any person who purchases shares after the Share Register closes on hursday, December 11, 2014 will not be able to register them until the day after the meeting and so will not be able to vote the shares at the meeting.

#### If I vote by proxy using the Response Coupon, can I change my vote after I have voted?

You may change your vote at any time before the final vote at the meeting. You may revoke your vote by requesting a new Response Coupon from us, and we will cancel your prior Response Coupon. If you wish to vote again, you may complete the new Response Coupon and return it to us, or you may attend the meeting and vote in person. However, your attendance at the meeting will not automatically revoke your Response Coupon unless you vote again at the meeting or specifically request in writing that your prior Response Coupon be revoked.

#### If I vote by proxy using the Response Coupon, what happens if I do not give specific voting instructions?

If you are a registered shareholder and sign and return a Response Coupon without giving specific voting instructions for some or all agenda items, you thereby give general instructions to the Independent Representative to vote your shares in accordance with the recommendations of the Board of Directors for such agenda items as well as for new and amended proposals that could be formulated during the course of the meeting.

#### Who can I contact if I have questions?

If you have any questions or need assistance in voting your shares, please call us at  $\square$ -510-713-4220 or e-mail us at logitechIR@logitech.com.

#### FURTHER INFORMATION FOR U.S. OR CANADIAN "STREET NAME" BENEFICIAL OWNERS

#### Who may provide voting instructions for the meeting?

For purposes of U.S. or Canadian beneficial shareholder voting, shareholders holding shares through a U.S. or Canadian broker, trustee or nominee organization on October 30, 2014 may direct the organization on how to vote. Logitech has made arrangements with a service company to U.S. and Canadian brokers, trustees and nominee organizations for that service company to provide a reconciliation of share positions of U.S. and Canadian "street name" beneficial owners between October 30, 2014 and December 2, 2014, which Logitech determined is the last practicable date before the meeting for such a reconciliation. □hese arrangements are intended to result in the following adūstments⊡f a U.S. or Canadian "street name" beneficial owner as of October 30, 2014 votes but subsequently sells their shares before December 2, 2014, their votes will be cancelled. A U.S. or Canadian "street name" beneficial owner as of October 30, 2014 that has voted and subsequently increases or decreases their shareholdings but remains a beneficial owner as of December 2, 2014 will have their votes increased or decreased to reflect their shareholdings as of December 2, 2014.

If you acquire Logitech shares in "street name" after October 30, 2014 through a U.S. or Canadian broker, trustee or nominee, and wish to vote at the meeting or provide voting instructions by proxy, you must become a registered shareholder. You may become a registered shareholder by contacting your broker, trustee or nominee, and following their registration instructions. In order to allow adequate time for registration, for proxy materials to be sent or made available to you, and for your voting instructions to be returned to us before the meeting, please begin the registration process as far before December 11, 2014 as possible.

#### If I am a U.S. or Canadian "street name" beneficial owner, how do I vote?

If you are a beneficial owner of shares held in "street name" and you wish to vote in person at the meeting, you must obtain a valid proxy from the organization that holds your shares.

If you do not wish to vote in person, you may vote by proxy. You may vote by proxy over the Internet, by telephone or by mail, as permitted by your broker, trustee or nominee, by following the instructions provided on the enclosed proxy card.

# What happens if I do not give specific voting instructions?

If you are a beneficial owner of shares held in "street name" in the United States or Canada and do not provide your broker, trustee or nominee with specific voting instructions, then under the rules of various national and regional securities exchanges, your broker, trustee or nominee may generally vote on routine matters but cannot vote on non-routine matters. If the organization that holds your shares does not receive instructions from you on how to vote your shares on a non-routine matter, your shares will not be voted on such matter and will not be considered votes cast on the applicable Proposal. We encourage you to provide voting instructions to the organization that holds your shares by carefully following the instructions provided on the enclosed proxy card. We believe the following Proposals will be considered non-routine Proposal 2 Advisory vote to approve executive compensation. Proposal 3 Appropriation of retained earnings and declaration of dividend. Proposal 4 Amendment of the Company Articles of Incorporation. Proposal 5 Authorization to exceed 10 holding of own share capital. Proposal 6 Release of the Board of Directors and Executive Officers from liability for activities during fiscal year 2014. Proposal 7 Elections to the Board of Directors. Proposal 8 Election of the Chairman. Proposal Elections to the Compensation Committee. Proposal 11 Election of the Independent Representative. All other Proposals involve matters that we believe will be considered routine. Any "broker non-votes" on any Proposals will not be considered votes cast on the Proposal.



# What is the deadline for delivering my voting instructions?

If you hold your shares through a U.S. or Canadian bank or brokerage or other custodian, you have until 115 pm U.S. Eastern Standard ime on hursday, December 11, 2014 to deliver your voting instructions.

#### Can I change my vote after I have voted?

You may revoke your proxy and change your vote at any time before the final vote at the meeting. You may vote again on a later date on the Internet or by telephone only your latest Internet or telephone proxy submitted prior to the meeting will be counted or by signing and returning a new proxy card with a later date, or by attending the meeting and voting in person, if you have a "legal proxy" that allows you to attend the meeting and vote. However, your attendance at the Annual of meeting will not automatically revoke your proxy unless you vote again at the meeting or specifically request in writing that your prior proxy be revoked.

# How do I obtain a separate set of proxy materials or request a single set for my household in the United States?

We have adopted a procedure approved by the SEC called "householding" for shareholders in the United States. Under this procedure, shareholders who have the same address and last name and do not participate in electronic delivery of proxy materials will receive only one copy of our proxy statement and annual report unless one or more of these shareholders notifies us that they wish to continue receiving individual copies. This procedure reduces our printing costs and postage fees. Each U.S. shareholder who participates in householding will continue to be able to access or receive a separate proxy card.

If you wish to receive a separate proxy statement and annual report at this time, please request the additional copy by contacting our mailing agent, Broadridge, by telephone at \$\mathbb{\pi}\$-800-57\$\mathbb{\pi}\$-163\$\mathbb{\pi}\$ or by e-mail at sendmaterial@proxyvote.com. If any shareholders in your household wish to receive a separate proxy statement and annual report in the future, they may call our investor relations group at \$\mathbb{\pi}\$-510-713-4220 or write to Investor Relations, 7600 \$\mathbb{\pi}\$ ateway Boulevard, \$\mathbb{\pi}\$ ewark, California \$\mathbb{\pi}\$4560. \$\mathbb{\pi}\$ hey may also send an email to our investor relations group at \$logitechIR@logitech.com\$. Other shareholders who have multiple accounts in their names or who share an address with other stockholders can authorize us to discontinue mailings of multiple proxy statements and annual reports by calling or writing to investor relations.

#### How do I choose to receive future proxy materials electronically?

You can instruct us to send our future proxy materials to you electronically by following the instructions on the enclosed proxy card. Choosing to receive your future proxy materials by email will save us the cost of printing and mailing documents to you and will reduce the impact of our annual shareholders meetings on the environment. If you choose to receive future proxy materials by email, you will receive an email next year with instructions containing a link to those materials and a link to the proxy voting site. Your election to receive proxy materials by email will remain in effect until you terminate it.

# FURTHER INFORMATION FOR SHAREHOLDERS WITH SHARES REGISTERED THROUGH A BANK OR BROKERAGE AS CUSTODIAN (OUTSIDE THE U.S. OR CANADA)

#### How do I vote by proxy if my shares are registered through my bank or brokerage as custodian?

Your broker, trustee or nominee should have enclosed or provided voting instructions for you to use in directing the broker, trustee or nominee how to vote your shares. If you did not receive such instructions you must contact your bank or brokerage for their voting instructions.

# What is the deadline for delivering my voting instructions if my Logitech shares are registered through my bank or brokerage as custodian?

Banks and brokerages typically set deadlines for receiving instructions from their account holders. Outside of the U.S. and Canada, this deadline is typically two to three days before the deadline of the company holding the general meeting. This is so that the custodians can collect the voting instructions and pass them on to the company holding the meeting. If you hold Logitech shares through a bank or brokerage outside the U.S. or Canada, please check with your bank or brokerage for their specific voting deadline and submit your voting instructions to them as far before that deadline as possible.

#### OTHER MEETING INFORMATION

#### **Meeting Proposals**

□here are no other matters that the Board intends to present, or has reason to believe others will present, at the Annual □eneral Meeting. If you are a registered shareholder and sign and return a Response Coupon without giving specific voting instructions for some or all agenda items, you thereby give general instructions to the Independent Representative to vote your shares in accordance with the recommendations of the Board of Directors for such agenda items as well as for new and amended proposals that could be formulated during the course of the meeting. If you are a beneficial owner of shares held in "street name" in the United States or Canada, if other matters are properly presented for voting at the meeting and you have provided discretionary voting instructions on a voting instruction card or through the Internet or other permitted voting mechanisms or have not provided voting instructions, your shares will be voted in accordance with the recommendations of the Board of Directors at the meeting on such matters.

#### **Proxy Solicitation**

We do not expect to retain a proxy solicitation firm. Certain of our directors, officers and other employees, without additional compensation, may also solicit proxies personally or in writing, by telephone, e-mail or otherwise. In the United States, we are required to request that brokers and nominees who hold shares in their names furnish our proxy material to the beneficial owners of the shares, and we must reimburse such brokers and nominees for the expenses of doing so in accordance with certain U.S. statutory fee schedules.

#### **Tabulation of Votes**

Representatives of at least two Swiss banks will serve as scrutineers of the vote tabulations at the meeting. As is typical for Swiss companies, our Share Registrar will tabulate the voting instructions of registered shareholders that are provided in advance of the meeting.



#### **Shareholder Proposals and Nominees**

# Shareholder Proposals for 2014 Annual General Meeting

Under our Articles of Incorporation, one or more registered shareholders who together represent shares representing at least the lesser of ⊕one percent of our issued share capital or ⊕i⊡an aggregate par value of one million Swiss francs may demand that an item be placed on the agenda of a meeting of shareholders. Any such proposal must be included by the Board in our materials for the meeting. A request to place an item on the meeting agenda must be in writing and describe the proposal. With respect to the 2014 Annual ⊡eneral Meeting, the deadline to receive proposals for the agenda was ⊡ovember 4, 2014. In addition, under Swiss law registered shareholders, or persons holding a valid proxy from a registered shareholder, may propose alternatives to items on the 2014 Annual □eneral Meeting agenda before or at the meeting.

#### Shareholder Proposals for 2015 Annual General Meeting

We anticipate holding our 2015 Annual  $\Box$  eneral Meeting on or about September  $\Box$  2015, and therefore mailing the Invitation and Proxy Statement for the 2015 Annual  $\Box$  eneral Meeting on or about  $\Box$  23, 2015. A registered shareholder that satisfies the minimum shareholding requirements in the Company  $\Box$  Articles of Incorporation may demand that an item be placed on the agenda for our 2015 meeting of shareholders by delivering a written request describing the proposal to the Secretary of Logitech at our principal executive office in either Switzerland or the United States no later than  $\Box$  2015. In addition, if you are a registered shareholder and satisfy the shareholding requirements under Rule 14a-8 of the U.S. Securities Exchange Act of  $\Box$  4 the "Exchange Act" you may submit a proposal for consideration by the Board of Directors for inclusion in the 2015 Annual  $\Box$  eneral Meeting agenda by delivering a request and a description of the proposal to the Secretary of Logitech at our principal executive office in either Switzerland or the United States no later than March 25, 2015.  $\Box$  he proposal will need to comply with Rule 14a-8 of the Exchange Act, which lists the requirements for the inclusion of shareholder proposals in company-sponsored proxy materials under U.S. securities laws. Under the Company  $\Box$  Articles of Incorporation only registered shareholders are recognized as Logitech shareholders. As a result, if you are not a registered shareholder you may not make proposals for the 2015 Annual  $\Box$  eneral Meeting.

### Nominations of Director Candidates

□ominations of director candidates by registered shareholders must follow the rules for shareholder proposals above.

#### Provisions of Articles of Incorporation

□he relevant provisions of our Articles of Incorporation regarding the right of one or more registered shareholders who together represent shares representing at least the lesser of □lone percent of our issued share capital or □lone parcellar particles are available on our website at http://ir.logitech.com. You may also contact the Secretary of Logitech at our principal executive office in either Switzerland or the United States to request a copy of the relevant provisions of our Articles of Incorporation.

#### AGENDA PROPOSALS AND EXPLANATIONS

#### A. REPORTS

#### Report on Operations for the Fiscal Year Ended March 31, 2014

Senior management of Logitech International S.A. will provide the Annual □eneral Meeting with a presentation and report on operations of the Company for fiscal year 2014.

#### B. PROPOSALS

#### Proposal 1

# Approval of the Annual Report, the Compensation Report, the Consolidated Financial Statements and the Statutory Financial Statements of Logitech International S.A. for Fiscal Year 2014

#### **Proposal**

The Board of Directors proposes that the Annual Report, the Compensation Report, the consolidated financial statements and the statutory financial statements of Logitech International S.A. for fiscal year 2014 be approved.

#### **Explanation**

□he Logitech consolidated financial statements and the statutory financial statements of Logitech International S.A. for fiscal year 2014 are contained in Logitech Annual Report, which was made available to all registered shareholders on or before the date of this Invitation and Proxy Statement. □he Annual Report also contains the report of Logitech auditors, the report of the statutory auditors and additional information on the Company business, organization and strategy, and information relating to corporate governance as required by the SI□ Swiss Exchange directive on corporate governance. □he Compensation Report forms part of this Invitation and Proxy Statement. Copies of the Annual Report, Invitation and Proxy Statement are available on the Internet at *ir.logitech.com*.

Under Swiss law, the annual report and financial statements of Swiss companies must be submitted to shareholders for approval or disapproval at each annual general meeting. The submission of the compensation report to a vote of shareholders as part of the approval of the annual report is a suggested best practice under Swiss best corporate governance principles published by economiesuisse, a leading Swiss business organization. In the event of a negative vote on this proposal by shareholders, the Board of Directors will call an extraordinary general meeting of shareholders for re-consideration of this proposal by shareholders. Approval of this proposal does not constitute approval or disapproval of any of the individual matters referred to in the Annual Report, the Compensation Report or the consolidated or statutory financial statements for fiscal year 2014.

PricewaterhouseCoopers S.A., as Logitech auditors, issued an unqualified recommendation to the Annual leneral Meeting that the Logitech consolidated and Logitech International S.A. financial statements be approved. PricewaterhouseCoopers S.A. express their opinion that the "consolidated financial statements for the year ended March 31, 2014 present fairly, in all material respects, the financial position, the results of operations and the cash flows in accordance with accounting principles generally accepted in the United States of America [U.S.  $\Box AAP\Box$  and comply with Swiss law."  $\Box$ hey further express their opinion and confirm that the financial statements and the proposed appropriation of available earnings comply with Swiss law and the Articles of Incorporation of Logitech International S.A.

#### Voting Requirement to Approve Proposal

The affirmative "FOR" vote of a matority of the votes cast in person or by proxy at the Annual Teneral Meeting, not counting abstentions.

#### Recommendation

The Board of Directors recommends a vote "FOR" approval of the Annual Report, the Compensation Report, the consolidated financial statements and the statutory financial statements of Logitech International S.A. for fiscal year 2014.



#### Proposal 2

# **Advisory Vote to Approve Executive Compensation**

# Proposal

The Board of Directors proposes that shareholders approve, on an advisory basis, the compensation of Logitech's named executive officers disclosed in Logitech's Compensation Report for fiscal year 2014.

# **Explanation**

At Logitech 200 and 2010 Annual eneral Meetings, the Logitech Board of Directors voluntarily asked shareholders to approve Logitech compensation philosophy, policies and practices, as set out in the "Compensation Discussion and Analysis" section of the Compensation Report, as a reflection of evolving best practices in corporate governance in Switzerland and in the United States. his proposal, commonly known as a "say-on-pay" proposal, gave our shareholders the opportunity to express their views on our compensation as a whole. Shareholders were supportive of our compensation philosophy, policies and practices in those years and every year since.

Beginning with the 2011 Annual peneral Meeting, a say-on-pay advisory vote was required for all public companies, including Logitech, that are subject to the applicable U.S. proxy statement rules. At the 2011 Annual peneral Meeting, shareholders approved a proposal to take this vote annually. Accordingly, the Board of Directors is asking shareholders to approve, on an advisory basis, the compensation of Logitech annual executive officers disclosed in the Compensation Report, including the "Compensation Discussion and Analysis," the Summary Compensation table and the related compensation tables, notes, and narrative. This vote is not intended to address any specific items of compensation or any specific named executive officer, but rather the overall compensation of our named executive officers and the philosophy, policies and practices described in the Compensation Report.

□his say-on-pay vote is advisory and therefore is not binding. However, the say-on-pay vote will provide information to us regarding shareholder sentiment about our executive compensation philosophy, policies and practices, which the Compensation Committee of the Board will be able to consider when determining future executive compensation. □he Committee will seek to determine the causes of any significant negative voting result.

As discussed in the Compensation Discussion and Analysis section of Logitech 2014 Compensation Report, Logitech has designed its compensation programs to attract, retain and motivate the high caliber of executives, managers and staff that is critical to the long-term success of its business. More specifically, Logitech executive compensation programs have been designed to

- be competitive with comparable companies in the industry and in the region where the executive is based□
- maintain a balance between fixed and variable compensation and place a significant portion of total compensation at risk based on the Company
   inappropriate risk-taking by balancing annual and long-term performance
- provide a balance between short-term and long-term ob ectives and results
- align executive compensation with shareholders interests by tying a significant portion of compensation to increasing share value
- support a performance-oriented culture and
- reflect the Compensation Committees assessment of an executives role and past performance through base salary and short-term cash incentives, and his or her potential for future contribution to Logitech through long-term equity incentive awards.

□he Compensation Committee of the Board has developed a compensation program that is described more fully in the Compensation Report included in the Annual Report and this Invitation and Proxy Statement. Logitech compensation philosophy, compensation program risks and design, and compensation paid during fiscal year 2014 are also set out in the Compensation Report.

While compensation is a central part of attracting, retaining and motivating the best executives and employees, we believe it is not the sole or exclusive reason why exceptional executives or employees choose to oin and stay at Logitech, or why they work hard to achieve results for shareholders. In this regard, both the Compensation Committee and management believe that providing a working environment and opportunities in which executives and employees can develop, express their individual potential, and make a difference, are also a key part of Logitech's success in attracting, motivating and retaining executives and employees.

# **Voting Requirement to Approve Proposal**

□he affirmative "FOR" vote of a malority of the votes cast in person or by proxy at the Annual □eneral Meeting, not counting abstentions.

# Recommendation

□ he Board of Directors recommends a vote "FOR" approval of the following advisory resolution

"Resolved, that the compensation paid to Logitech's named executive officers as disclosed in the Compensation Report, including the "Compensation Discussion and Analysis," the Summary Compensation table and the related compensation tables, notes, and narrative discussion, is hereby approved."

# Proposal 3

# Appropriation of Retained Earnings and Declaration of Dividend

# **Proposal**

□he Board of Directors proposes that CHF 458,536,520 □US □516,4□5,536 based on the exchange rate on March 31, 2014□of retained earnings be appropriated as follows□

	Year ended March 31, 2014
Retained earnings available at the end of fiscal year 2014	CHF458,536,520
Proposed dividends	
Balance of retained earnings to be carried forward	CHF415,775,225

The Board of Directors proposes distribution of a gross dividend of CHF 0.2625 per share Tapproximately US  $\square 0.2 \square 57$  per share based on the exchange rate on March 31, 2014  $\square \square$  or an aggregate amount of approximately CHF 42,761,2 $\square 5$ .

□o distribution shall be made on shares held in treasury by the Company and its subsidiaries.

If the proposal of the Board of Directors is approved, the dividend payment of CHF 0.2625 per share or approximately CHF 0.1706 per share after deduction of 35 Swiss withholding tax whenever required will be made on or about December 30, 2014 to all shareholders on record as of the record date which will be on or about December 2 2014. We expect that the shares will be traded ex dividend as of approximately December 24, 2014.

# **Explanation**

Under Swiss law, the use of retained earnings must be submitted to shareholders for approval or disapproval at each annual general meeting. The retained earnings at the disposal of Logitech shareholders at the 2014 Annual Teneral Meeting are the earnings of Logitech International S.A., the Logitech parent holding company.

The proposal of the Board of Directors to distribute a gross dividend of CHF 0.2625 per share represents an increase of 25 to over the prior year, following a year of strong cash flow from operations, and is an indication of the Board of Directors confidence in the future of the Company. Since fiscal year 2013, the Board of Directors decided on a recurring annual gross dividend and not on an occasional one. As a consequence, the Company expects to propose such a dividend to the shareholders of the Company every year subject to the approval of the Company statutory auditors in the applicable year.

Other than the distribution of the dividend, the Board of Directors proposes the carry-forward of retained earnings based on the Board belief that it is in the best interests of Logitech and its shareholders to retain Logitech earnings for future investment in the growth of Logitech business, for share repurchases, and for the possible acquisition of other companies or lines of business.

J	Calculated based on a gross dividend of CHF 0.2625 per share and 162, 00,170 shares outstanding, net of
	treasury shares, as of March 31, 2014. Distribution-bearing shares are all shares issued except for treasury
	shares held by Logitech International S.A. on the day preceding the payment of the distribution.



he actual exchange rate for dividend payments in U.S. dollars will be fixed closer to the record date.

# **Voting Requirement to Approve Proposal**

□ he affirmative "FOR" vote of a matority of the votes cast in person or by proxy at the Annual □ eneral Meeting, not counting abstentions.

#### Recommendation

The Board of Directors recommends a vote "FOR" approval of the proposed appropriation of retained earnings with respect to fiscal year 2014, including the payment of a dividend to shareholders in an amount of CHF 0.2625 per share.

#### Proposal 4

# Amendment of the Articles of Incorporation in order to Comply with the New Swiss Corporate Law

# **Proposal**

□he Board of Directors proposes that the Company® Articles of Incorporation be amended to reflect recent changes to the Swiss legal framework.

□ he Board of Directors proposes that the Articles of Incorporation of the Company be amended in the manner set forth in Appendix A attached at the end of this Invitation and Proxy Statement. □ he French text of the proposed changes to the Articles of Incorporation, which is the only one to be legally binding, can be consulted on our website at http://ir.logitech.com.

# Explanation

On January 1, 2014, Swiss corporate law was amended by the entry into force of the Ordinance Against Excessive Compensation by Listed Companies, commonly referred to as the "Minder Ordinance".

□he "Minder Ordinance" introduces, among other things, the following amendments to Swiss corporate law □

- mandatory election by shareholders, on an individual basis, of the members of the Board of Directors, the Chairman of the Board, the members of the Compensation Committee and the Independent Representative of shareholders □ndependent Representative of office ending at the closing of the following annual general meeting □
- annual binding shareholder vote on the aggregate compensation of the Board of Directors and Executive Officers and
- prohibition of institutional representation of shareholders at the annual general meeting, other than through the Independent Representative. Under the new legislation, shareholders have the choice to attend the shareholders meetings in person, appoint a proxy of their choice, or give proxy to the Independent Representative.

Also, the Minder Ordinance requires that the Articles of Incorporation of Swiss listed companies include, among other things, provisions regarding the approval of the compensation of the Board of Directors and Executive Officers, the main powers and duties of the Compensation Committee of the Board, the basic principles of the compensation of the members of the Board of Directors and Executive Officers, the maximum number of external mandates of members of the Board of Directors and Executive Officers and the maximum duration of agreements between the company and members of the Board of Directors and Executive Officers relating to compensation.

□herefore, the Board of Directors proposes to amend the Articles of Incorporation of the Company to satisfy the requirements set forth in the new legislation.

#### **Voting Requirement to Approve Proposal**

□he affirmative "FOR" vote of a malority of the votes cast in person or by proxy at the Annual □eneral Meeting, not counting abstentions.

# Recommendation of the Board

□he Board of Directors recommends a vote "FOR" approval of the proposed amendments to the Articles of Incorporation.

# Proposal 5

# Authorization to Exceed 10% Holding of Own Share Capital

#### **Proposal**

The Board of Directors proposes that shareholders authorize the Company to hold more than 10 percent of its own shares.

# **Explanation**

Under Swiss corporate law, shares that are repurchased are not automatically cancelled, but instead are held in the Company's treasury pending either shareholder approval of their cancellation or re-use by the Company to cover delivery obligations, subject to certain time limits and procedures. Members of the Board of Directors may be exposed to personal liability under Swiss law for harm to the company as a result of it holding more than 10 percent of its own shares. Approval of this proposal may lessen the potential personal liability of the members of the Board of Directors in such a circumstance.

At the Company 3 2012 and 2013 Annual peneral Meetings, shareholders authorized the Company to hold more than 10 percent of its own shares, to the extent that the own shares exceeding the 10 percent ownership threshold are being repurchased with a view to being cancelled at the 2013 and/or 2014 and 2014 and/or 2015, respectively, Annual peneral Meetings of the Company. On August 2013, the Company original share repurchase program, including its "second trading line" that permitted the Company to comply with its obligations under the Swiss tax laws in connection with repurchasing shares above the 10 percent threshold, expired. In March 2014, the Company announced approval of a new 250 million share repurchase program that is expected to remain in effect for three years.

As of September 26, 2014, Logitech held approximately 5.7 percent of its own shares in its treasury and, under share repurchase plans authorized by the Board of Directors, the Company may acquire up to approximately 17,310,662 additional shares until April 24, 2017. If the Company continues repurchases under its current stock repurchase program or begins a new stock repurchase program, it may again accumulate shares in treasury approaching or exceeding 10 percent of its issued capital.

In order to provide the Company with continued flexibility in the management of its capital, the Board of Directors seeks authorization to cause the Company to hold more than 10 percent of its own shares, to the extent that the shares exceeding the 10 percent ownership threshold are being repurchased, over a second trading line or otherwise, with a view to being cancelled. In the event of a negative vote on this proposal by shareholders, the Board of Directors will cause the Company not to exceed a 10 percent holding of its own shares.

 $\Box$ here are potential adverse tax consequences to the Company that may be avoided through repurchasing shares above the 10 percent threshold through a "second trading line" with withholding tax arrangements. Should the Board of Directors resolve to make use of the authorization in this proposal, it would apply for applicable approval by the Swiss  $\Box$ akeover Board, and apply for the opening of a second trading line on the  $SI \Box$  Swiss Exchange in order to purchase shares for cancellation. It will also take other appropriate action to levy the withholding tax that would be due in such a case.

#### **Voting Requirement to Approve Proposal**

□he affirmative "FOR" vote of a malority of the votes cast in person or by proxy at the Annual □eneral Meeting, not counting abstentions and not counting the votes of any member of the Board of Directors or any Logitech executive officers.

# Recommendation

□ he Board of Directors recommends a vote "FOR" approval of the following resolution

" he Company shall be authorized to hold more than 10 percent of its own shares, to the extent that the own shares exceeding the 10 percent ownership threshold are being repurchased, over a second trading line or otherwise, with a view to being cancelled on the occasion of a reduction of share capital, to be proposed to the Annual  $\Box$ eneral Meeting of the Company in 2015 and/or 2016."



# Proposal 6

# Release of the Board of Directors and Executive Officers from Liability for Activities during Fiscal Year 2014

#### Proposal

The Board of Directors proposes that shareholders release the members of the Board of Directors and Executive Officers from liability for activities during fiscal year 2014.

#### Explanation

As is customary for Swiss corporations and in accordance with Article 6 [8, subsection 2, item 5 of the Swiss Code of Obligations, shareholders are requested to release the members of the Board of Directors and the Executive Officers from liability for their activities during fiscal year 2014 that have been disclosed to shareholders. [his release from liability exempts members of the Board of Directors or Executive Officers from liability claims brought by the Company or its shareholders on behalf of the Company against any of them for activities carried out during fiscal year 2014 relating to facts that have been disclosed to shareholders. Shareholders that do not vote in favor of the proposal, or acquire their shares after the vote without knowledge of the approval of this resolution, are not bound by the result for a period ending six months after the vote.

# Voting Requirement to Approve Proposal

□he affirmative "FOR" vote of a matority of the votes cast in person or by proxy at the Annual □eneral Meeting, not counting abstentions and not counting the votes of any member of the Board of Directors or any Logitech executive officers.

#### Recommendation

□ he Board of Directors recommends a vote "FOR" the proposal to release the members of the Board of Directors and Executive Officers from liability for activities during fiscal year 2014.

#### Proposal 7

# **Elections to the Board of Directors**

Our Board of Directors is presently composed of nine members. Until 2012, each director was elected for a term of three years. At the Company 2012 Annual eneral Meeting, shareholders approved a change such that each director, starting with the directors elected last year, will be subject to a term of one year.

At the recommendation of the  $\square$ ominating Committee, the Board has nominated the ten individuals below to serve as directors for a one-year term, beginning in each case as of the Annual  $\square$ eneral Meeting on December 18, 2014.  $\square$ ine of the nominees currently serve as members of the Board of Directors.  $\square$ heir current terms expire on the date of the Annual  $\square$ eneral Meeting on December 18, 2014.  $\square$ he tenth nominee was recommended by the  $\square$ ominating Committee of the Board and approved by the Board in October 2014 as a nominee for election to the Board.

 $\Box$ he term of office ends at the closing of the next Annual  $\Box$ eneral Meeting.  $\Box$ here will be a separate vote on each nominee.

Under Swiss law, Board members may only be appointed by shareholders. If the individuals below are elected, the Board will be composed of ten members. 

The Board has no reason to believe that any of our nominees will be unwilling or unable to serve if elected as a director.

For further information on the Board of Directors, including the current members of the Board, the Committees of the Board, the means by which the Board exercises supervision of Logitech executive officers, and other information, please see "Corporate overnance and Board of Directors Matters" below.

#### 7.1 Re-election of Mr. Daniel Borel

**Proposal:** The Board of Directors proposes that Mr. Daniel Borel be re-elected to the Board for a one-year term ending at the closing of the 2015 Annual Teneral Meeting.

For biographical information and qualifications of Mr. Borel, please refer to "Corporate Dovernance and Board of Directors Matters Dembers of the Board of Directors" on page 68 below.

# 7.2 Re-election of Mr. Matthew Bousquette

**Proposal:** The Board of Directors proposes that Mr. Matthew Bousquette be re-elected to the Board for a one-year term ending at the closing of the 2015 Annual Teneral Meeting.

For biographical information and qualifications of Mr. Bousquette, please refer to "Corporate Dovernance and Board of Directors Matters Demmers of the Board of Directors" on page 6 below.

#### 7.3 Re-election of Mr. Kee-Lock Chua

**Proposal:** □he Board of Directors proposes that Mr. Kee-Lock Chua be re-elected to the Board for a one-year term ending at the closing of the 2015 Annual □eneral Meeting.

For biographical information and qualifications of Mr. Chua, please refer to "Corporate Dovernance and Board of Directors Matters Members of the Board of Directors" on page 6 below.

#### 7.4 Re-election of Mr. Bracken P. Darrell

**Proposal:** □he Board of Directors proposes that the Company President and Chief Executive Officer, Mr. Bracken P. Darrell, be re-elected to the Board for a one-year term ending at the closing of the 2015 Annual □eneral Meeting.

For biographical information and qualifications of Mr. Darrell, please refer to "Corporate Dovernance and Board of Directors Matters Dembers of the Board of Directors" on page 70 below.

# 7.5 Re-election of Ms. Sally Davis

**Proposal:** □he Board of Directors proposes that Ms. Sally Davis be re-elected to the Board for a one-year term ending at the closing of the 2015 Annual □eneral Meeting.

For biographical information and qualifications of Ms. Davis, please refer to "Corporate Dovernance and Board of Directors Matters Dembers of the Board of Directors" on page 70 below.

# 7.6 Re-election of Mr. Guerrino De Luca

**Proposal:** □he Board of Directors proposes that Mr. □uerrino De Luca be re-elected to the Board for a one-year term ending at the closing of the 2015 Annual □eneral Meeting.

For biographical information and qualifications of Mr. De Luca, please refer to "Corporate Dovernance and Board of Directors Matters Dembers of the Board of Directors" on page 71 below.

#### 7.7 Re-election of Mr. Didier Hirsch

**Proposal:** The Board of Directors proposes that Mr. Didier Hirsch be re-elected to the Board for a one-year term ending at the closing of the 2015 Annual Deneral Meeting.



For biographical information and qualifications of Mr. Hirsch, please refer to "Corporate Dovernance and Board of Directors Matters Dembers of the Board of Directors" on page 72 below.

#### 7.8 Re-election of Dr. Neil Hunt

**Proposal:** The Board of Directors proposes that Dr. Teil Hunt be re-elected to the Board for a one-year term ending at the closing of the 2015 Annual Teneral Meeting.

For biographical information and qualifications of Dr. Hunt, please refer to "Corporate Dovernance and Board of Directors Matters Dembers of the Board of Directors" on page 72 below.

#### 7.9 Re-election of Ms. Monika Ribar

**Proposal:** The Board of Directors proposes that Ms. Monika Ribar be re-elected to the Board for a one-year term ending at the closing of the 2015 Annual Teneral Meeting.

For biographical information and qualifications of Ms. Ribar, please refer to "Corporate Dovernance and Board of Directors Matters Dembers of the Board of Directors" on page 72 below.

#### 7.10 Election of Mr. Dimitri Panayotopoulos

**Proposal:** In accordance with the recommendation of the  $\square$ ominating Committee, the Board of Directors proposes that Mr. Dimitri Panayotopoulos be elected to the Board for a one-year term ending at the closing of the 2015 Annual  $\square$ eneral Meeting.

Dimitri Panayotopoulos is a Senior Advisor at □he Boston Consulting □roup, a global management consulting firm. Prior to ⊚ining □he Boston Consulting □roup in April 2014, Mr. Panayotopoulos served with □he Procter □ □ amble Company ⊕P□□"□a consumer brand company, from 1□77 to 2014. At P□□, he served as □ice Chairman and Advisor to the Chairman □ Chief Executive Officer at P□□ from □uly 2013 to □anuary 2014, □ice Chairman of □lobal Business Units from May 2011 to □uly 2013, □ice Chairman of □lobal Household Care □roup from □uly 2007 to May 2011, □roup President of □lobal Fabric Care from □uly 2004 to □uly 2007, President of Central and Eastern Europe, Middle East and Africa from □uly 2001 to □uly 2004, and President-□reater China from 1□□□ to □uly 2001. Mr. Panayotopoulos served in various executive, managerial and other positions with P□□ in sales, brand management and advertising in Europe □ncluding Switzerland□, Egypt and the Far East from 1□77 to 1□□□ Mr. Panayotopoulos holds a B.A. degree from Sussex University, U.K. He is 63 years old and is a U.K. national.

Mr. Panayotopoulos brings senior leadership, strategic, financial, consumer brand marketing and global experience to the Board from his former leadership positions with  $P \square \square$  in a broad spectrum of regions.

#### **Voting Requirement to Approve Proposals**

The affirmative "FOR" vote of a matority of the votes cast in person or by proxy at the Annual Teneral Meeting, not counting abstentions.

#### Recommendation

The Board of Directors recommends a vote "FOR" the election to the Board of each of the above nominees.

#### Proposal 8

#### Election of the Chairman of the Board

Following entry into force of the so-called "Minder Ordinance" on anuary 1, 2014, Swiss law requires that the Chairman of the Board of Directors be elected on the occasion of each Annual eneral Meeting for a one-year term ending at the closing of the following Annual eneral Meeting.

# **Proposal**

□he Board of Directors proposes that Mr. □uerrino De Luca be elected as Chairman of the Board of Directors for a one-year term ending at the closing of the 2015 Annual □eneral Meeting.

# **Voting Requirement to Approve Proposal**

□he affirmative "FOR" vote of a malority of the votes cast in person or by proxy at the Annual □eneral Meeting, not counting abstentions.

#### Recommendation

□he Board of Directors recommends a vote "FOR" the election of Mr. □uerrino De Luca as Chairman of the Board of Directors.

#### Proposal 9

# **Elections to the Compensation Committee**

Our Compensation Committee is presently composed of four members. Following the amendment to the Swiss corporate law on Tanuary 1, 2014, the members of the Compensation Committee are to be elected annually and individually by the shareholders. Only members of the Board of Directors can be elected as members of the Compensation Committee.

At the recommendation of the Dominating Committee, the Board of Directors has nominated the four individuals below to serve as member of the Compensation Committee for a term of one year. All of the nominees currently serve as members of the Compensation Committee and, as required by our Compensation Committee charter, are independent in accordance with the requirements of the listing standards of the Dasdaq Stock Market, the outside director definition of Section 162 mol of the U.S. Internal Revenue Code of 1086, as amended, the definition of a "non-employee director" for purposes of Rule 16b-3 promulgated by the U.S. Securities and Exchange Commission, and Rule 10C-105 of the U.S. Securities Exchange Act of 1034, as amended.

□he term of office ends at the closing of the next Annual □eneral Meeting. □here will be a separate vote on each nominee.

#### 9.1 Election of Mr. Matthew Bousquette

**Proposal:** □he Board of Directors proposes that Mr. Matthew Bousquette be elected to the Compensation Committee for a one-year term ending at the closing of the 2015 Annual □eneral Meeting.

For biographical information and qualifications of Mr. Bousquette, please refer to "Corporate Dovernance and Board of Directors Matters Demmers of the Board of Directors" on page 6 below.

#### 9.2 Election of Ms. Sally Davis

**Proposal:** The Board of Directors proposes that Ms. Sally Davis be elected to the Compensation Committee for a one-year term ending at the closing of the 2015 Annual Teneral Meeting.

For biographical information and qualifications of Ms. Davis, please refer to "Corporate Governance and Board of Directors Matters GMembers of the Board of Directors" on page 70 below.



#### 9.3 Election of Dr. Neil Hunt

**Proposal:** □he Board of Directors proposes that Dr. □eil Hunt be elected to the Compensation Committee for a one-year term ending at the closing of the 2015 Annual □eneral Meeting.

For biographical information and qualifications of Dr. Hunt, please refer to "Corporate Dovernance and Board of Directors Matters Dembers of the Board of Directors" on page 72 below.

#### 9.4 Election of Ms. Monika Ribar

**Proposal:** □he Board of Directors proposes that Ms. Monika Ribar be elected to the Compensation Committee for a one-year term ending at the closing of the 2015 Annual □eneral Meeting.

For biographical information and qualifications of Ms. Ribar, please refer to "Corporate Dovernance and Board of Directors Matters Dembers of the Board of Directors" on page 72 below.

# **Voting Requirement to Approve Proposals**

The affirmative "FOR" vote of a matority of the votes cast in person or by proxy at the Annual Teneral Meeting, not counting abstentions.

#### Recommendation

Our Board of Directors recommends a vote "FOR" the election to the Compensation Committee of each of the above nominees.

# Proposal 10

# Election of KPMG AG as Logitech's Auditors and Ratification of the Appointment of KPMG LLP as Logitech's Independent Registered Public Accounting Firm for Fiscal Year 2015

## Proposal

 $\Box$ he Board of Directors proposes that KPM $\Box$  A $\Box$  be elected as auditors of Logitech International S.A. for a one-year term and that the appointment of KPM $\Box$  LLP as Logitech $\Box$  independent registered public accounting firm for fiscal year 2015 be ratified.

#### **Explanation**

 $KPM \square A \square$ , upon recommendation of the Audit Committee of the Board, is proposed for election for one year as auditors for Logitech International S.A.

□he Audit Committee has also appointed KPM□ LLP, the U.S. affiliate of KPM□ A□, as the Companys independent registered public accounting firm for the fiscal year ending March 31, 2015 for purposes of U.S. securities law reporting. Logitechs Articles of Incorporation do not require that shareholders ratify the appointment of KPM□ LLP as the Companys independent registered public accounting firm. However, Logitech is submitting the appointment of KPM□ LLP to shareholders for ratification as a matter of good corporate governance. If shareholders do not ratify the appointment, the Audit Committee will reconsider whether to retain KPM□ LLP. Even if the appointment is ratified, the Audit Committee may, in its discretion, change the appointment during the year if the Committee determines that such a change would be in the best interests of Logitech and its shareholders.

Information on the fees paid by Logitech to PricewaterhouseCoopers S.A. and PricewaterhouseCoopers LLP, the Company's auditors and independent registered public accounting firm for fiscal year 2014, respectively, as well as further information regarding KPM LLP, PricewaterhouseCoopers S.A. and PricewaterhouseCoopers LLP, is set out below under the heading "Independent Auditors" and "Report of the Audit Committee."

Members of KPM $\square$  A $\square$  and PricewaterhouseCoopers S.A. will be present at the Annual  $\square$ eneral Meeting, will have the opportunity to make a statement, and will be available to respond to appropriate questions you may ask.

# **Voting Requirement to Approve Proposal**

□ he affirmative "FOR" vote of a matority of the votes cast in person or by proxy at the Annual □ eneral Meeting, not counting abstentions.

#### Recommendation

Our Board of Directors recommends a vote "FOR" the election of KPM $\square$  A $\square$  as auditors of Logitech International S.A. and the ratification of the appointment of KPM $\square$  LLP as Logitech $\square$  independent registered public accounting firm, each for the fiscal year ending March 31, 2015.

# Proposal 11

# Election of Ms. Béatrice Ehlers as Independent Representative

Following entry into force of the so-called "Minder Ordinance" on anuary 1, 2014, Swiss law requires that the independent representative of the shareholders Independent Representative be elected on the occasion of each Annual eneral Meeting for a one-year term ending at the closing of the following Annual eneral Meeting.

# **Proposal**

□he Board of Directors proposes that Ms. Béatrice Ehlers be elected as Independent Representative for a one-year term ending at the closing of the 2015 Annual □eneral Meeting.

#### Explanation

Shareholders may either represent their shares themselves or have them represented by a third party, whether or not a shareholder, if the latter is given a written proxy. In accordance with Swiss law, each shareholder may be represented at the meeting by the Independent Representative, Ms. Béatrice Ehlers, or by a third-party proxy. Ms. Ehlers is a notary public and has served as the Independent Representative at previous annual general meetings.

Under Swiss corporate law, the Independent Representative must satisfy strict independence requirements. In the absence of instructions, the Independent Representative must abstain from voting. 

—eneral voting instructions can be given with respect to a particular general meeting of shareholders with respect to proposals and agenda items that have not been disclosed in the invitation to the general meeting.

# **Voting Requirement to Approve Proposal**

□he affirmative "FOR" vote of a matority of the votes cast in person or by proxy at the Annual □eneral Meeting, not counting abstentions.

#### Recommendation

Our Board of Directors recommends a vote "FOR" the election of Ms. Béatrice Ehlers as Independent Representative.



#### CORPORATE GOVERNANCE AND BOARD OF DIRECTORS MATTERS

The Board of Directors is elected by the shareholders and holds the ultimate decision-making authority within Logitech, except for those matters reserved by law or by Logitech Articles of Incorporation to its shareholders or those that are delegated to the executive officers under the organizational regulations also known as by-laws. The Board makes resolutions through a matter vote of the members present at the meetings. In the event of a tie, the vote of the Chairman decides.

Logitech's Articles of Incorporation set the minimum number of directors at three. We had nine members of the Board of Directors as of the Board of Directors as of the Board of Directors as of the Board will have ten members.

#### BOARD OF DIRECTORS INDEPENDENCE

□he Board of Directors has determined that each of our directors and director nominees, other than Daniel Borel, Bracken Darrell and □uerrino De Luca, qualifies as independent in accordance with the published listing requirements of the □asdaq Stock Market and Swiss corporate governance best practices guidelines. □he Company's independent directors and director nominees include Matthew Bousquette, Kee-Lock Chua, Sally Davis, Didier Hirsch, □eil Hunt, Dimitri Panayotopoulos and Monika Ribar. □he □asdaq independence definition includes a series of oblective tests, such as that the director is not an employee of the company and has not engaged in various types of business dealings with the company. In addition, as further required by □asdaq rules, the Board has made a sublective determination as to each independent function that no relationships exist which, in the opinion of the Board, would interfere with the exercise of independent fundgment in carrying out the responsibilities of a director. In making these determinations, the directors reviewed and discussed information provided by the directors and the Company with regard to each directors business and personal activities as they may relate to Logitech and Logitechs management.

#### MEMBERS OF THE BOARD OF DIRECTORS

The members of the Board of Directors, including their principal occupation, business experience, and qualifications, are set out below.

Daniel Borel is a Logitech founder and served from May 1 □ 8 until □ anuary 1, 2008 as the Chairman of the Board. From □ 1 □ 1 □ 2 to February 1 □ 8, he also served as Chief Executive Officer. He has held various other executive positions with Logitech. He serves on the Board of □ estlé S.A. In addition, he serves on the Board of Fondation Defitech, a Swiss foundation which contributes to research and development pro □ ects aimed at assisting the disabled, is the Chairman of the Board of SwissUp, a Swiss educational foundation promoting higher learning, and serves as President of EPFL Plus, a Swiss foundation which raises funds for the Ecole Polytechnique Fédérale de Lausanne. Mr. Borel holds an MS degree in Computer Science from Stanford University in California and a BE degree in Physics from the Ecole Polytechnique Fédérale, Lausanne, Switzerland.

As a Logitech co-founder, and its former Chairman and Chief Executive Officer, Mr. Borel brings deep knowledge of and a passion for Logitech, its people and its products, as well as senior leadership, industry, technical, and global experience. As a director for  $\Box$ estlé, Mr. Borel also provides cross-board experience.

# 

55 Years Old Director since 2005 Former Chairman, E□I Holdings LLC U.S. national

Kee-Lock Chua .....

53 Years Old
Director since 2000
President and Chief
Executive Officer,
□ertex □roup
Singapore national

Matthew Bousquette is the former Chairman of the Board of E□I Holdings LLC, a U.S.-based producer of giftware and home and garden décor products, a position he held from 2007 through 2012. He is the former president of the Mattel Brands business unit of Mattel, Inc. Mr. Bousquette ©ined Mattel as senior vice president of marketing in December 1□3, and was promoted to successively more senior positions at Mattel, including general manager of Boys ©oys in □115, executive vice president of Boys ©oys in May 1□8, president of Boys/Entertainment in March 1□□, and president of Mattel Brands from February 2003 to October 2005. Mr. Bousquette previous experience included various positions at Lewis □aloob □oys, Inc., □eleflora and the Procter □ □amble Company. He serves on the Board and as President of the District 181 Foundation, a foundation supporting initiatives that benefit local district students. Mr. Bousquette earned a BBA degree from the University of Michigan.

Mr. Bousquette brings senior leadership, strategic, financial and marketing expertise to the Board from his former positions as chairman of a consumer products company and as a senior executive at Mattel.

Mr. Bousquette currently serves on the Audit Committee and □ominating Committee and is Chair of the Compensation Committee. He is also the Companys Lead Independent Director. □he Board of Directors has determined that he is an independent Director.

Kee-Lock Chua is president and chief executive officer of the Dertex Troup, a Singapore-headquartered venture capital group. Prior to oining the □ertex □roup in September 2008, Mr. Chua was the president and an executive director of Biosensors International Troup, Ltd., a developer and manufacturer of medical devices used in interventional cardiology and critical care procedures, from 2006 to 2008. Previously, from 2003 to 2006, Mr. Chua was a managing director of Walden International, a U.S.-headquartered venture capital firm. From 2001 to 2003, Mr. Chua served as deputy president of atSteel Ltd., a Singapore industrial products company active in Asia Pacific. From 2000 until 2001, Mr. Chua was the president and chief executive officer of Intraco Ltd., a Singapore-listed trading and distribution company. Prior to Joining Intraco, Mr. Chua was the president of MediaRing. com Ltd., a Singapore-listed company providing voice-over-Internet services. He serves on the Board of Yongmao Holdings Limited where he is lead independent director, a publicly traded company in Singapore. Mr. Chua holds a BS degree in Mechanical Engineering from the University of Wisconsin, and an MS degree in Engineering from Stanford University in California.

Mr. Chua has extensive investment and senior leadership experience, as a venture capitalist in Asia and the United States, and also as the former Chief Executive Officer of publicly-traded companies in Asia. He brings to the Board senior leadership, and financial and global expertise. As a director of public companies in Asia, and of private companies, he also provides cross-board experience.

Mr. Chua currently serves on the Audit Committee and is Chair of the  $\Box$ ominating Committee.  $\Box$ he Board of Directors has determined that he is an independent Director.



#### 

51 Years Old Director since 2013 President and Chief Executive Officer, Logitech International S.A. U.S. national

Sally Davis .....

61 Years Old Director since 2007 Former Chief Executive Officer, B□ Wholesale British national Bracken P. Darrell Gined Logitech as President in April 2012 and became Chief Executive Officer in Tanuary 2013. Prior to Toining Logitech, Mr. Darrell served as President of Whirlpool EMEA and Executive Dice President of Whirlpool Corporation, a home appliance manufacturer and marketing company, from Tanuary 200 to March 2012. Previously, Mr. Darrell had been Senior Dice President, Operations of Whirlpool EMEA from May 2008 to anuary 2000 From 2002 to May 2008, Mr. Darrell was with P \Box □ □ amble Company □ a consumer brand company, most recently as the President of its Braun  $\square$ mbH subsidiary. Prior to re $\square$ ining P $\square$ in 2002, Mr. Darrell served in various executive and managerial positions with □eneral Electric Company from 1 1 7 to 2002, with P $\Box\Box$  from  $1\Box\Box$  to  $1\Box\Box$ 7, and with PepsiCo Inc. from  $1\Box$ 87 to  $1\Box$ 8 $\Box$ Mr. Darrell currently serves on the Board of Trustees of Hendrix College. Mr. Darrell holds a BA degree from Hendrix College and an MBA from Harvard University.

In addition to being the President and Chief Executive Officer of the Company, Mr. Darrell brings senior leadership, consumer brand marketing and global experience to the Board.

Sally Davis is the former Chief Executive Officer of B Wholesale. a division of  $B\square$   $\square$ roup responsible for providing telecommunications services and bandwidth to carriers and service providers globally, a position she held from 2007 until she retired in August 2011. She was the Chief Portfolio Officer of British Delecom from 2005 to 2007. She had previously held senior executive roles within B□ since onining the company in 1 III including President, Ilobal Products, Ilobal Services from 2002 to 2005, President, B□ Ignite Applications Hosting from 2001 to 2002 and Director, 

—roup Internet and Multimedia from 1 □□to 2001. Before oning B□, Ms. Davis held leading roles in several maor communications companies, including Bell Atlantic in the United States and Mercury Communications in the United Kingdom. Ms. Davis is a member of the Board of Delenor Droup, a global mobile communications services company, and a member of the Board of CityFibre Infrastructure Holdings PLC, a fibre optic infrastructure company. She holds a BA degree from and is a Fellow of University College, London.

Ms. Davis experience as a Chief Executive of a leading European telecommunications company, and her significant technology product strategy and product portfolio knowledge, provides the Board with expertise in senior leadership, technology, product strategy, and financial management.

Ms. Davis currently serves on the Audit Committee, the Compensation Committee and the □ominating Committee. □he Board of Directors has determined that she is an independent Director.

# Guerrino De Luca ......

62 Years Old
Director since 1 □ 8
Chairman,
Logitech International S.A.
Italian and U.S. national

63 Years Old
Director since 2012
Senior □ice President and
Chief Financial Officer,
Agilent □echnologies, Inc.
French national

Guerrino De Luca has served as Chairman of the Logitech Board of Directors since Tanuary 2008. Mr. De Luca served as Logitech Chief Executive Officer from April 2012 to Tanuary 2013 and as acting President and Chief Executive Officer from Tally 2011 to April 2012. Previously, Mr. De Luca served as Logitech President and Chief Executive Officer from February 1 18, when he Toined the Company, to Tanuary 2008. Prior to Toining Logitech, Mr. De Luca served as Executive Tice President of Worldwide Marketing for Apple Computer, Inc., a consumer electronics and computer company, from February 1 17 to September 1 7, and as President of Claris Corporation, a U.S. personal computing software vendor, from May 1 4 to February 1 17. Prior to Toining Claris, Mr. De Luca held various positions with Apple in the United States and in Europe. Mr. De Luca holds a Laurea degree in Electronic Engineering from the University of Rome, Italy.

As Logitech Chairman and former Chief Executive Officer, Mr. De Luca brings significant senior leadership, industry, strategy, marketing and global experience to the Board and a deep knowledge of, passion for and commitment to Logitech, its people and its products.

Mr. De Luca currently is Chairman of the Board.

Didier Hirsch is the Senior Dice President and Chief Financial Officer of Agilent Dechnologies, Inc., a global leader in life sciences, diagnostics and applied chemical markets. He has been with Agilent since 1 ...... and served as its Chief Accounting Officer from Dovember 2007 to Tuly 2010 and interim Chief Financial Officer from April 2010 until being promoted to his current position in Taly 2010. Mr. Hirsch also served Agilent as its Gice President, Corporate Controllership and Gax from 2006 until □uly 2010, □ice President and Controller from April 2003 to October 2006, and Dice President and Dreasurer from September 1 to April 2003. Mr. Hirsch had oined Hewlett-Packard Company in 1080, and served as Director of Finance and Administration of Hewlett-Packard Europe, Middle East and Africa EMEA from 1 6 to 1 Director of Human Resources of Hewlett-Packard EMEA from 1 1 to 1 1 Director of Finance and Administration of Hewlett-Packard Asia Pacific from 1 3 to 1 6, and Director of Finance and Administration of Hewlett-Packard France from 1□8□to 1□□3. Prior to Hewlett-Packard, Mr. Hirsch worked in finance positions with aleo Inc., □emplus S.C.A., S□S-□homson Microelectronics, I.B.H. Holding S.A., Bendix Corporation and Ford Motor Company. He serves on the Board of International Rectifier, a □ew York Stock Exchange □ YSE □ listed supplier of advanced power management technology. Mr. Hirsch holds an MS degree in Computer Sciences from Coulouse University and an MS degree in Industrial Administration from Purdue University.

As Chief Financial Officer of a leading public technology company, and with significant finance expertise developed over several decades at technology and manufacturing companies in the U.S.A., EMEA and Asia Pacific, Mr. Hirsch brings senior leadership, finance fincluding U.S.  $\Box AAP \Box$  technology and global experience to the Board.

Mr. Hirsch currently is Chair of the Audit Committee. □he Board of Directors has determined that he is an independent Director.



Neil Hunt is the Chief Product Officer of □etflix, Inc., a California-based company offering the world slargest Internet □□ service operating in more than 50 countries worldwide. He has been with □etflix since 1□□, and is responsible for the design, implementation and operation of the technology at □etflix. Prior to his current position, he served as □ice President, Internet Engineering at □etflix from 1□□ to 2002. From 1□□ to 1□□, Dr. Hunt was Director of Engineering for Rational Software, a California-based maker of software development tools, and he served in engineering roles at predecessor companies from 1□□ to 1□□. Dr. Hunt is a member of the Board of Directors of Simply Hired, Inc., a private online □b listings company. Dr. Hunt holds a Doctorate in Computer Science from the University of Aberdeen, U.K. and a Bachelors degree from the University of Durham, U.K.

Dr. Hunt significant expertise in technology, product development leadership and strategy, and his experience as a member of the senior leadership of a leading digital delivery company, provides the Board with technology, product strategy and global expertise as well as senior leadership.

Dr. Hunt currently serves on the Compensation Committee. 

The Board of Directors has determined that he is an independent Director.

Monika Ribar is the former President and Chief Executive Officer of the Panalpina Troup, a Swiss freight forwarding and logistics services provider, a position she held from October 2006 until she retired in May 2013. Ms. Ribar was a member of Panalpina's Executive Board from February 2000 to May 2013, serving as Panalpina's Chief Financial Officer from Tune 2005 to October 2006, and as its Chief Information Officer from February 2000 to Tune 2005. From Tune 1 1 to February 2000, she served as Panalpina Corporate Controller, and from 1 □ 1 to 1 5 served in project management positions at Panalpina. Prior to oining Panalpina, Ms. Ribar worked at Fides oroup from KPMo Switzerland a professional services firm, serving as Head of Strategic Planning, and was employed by the BASF proup, a perman chemical products company. She also serves on the Boards of the Lufthansa □roup, an aviation group with global operations, Rexel SA, a French distributor of electrical supplies to professional users, SIKA A, a SI Swiss Exchange-listed supplier of specialty chemical products and industrial materials, and Swiss International Air Lines Ltd., the flag carrier airline of Switzerland and a subsidiary of the Lufthansa □roup, and is the □ice Chairman of the Swiss Railway SBB, the Swiss rail carrier fully-owned by the Swiss government. Ms. Ribar holds a Master's degree in Economics and Business Administration from the University of St. 

allen, Switzerland.

Ms. Ribar has significant executive experience with the strategic, financial, and operational requirements of companies with global operations, and brings to our Board senior leadership, logistics industry, global and financial experience. As a member of other public company boards, Ms. Ribar also provides cross-board experience.

Ms. Ribar currently serves on the Audit Committee and the Compensation Committee. 

The Board of Directors has determined that she is an independent Director.

Other than the current employment and involvement noted above, no other Logitech Board member currently has material supervisory, management, or advisory functions outside Logitech. Gone of the Company's directors holds any official functions or political posts.

#### **ELECTIONS TO THE BOARD OF DIRECTORS**

Directors are elected at the Annual  $\square$  eneral Meeting of Shareholders, upon proposal of the Board of Directors.  $\square$  he proposals of the Board of Directors are made following recommendations of the  $\square$  ominating Committee.

#### **Shareholder Recommendations and Nominees**

Under our Articles of Incorporation, one or more registered shareholders who together represent shares representing at least the lesser of ficone percent of our issued share capital or fitch an aggregate par value of one million Swiss francs may demand that an item be placed on the agenda of a meeting of shareholders, including a nominee for election to the Board of Directors. A request to place an item on the meeting agenda must be in writing, describe the proposal and be received by our Board of Directors at least 60 days prior to the date of the meeting. Demands by registered shareholders to place an item on the agenda of a meeting of shareholders should be sent tocsecretary to the Board of Directors, Logitech International S.A., EPFL - cuartier de landound Daniel Borel Innovation Center 1015 Lausanne, Switzerland, or c/o Logitech Inc., 7600 cateway Boulevard, cewark, CA c4560, USA.

Under the Company Articles of Incorporation only registered shareholders are recognized as shareholders of the company. As a result, beneficial shareholders do not have a right to place an item on the agenda of a meeting, regardless of the number of shares they hold. For information on how beneficial shareholders may become registered shareholders, see "□uestions and Answers about the Logitech 2014 Annual □eneral Meeting - If I am not a registered shareholder, can I attend and vote at the meeting □"

If the agenda of a general meeting of shareholders includes an item calling for the election of directors, any registered shareholder may propose a candidate for election to the Board of Directors before or at the meeting.

□he □ominating Committee does not have a policy on consideration of recommendations for candidates to the Board of Directors from registered shareholders. □he □ominating Committee considers it appropriate not to have a formal policy for consideration of such recommendations because the evaluation of potential members of the Board of Directors is by its nature a case-by-case process, depending on the composition of the Board at the time, the needs and status of the business of the Company, and the experience and qualification of the individual. Accordingly, the □ominating Committee would consider any such recommendations on a case-by-case basis in their discretion, and, if accepted for consideration, would evaluate any such properly submitted nominee in consideration of the membership criteria set forth under "Board Composition" below. Shareholder recommendations to the Board of Directors should be sent to the above address.

# **Board Composition**

□he □ominating Committee is responsible for reviewing and assessing with the Board the appropriate skills, experience, and background sought of Board members in the context of our business and the then-current membership on the Board. □he □ominating Committee has not formally established any specific, minimum qualifications that must be met by each candidate for the Board of Directors or specific qualities or skills that are necessary for one or more of the members of the Board of Directors to possess. Similarly, the □ominating Committee does not have a formal policy on considering diversity in identifying candidates for election or re-election to the Board of Directors. However, we do not expect or intend that each director will have the same background, skills, and experience □we expect that Board members will have a diverse portfolio of backgrounds, skills, and experiences. One goal of this diversity is to assist the Board as a whole in its oversight and advice concerning our business and operations.

□he review and assessment of Board candidates and the current membership of the Board by the □ominating Committee and the Board includes numerous diverse factors, such as □independence □understanding of and experience in technology, finance, and marketing □international experience □age □and gender and ethnic diversity.



□ he priorities and emphasis of the □ ominating Committee and of the Board with regard to these factors change from time to time to take into account changes in Logitech business and other trends, as well as the portfolio of skills and experience of current and prospective Board members.

Listed below are key skills and experience that we currently consider important for our directors to have in light of our current business and structure. We do not expect each director to possess every attribute. The directors biographies note each director relevant experience, qualifications, and skills relative to this list.

- Senior Leadership Experience. Directors who have served in senior leadership positions are important to Logitech, because they bring experience and perspective in analyzing, shaping, and overseeing the execution of important operational and policy issues at a senior level.
- Financial Expertise. Knowledge of financial markets, financing and funding operations, and accounting and financial reporting processes is important because it assists our directors in understanding, advising, and overseeing Logitechis structure, financial reporting, and internal control of such activities.
- Industry and Technical Expertise. Because we develop and manufacture hardware and software
  products, ship them worldwide, and sell to both ma
   or computer manufacturers and consumer electronics
  distributors and retailers, expertise in hardware and software, and experience in supply chain,
  manufacturing and consumer products is useful in understanding the opportunities and challenges of
  our business and in providing insight and oversight of management.
- Brand Marketing Expertise. Because we are a consumer products company, directors who have brand
  marketing experience can provide expertise and guidance as we seek to maintain and expand brand and
  product awareness and a positive reputation.
- Global Expertise. Because we are a global organization with research and development, and sales and
  other offices in many countries, directors with global expertise, particularly in Europe and Asia, can
  provide a useful business and cultural perspective regarding many significant aspects of our business.

# **Identification and Evaluation of Nominees for Directors**

Our  $\Box$ ominating Committee uses a variety of methods for identifying and evaluating nominees for director. Our  $\Box$ ominating Committee regularly assesses the appropriate size and composition of the Board of Directors, the needs of the Board of Directors and the respective Committees of the Board of Directors and the qualifications of candidates in light of these needs. Candidates may come to the attention of the  $\Box$ ominating Committee through shareholders, management, current members of the Board of Directors or search firms.  $\Box$ he evaluation of these candidates may be based solely upon information provided to the Committee or may also include discussions with persons familiar with the candidate, an interview of the candidate or other actions the Committee deems appropriate, including the use of paid third parties to review candidates.

## TERMS OF OFFICE OF DIRECTORS

Each director is elected individually by a separate vote of shareholders. Until 2012, each director was elected for a term of three years. At the Company 2012 Annual Deneral Meeting, shareholders approved a change such that each director, starting with the directors elected at the 2012 Annual Deneral Meeting, will be subject to a term of one year. Each director is being presented for re-election to the Board of Directors at the 2014 Annual Deneral Meeting. Each director is eligible for re-election until his or her seventieth birthday. Directors may not seek reelection after they have reached 70 years of age, unless the Board of Directors adopts a resolution to the contrary. A member of the Board who reaches 70 years of age during the term of his or her directorship may remain a director until the expiration of the term. A director term of office as Chairman coincides with his or her term of office as a director. A director may be indefinitely re-elected as Chairman, subject to the age limit mentioned above.

Name	Year First Appointed	Year Current Term Expires
Daniel Borel 1	1□88	Annual □eneral Meeting 2014
Matthew Bousquette 1	2005	Annual □eneral Meeting 2014
Kee-Lock Chuada	2000	Annual □eneral Meeting 2014
Bracken Darrell 2	2013	Annual □eneral Meeting 2014
Sally Davis 1:	2007	Annual □eneral Meeting 2014
□uerrino De Luca <sup>2</sup>	1□□8	Annual □eneral Meeting 2014
Didier Hirsch <sup>1</sup>	2012	Annual □eneral Meeting 2014
□eil Hunt <sup>™</sup>	2010	Annual □eneral Meeting 2014
Monika Ribar <sup>10</sup>	2004	Annual □eneral Meeting 2014

<sup>□□ □</sup> on-executive member of the Board of Directors.

#### BOARD RESPONSIBILITIES AND STRUCTURE

□he Board of Directors is responsible for supervising the management of the business and affairs of the Company. In addition to the non-transferable powers and duties of boards of directors under Swiss law, the Logitech Board of Directors also has the following responsibilities □

- the signatory power of its members□
- the approval of the budget submitted by the Chief Executive Officer□
- the approval of investments or acquisitions of more than □0 million in the aggregate not included in the approved budgets□
- the approval of any expenditure of more than US □0 million not specifically identified in the approved budgets□and
- the approval of the sale or acquisition, including related borrowings, of the Company's real estate.

□he Board of Directors has delegated the management of the Company to the Chief Executive Officer and the executive officers, except where Swiss law or the Company Articles of Incorporation or Organizational Regulations □By-Laws□provide differently.

# **Board Leadership Structure**

□he Board has since 1□□ had a general practice that the positions of Chairman of the Board and Chief Executive Officer should be held by separate persons as an aid in the Board oversight of management. Since 1□□, the Chairman has been a former Chief Executive Officer of the Company and has served as a full-time senior executive. Logitech believes that there are advantages to having a former Chief Executive Officer as Chairman, for matters such as □eadership continuity □day-to-day assistance to and oversight of the Chief Executive Officer and other executive officers □and facilitating communications and relations between the Board, the Chief Executive Officer, and other senior management.

Mr. De Luca, the Companys former Chief Executive Officer and current Chairman, has served in that role since anuary 2008. On ally 27, 2011, Mr. De Luca assumed the role of acting President and Chief Executive Officer, in addition to continuing his duties as Chairman, at the request of the Board of Directors. The Board appointed Bracken Darrell as President as of April 2012, and he became the Chief Executive Officer as of anuary 1, 2013. The Board considered the holding of both the Chairman and Chief Executive Officer positions by Mr. De Luca as a temporary arrangement, and returned to its general practice of the positions being held by separate persons upon the appointment of Mr. Darrell as Chief Executive Officer.



<sup>□</sup> Executive member of the Board of Directors.

□he Chairman of the Board is elected by the shareholders on an annual basis, at the Annual □eneral Meeting of Shareholders. □he Secretary of the Board of Directors is appointed at the Board meeting coinciding with the Annual □eneral Meeting of Shareholders. As of September 30, 2014, the Secretary was Ms. Catherine □alentine, the Company's □ice President, Legal and □eneral Counsel.

#### Role of the Chairman and of the Chief Executive Officer

□he Chairman assumes a leading role in mid- and long-term strategic planning and the selection of top-level management, and he supports ma lor transaction initiatives of Logitech.

□he Chief Executive Officer manages the day-to-day operations of Logitech, with the support of the other executive officers. □he Chief Executive Officer has, in particular, the following powers and duties □

- defining and implementing short and medium term strategies
- preparing the budget, which must be approved by the Board of Directors
- appointing, dismissing and promoting any employees of Logitech other than executive officers and the head of the internal audit function □
- taking immediate measures to protect the interests of the Company where a breach of duty is suspected from executive officers until the Board has decided on the matter □
- carrying out Board resolutions□
- reporting regularly to the Chairman of the Board of Directors on the activities of the business
- preparing supporting documents for resolutions that are to be passed by the Board of Directors and
- deciding on issues brought to his attention by executive officers.

The detailed authorities and responsibilities of the Board of Directors, the Chief Executive Officer and the executive officers are set out in the Company's Articles of Incorporation and Organizational Regulations. Please refer to http://ir.logitech.com for copies of these documents.

# **Lead Independent Director**

As appointed by the Board, Mr. Bousquette serves as Lead Independent Director. 

The responsibilities of the Lead Independent Director include chairing meetings of the non-executive directors and serving as the presiding director in performing such other functions as the Board may direct. 

The Lead Independent Director is elected annually by the Independent Directors.

#### Means by Which the Board of Directors Supervises Executive Officers

The Board of Directors is regularly informed on developments and issues in Logitech's business, and monitors the activities and responsibilities of the executive officers in various ways.

- At each regular Board meeting the Chief Executive Officer reports to the Board of Directors on developments and important issues. The Chief Executive Officer also provides regular updates to the Board members regarding Logitech business between the dates of regular Board meetings.
- The offices of Chairman and Chief Executive Officer are generally separated, to help ensure balance between leadership of the Board and leadership of the day-to-day management of Logitech.
- Executive officers and other members of senior management, at the invitation of the Board, attend portions of meetings of the Board and its Committees to report on the financial results of Logitech, its operations, performance and outlook, and on areas of the business within their responsibility, as well as other business matters. For further information on participation by executive officers and other members of senior management in Board and Committee meetings please refer to "Board Committees" below.

- The Board holds quarterly closed sessions, where all Board members meet without the presence of non-Board members, to discuss matters appropriate to such sessions, including organizational structure and the hiring and mandates of executive officers.
- here are regularly scheduled reviews at Board meetings of Logitech strategic and operational issues, including discussions of issues placed on the agenda by the non-executive members of the Board of Directors.
- The Board reviews and approves significant changes in Logitech's structure and organization, and is actively involved in significant transactions, including acquisitions, divestitures and mater investments.
- All non-executive Board members have access, at their request, to all internal Logitech information.
- The head of the Internal Audit function reports to the Audit Committee.

# The Board's Role in Risk Oversight

One of the Board is functions is oversight of risk management at Logitech. "Risk" is inherent in business, and the Board seeks to understand and advise on risk in confunction with the activities of the Board and the Board Committees.

□he largest risk in any business typically is that the products and services it offers will not be met by customer demand, because of poor strategy, poor execution, lack of competitiveness, or some combination of these or other factors. □he Board implements its risk oversight responsibilities, at the highest level, through regular reviews of the Company substitutions business, product strategy and competitive position, and through management and organizational reviews, evaluations and succession planning.

Within the broad strategic framework established by the Board, management is responsible for identifying risk and risk controls related to significant business activities mapping the risks to company strategy and developing programs and recommendations to determine the sufficiency of risk identification, the balance of potential risk to potential reward and the appropriate manner in which to control risk.

□he Board s risk oversight role is implemented at the full Board level, and also in individual Board Committees. □he full Board receives specific reports on enterprise risk management, in which the identification and control of risk are the primary topics of the discussion. Presentations and other information for the Board and Board Committees generally identify and discuss relevant risk and risk control and the Board members assess and oversee the risks as a part of their review of the related business, financial, or other activity of the Company. □he Compensation Committee oversees issues related to the design and risk controls of compensation programs. □he Audit Committee oversees issues related to internal control over financial reporting and Logitech risk tolerance in cash-management investments. □he Board role in oversight does not have a direct impact on the Board leadership structure, which is discussed above.

# **Board Meetings**

□he Chairman sets the agenda for Board meetings, in coordination with the Chief Executive Officer. Any member of the Board of Directors may request that a meeting of the Board be convened. □he directors receive materials in advance of Board meetings allowing them to prepare for the handling of the items on the agenda.

The Chairman and Chief Executive Officer recommend executive officers or other members of senior management who, at the invitation of the Board, attend portions of each quarterly Board meeting to report on areas of the business within their responsibility. Infrequently, the Board may also receive reports from external consultants such as executive search or succession experts or outside legal experts to assist the Board on matters it is considering.



□he Board typically holds regularly scheduled Board meetings twice each quarter □once for a review and discussion of the Company, its strategy or both, which lasts a full day to a day-and-a-half and in which all directors participate in person except in special individual circumstances □and once for a quarterly earnings-related meeting, which lasts for approximately an hour and in which directors participate in person or by telephone or video conference. Additional meetings of the Board may be held by telephone or video conference and the duration of such meetings varies depending on the sub lect matters considered.

#### **Emergency Resolutions**

In case of emergency, the Chairman of the Board may have the power to pass resolutions which would otherwise be the responsibility of the Board. Decisions by the Chairman of the Board made in this manner are sub lect to ratification by the Board of Directors at its next meeting or by way of written consent. □o such emergency resolutions were passed during fiscal year 2014.

#### **Independent Director Sessions**

The Board of Directors has adopted a policy of regularly scheduled sessions of Board meetings where the independent directors meet to consider matters without management or non-independent directors present. During fiscal year 2014, separate sessions of the independent directors were held at five separate meetings.

#### **Board Effectiveness**

Our Board of Directors performs an annual self-assessment to evaluate its effectiveness in fulfilling its obligations.

#### **BOARD COMMITTEES**

□he Board has standing Audit, Compensation, and □ominating Committees to assist the Board in carrying out its duties. During fiscal year 2014, the Board also had a Committee for Board Compensation but, in March 2014, the Committee for Board Compensation was terminated and its responsibilities were assigned to the Compensation Committee, composed entirely of independent directors. Each of the Board committees is now composed entirely of directors that are independent in accordance with the published listing requirements of the □asdaq Stock Market and Swiss corporate governance best practices guidelines. At each quarterly Board meeting, each applicable Board Committee reports to the full Board on the substance of the Committee meetings, if any, during the quarter.

Each Committee has a written charter approved by the Board. 
The chair of each Committee determines the Committees meeting agenda. 
The Board Committee members receive materials in advance of Committee meetings allowing them to prepare for the meeting. 
The Charters of each Board Committee are available on Logitechs Investor Relations website at <a href="http://ir.logitech.com">http://ir.logitech.com</a>. Each of the Audit, Compensation and 
Tominating Committees has the authority to engage outside experts, advisors and counsel to the extent it considers appropriate to assist the Committee in its work. 
The members of the Committees are identified in the following table.

Director	Audit	Compensation	Nominating
Daniel Borel			
Matthew Bousquette		Chair	
Kee-Lock Chua			Chair
Bracken Darrell			
Sally Davis			
□uerrino De Luca			
Didier Hirsch	Chair		
□eil Hunt			
Monika Ribar			

# Attendance at Board, Committee and Annual Shareholders' Meetings

In fiscal year 2014 the Board met twelve times, nine of which were regularly scheduled meetings. In addition, the Audit Committee met ten times, the Compensation Committee met four times, the □ominating Committee met five times, and the Committee for Board Compensation met one time. In addition to its meetings, the Board took six actions for approval by written consent during fiscal year 2014. We expect each director to attend each meeting of the Board and the Committees on which he or she serves, and also expect them to attend the Annual □eneral Meeting of shareholders. Each director attended the 2014 Annual □eneral Meeting. All of the incumbent directors attended at least 75□ of the meetings of the Board and the Committees on which he or she served. Detailed attendance information for Board and Board Committee meetings during fiscal year 2014 is as follows□

	Board of Directors	Audit Committee	Compensation Committee	Nominating Committee	Committee for Board Compensation
# of meetings held	12	10	4	5	1
Daniel Borel	10				
Matthew Bousquette	12	10	4		
Erh-Hsun Chang	5	3			
Kee-Lock Chua <sup>20</sup>	12	6	2	5	
Bracken P. Darrell <sup>3</sup>	6				
Sally Davis 4	11		2	5	
□uerrino De Luca	12			5	1
Didier Hirsch	11	10			
□eil Hunt	12		4		
Monika Ribar 4000000000000000000000000000000000000	11	7	2		

<sup>□□</sup> Mr. Chang did not stand for re-election as a director at the Annual □eneral Meeting on September 4, 2013.

#### **Audit Committee**

□he Audit Committee is appointed by the Board to assist the Board in monitoring the Company's financial accounting, controls, planning and reporting. It is composed of only non-executive, independent Board members. Among its duties, the Audit Committee□

- reviews the adequacy of the Company is internal controls and disclosure controls and procedures
- reviews the independence, fee arrangements, audit scope, and performance of the Company independent auditors, and recommends the appointment or replacement of independent auditors to the Board of Directors
- reviews and approves all non-audit work to be performed by the independent auditors□
- reviews the scope of Logitech internal auditing and the adequacy of the organizational structure and qualifications of the internal auditing staff



Mr. Chua oined the Audit Committee, effective as of September 5, 2014, and attended all six of the Audit Committee meetings that were held after that date and both of the Compensation Committee meetings that were held prior to that date. Prior to oining the Audit Committee, he attended one of the Committee meetings as an observer.

Mr. Darrell was elected to the Board as of the Annual Deneral Meeting on September 4, 2013, and attended all six of the Board meetings that were held on or after that date.

Ms. Davis and Ms. Ribar each joined the Compensation Committee, effective as of September 4, 2014, and attended both of the Compensation Committee meetings that were held after that date. Prior to joining the Compensation Committee, each of them attended one of the Committee meetings as an observer.

- reviews, before release, the quarterly results and interim financial data
- reviews with management and the independent auditors the Company mater financial risk exposures and the steps management has taken to monitor and control those exposures, including the Company guidelines and policies with respect to risk assessment and risk management and
- reviews, before release, the audited financial statements and "Management's Discussion and Analysis of Financial Condition and Results of Operations" contained in the Company's annual reporting, and recommends that the Board of Directors submit these items to the shareholders meeting for approval.

□he Audit Committee currently consists of Mr. Hirsch, Chairperson, Mr. Bousquette, Mr. Chua, Ms. Davis and Ms. Ribar. Mr. Erh-Hsun Chang participated as a member of the Committee until the Annual □eneral Meeting on September 4, 2013. Mr. Chua ©ined the Committee as of the Board meeting on September 5, 2013. □he Board of Directors has determined that each member of the Audit Committee meets the independence requirements of the □asdaq Stock Market listing standards and the applicable rules and regulations of the SEC. In addition, the Board has determined that Mr. Hirsch, Mr. Bousquette and Ms. Ribar are audit committee financial experts as defined by the applicable rules and regulations of the SEC.

□he Audit Committee met ten times in fiscal year 2014. Four meetings were held in person on the day prior to the regularly scheduled quarterly Board meeting, for two-and-a-half to three-and-a-half hours, and six were held by telephone, for approximately an hour preceding the Company® quarterly report of financial results and, starting in October 2013, for approximately half-an-hour preceding the filing of the Company® quarterly report on Form 10-□. □he Committee received reports and presentations before the meetings in order to allow them time to prepare adequately. At the Committee® invitation, the Company® Chief Financial Officer, Corporate Controller, □ice President of Internal Audit and □eneral Counsel or Associate □eneral Counsel attended each meeting, and representatives from the Company® independent registered public accounting firm, PricewaterhouseCoopers LLP, also attended each meeting. Other members of management also participated in certain meetings. Six meetings also included a separate session with representatives of the independent registered public accounting firm, and three meetings included separate sessions with the Chief Financial Officer and with the head of Internal Audit.

# **Compensation Committee**

□he Compensation Committee reviews and approves, or recommends to the Board for approval, the compensation of executive officers and non-executive Board members and Logitech compensation policies and programs, including share-based compensation programs and other incentive-based compensation. Within the guidelines established by the Board and the limits set forth in the Company employee equity incentive plans, the Compensation Committee also has the authority to grant equity incentive awards to employees without further Board approval. □he Committee is composed of only non-executive, independent Board members.

□he Compensation Committee currently consists of Mr. Bousquette, Chairman, Ms. Davis, Dr. Hunt and Ms. Ribar. Mr. Chua participated as a member of the Committee until the Annual □eneral Meeting on September 4, 2013. Ms. Davis and Ms. Ribar pined the Committee as of the Board meeting on September 5, 2013. □he Board of Directors has determined that each member of the Committee meets the independence requirements of the □asdaq Stock Market listing standards.

Please refer to the Company © Compensation Report for further information on the Compensation Committee © criteria and process for evaluating executive compensation.

# **Committee for Board Compensation**

□he Committee for Board Compensation established the compensation of the non-executive directors until March 31, 2014. □he Committee consisted of Mr. De Luca during its period of activity in fiscal year 2014. □he Committee for Board Compensation met one time in fiscal year 2014. □he meeting was held in person and lasted up to approximately one hour. At the Committee is invitation, the Company Senior Director of Worldwide Compensation □ Benefits attended the meeting. □he Committee was terminated as of March 25, 2014 and its responsibilities were assigned to the Compensation Committee, composed entirely of independent directors.

#### **Nominating Committee**

□he □ominating Committee is composed of at least three members, with each of the members being non-executive, independent directors effective as of April 1, 2014. Among its duties, the □ominating Committee□

- evaluates the composition of the Board of Directors and its Committees, determines future requirements and makes recommendations to the Board of Directors for approval
- determines on an annual basis the desired Board qualifications and expertise and conducts searches for potential directors with these attributes□
- evaluates and makes recommendations of nominees for election to the Board of Directors and
- evaluates and makes recommendations to the Board concerning the appointment of directors to Board Committees and the selection of Board Committee chairs.

□ he □ ominating Committee may and typically does retain an executive search firm to assist with the identification and evaluation of prospective Board nominees based on criteria established by the Committee. For information on the □ ominating Committee policies with respect to director nominations please see "Elections to the Board of Directors" above.

□he □ominating Committee currently consists of Mr. Chua, Chairman, Mr. Bousquette and Ms. Davis. Mr. De Luca, who is not an independent director under applicable □asdaq rules and had been the Chairman of the Committee, stepped down from the Committee as of March 31, 2014. Mr. Bousquette ⊡ined the Committee as of April 1, 2014. □he Board of Directors has determined that Mr. Chua, Mr. Bousquette and Ms. Davis meet the independence requirements of the □asdaq Stock Market listing standards. Upon the Committee recommendation of nominees for election to the Board of Directors, the nominees are presented to the full Board. □ominees are then selected by a marority of the independent members of the Board. □he □ominating Committee met five times in fiscal year 2014. □he meetings were held in person or by teleconference and lasted approximately one hour.

#### COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION

□one of the members of the Compensation Committee has been an officer or employee of Logitech. □one of our executive officers serves on the board of directors or compensation committee of a company that has an executive officer that serves on our Board of Directors.

#### COMMUNICATIONS WITH THE BOARD OF DIRECTORS

Shareholders may contact the Board of Directors about bona fide issues or questions about Logitech by sending an email to generalcounsel@logitech.com or by writing the Corporate Secretary at the following address:

Logitech International S.A.
Attn Corporate Secretary
EPFL - □uartier de l Innovation
Daniel Borel Innovation Center
1015 Lausanne, Switzerland

All such shareholder communications will be forwarded to the appropriate member or members of the Board of Directors or, if none is specified, to the Chairman of the Board of Directors.



# SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AS OF SEPTEMBER 30, 2014

In accordance with the proxy statement rules under U.S. securities laws, the following table shows the number of our shares beneficially owned as of September 30, 2014 by  $\Box$ 

- each person or group known by Logitech, based on filings pursuant to Section 13 d□or g□under the U.S. Securities Exchange Act of 1 □ 34 or notifications to the Company under applicable Swiss laws, to own beneficially more than 5 □ of our outstanding shares as of September 30, 2014 □
- each director and each nominee for director
- the persons named in the Summary Compensation Table in the Compensation Report The "named executive officers" Tand
- all directors and current executive officers as a group.

Beneficial Owner(1)	Number of Shares Owned <sup>(2)</sup>	Shares that May be Acquired Within 60 Days <sup>(3)</sup>	Total Beneficial Ownership	Total as a Percentage of Shares Outstanding <sup>(4)</sup>
5% Shareholders:				
Daniel Borel 50.	□,601,343	18,400	□,61□,743	5. 🗆
Directors, not including the Chairman or the CEO:				
Daniel Borel.5	□,601,343	18,400	□,61□,743	5.□□
Matthew Bousquette	38,453	□3,400	131,853	
Erh-Hsun Chang 6	18,57□		18,57□	
Kee-Lock Chua	6□,□72	33,400	103,372	
Sally Davis	67,103	48,400	115,503	
□eil Hunt	2□,433	18,400	47,833	
Monika Ribar	43,245	33,400	76,645	
Didier Hirsch	6,228	27,468	33,6□6	
Named Executive Officers				
□uerrino De Luca	167,67□	505,000	672,67□	
Bracken P. Darrell	114,513	650,000	764,513	
□incent Pilette	165,806	253,333	41□,13□	
Marcel Stolk	30,727		30,727	
L. Oseph Sullivan	52,515	250,750	303,265	
Erik K. Bardman <sup>7</sup>				
Michael Doktorczyk 8	1□,173	4,375	23,548	
Current Directors and Executive Officers,				
as a □roup □13□	10,405,5□6	1,□31,□51	12,337,547	7.6□

	Less	than	1	
L	Less	tnan	1	L.

<sup>□□</sup> Unless otherwise indicated, the address for each beneficial owner listed in this table is c/o Logitech International S.A., Rue du Sablon 2-4 Morges, Switzerland / 7600 □ateway Boulevard, □ewark, California □4560.

<sup>©</sup> Logitech knowledge, except as otherwise noted in the footnotes to this table, each director and executive officer has sole voting and investment power over the shares reported as beneficially owned in accordance with SEC rules, sub ect to community property laws where applicable.

4	Based on	163,25 ☐,27 ☐ shares	outstanding	on	September	30,	2014	173,106,620	shares	outstanding	less
	□847,341 t	treasury shares outsta	anding□							_	

- □ □ he number of shares held by Mr. Borel includes □ □ 53,000 shares held by a charitable foundation, of which Mr. Borel and other members of his family are board members and □ □ 6,500 shares held by Mr. Borel spouse. As of September 30, 2014, Mr. Borel indicated sole investment and voting power with respect to □ 541,843 shares, shared investment power with respect to 5 □ 500 shares and shared voting power with respect to 53,000 shares.
- Mr. Chang did not stand for re-election as a director at the Annual □eneral Meeting in September 2013.
- ☐ Mr. Bardman resigned as an executive officer of the Company effective as of April 26, 2013.
- Mr. Doktorczyk served as interim Principle Financial Officer and Principle Accounting officer from May 2☐ 2013 until September 3, 2013, Mr. Doktorczyk was the Company ☐ ☐ ☐ President of Finance and Corporate Controller throughout the fiscal year 2014, but he was not an executive officer.

# SHARE OWNERSHIP GUIDELINES

Members of the Board of Directors and executive officers and other officers who report directly to the Chief Executive Officer or President are subject to share ownership guidelines.

Directors are required to own Logitech shares with a market value equal to 3 times the annual Board retainer under guidelines adopted by the Board in time 2006 and revised in time 2013. Directors are required to achieve this ownership within five years of times about the Board, or, in the case of directors serving at the time the guidelines were originally adopted, within five years of the effective date of adoption of the guidelines. The guidelines will be adtisted to reflect any capital adtistments, and will be re-evaluated by the Board from time to time. As of tally 31, 2014, each director had either satisfied these ownership guidelines or had time remaining to do so.

□he Compensation Committee adopted share ownership guidelines for executive officers and other officers who report directly to the Chief Executive Officer or President effective September 2008 and revised in September 2013. □hese guidelines now apply to executive officers and other officers who report directly to the Chief Executive Officer. □hese guidelines require□

- the Chief Executive Officer to hold a number of Logitech shares with a market value equal to 5 times his annual base salary
- the Chief Financial Officer to hold a number of Logitech shares with a market value equal to 3 time his annual base salary □



- executive officers, other than the Chief Executive Officer and Chief Financial Officer, to hold a number of Logitech shares with a market value equal to 2 times their respective annual base salaries and
- remaining officers who report directly to the Chief Executive Officer to hold a number of Logitech shares with a market value equal to their respective annual base salaries.

Officers subject to the guidelines are required to achieve the guideline within five years of being appointed to the position making them subject to the guideline, or, in the case of such officers serving at the time the guidelines were originally adopted, within five years of the effective date of adoption of the guidelines. The guidelines will be adhisted to reflect any capital adhistments, and will be re-evaluated by the Compensation Committee from time to time. Up to 50 of the guideline may be met through the net value of vested, unexercised stock options. If the guideline is not met within five years, the Chief Executive Officer must hold 100 - 00 of his after-tax shares resulting from option exercises or other equity incentive awards until the guideline is reached, and all other executive officers and Chief Executive Officer direct reports must hold at least 50 - 00 of the net shares resulting from option exercises or other equity incentive awards until the guideline is reached. In addition, if the guideline is not met, the officer will have 50 - 00 of the after-tax value of any earned bonuses under the Leadership ream Bonus Program paid in fully vested Logitech shares. This provision was enforced for two officers in connection with the fiscal year 2014 bonuses. As of September 30, 2014, twelve of the thirteen executive officers and other officers who report directly to Chief Executive Officer had either satisfied these ownership guidelines or had time remaining to do so.

#### CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

#### **OUR POLICIES**

It is our policy that all employees must not engage in any activities which could conflict with Logitech business interests, which could adversely affect its reputation or which could interfere with the fulfillment of the responsibilities of the employees ob, which at all times must be performed in the best interests of Logitech. In addition, Logitech employees may not use their position with Logitech, or Logitech information or assets, for their personal gain or for the improper benefit of others. These policies are included in our Conflict of Interest and Business Ethics Policy, which covers our directors, executive officers and other employees. If in a particular circumstance the Board concludes that there is or may be a perceived conflict of interest, the Board will instruct our Legal department to work with our relevant business units to determine if there is a conflict of interest. Any waivers to these conflict rules with regard to a director or executive officer require the prior approval of the Audit Committee.

# NASDAQ RULES AND SWISS BEST CORPORATE GOVERNANCE PRACTICES

□asdaq rules defining "independent" director status also govern conflict of interest situations, as do Swiss best corporate governance principles published by economiesuisse, a leading Swiss business organization. As discussed above, the Board of Directors has determined that each of our directors and nominee to be a director, other than Mr. Borel, Mr. Darrell and Mr. De Luca, qualifies as "independent" in accordance with the □asdaq rules. □he □asdaq rules include a series of oblective tests that would not allow a director to be considered independent if the director has or has had certain employment, business or family relationships with the company. □he □asdaq independence definition also includes a requirement that the Board review the relations between each independent director and the company on a sublective basis. In accordance with that review, the Board has made a sublective determination as to each independent director that no relationships exist that, in the opinion of the Board, would interfere with the exercise of independent today and the responsibilities of a director.

# **SEC RULES**

In addition to the Logitech and  $\Box$ asdaq policies and rules described above, the SEC has specific disclosure requirements covering certain types of transactions involving Logitech and a director or executive officer or persons and entities affiliated with them. Since April 1, 2013, we have not been a party to, and we have no plans to be a party to, any transaction or series of similar transactions in which the amount involved exceeded or will exceed US  $\Box$ 120,000 and in which any current director, director nominee, executive officer, holder of more than 5 $\Box$  of our shares, or any member of the immediate family of any of the foregoing, had or will have a direct or indirect material interest. We have entered into an indemnification agreement with each of our directors and executive officers.  $\Box$ 1 he indemnification agreements require us to indemnify our directors and officers to the fullest extent permitted by Swiss and California law.

□one of the following persons has been indebted to Logitech or its subsidiaries at any time since the beginning of fiscal year 2014 □any of our directors or executive officers □any nominee for election as a director □any member of the immediate family of any of our directors, executive officers or nominees for director □any corporation or organization of which any of our directors, executive officers or nominees is an executive officer or partner or is, directly or indirectly, the beneficial owner of 10 □ or more of any class of equity securities □except trade debt entered into in the ordinary course of business □and any trust or other estate in which any of the directors, executive officers or nominees for director has a substantial beneficial interest or for which such person serves as a trustee or in a similar capacity.

#### INDEPENDENT AUDITORS

Under Logitech's Articles of Incorporation, the shareholders elect or re-elect the Company's independent auditors each year at the Annual Deneral Meeting.

Logitech is independent auditors for fiscal year 2014 were PricewaterhouseCoopers S.A., Lausanne, Switzerland referred to as "PwC S.A." PwC S.A. assumed its first audit mandate for Logitech in 1 88. hey were re-elected by the shareholders as Logitech auditors at the Annual eneral Meeting in September 2013. For purposes of U.S. securities law reporting, PricewaterhouseCoopers LLP, San ose, California referred to as "PwC LLP" served as the Company independent registered public accounting firm for fiscal year 2014. ogether, PwC S.A. and PwC LLP are referred to as "PwC." As appointed by the Board, the Audit Committee is responsible for supervising the performance of the Company independent auditors, and recommends the election or replacement of the independent auditors to the Board of Directors.

Representatives of PwC were invited to attend all regular meetings of the Audit Committee. During fiscal year 2014, PwC representatives attended all ten of the Audit Committee meetings. 

The Committee met separately six times with representatives of PwC in closed sessions of Committee meetings.

On a quarterly basis, PwC reports on the findings of their audit and/or review work including their audit of Logitech internal control over financial reporting. These reports include their assessment of critical accounting policies and practices used, alternative treatments of financial information discussed with management, and other material written communication between PwC and management. At each quarterly Board meeting, the Audit Committee reports to the full Board on the substance of the Committee meetings during the quarter. On an annual basis, the Audit Committee approves PwC and audit plan and evaluates the performance of PwC and its senior representatives in fulfilling its responsibilities. Moreover, the Audit Committee recommends to the Board the appointment or replacement of the independent auditors, subject to shareholder approval. The Audit Committee reviews the annual report provided by PwC as to its independence.



# Change in Independent Auditor

As disclosed in a Current Report on Form 8-K filed by the Company on <code>ovember 13</code>, 2014, PwC S.A. and PwC LLP declined to stand for re-election as Logitech's independent auditors and as Logitech's independent registered public accounting firm, respectively, for the fiscal year ending March 31, 2015. On <code>ovember 12</code>, 2014, the Audit Committee of the Board of Directors the "Audit Committee" of Logitech appointed KPM LLP <code>"KPM"</code> as the Company's independent registered public accounting firm for the fiscal year ending March 31, 2015 for purposes of U.S. securities law reporting purposes.

# Information about PricewaterhouseCoopers LLP

The reports of PwC on the Company's financial statements for the fiscal years ended March 31, 2013 and March 31, 2014 did not contain an adverse opinion or a disclaimer of opinion nor were they qualified or modified as to uncertainty, audit scope or accounting principles. In connection with the audits of the Company's financial statements for the fiscal years ended March 31, 2014 and 2013 and in the subsequent interim period through ovember 6, 2014 there were no "disagreements" as that term is defined in Item 304 and the subsequent disclosure, or auditing scope or procedures which, if not resolved to the satisfaction of PwC LLP would have caused PwC LLP to make reference to the matter in their reports.

- The Company did not maintain effective controls related to developing an appropriate methodology to accrue the costs of product warranties given to end customers, including an on-going review of the assumptions within the methodology to determine the completeness and accuracy of the warranty accrual.

In addition to these material weaknesses, which continued to exist as of March 31, 2014, as a result of the Audit Committees investigation and the restatement of the Companys financial statements the Companys management concluded that two additional material weaknesses existed as of March 31, 2014, including

- The Company did not design and maintain effective controls to consider all relevant information and document the underlying assumptions in our assessment of the valuation of finished goods, work in process and components inventory, including non-cancelable orders for such inventory, related to our now discontinued Revue product.

□hese material weaknesses, as well as the Company⑤ plans to remediate them, are set forth in Item □A of the Company⑤ Annual Report on Form 10-K/A for the fiscal year ended March 31, 2013 and in Item □A of the Company⑤ Annual Report on Form 10-K for the fiscal year ended March 31, 2014. Accordingly, the reports of PwC LLP on the Company⑥ internal control over financial reporting as of March 31, 2013 and as of March 31, 2014 as well as management⑥ reports as of the same date, which were included in the Company⑥ Annual Reports on Form 10-K for Fiscal Years 2013 and 2014, respectively, contained qualified opinions thereon. □he material weaknesses in the Company⑥ internal control over financial reporting that the Company disclosed in its Annual Report on Form 10-K for Fiscal Year 2014 continued to exist during the subsequent interim period through □ovember 6, 2014.

□he Audit Committee discussed the sub ect matter of the reportable events with PwC. Other than as disclosed above, there were no reportable events during the fiscal years ended March 31, 2014 and 2013 and through the subsequent interim period through □ovember 6, 2014.

Logitech provided PwC with a copy of the disclosure set forth in this section, which disclosure was set forth in the Current Report on Form 8-K filed by the Company on  $\Box$ ovember 13, 2014. PwC furnished Logitech with a letter addressed to the Securities and Exchange Commission stating their agreement with such disclosure. A copy of the letter was filed as Exhibit 16.1 to such Current Report on Form 8-K.

#### Information about KPMG LLP

On  $\square$ ovember 12, 2014, the Audit Committee appointed KPM $\square$  LLP  $\square$ KPM $\square$ " $\square$ to serve as its new independent registered public accounting firm to audit the Company $\square$ s financial statements for the fiscal year ending March 31, 2015. KPM $\square$ s engagement to serve as the Company $\square$ s new independent registered public accounting firm became effective on  $\square$ ovember 13, 2014.

During the Company st two most recent fiscal years ended March 31, 2014 and 2013 and prior to engaging KPM, neither the Company nor anyone on its behalf consulted KPM regarding either substitute application of accounting principles to a specified transaction, either completed or proposed, or the type of audit opinion that might be rendered on the Company stinancial statements, in connection with which either a written report or oral advice was provided to the Company that KPM concluded was an important factor considered by the Company in reaching a decision as to the accounting, auditing or financial reporting issue or significant matter that was the subsect of a disagreement or reportable event as defined in Regulation S-K, Item 304 substitutional Item 304 substitutional respectively.

 $\Box$ he Company authorized PwC to respond fully and without limitation to all requests of KPM $\Box$  concerning all matters related to the audited periods by PwC, including with respect to the sub $\Box$ ect matter of the reportable events summarized above.

#### **AUDIT AND NON-AUDIT FEES**

In addition to the audit services PwC provides with respect to Logitech annual audited consolidated financial statements and other filings with the Securities and Exchange Commission, PwC has provided non-audit services to Logitech in the past and may provide them in the future. □on-audit services are services other than those provided in connection with an audit or a review of Logitech financial statements. □he Audit Committee of the Board of Directors determined that the rendering of non-audit services by PwC was compatible with maintaining their independence.

The following table sets forth the aggregate fees billed to us for the audit and other services provided by PwC during the fiscal years ended March 31, 2014 and 2013 in thousands

	2014	2013
Audit fees 11	<b>7,031</b>	□3,143
Audit-related fees 2		5
Cax fees <sup>3</sup>	342	502
All other fees 4	1 🗆	17
□otal	□7,3□2	3,667

- Audit fees. This category represent fees for professional services provided in connection with the audit of our financial statements, the audit of our internal control over financial reporting, and review of our quarterly financial statements and audit services provided in connection with other statutory or regulatory filings. Audit fees also include fees incurred for professional services rendered in connection with the Audit Committee independent investigation into certain accounting and financial reporting matters in the fiscal year ended March 31, 2014.
- 2□ Audit-related fees. □his category represents consultation on issues such as acquisition accounting, due diligence services in connection with acquisitions, review and testing of the impact of new accounting pronouncements, and other topics.
- 3 Tax fees. This category represents fees for tax compliance, assistance with tax audits, tax advice and tax planning.
- 4 All other fees. This category primarily represents fees for government grant audits and database licenses.

# PRE-APPROVAL PROCEDURES AND POLICIES

□he Audit Committee pre-approves all audit and non-audit services provided by PwC. □his pre-approval must occur before the auditor is engaged. □he Audit Committee pre-approves categories of non-audit services and a target fee associated with each category. Usage of PwC fees against the target is presented to the Audit Committee at each in-person quarterly meeting, with additional amounts requested as needed. Services that last longer than a year must be re-approved by the Audit Committee.

□he Audit Committee can delegate the pre-approval ability to a single independent member of the Audit Committee. □he delegate must communicate all services approved at the next scheduled Audit Committee meeting. □he Audit Committee or its delegate can pre-approve types of services to be performed by PwC with a set dollar limit per type of service. □he □ice President, Corporate Controller is responsible for ensuring that the work performed is within the scope and dollar limit as approved by the Audit Committee. Management must report to the Audit Committee the status of each pro ect or service provided by PwC.

#### REPORT OF THE AUDIT COMMITTEE

□he Audit Committee is responsible for overseeing Logitech accounting and financial reporting processes and audits of Logitech financial statements. □he Audit Committee acts only in an oversight capacity and relies on the work and assurances of management, which has primary responsibility for Logitech financial statements and reports, Logitech internal auditors, as well as PwC, Logitech independent auditors, which is responsible for expressing an opinion on the conformity of Logitech audited financial statements to generally accepted accounting principles and attesting to the effectiveness of Logitech internal control over financial reporting.

□he Board of Directors has adopted a written charter for the Audit Committee. A copy of the Charter can be found on our website at <a href="http://ir.logitech.com">http://ir.logitech.com</a>. □o view the charter, select "Audit Committee Charter" under "Corporate □overnance."

□he Audit Committee has reviewed and discussed our audited financial statements for the fiscal year ended March 31, 2014, with our management. In addition, the Audit Committee has discussed with the independent auditors the matters required to be discussed by the Statement on Auditing Standards  $\Box$ o. 114, as amended  $\Box$ AICPA, Professional Standards,  $\Box$ ol. 1. AU Section 380 $\Box$  as adopted by the Public Company Accounting Oversight Board in Rule 3200 $\Box$ 

The Audit Committee has received the written disclosures and the letter from the independent accountant required by applicable requirements of the Public Company Accounting Oversight Board regarding the independent accountants communications with the Audit Committee concerning independence, and has discussed with the independent accountants independence.

Based on the reviews and discussions referred to above, the Audit Committee recommended to the Board of Directors that the audited consolidated financial statements be included in Logitech's Annual Report on Form 10-K for the fiscal year ended March 31, 2014.

Submitted by the Audit Committee of the Board

Didier Hirsch, Chairperson Matthew Bousquette Kee-Lock Chua Sally Davis Monika Ribar



# SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Section 16 of the Exchange Act requires Logitech directors, executive officers and any persons who own more than 10 of Logitech shares, to file initial reports of ownership and reports of changes in ownership with the SEC. Such persons are required by SEC regulation to furnish Logitech with copies of all Section 16 orms that they file. As a matter of practice, our administrative staff assists our executive officers and directors in preparing initial ownership reports and reporting ownership changes, and typically files these reports on their behalf.

We believe that all Section 16 $\ \Box$  filing requirements were met in fiscal year 2014, with the exceptions noted below  $\Box$ 

- A late Form 3 report was filed for Marcel Stolk on April 17, 2014 to report his beneficial holdings.
- A late Form 4 report was filed for Marcel Stolk on April 17, 2014 to report the remittance of shares to
  Logitech in connection with the satisfaction of tax withholding obligations arising out of the vesting of
  shares with respect to previously reported restricted stock units.



## **COMPENSATION REPORT 2014**

#### INTRODUCTION

his Compensation Report contains information on Logitech compensation philosophy and practices, the background for decisions, and the results of decisions with respect to Logitech named executive officers and its Board members.

□his Compensation Report has been designed to comply with both the proxy statement rules under U.S. securities laws and Swiss regulations. □his Report is an integrated part of our Annual Report, Invitation, and Proxy Statement for our 2014 Annual □eneral Meeting.

#### **Compensation Discussion and Analysis**

#### **EXECUTIVE SUMMARY**

During fiscal year 2014, Logitech continued to execute on its turnaround plan with an increase in sales and a return to operating profit. These results reflected the many changes made to improve company sales with a significant increase in revenue in our growth category businesses while increasing overall operating income through rigorous review of operating expenses.

The following are key developments in fiscal year 2014 relating to executive compensation

- Impact of Logitech's Performance Against Expectations and Relative to Overall Market. When making compensation decisions for fiscal year 2014, the Compensation Committee gave considerable weight to Logitech's execution of its turnaround plan as well as Logitech's performance relative to the overall market and our compensation peer group, as highlighted in "Compensation Elements" and other parts of this discussion below.
- Base Salary Actions. □iven Logitech's financial performance in fiscal year 2013 and our executives □ salary positions versus the market, only two of our executive officers received base salary increases in fiscal year 2014 □our Senior □ice President, CCP Business □roup, Mr. Stolk, and our Senior □ice President, Worldwide Operations, Mr. Sullivan.
- Increased Emphasis on Increasing Shareholder Value. In fiscal year 2014, the malority 160 □ □ of the annual long-term equity incentive awards value granted to the executive officers who were not hired in fiscal year 2014 was in the form of performance-based stock units with vesting that required Logitech's stock price growth to be equal to or greater than that of the □ASDA□ 100 Index before any of the granted shares would vest.
- Organizational Changes. Logitech hired □incent Pilette as our Chief Financial Officer in September 2013. He took over the position from Erik K. Bardman who resigned in April 2013. For the three-month period prior to Mr. Pilette appointment, Michael Doktorczyk, served as interim Principal Financial Officer and Principal Accounting Officer. In September 2013 the Board designated Marcel Stolk as an executive officer.

□he Compensation Committee believes the design of our executive compensation programs □including the balance among fixed compensation □base salary □ short-term incentives □our annual incentive bonus program □ and long-term incentives □equity □ has and will continue to meet our goal of providing our executives with market-competitive base salaries, compensation packages that provide for above market rewards when Logitech



outperforms both our internal goals and the overall market, and limited rewards when Logitech performance does not meet these ob ectives. Overall, our Compensation Committee has developed executive compensation programs that it believes will provide an incentive to drive a turnaround of the Company performance that will reward our shareholders and, as a result of these programs, will reward the executives who help to deliver improved results.

# **EXECUTIVE COMPENSATION OBJECTIVES AND PHILOSOPHY**

Logitech's executive compensation programs have been designed to

- be competitive with comparable companies in our industry and in the region where the executive is based □
- maintain a balance between fixed and variable compensation and place a significant portion of total compensation at risk based on the Company performance, while maintaining controls over inappropriate risk-taking by balancing annual and long-term performance
- provide a balance between short-term and long-term ob ectives and results
- align executive compensation with shareholders interests by tying a significant portion of compensation to increasing share value □
- support a performance-oriented culture and
- reflect the Compensation Committees assessment of an executives role and past performance through base salary and short-term cash incentives, and his or her potential for future contribution through longterm equity incentive awards.

Logitech seeecutive compensation philosophy is to pay executives at or near the median of other companies that compete for similar executive talent, based on our compensation peer group and survey data, and that individual performance and importance to Logitech should be reflected in the compensation of each executive. However, while compensation is a central part of attracting, retaining, and motivating the best executives and employees, we believe it is not the sole or exclusive reason why exceptional executives or employees choose to loin and stay at Logitech, or why they work hard to achieve results for shareholders. In this regard, both the Compensation Committee and management believe that providing a working environment and opportunities in which executives and employees can develop, express their individual potential, and make a difference are also a key part of Logitech success in attracting, motivating, and retaining executives and employees.

## **EXECUTIVE COMPENSATION PRACTICES**

Logitech has employed a number of executive compensation practices that reflect its compensation philosophy \( \)

- As shown in the chart below under the heading "Pay Mix", the matority of executive officers potential compensation is designed to be performance-based, using a variety of performance measures, including measuring Logitech's performance against Board-established fiscal and other targets for annual incentive cash bonuses, and relative total shareholder return for performance-based equity awards.
- Logitech has clawback provisions that apply to its annual incentive cash plan and its equity awards
  plans, which provide for the recovery of compensation by Logitech in certain events described below
  under the heading "Recovery of compensation for restatement and misconduct".
- Logitech does not allow executives or any of its employees to trade in derivatives of Logitech securities or pledge equity awards.
- Logitech does not maintain any special vesting acceleration or payment arrangements that would be triggered solely by a "change in control" of Logitech.
- Logitech does not provide special retirement benefits designed solely for executive officers.

In addition, Logitech has been a leader in providing our shareholders with an opportunity for advisory votes on compensation. Beginning in 200 \( \text{Logitech voluntarily submitted its compensation philosophy, policies, and procedures to a shareholder advisory vote. Our voluntary practice is now a requirement under U.S. legislation that provides shareholders the ability to periodically cast advisory votes on executive compensation, and is reflected in the proposals for our 2014 Annual \( \text{Denical Meeting}.\) We remain committed to providing clear and thorough disclosure on our executive compensation practices and actions, and our Compensation Committee will carefully consider the voting results.

At our 2013 Annual  $\Box$  eneral Meeting, shareholders demonstrated strong support for the compensation of our named executive officers, voting in favor of our advisory compensation resolutions.  $\Box$  he Compensation Committee was mindful of this support for our pay-for-performance compensation philosophy in retaining our general compensation practices and setting fiscal year 2014 compensation for our executive officers.

#### NAMED EXECUTIVE OFFICERS

In this Compensation Report, we refer to our "named executive officers" in many places.  $\Box$ his term includes the following individuals  $\Box$ 

- □uerrino De Luca, our Chairman.
- Bracken P. Darrell, our President and Chief Executive Officer.
- Dincent Pilette, our Chief Financial Officer.
- Marcel Stolk, our Senior □ice President, CCP Business □roup.
- L. Loseph Sullivan, our Senior Lice President, Worldwide Operations.

# Former Officers:

- Erik K. Bardman, former Senior Dice President, Finance and Chief Financial Officer of Logitech at the beginning of fiscal year 2014.
- Michael Doktorczyk, former interim Principal Financial Officer and Principal Accounting Officer.

Mr. Bardman resigned his employment with us effective as of April 26, 2013. Mr. Doktorczyk assumed the positions of Principal Financial Officer and Principal Accounting Officer on May 2 2013 and served in such capacity until September 3, 2013. Because the compensation decisions for Messrs. Bardman and Doktorczyk were not made in the same manner as those of the other named executive officers, they are described separately at the end of this compensation report under the heading "Former Officers for fiscal year 2014" and any references to named executive officer or executive officer in other portions of this compensation report should be read as to not include them.

# DETERMINING EXECUTIVE COMPENSATION

# Role of the Compensation Committee and Independent Compensation Consultant

The Compensation Committee reviews and approves our compensation programs, including the specific compensation of our Chairman, our Chief Executive Officer, and our other executive officers.

Under the Compensation Committee charter, the Committee has the authority to engage its own advisors including compensation consultants to assist it in carrying out its responsibilities. Since 2011 the Committee has retained Radford, an Aon Hewitt company, to provide analysis, advice, and guidance with respect to executive compensation. At the request of the Committee, Radford developed specific executive compensation analyses and recommendations for Logitech's Chairman, CEO, and executive officers for fiscal year 2014. For fiscal year 2014, at the request of the Compensation Committee, Radford provided advice and recommendations to the committee on competitiveness of executive officer compensation levels, the Company compensation peer group, goal metrics and bonus design, compensation mix between cash and equity, type of equity arrangements, employment contract



provisions, executive severance packages, executive officer hiring packages, developments in high technology compensation programs, trends in executive compensation for the Silicon □alley and Europe, legislation and regulations affecting executive compensation in the United States and Switzerland, and the impact of the global economy on executive compensation and director compensation.

Logitech paid fees of less than \$\subseteq\$ 0,000 to various divisions and subsidiaries of Aon Corporation for services not related to executive compensation consulting services. \$\subseteq\$ he ma\overline{\text{ority}} of these additional services consisted of activities Radford or Aon Hewitt have provided to Logitech for several years, and include the purchase of Radford industry compensation surveys, the accounting valuations of equity grants, and the calculation of PSU grant performance. During fiscal year 2013, the SEC issued rules under the Dodd-Frank Act concerning compensation consultant independence. Under these rules the Compensation Committee must determine whether any work completed by a compensation consultant raised any conflict of interest after taking into account six independence-related factors. The Compensation Committee has reviewed these six factors as they apply to Radford and has concluded there is no conflict of interest.

#### Role of Management in Compensation Decisions

Management makes recommendations to the Compensation Committee with respect to both the design of compensation programs and specific compensation decisions. 

The Committee reviews the recommendations with its independent compensation consultant, deliberates and approves the executive officers compensation. 

The Committee does so independently without the presence of an executive officer during deliberations or decision making on his or her compensation.

□he fiscal year 2014 executive officer compensation proposals for base salary, bonus targets, and equity grant values were developed by Radford and presented to both the Compensation Committee and Logitech management. Based on the analysis performed by Radford, Logitech then-□ice President of Worldwide Human Resources and its compensation department, in consultation with □uerrino De Luca, Logitech Chairman, and Bracken Darrell, Logitech Chief Executive Officer, provided specific recommendations to the Compensation Committee.

As part of the annual personnel review and succession planning process, Mr. Darrell also provided the Board and the Compensation Committee with his perspective on the performance of Logitech executive officers. This performance feedback provided additional input to the Committee when making its decisions on fiscal year 2014 compensation.

## **Overview of Factors Considered by Committee**

□he Compensation Committee considers a variety of factors when determining total executive compensation, including □

- Competitive considerations.
- Subjective elements, such as the scope of the executive one, experience and skills and the individual performance during the prior fiscal year and potential for future contribution to Logitech.

- Accrued and realized gains from past equity incentive awards.
- The need to retain key executives during Logitech challenging turnaround period.

## Competitive considerations

Both peer group and broader industry compensation survey data is used by our Compensation Committee when setting Logitech's executive compensation, as well as to assist the Compensation Committee in the evaluation of the design of bonus plan and equity compensation programs.

□he companies in Logitech peer group were selected in February 2011, and are reviewed annually, in partnership with Radford Consulting, based on □□involvement in the PC-based consumer electronics industry, or □i□revenues approximately equal to Logitech and a presence near Silicon □alley in the San Francisco Bay Area. Although Logitech is a Swiss company, Logitech primarily competes for executive management talent with technology companies in the United States, and particularly in the high-technology area of Silicon □alley. As a result, the peer group consists primarily of U.S. public technology companies. For fiscal year 2014, the compensation peer group consisted of □

Activision Blizzard, Inc.	Electronic Arts, Inc.	Plantronics
Agilent □echnologies, Inc.	Intuit, Inc.	Polycom, Inc.
Analog Devices, Inc.	Lexmark International, Inc.	SanDisk Corporation
Autodesk, Inc.	□etApp, Inc.	□ake-□wo Interactive
BMC Software, Inc.	□uance Communications, Inc.	□eriFone Systems, Inc.
Brocade Communications Systems, Inc.	□ □IDIA Corporation	•

At the time the fiscal year 2014 executive compensation review was performed, in March 2014, Logitech ranked at approximately the 31<sup>st</sup> percentile among the peer group for revenues, and lowest for market capitalization and for income. □evertheless, the Compensation Committee believed at the time of the fiscal year 2014 compensation decisions that the compensation peer group was representative of the companies with which Logitech competed for talent and accordingly, against which Logitech should benchmark its compensation.

	Revenues (in millions)	Net Income (in millions)	Market Capitalization (in millions)
75 <sup>th</sup> Percentile	□4,223	□ 505	□13,328
50th Percentile	2,701	245	6,304
25 <sup>th</sup> Percentile	1,866	106	2,244
Logitech	2,163	□ <b>164</b> □	1,175

Most recently available four quarters as of March 2013. Market Capitalization as of March 15, 2013. Produced by Radford.

In addition, to assist the Compensation Committee in its review of executive compensation, Logitechis compensation department provides compensation data compiled from widely recognized high-technology executive compensation surveys.

#### Effect of individual performance

□he differences in compensation among the individual named executive officers, as disclosed in the Summary Compensation □able on page 10 □, were primarily related to market compensation in each position, based on compensation peer group and survey data, a sublective assessment of the executive impact on the Company past and future performance, succession planning, and retention.

#### Other factors

For new-hire executives, in addition to market compensation for the position, consideration is given to the base salary of the individual at his or her prior employment, any unique personal circumstances that motivated the executive to leave that prior position and oin Logitech, the Company's needs and the perceived competitive environments in recruiting the executive.

#### Timing of compensation decisions

Executive compensation base salary, target bonus, and equity grants is typically reviewed and actions are taken at the start of the fiscal year in order to align all compensation actions, and the related performance periods, with the fiscal year or multiple fiscal years. The Compensation Committee may also make executive compensation decisions at other times during the fiscal year in the event of an executive new hire or promotion or other reasons.



## **ELEMENTS OF COMPENSATION**

□he following table outlines our oblectives for each of the principal components of our executive compensation programs□

Element of Compensation	Objective					
Base salary	<ul> <li>Reward individuals for their current contributions to the Company</li> <li>Compensate individuals for their expected day-to-day service</li> </ul>					
Performance-based cash compensation	• Align executive compensation with Logitech's annual performance goals					
	<ul> <li>Make a significant portion of the executive annual cash compensation variable and subject to the achievement of Board-approved, Company-oriented business goals</li> <li>Motivate and reward the executive for above-target performance</li> </ul>					
Long-term equity incentive awards	<ul> <li>Deliver the marority of total potential compensation via long-term equity incentives</li> <li>Align executive and shareholder interests</li> <li>Provide a direct incentive for future performance</li> <li>Support pay for performance and retention of our executive team</li> </ul>					

Our executive officers are also eligible to participate in the health and benefits plans, retirement savings plans, and our employee share purchase plans that are generally available to similarly-situated employees. We also provide limited perquisites, as described in "Other Compensation Elements "Perquisites" below.

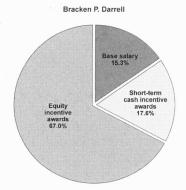
#### Pay Mix

In determining how we allocate an executive stotal compensation package among base salary, performance-based cash compensation, and long-term equity incentives, we emphasize compensation elements that reward performance against measures that correlate closely with increases in shareholder value. Accordingly, the malority of our executive compensation is at-risk, including the annual performance-based cash bonus and the malority of our long-term equity incentive grants. Our CEO and other executive officers have a higher percentage of at-risk compensation and thus greater upside potential and downside risk relative to Logitech other employees.

□he charts below indicate the percentage of total compensation in fiscal year 2014 represented by base salary, performance-based cash compensation, and long-term equity incentive awards for our Chief Executive Officer, Bracken Darrell, and for all other named executive officers who remained executive officers through fiscal year 2014 as well as □incent Pilette who loined the Company in the middle of the fiscal year. All underlying amounts are taken from the Summary Compensation □able on 10□

We design our programs to have the largest portion of potential compensation to be based on long-term performance equity, the next largest portion based on short-term performance annual performance bonus, and the smallest portion as base salary. Our actual fiscal year 2014 pay mix reflects this design philosophy. While the pay mix for each executive officer varies based on individual circumstances, executive officers in the aggregate received approximately 15 of their annual compensation in base salary, 15 in annual bonus, and 70 in equity.







□□ Includes executive officers, other than Mr. Darrell, as of the end of fiscal year 2014 Messrs. De Luca, Pilette, Stolk, and Sullivan.

#### Base salary

In setting base salary levels for fiscal year 2014, the Compensation Committee considered each executives pay against similar roles among our compensation peer group companies, based on data provided in March 2014 by Radford, overall salary increase trends for executive officers, and each executive performance over the past year.

In fiscal year 2014, we only provided salary increases to Mr. Stolk and Mr. Sullivan. Mr. Stolk received a 7.3 merit and market adustment increase based on performance and his position relative to the median for our compensation peer group companies. Mr. Sullivan received a 3.2 merit-based increase based on performance.

Named Executive Officer	2014 Annual Base Salary (\$)	2013 Annual Base Salary (\$)	Change 2013 to 2014
□uerrino De Luca	500,000	500,000	0 🗆
Bracken P. Darrell	750,000	750,000	0
□incent Pilette <sup>□□</sup>	500,000	n/a	n/a
L. Toseph Sullivan	415,000	402,000	3□
Named Executive Officer	2014 Annual Base Salary (CHF)	2013 Annual Base Salary (CHF)	Change 2013 to 2014
Marcel Stolk	513,000	478,301	7 🗆

☐ Mr. Pilette oined the Company as Chief Financial Officer on September 3, 2013.

## Performance-based cash compensation

Logitech annual performance-based bonuses, under the Logitech Management Performance Bonus Plan, "Bonus Plan", compensate executives based on achievement against the key financial metrics of revenue and operating income, which are equally weighted. These metrics address both for line revenue and bottom line operating income corporate financial goals. In addition, for executive officers who are business group or regional leaders we factor in metrics with respect to their respective areas of responsibility, all of which the Committee believes are critical to driving long-term shareholder value.

□he Bonus Plan is designed to motivate and reward executives for above-target performance. □he annual performance-based bonuses represent a significant portion of each executives potential annual cash compensation, ranging from 40 □ to 50 □ of annual targeted cash compensation. Payout under the incentive plan is variable, based on the achievement against Logitechs financial goals, and for fiscal year 2014 can range from 0 □ to 200 □ of the executives target incentive.

#### Named executive officer bonus targets for fiscal year 2014

In fiscal year 2014, the bonus targets as a percentage of base salary for our named executive officers remained the same as those in fiscal year 2013.  $\Box$ he cash bonus target percentages for fiscal year 2014 are summarized in the table below. For Mr. De Luca and Mr. Darrell the Bonus Plan is designed to pay  $100\Box$  of their individual target bonus opportunity for on target performance.

For the Leadership  $\square$ eam, defined as management team members who report directly to Mr. Darrell, the Bonus Plan was designed to pay  $\square 0 \square$  of the individual bonus target opportunity for on target performance.  $\square$ he remaining  $10\square$  of the total target bonuses of the Leadership  $\square$ eam members was allocated to a bonus pool to be allocated to members of the Leadership  $\square$ eam at the discretion of Mr. Darrell based on predetermined criteria and oblectives.  $\square$ hese recommendations were approved by the Compensation Committee.

The target bonus opportunities for named executive officers in fiscal year 2014 are at the median of our compensation peer group, based on peer group data provided by the Compensation Committee's independent compensation consultant in March 2013.

Named Executive Officer	2014 Annual Target Bonus Percentage of Base Salary	2013 Annual Target Bonus Percentage of Base Salary	Change 2013 to 2014
□uerrino De Luca	100□	100□	0 🗆
Bracken P. Darrell	100□	100□	0
□incent Pilette	<b>80</b> $\Box$	n/a	n/a
Marcel Stolk	80□	75□	n/a¹□
L. Toseph Sullivan	75□	75 □	0

<sup>□□</sup> In fiscal year 2013, Mr. Stolk was eligible for an additional special cash incentive bonus of CHF 67,500 which was guaranteed as part of his fiscal year 2012 employment contract. □his element of his compensation was discontinued for fiscal year 2014.

## Performance measures for fiscal year 2014 bonus program

In fiscal year 2014, the Bonus Plan was based on the following performance measures

Performance Measure	Why It is Used	Measurement Basis				
Revenue	Revenue growth is an essential component of long-term success and viability and enables future strategic investments.	□enerally Accepted Accounting Principles □IIIAAP□				
Adusted Operating Income	$\Box$ enerating an increase in per-share value for investors is a priority, as operating profit allows Logitech to re-invest in R $\Box$ D, operations and people for future success.	□AAP, excluding restructuring and one-time transaction charges related to acquisitions and divestitures.				
Business □roup/Region Metrics	Measures specific to the performance of the Business Droup/Region for which the executive is responsible.	□aries by the metric.				

For all named executive officers, the 2014 Bonus Plan goals were set equal to Logitech annual business plan for fiscal year 2014 as approved by the Board of Directors in March 2013. All named executive officers bonuses were based on achievement against Logitech servenue and operating income goals other than the 10 portion that was pooled to be allocated by the Compensation Committee after the CEOs recommendations. Please see further details below under the heading Bonus Plan performance targets and results for fiscal year 2014."

For any bonus payment to be made under the fiscal year 2014 Bonus Plan, the minimum performance requirements must both be met for each of the plan metrics  $\square$  Logitech Revenue no less than  $\square$ 4 of target performance and Logitech Operating Income no less than 66 of target performance.

# Bonus Plan performance targets and results for fiscal year 2014

 $\Box$ he performance targets, actual performance, and funding percentages from the Bonus Plan in fiscal year 2014 for our executive officers are set out in the following table  $\Box$ 

Participant	Performance Measure	Performance Target (\$s in millions)	Actual Achievement (\$s in millions)	Funding Percentage (Per Plan)
□uerrino De Luca Bracken P. Darrell □incent Pilette L. Ōseph Sullivan	Revenue [50]	2,075.4 75.□	2,123.0 □6.□	102□ 128□ 115%
Marcel Stolk	Combined Corporate Revenue 25		perating Income	119%
All executive officers				116%

# Annual performance-based cash payments for fiscal year 2014

The cash bonus awards earned and paid in respect of fiscal year 2014 were based on the performance measures and results set forth above. The following table details the annual performance-based cash payments for each executive officer.

Named Executive Officer	2014 Annual Incentive Plan Bonus Earned (\$)	2013 Annual Incentive Plan Bonus Earned (\$)
□uerrino De Luca	□575,000	
Bracken P. Darrell	862,500	[***
□incent Pilette <sup>no</sup>	512,000	n/a
L. @seph Sullivan 2	385,□50	
Named Executive Officer	2014 Annual Incentive Plan Bonus Earned (CHF)	2013 Annual Incentive Plan Bonus Earned (CHF)
Marcel Stolk 3	521,208	67,500

- Mr. Sullivan received a portion of his fiscal year 2014 bonus in Logitech shares as required by the Company Executive Share Ownership Program.
- In fiscal year 2013, Mr. Stolk received a special cash incentive bonus of CHF 67,500 which was guaranteed as part of his fiscal year 2012 employment contract.

# Long-term equity incentive awards

During fiscal year 2014, the Compensation Committee granted our executive officers, excluding Mr. Pilette who received a new-hire grant at the start of his employment in September 2013, annual long-term equity incentive awards in the form of performance-based restricted stock units, or PSUs and time-based restricted stock units, or RSUs. In fiscal year 2013, the Compensation Committee granted the executive officers Performance Stock



Options, or PSOs, with vesting tied to specific share price points. The use of PSUs with vesting tied to performance against the TASDAT-100 Index is a return to the Company practice from fiscal year 2012. In the Committee view, the return to the use of PSUs is consistent with industry practice.

PSUs. Sixty percent 150□ □ of the value at grant 15 based on the assumptions used for financial account purposes □ of the fiscal year 2014 equity awards were in the form of PSUs. □ he PSUs are "at-risk" compensation because Logitech is relative total shareholder return performance must be at or above the minimum threshold percentile against the □ASDA□-100 Index over the performance period of three years in order for the executive to receive any shares from the PSU grant. If, at the end of the performance period, threshold performance is achieved, the number of shares in which the executive officer vests is pro-rated according to performance.

□he performance measure for the performance-based restricted stock units granted in fiscal year 2014 is the relative total shareholder return, or □SR, expressed as a percentile rank, of Logitech shares against the □SR of companies included in the □ASDA□-100 Index. □he Compensation Committee believes this measure is a key reflection of Logitechs operational and financial performance, because it focuses on relative performance against other mid- to large-size technology companies.

For purposes of the PSUs, relative  $\square SR$  reflects  $\square \square$ the aggregate change in the 30-day average closing of Logitech shares against the companies in the  $\square ASDA \square$ -100 Index, and  $\square i \square$ the value  $\square f$  any  $\square$ returned to shareholders in the form of dividends or similar distributions, assumed to be reinvested in shares when paid, each at the beginning and the end of a three-year performance period.

□he structure of the PSUs granted in fiscal year 2014 is summarized in the table below □

PSU Grants Made On or After April 2013: Percentile Rank of Logitech TSR Against NASDAQ—100 Index TSR	Shares that Vest Under PSU
Below 30th Percentile Rank [threshold ]	
30th Percentile Rank	50□
60th Percentile Rank Harget□	100□
75th Percentile Rank and Above	150□

□he Compensation Committee utilizes PSUs for executive officers to align Logitech equity compensation for executives more closely with the interests of shareholders. □he PSUs are also intended to □

- · Link compensation to key financial metrics of growth and profitability.
- Provide vesting based on Logitech's stock price performance relative to a benchmark in this case the \$\mathrice{\text{ASDA}}\$-100 Index\$\$\mathrice{\text{In}}\$
- Require strong performance for target or any substantial vesting to occur, and provide an extraordinary payout if Logitech's performance significantly exceeds that of the benchmark group.
- Support pay-for-performance philosophy and retention efforts.
- Be less dilutive to shareholders than stock options.

RSUs. Forty percent 40 \( \) \( \) of the value of the fiscal year 2014 focal equity awards was granted in the form of restricted stock units. \( \) ime-based restricted stock units, or RSUs, provide for the issuance of shares at a future date upon vesting of the RSUs. With the exception of the new-hire awards granted to Mr. Pilette and the special

award granted to Mr. De Luca in recognition of past service to the Company, RSUs granted to our executive officers in fiscal year 2014 have our typical four-year vesting period which vest in four equal annual installments. The Compensation Committee believes RSUs create incentives for performance and further align the interests of executives with those of shareholders because an RSUs value increases or decreases in confunction with the Company's stock price. Because the value at grant of RSUs is generally greater than that of stock options, we are able to grant a smaller number of RSUs while delivering similar grant-date award value. As a result, granting RSUs helps minimize the dilutive effects of our equity awards on our shareholders and, in the Committee's view, provides a more cost-effective balance of incentive and risk than standard stock options.

## Long-term equity incentive awards granted in fiscal year 2014

For fiscal year 2014, management recommended and the Compensation Committee approved long-term incentive grant values for each named executive officer at approximately the 25th percentiles of grant values for comparable executives at our compensation peer group companies. Based on the poor performance in the previous fiscal year, the Compensation Committee determined that our executive officers must build Logitech value at a rate greater than the overall market to receive equity values in line with those of our compensation peer group companies. For our executives to earn market levels of equity value, Logitech would have to outperform the market in terms of stock price appreciation. The Compensation Committee also made to diagreements on the performance and relative impact of each executive officer and the importance of retaining each executive through the coming year and beyond. Trants were made to the executive officers as follows.

Grants to Mr. De Luca. On April 15, 2013, Mr. De Luca received a PSU grant for 30,000 shares, assuming 100□ target performance, and an RSU grant of 20,000 shares, as part of his fiscal year 2014 annual compensation as Chairman. In addition, Mr. De Luca received an RSU grant of 250,000 shares in recognition for his service as Logitech acting Chief Executive Officer from ly 2011 through lanuary 2013 as noted below under Other Compensation.

Grants to Mr. Darrell. On April 15, 2013, as part of the annual executive compensation review, Mr. Darrell received a PSU grant for 270,000 shares at target, and an RSU grant of 177,000 shares.

Grants to Other Executive Officers. □he equity incentive award grants made to all Logitech executive officers during fiscal year 2014 are set out in the □rants of Plan-Based Awards in Fiscal Year 2014 table on 112.

- □he following table illustrates the grant date fair values, which is the accounting cost to Logitech, of the equity awards that each executive officer received in fiscal year 2014 and 2013. □he grant date fair values in fiscal year 2014 decreased from those in fiscal year 2013 ēxcept for Mr. De Luca due to the special grant described above □due to the fiscal year 2014 grant values being set at approximately the 25th percentile of our compensation peer group, compared to the fiscal year 2013 grant values that were slightly below the 50th percentile of our compensation peer group.
- □he table also illustrates the total shares underlying the equity awards that each executive officer received in fiscal year 2014 and 2013. □he number of shares granted decreased significantly due to the return to granting full-value PSUs from the PSOs awarded in fiscal year 2013.



Named Executive Officer	Type of Equity Grant	2014 Shares Subject to Equity Grants (#)	2013 Shares Subject to Equity Grants (#)	Shares Subject to Equity Grants - Change 2013 to 2014	2014 Grant Date Fair Value (\$) <sup>(1)</sup>	2013 Grant Date Fair Value (\$) <sup>(1)</sup>	Grant Date Fair Value Change 2013 to 2014
□uerrino De Luca	PSOs		130,000	-100□		335,400	-100□
	RSUs <sup>™</sup>	270,000		100□	2,457,700		100□
•	PSUs	30,000		100□	226,500		100□
		300,000	130,000	131□	2,684,200	335,400	700□
Bracken P. Darrell	PPOs		1,200,000	-100□		3,020,000	-100□
	RSUs	177,000	100,000	<b>77</b> □	1,240,770	803,000	55□
	PSUs	270,000		100□	2,038,500		100□
	Options		500,000	<u>-100□</u>		1,820,000	<u>-100□</u>
		447,000	1,800,000	-75□	<u>3,27□,270</u>	5,643,000	<u>-42</u>
□incent Pilette <sup>:3::</sup>	RSUs	370,000	n/a	100□	3,111,700	n/a	100□
	PSUs	<u>2□5,000</u>	n/a	<u>100 🗆</u>	1, 🗆 55,850	n/a	<u>_100</u> □
		665,000	n/a	<u>100□</u>	5,067,550	n/a	<u>100□</u>
Marcel Stolk	RSUs	60,000	n/a	100□	420,600	n/a	100□
	PSUs	0,000	n/a	_100□	<u>67□,500</u>	n/a	<u>100□</u>
		150,000	n/a	<u>100□</u>	1,100,100	<u>n/a</u>	100□
L. Toseph Sullivan	PSOs		225,000	100□		580,500	100□
-	RSUs	40,000		100□	280,400		100□
	PSUs	60,000	33,000	<u>82 🗆</u>	453,000	258,3□0	<u>75 🗆</u>
		100,000	258,000	<u>-61 🗆</u>	733,400	<u>838,8□0</u>	<u>-13 🗆</u>

<sup>□□ □</sup> rant date fair value represents the accounting cost to Logitech associated with equity awards. □he actual equity award value delivered to each named executive officer may be considerably lower or higher than the grant date fair value of the award. □he actual equity award value delivered depends on, in the case of performance-based awards such as PSUs, whether or not the minimum performance condition is met, and, if so, the level of performance. Actual equity award value delivered also is significantly impacted by appreciation or depreciation in Logitech share price between the grant and vesting dates.

## Determination of long-term equity incentive awards

□he Compensation Committee is responsible for approving who should receive equity incentive awards, when the awards should be made, the vesting schedule, and the number of shares or other rights to be granted. Long-term equity incentive awards may be granted only by the Compensation Committee or the full Board of Directors. □he Compensation Committee regularly reports its activity, including approvals of grants, to the Board.

Mr. De Luca received an RSU grant of 20,000 shares, as part of his fiscal year 2014 annual compensation as Chairman as well as an RSU grant of 250,000 shares in recognition for his service as Logitech's acting Chief Executive Officer from July 2011 through January 2013 as noted below under Other Compensation.

<sup>3</sup> Mr. Pilette oined the Company as Chief Financial Officer on September 3, 2013.

## Timing of grants

Long-term equity incentive award grants to executive officers are typically and predominantly approved at regularly scheduled, predetermined meetings of the Compensation Committee. These meeting are scheduled up to 18 months in advance and take place before the regularly scheduled, predetermined meetings of the full Board. On limited occasions, grants may be approved at an interim meeting of the Compensation Committee or by consent, for the purpose of approving the hiring and compensation package for newly hired or promoted executives. In fiscal year 2014, grants were made to new hires and promoted employees, including those at the executive officer level, through regularly scheduled monthly written consents of the Compensation Committee. We do not have any program, plan, or practice to select equity compensation grant dates in coordination with the release of material non-public information, nor do we time the release of information for the purpose of affecting value. We do not backdate options or grant options retroactively.

#### OTHER COMPENSATION ELEMENTS

## Other compensation

On September 4, 2013, the Compensation Committee granted a cash bonus of [460,000 and an RSU grant of 250,000 shares to Mr. De Luca in recognition for his service as Logitech acting Chief Executive Officer from [4] 2011 through [4] anuary 2013. The Compensation Committee set a two-year vesting term and provided for acceleration in case Mr. De Luca was involuntarily removed from his role as Chairman. Mr. De Luca compensation had not been ad [4] since he assumed these additional responsibilities. After almost a year of deliberations on the appropriate method of such recognition, this special bonus was based on the recommendation of the Compensation Committee independent compensation consultant and a comparison of Mr. De Luca compensation during his tenure as acting Chief Executive Officer to the Company speer group.

## Deferred compensation plan

Executive officers based in the United States are also eligible to participate in the Logitech Inc. Deferred Compensation Plan and a predecessor plan, which are unfunded and unsecured plans that allow employees of Logitech Inc., the Logitech subsidiary in the United States, who earn more than a threshold amount the opportunity to defer U.S. taxes on up to  $80 \square$  of their base salary and up to  $\square \square$  of their bonus or commission compensation. Under the plan, compensation may be deferred until termination of employment or other specified dates chosen by the participants, and deferred amounts are credited with earnings based on investment benchmarks chosen by the participants from a number of mutual funds selected by Logitech Inc. Deferred Compensation Committee. The earnings credited to the participants are intended to be funded solely by the plan investments. Logitech does not make contributions to this plan. Information regarding named executive officer participation in the deferred compensation plans can be found in the  $\square$ on- $\square$ ualified Deferred Compensation for Fiscal Year 2014 table and the accompanying narrative.

Because the listed officers do not receive preferential or above-market rates of return under the deferred compensation plan, earnings under the plan are not included in the Summary Compensation table, but are included in the  $\Box$ on- $\Box$ ualified Deferred Compensation table.

#### Severance and related benefits

All named executive officers are eligible to receive benefits under certain conditions in accordance with Logitech Change of Control Severance Agreement Change of Control Agreement as described in the section Potential Payments Upon Termination or Change in Control."



□he purpose of the Change of Control Agreements is to support retention in the event of a prospective change of control. Should a change of control occur, benefits will be paid after a "double trigger" event □ meaning that there has been both a change of control, and the executive is terminated without cause or resigns for good reason within 12 months thereafter □as described in "Potential Payments Upon □ermination or Change in Control". □he RSU and PSU award agreements for executive officers other than □uerrino De Luca provide for the acceleration of vesting of the RSUs and PSUs sub□ct to the award agreements under the same circumstances and conditions as under the Change of Control Agreements □namely, if the named executive officer is sub□ct to an involuntary termination within 12 months after a change of control because his or her employment is terminated without cause or the executive resigns for good reason □a "double trigger" □ In the event of such an involuntary termination □

- All shares subject to the RSUs will vest.
- 100 of the shares sub lect to the PSUs will vest if the change of control occurred within 1 year after the grant date of the PSUs. If the change of control occurs more than 1 year after the grant date of the PSUs, the number of shares sub lect to the PSU that will vest will be determined by applying the performance criteria under the PSUs as if the performance period had ended on the date of the change of control.

Do determine the level of benefits to be provided under each change of control agreement and other agreements, the Committee considered the circumstances of each type of severance, the impact on shareholders, and market practices.

Logitech does not provide any payments to reimburse its executive officers for additional taxes incurred also known as "gross-ups" in connection with a change of control. These Agreements are being reviewed by the Compensation Committee with respect to complying with the Ordinance Against Excessive Compensation in connection with the Minder initiative under Swiss law.

Under Mr. Pilette's employment agreement, if his employment is involuntarily terminated without cause or he resigns for good reason, other than after a change of control, he is entitled to his base salary and target bonus for one year and accelerated vesting of a portion of his new hire RSU grant of 175,000 shares as of September 15, 2014, 116,666 shares from this grant remain unvested, and, if he is terminated within his first year of employment, accelerated vesting of his entire restricted stock unit grant for 15,000 shares as of September 15, 2014, this grant was completely vested. The terms in Mr. Pilette's agreement are intended to provide consideration for his service to Logitech and the potential length of time until subsequent employment is secured if he is involuntarily terminated without cause or resigns for good reason. The Compensation Committee believes that the terms of Mr. Pilette's severance are consistent with those of chief financial officers in our compensation peer group as well as the overall technology industry.

## **Perquisites**

Logitech's executive officer benefit programs are substantially the same as for all other eligible employees.

#### **Other Benefits**

Logitech's executive officers are eligible to receive the same benefits as all similarly-situated employees, including the following  $\Box$ 

- Company contributions to retirement programs are based on the location of employing company, such as the Logitech Inc. 401 kin the United States and the Logitech Employee Pension Fund in Switzerland.
- · Health, welfare, and life insurance benefits.
- Opportunity for participation in the Logitech Employee Share Purchase Plans.

#### VINCENT PILETTE'S NEW HIRE PACKAGE

In September 2013, Mr. Pilette oined Logitech as Chief Financial Officer. When establishing Mr. Pilettes compensation package, the Compensation Committee based its decisions on competitive market data for chief financial officer positions provided by the Compensation Committees independent compensation consultant, as well as the compensation and benefits package Mr. Pilette had with his previous employer and the Compensation Committees perception of what was required to secure and maintain his employment.

 $\Box$ he Compensation Committee positioned Mr. Pilette $\Box$ s target cash compensation package at the 50<sup>th</sup> percentile of the market for chief financial officers. Mr. Pilette $\Box$ s base salary is  $\Box$ 500,000 and his annual bonus target percentage is 80 $\Box$ .

Mr. Pilette's equity package consisted of \$\text{ii}\$\subseteq 175,000 RSUs to provide a meaningful upside for success in managing costs to provide for profitability and operating leverage as of September 15, 2014, 116,666 shares from this grant remain unvested \$\text{iii}\$\subseteq 15,000 RSUs to offset a portion of the earned, but unvested long-term incentives Mr. Pilette lost when leaving his former employer this grant is fully vested \$\text{iii}\$\subseteq 147,500 performance stock units, or PSUs, that vest when Logitech's average closing price per share on the \$\text{asdaq}\$\subseteq 10bal Select Market over a \$\text{II}\$ calendar day period meets or exceeds \$\text{I2.00}\$ [this grant is fully vested \$\text{II}\$ and \$\text{Iiv}\$\subseteq 147,500 performance stock units, or PSUs, that vest when Logitech's average closing price per share on the \$\text{Lasdaq}\$\subseteq 10bal Select Market over a \$\text{II}\$ calendar day period meets or exceeds \$\text{I4.00}\$ [this grant is fully vested \$\text{II}\$]

#### FORMER OFFICERS FOR FISCAL YEAR 2014

# Erik K. Bardman, Former Senior Vice President, Finance and Chief Financial Officer

Mr. Bardman resigned his employment with us effective as of April 26, 2013. He was only with the Company for the first three weeks of fiscal year 2014 and was paid a base salary of \$\sigma 8,462\$ for his service during the period based on an annual base salary of \$\sigma 484,000\$. Upon Mr. Bardman's termination of employment, he received \$\sigma 57,6 \subseteq 4\$ as payment for the value of his accrued but unused Personal \$\sigma ime Off Leave balance\$. In addition, Mr. Bardman received a 401 \$\sigma ime Off 5,063\$ and premiums of \$\sigma 201\$ were paid on his behalf for \$\sigma roup \sigma roup \sigma rm Life Insurance\$.

# Michael Doktorczyk, Former Interim Principal Financial Officer and Principal Accounting Officer

Mr. Doktorczyk served as interim Principal Financial Officer and Principal Accounting Officer from May 2 2013 until September 3, 2013. Mr. Doktorczyk was the Company cice President of Finance and Corporate Controller throughout fiscal year 2014, but he was not an executive officer. As a result, the Compensation Committee was not responsible for determining Mr. Doktorczyk fiscal year 2014 compensation. For fiscal year 2014 his base salary was 255,555, and he received an annual incentive plan bonus of 60,504. In addition, Mr. Doktorczyk was granted a stock award valued at 610 Because Mr. Doktorczyk was not an executive officer, he was not eligible to participate in any of the compensation programs for our other named executive officers that are set forth above. Mr. Doktorczyk compensation was not influenced by his interim roles.

## OTHER COMPENSATION POLICIES

#### **Derivatives**

We do not permit certain persons designated by the Company as insiders, including executive officers and directors, to trade in puts, calls, warrants or other derivative Logitech securities traded on an exchange or in any other organized securities market.



#### Recovery of compensation for restatement and misconduct

In Time 2010, the Compensation Committee adopted a policy regarding the recovery of compensation paid to an executive officer or the principal accounting officer of the Company Ta "clawback" Under the terms of the policy we may recover bonus amounts, equity awards or other incentive compensation awarded or paid within the prior three years to a covered officer if the Compensation Committee determines the compensation was based on any performance goals that were met or exceeded as a result, in whole or in part, of the officer fraud or misconduct, or the officer knew at the time of the existence of fraud or misconduct that resulted in performance goals being met or exceeded, and a lower amount would otherwise have been awarded or paid to the officer. In addition, under the policy Logitech may recover gains realized on the exercise of stock options or on the sale of vested shares by an executive officer or the principal accounting officer if, within three years after the date of the gains or sales, Logitech discloses the need for a significant financial restatement, other than a financial restatement solely because of revisions to US TAAP, and the Compensation Committee determines that the officer fraud or misconduct caused or partially caused the need for the restatement, or the covered officer knew at the time of the existence of fraud or misconduct that resulted in the need for such restatement.

In addition, our 2006 Stock Incentive Plan and our Management Performance Bonus Plan provide that awards under the plans are suspended or forfeited if the plan participant, whether or not an executive officer

- has committed an act of embezzlement, fraud or breach of fiduciary duty
- makes an unauthorized disclosure of any Logitech trade secret or confidential information or
- induces any customer to breach a contract with Logitech.

Any decision to suspend or cause a forfeiture of any award held by an executive officer under the 2006 Stock Incentive Plan or the Management Performance Bonus Plan is subject to the approval of the Board of Directors. The Compensation Committee will amend the policy, as necessary, to comply with the final SEC rules regarding the recoupment policies of the Dodd-Frank Wall Street Reform and Consumer Protection Act.

## Additional tax and accounting considerations

#### U.S. Tax Code Section 162(m)

Favorable accounting and tax treatment of the various elements of our compensation program is a relevant consideration in their design. However, the Company and the Committee have placed a higher priority on structuring flexible compensation programs to promote the recruitment, retention, and performance of our officers than on maximizing tax deductibility. Section  $162 \, \text{m} \, \text{of}$  the U.S. Internal Revenue Code of  $1 \, \text{E} \, \text{86}$ , as amended the "ax Code" places a limit of 1,000,000 on the amount of compensation that Logitech may deduct in any one year with respect to certain executive officers. The Committee has the ability through the use of Logitech International S.A. 2006 Stock Incentive Plan to grant awards that qualify as "performance-based compensation" exempt from that 1,000,000 limitation but, to maintain flexibility in compensating executive officers in a manner designed to promote varying corporate goals, the Committee has not adopted a policy requiring all compensation to be deductible, and has in the past and will in the future make grants of compensation that do not qualify to be exempt from the 1,000,000 limitation when it believes that it is appropriate to meet its compensation ob actives.

In addition to considering the tax consequences, the Compensation Committee considers the accounting consequences, including the impact of the Financial Accounting Standard Board Accounting Standards Codification Section 718, on its decisions in determining the forms of different equity awards.

## **Compensation Risks Assessment**

Since March 2010, the Compensation Committee has conducted an annual review, with the assistance of the Committee independent compensation consultant of Logitech compensation programs to assess the risks associated with their design and associated risk controls. The Committee reviews in particular the following compensation programs and associated practices.

- Equity grants made under the 2006 Stock Incentive Plan.
- Management Performance Bonus Plan.
- Employee Performance Bonus Plan.
- Sales Commission Plans.
- Change of Control Severance Agreements in place with executive officers.

As in past years, based on the March 2014 review, the Compensation Committee has concluded that our compensation policies and practices do not create risks that are reasonably likely to have a material adverse effect on the Company.

ENGLISH

## REPORT OF THE COMPENSATION COMMITTEE

□he Logitech Compensation Committee, which is composed solely of independent members of the Logitech Board of Directors, assists the Board in fulfilling its responsibilities with regard to compensation matters. □he Compensation Committee has reviewed and discussed the "Compensation Discussion and Analysis" section of this Compensation Report with management. Based on this review and discussion, the Compensation Committee recommended to the Board of Directors that the Compensation Discussion and Analysis be included in Logitech 2014 Invitation and Proxy Statement and Annual Report.

## **Compensation Committee**

MATTHEW BOUSQUETTE, Chairman KEE-LOCK CHUA 12 SALLY DAVIS NEIL HUNT MONIKA RIBAR

<sup>□□</sup> Kee-Lock Chua was a member of the Compensation Committee though the Annual □eneral Meeting in September 2013.

## SUMMARY COMPENSATION TABLE

□he following table provides information regarding the compensation and benefits earned during fiscal years 2014, 2013, and 2012 by our named executive officers. For more information, please refer to "Compensation Disclosure and Analysis," as well as "□arrative Disclosure to Summary Compensation □able and □rants of Plan-Based Awards □able."

Name and Principal Position	Year	Salary (\$)	Bonus (\$)	Stock Awards (\$) <sup>(1)</sup>	Option Awards (\$)(1)	Non-equity Incentive Plan Compensation (\$) <sup>(2)</sup>	Changes in Nonqualified Deferred Compensation Earnings (\$)	All Other Compensation (\$) <sup>(3)</sup>	Total (\$)
□uerrino De Luca 4						575,000			4,234, □ 64
Chairman of the Board					335,400			31,314	866,714
	FY12	500,000		3□2,400	ū			30,306	□22,706
Bracken P. Darrell <sup>53</sup>	FY14	750,000		3,27□,270		862,500		13,767	4, 🗆 05,537
President and Chief Executive Officer	FY13	735,577		803,000	4,840,000				6,604,741
□incent Pilette 6  Senior □ice President, Finance and Chief Financial Officer	FY14	286,538		5,067,550		512,000		2,673	5,868,761
Marcel Stolk <sup>71</sup>	FY14	535,714		1,100,100		58□,643		108,785	2,334,242
L. Toseph Sullivan	FY14	415,000		733,400		385,□50		14 418	1,548,768
Senior □ice-President,				258,3 □ 0	580,500				1,253,248
Worldwide Operations				557,400	, 0			11,762	□71,162
Former Officers:									-
Erik K. Bardman <sup>3</sup>	FY14	38.462						62 □58	์ 101,420 ฮี
Senior □ice President,				336,6□0	774,000	П			1,604,243
		440,000		78□,000	Π	П			1,263,278
Financial Officer		,		, 5, 5	lamed.	Accord	*****I	,270	1,203,276
Michael Doktorczyk Pormer Interim Principal Financial Officer and Principal Accounting Officer	FY14	255,555		6□,10□		60,504			385,168

<sup>□□ □</sup>hese amounts do not represent the actual economic value realized by the named executive officer. Under SEC rules, the values reported in the "Stock Awards" and "Option Awards" columns reflect the aggregate grant date fair value of grants of stock options and stock awards to each of the listed officers in the fiscal years shown. □he key assumptions and methodology of valuation of stock options and stock awards are presented in □ote 4 to the Consolidated Financial Statements included in Logitech Annual Report to Shareholders.



For FY14 Assuming the highest level of performance is achieved, the maximum possible value of the PSUs allocated in FY14, using the market value of our shares on the grant date of the PSUs, was □a□in the case of Mr. Querrino De Luca, \$\Bar2315,450 \Bar25 \Bar2 in the case of Mr. Bracken P. Darrell, \$\Bar2.83 \Q050 \Bar26 \Bar2 in the case of Mr. Marcel Stolk, \$\pi46,350\pi and \$\pi\$ in the case of Mr. \$\partial \text{seph Sullivan}\$, \$\pi630, \pi00\$. For FY12 Assuming the highest level of performance is achieved, the maximum possible value of the PSUs allocated in FY12, using the market value of our shares on the grant date of the PSUs, was □ā□in the case of Mr. Querrino De Luca, 588,600 bin the case of Mr. Erik Bardman, Mr. Quien Labrousse and Mr. Werner Heid, [686,700 each and cin the case of Mr. Toseph Sullivan, [40,500. 2□ Reflects amounts earned under the Logitech Management Performance Bonus Plan. □his non-equity incentive plan compensation was earned during the applicable fiscal year but, for executive officers, was paid during the next fiscal year in accordance with the terms of the Logitech Management Performance Bonus Plan. For Mr. Doktorczyk, this non-equity incentive plan compensation was earned during fiscal year 2014 under the Logitech Employee Performance Bonus Plan. 3 Details regarding the various amounts included in this column are provided in the following table entitled "All Other Compensation." ☐ Mr. De Luca received a bonus of ☐460,000 in September 2013 in recognition for his service as Logitech ☐ acting Chief Executive Officer from Tuly 2011 through Tanuary 2013. □ Mr. Darrell oined the Company as President on April □ 2012 and was appointed as Chief Executive Officer of the Company effective Tanuary 1, 2013. Mr. Pilette oined the Company as Chief Financial Officer on September 3, 2013. ☐ Mr. Stolk was designated as an executive officer in September 2013. 🔞 Mr. Bardman service as Senior Dice President, Finance and Chief Financial Officer ended upon his departure

Mr. Doktorczyk served as interim Principal Financial Officer and Principal Accounting Officer from May 2☐ 2013 until September 3, 2013. Mr. Doktorczyk was the Company ☐ ☐ ☐ ☐ President of Finance and Corporate

Controller throughout fiscal year 2014, but he was not an executive officer.

from the Company on April 26, 2013.

110

## **All Other Compensation Table**

D.C. . . .

Name	Year	Car Use or Service (\$) <sup>(1)</sup>	Tax Preparation Services (\$)			Relocation or Travel in lieu of Relocation (\$) <sup>(3)</sup>	Premium for Deferred Compensation Insurance (\$)	Defined Benefit Pension Plan Employer Contrib. (\$)(4)	Severance (\$)	Other Awards (\$) <sup>(5)</sup>	Total (\$)
□uerrino De Luca	FY14			7,650	8,114						15,764
	FY13	15,882		7,500	7,□32						31,314
	FY12	16,67		7,350	6,277						30,306
Bracken P. Darrell	FY14		1,525	7,650	4,5□2						13,767
	FY13			5,063	3,321	202,780				15,000	226,164
□incent Pilette	FY14			1,731	□42		ū				2,673
Marcel Stolk	FY14				3,268			105,517			108,785
L. Toseph Sullivan				7,650	6,768						14,418
	FY13			7,500	4,858						12,358
	FY12			7,350	4,412						11,762
Former Officers:											
Erik K. Bardman	FY14			5,063	201					57,6□4	62,□58
	FY13			7,500	2,053						□,553
	FY12			7,350	1,□28		<u> </u>				□,278
Michael Doktorczyk	FY14			7,650							7,650

Represents the cost to Logitech of □5,882 and □6,67 □in fiscal years 2013 and 2012, respectively, related to
Mr. Duerrino De Luca occasional use of a company car and driver to and from work.



Represents 401 k savings plan matching contributions, which are available to all of our regular employees who are on our U.S. payroll.

Represents costs associated with Mr. Darrells relocation from Switzerland to the United States in fiscal year 2013, including airfare, home purchase and sales assistance, tax advice assistance, moving costs, temporary living benefits and other costs.

Represents the matching contributions to the Logitech Employee Pension Fund in Switzerland for Mr. Marcel Stolk, which are available to all of the Company similarly-situated regular employees who are on its Swiss payroll.

In the case of Mr. Bardman, for fiscal year 2014, he received 57,64 as payment for the value of his accrued but unused Personal time Off Leave balance. In the case of Mr. Darrell, for fiscal year 2013, this represents a lump sum payment of 5,000, net of taxes, to be applied towards attorney fees associated with review of his offer of employment.

#### **GRANTS OF PLAN-BASED AWARDS IN FISCAL YEAR 2014**

The following table sets forth certain information regarding grants of plan-based awards to each of our executive officers during fiscal year 2014. For more information, please refer to "Compensation Disclosure and Analysis."

## Grants of Plan-Based Awards For Fiscal Year 2014

				Unde	ed Future er Non-E ve Plan A			Uı	ed Future 1der Equ ive Plan .		All Other Stock Awards: Number of Shares of or	Grant Date Fair
Name	Туре	Grant Date (MM/DD/YY)	Approval Date	Threshold (\$)	Target (\$)	Maximum (\$)	Actual (\$) <sup>(2)</sup>	Threshold (#)	Target (#)	Maximum (#)	Units (#) <sup>(3)</sup>	Value _(\$) <sup>(4)</sup>
□uerrino	DOLL.	04/15/12	0445412		-						20.000	140 200
De Luca	RSU	04/15/13	04/15/13								20,000	140,200
	RSU <sup>3</sup>	10/15/13	10/15/13					15000	20.000	45.000		2,317,500
	PSU <sup>35</sup>	04/15/13	04/15/13					15,000	30,000	45,000		226,500
	FY14 Bonus	n/a	n/a	250,000	500,000	1,000,000	575,000					
Bracken P.												
Darrell	RSU	04/15/13	04/15/13									1,240,770
	PSU.6:	04/15/13	04/15/13					135,000	270,000	405,000		2,038,500
	FY14 Bonus	n/a	n/a	375,000	750,000	1,500,000	862,500			D		
□incent												
Pilette	RSU <sup>3</sup>	0□15/13	0 □ 15/13							. 0	,	3,111,700
	PSU 6 -	0□15/13	0 □ 15/13	D					2 🗆 5,000	442,500		1,□55,850
	FY14 Bonus	n/a	n/a	200,000	400,000	800,000	512,000			. 🖸		
Marcel Stolk	RSU	04/15/13	04/15/13	0							60,000	420,600
	PSU <sup>.6.7</sup>	04/15/13	04/15/13			0		45,000	□0,000	135,000		67□,500
	FY14 Bonus 8	n/a	n/a	231,876	463,752	□27,504	58□,643	B 🗆				
L. Toseph												
	RSU	04/15/13	04/15/13								40,000	280,400
	PSU-6	04/15/13	04/15/13					30,000	60,000	□0,000	0 0	453,000
	FY14 Bonus	n/a	n/a	155 625	311,250	622 500	385,□50	) [				

<sup>☐☐ ☐</sup> The amounts in these columns reflect possible payouts with respect to each applicable performance period for the fiscal year 2014 bonus programs under the Bonus Plan.

- □ □ he amounts in this column reflect actual payouts with respect to each applicable performance period for the fiscal year 2014 bonus programs under the Bonus Plan. □ he actual payout amounts are reflected in the □ on-Equity Incentive Plan Compensation column of the Summary Compensation □ able for fiscal year 2014.
- Other than the RSU grant in footnote 5 and as set forth in footnote 7, represents RSUs that vest at a rate of 25 per year over four years, on each yearly anniversary of the grant date.

- 5 For Mr. De Luca the Compensation Committee set a two-year vesting term with vesting to occur on September 15, 2014 and September 15, 2015. The Compensation Committee also provided for acceleration in case Mr. De Luca was involuntarily removed from his role as Chairman.
- B□ Represents performance-based RSU "PSU" All shares sub ect to the PSU vesting conditions are unvested. The actual amount, if any, of shares that will vest under the PSU grants will not be known until April 15, 2016. The actual vesting amount will depend upon the prercentile rank of Logitech SR against ASDA 100 Index SR.
- Mr. Pilette received two RSU grants when he oined the Company in fiscal year 2014, including 15,000 RSUs with a one year vesting period and 175,000 RSUs that will vest in equal annual increments over three years, on each yearly anniversary of the grant date.
- ISO Mr. Stolk soonus amounts were converted using the exchange rate of 1 CHF to 1.13 USD as of March 31, 2014.

# NARRATIVE DISCLOSURE TO SUMMARY COMPENSATION TABLE AND GRANTS OF PLAN-BASED AWARDS TABLE

#### **Employment Agreements and Offer Letters**

We have entered into employment agreements or offer letters with each of our named executive officers. 

he employment agreements and offer letters generally provide that the compensation of the named executive officer is subject to the sole discretion of the Compensation Committee or the Board of Directors. Other than Mr. Pilette's compensation as a new hire, the compensation earned by the named executive officers in fiscal year 2014 was not the result of any terms of their employment agreements or offer letters.

#### **Performance-Based Vesting Conditions**

Please refer to "Compensation Disclosure and Analysis ☐ Elements of Compensation ☐ Performance-based cash incentive awards" for a discussion of the performance measures applicable to the Bonus Plan during fiscal year 2014. In addition, please refer to "Compensation Disclosure and Analysis ☐ Elements of Compensation ☐ Long-term equity incentive awards" for a discussion of performance measures under the PSUs granted to executive officers during fiscal year 2014.

## **OUTSTANDING EQUITY AWARDS AT FISCAL YEAR-END**

□he following table provides information regarding outstanding equity awards for each of our named executive officers as of March 31, 2014. □his table includes unexercised and unvested stock options, unexercised and unvested performance stock options, unvested PSUs, and unvested RSUs.

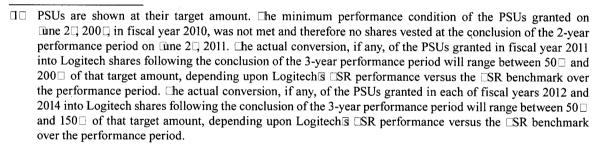
Unless otherwise specified, options and RSUs vest at a rate of  $25\Box$  per year on each of the first four anniversaries of the grant date. Market value for stock options, including Premium Priced Option or PPOs and PSOs, is calculated by taking the difference between the closing price of Logitech shares on the  $\Box$ asdaq  $\Box$ lobal Select Market on the last trading day of the fiscal year  $\Box$ 14.8 $\Box$ 00 March 31, 2014 $\Box$ and the option exercise price, and multiplying it by the number of outstanding options. Market value for stock awards [RSUs and PSUs $\Box$ 15 determined by multiplying the number of shares by the closing price of Logitech shares on the  $\Box$ 16 select Market on the last trading day of the fiscal year.

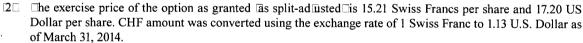


# Outstanding Equity Awards at Fiscal 2014 Year-End

			Option Awards				Stock Awards			
Name	Grant Date (MM/DD/YY)		Number of Securities Underlying Unexercised Options (#) Unexercisable	Option Exercise Price (\$) / Share	Option Expiration Date (MM/DD/YY)	Market Value of Unexercised Options (\$)	Have Not Vested (#)	Market Value of Shares or Units of Stock That Have Not Vested (\$)	Equity Incentive Plan Awards: Number of Unearned Shares, Units or Other Rights That Have Not Vested (#)	Equity Incentive Plan Awards: Market or Payout Value of Unearned Shares, Units or Other Rights That Have Not Vested (\$)(1)
□uerrino De Luca	04/08/04	200,000		17.202						
	04/01/05	200,000	0	20. □ 7³ =	04/01/15					
	04/01/06	100,000	E	20.05	04/01/16					
	04/02/07	50,000	0	27. 🗆 5	04/02/17	. 🗆				
	04/01/08	15,000		26.67	04/01/18					
	04/01/0□			10.64	04/01/1	,				
	04/11/11					<u> </u>			30,000	446,700
	01/04/13		130,000	7.83	01/04/23	□17,800			20.000	146.700
	04/15/13						20.000	257.000	30,000	446,700
	04/15/13						20,000	2 7,800		
	10/15/13		120.000				250,000	3,722,500	(0.000	002.400
	Total	580,000	130,000				270,000	4,020,300	60,000	893,400
Bracken P. Darrell	04/16/12	125,000	375,000	8.03	04/16/22	3,430,000				
	04/16/12	400,000		14.05	04/16/22	336,000				
	04/16/12		400,000	16.06	04/16/22					
	04/16/12	0	400,000	20.08	04/16/22					
	04/16/12						75,000	1,116,750		
	04/15/13								270,000	4,020,300
	04/15/13						177,000	2,635,530		
	Total	525,000	1,175,000				252,000	3,752,280	270,000	4,020,300
□incent Pilette										
incent i nette ,	0□15/13						175 000	2,605,750		
	0 □ 15/13							2,003,750		
	Total	_	_		_	<del></del>		5,509,300	_	_
Marcel Stolk	01/04/13		225,000	7.83	01/04/23	1,588,500		G		
	01/04/13		223,000	7.65	01/04/23	1,588,500	22,000	327,580		
	04/15/13						60,000	327,380 8□3,400		
	04/15/13						00,000	0 – 3,400	□0,000	
	Total	_	225,000	Ü			82,000		90,000	1,340,100
										•
L. Deseph Sullivan	11/02/05	25,000		20.25	10/24/15					
	03/23/06			10.06	03/23/16					
	10/02/06			21.61	10/02/16					G
	10/02/07			30.0□	10/02/17					
	10/01/08	-		22.5□	10/01/18				0	
	12/12/08		0	13.48	12/12/18				0	
	06/2□0□		225.000	14.02	06/2□1□				0	
	01/04/13		225,000		01/04/23		4.500			
	11/15/10						4,500	67,005		
	04/11/11					G	8,000	11 🗔 120		

		Option Awards					Stock Awards				
Name	Grant Date (MM/DD/YY)	M/DD/YY) Exercisable		Option Exercise Price (\$)/ Share	Option Expiration Date (MM/DD/YY)	Market Value of Unexercised Options (\$)	Number of Shares or Units of Stock That Have Not Vested (#)	Market Value of Shares or Units of Stock That Have Not Vested (\$)	Equity Incentive Plan Awards: Number of Unearned Shares, Units or Other Rights That Have Not Vested (#)	Equity Incentive Plan Awards: Market or Payout Value of Unearned Shares, Units or Other Rights That Have Not Vested (\$)(1)	
	04/11/11								25,000	372,250	
	01/04/13						22,000	327,580		. 🗆	
	04/15/13						40,000	5□5,600			
	04/15/13								60,000	8□3,400	
	Total	246,250	225,000				74,500	1,109,305	85,000	1,265,650	
Former Officers:											
Erik K. Bardman											
	Total	n/a	n/a								
Michael Doktorczyk	08/15/11						8,750	130,288			
	01/31/12						2,800	41,6□2			
	01/31/12								2,400	35,736	
	11/15/12						6,720	100,061			
	11/15/12								3,840	57,178	
	02/24/14						4,500	67,005			
	02/24/14		. $\square$					. 🗆	4,450	66,261	
	Total	n/a	n/a				22,770	339,046	10,690	159,175	





<sup>□</sup> he exercise price of the option as granted as split-adusted is 18.55 Swiss Francs per share and 20. □ US Dollar per share. CHF amount was converted using the exchange rate of 1 Swiss Franc to 1.13 U.S. Dollar as of March 31, 2014.



## OPTION EXERCISES AND STOCK VESTED FOR FISCAL YEAR 2014

□he following table provides the number of shares acquired and the value realized upon exercise of stock options and the vesting of RSUs during fiscal year 2014 by each of our named executive officers. □o shares resulted from PSUs whose performance period ended during fiscal year 2014 because the minimum performance condition was not met.

#### Option Exercises and Stock Vested for Fiscal Year 2014

	Option	Awards	Stock Awards		
Name	Number of Shares Acquired on Exercise (#)	Value Realized on Exercise (\$)(1)	Number of Shares Acquired on Vesting (#)	Value Realized on Vesting (\$) <sup>(2)</sup>	
□uerrino De Luca					
Bracken P. Darrell			25,000	177,250	
□incent Pilette			2□5,000	4,730,325	
Marcel Stolk			17,000	1□3,110	
L. Toseph Sullivan			21,750	241,610	
Former Officers:					
Erik K. Bardman			5,750	40,825	
Michael Doktorczyk			8,015	70,583	

<sup>□□ □</sup>he value realized equals the difference between the option exercise price and the fair market value of Logitech shares on the date of exercise, multiplied by the number of shares for which the option was exercised.

#### PENSION BENEFITS FOR FISCAL YEAR 2014

Marcel Stolk, Senior □ice President, Consumer Computing Platforms Business □roup, is a participant in Logitech Swiss Pension plan, which is a benefit offered to all eligible Swiss employees.

□o other executive officers are beneficiaries under any pension plan benefits maintained by Logitech.

Name	Plan Name	Number of Years of Credited Service (#)	Present Value of Accumulated Benefit (\$)
□uerrino De Luca		n/a	
Bracken P. Darrell		n/a	
□incent Pilette		n/a	
Marcel Stolk	Logitech Employee Pension Fund	3.00	535,738
L. Toseph Sullivan		n/a	
Former Officers:			
Erik K. Bardman		n/a	
Michael Doktorczyk		n/a	

<sup>2</sup> Based on the closing trading price of Logitech shares on the Dasdaq Dobal Select Market.

The following table sets forth information regarding the participation by our named executive officers in the Logitech Inc. U.S. Deferred Compensation Plan during fiscal year 2014 and at fiscal year-end.

Name	Executive Contributions in Last Fiscal Year (\$) <sup>(1)</sup>	Logitech Contributions in Last Fiscal Year (S)	Aggregate Earnings in Last Fiscal Year (\$) <sup>(2)</sup>	Aggregate Withdrawals/ Distributions (\$)	Aggregate Balance at Last Fiscal Year End (\$)
□uerrino De Luca					
Bracken P. Darrell					
□incent Pilette					
Marcel Stolk					
L. Toseph Sullivan			70,647		4□7,103
Former Officers:					
Erik K. Bardman					
Michael Doktorczyk					

Amounts are included in the Summary Compensation table in the "Salary" column for fiscal year 2014. All
contributions were made under the Logitech Inc. Deferred Compensation Plan.

## NARRATIVE DISCLOSURE TO NON-QUALIFIED DEFERRED COMPENSATION TABLE

Please refer to "Compensation Disclosure and Analysis ☐ Other Compensation Elements ☐ Deferred compensation plan" for a discussion of the Logitech Inc. U.S. Deferred Compensation Plan effective anuary 1, 200 ☐

#### PAYMENTS UPON TERMINATION OR CHANGE IN CONTROL

We have entered into agreements that provide for payments under certain circumstances in the event of termination of employment of our executive officers. □hese agreements include□

- Change of control severance agreements, under which an executive officer may receive certain benefits if he or she is subject to an involuntary termination within 12 months after a "change of control" because his or her employment is terminated without cause or because the executive resigns for good reason.
- PSU, RSU, and PSO award agreements that provide for the accelerated vesting of the shares subject
  to the award agreements under certain circumstances, including the same circumstances as under the
  change of control agreements.
- Offer letters with Bracken Darrell and □incent Pilette, under which they are entitled to severance benefits if we terminate their employment without cause or if they resign for good reason.
- An employment agreement with Marcel Stolk, under which he is entitled to receive a three-month notice period if we terminate his employment or if he resigns.

hese agreements are described in more detail in the subsections below.

Other than the agreements above, there are no agreements or arrangements for the payment of severance to a named executive officer in the event of his involuntary termination with or without cause.

In fiscal year 2014, Mr. De Luca was awarded an RSU grant of 250,000 shares in recognition of his service as Logitech's acting Chief Executive Officer from Taly 2011 through Tanuary 2013. Diven that the award was based on past service, if Mr. De Luca's service with the Company terminates by reason of death or disability or if Mr. De Luca ceases to be Chairman of the Board at the request or upon action of the Board or by action of the Company shareholders or is not re-elected to the Board, all then unvested RSUs under the award will vest immediately.



<sup>□□ □</sup> hese amounts are not included in the Summary Compensation table because plan earnings were not preferential or above market.

□here are no agreements providing for payment of any consideration to any non-executive member of the Board of Directors upon termination of his or her services with the Company.

#### **Change of Control Severance Agreements**

Each of our executive officers has executed a change of control severance agreement with Logitech. □he change of control agreements with Mr. De Luca and Mr. Pilette are slightly different than those of the other executive officers. □he purpose of the change of control agreements is to support retention in the event of a prospective change of control.

Under the change of control agreement, each executive officer is eligible to receive the following benefits, should the executive officer be subject to an involuntary termination within 12 months after a "change of control" because his or her employment is terminated without cause or the executive resigns for good reason.

- The continuation of the executive success "current compensation" for 12 months except in the case of Mr. Pilette, which is 18 months if he is terminated or resigns for good reason in the first two years of his employment.
- Continuation of health insurance benefits for up to 12 months
- Acceleration of vesting for all stock options held by the executive
- Acceleration of other employee equity incentives held by the executive if provided for under the terms of the grant agreement for the equity incentive and
- Executive □level outplacement services of a value of up to □5,000.

□he term "current compensation" includes□

- The greater of finthe executives annual base salary in effect immediately prior to the executives termination and finthe executives annual base salary in effect on the date of the Change of Control Agreement plus

□he change of control agreement defines the term "change of control" to mean □

- A merger or consolidation of Logitech with another corporation resulting in a greater than 50 □ change in the total voting power of Logitech or the surviving company immediately following the transaction □
- □ he complete liquidation of Logitech □
- The sale or other disposition of all or substantially all of Logitech assets or
- □ the acquisition by any person of securities of Logitech representing 50 □ or more of the total voting power of Logitech B outstanding shares.

The change of control agreement with Mr. De Luca is the same as for the other executive officers, except that only those stock options granted by the Company to him before anuary 28, 2008, while he was serving as Chief Executive Officer, are subject to acceleration under the agreement. Options granted to him after anuary 28, 2008 are not subject to acceleration.

The change of control agreement with Mr. Pilette is the same as for the other executive officers, except that  $\Box \Box$  the continuation of the executive "current compensation" is for 18 months if Mr. Pilette employment is terminated following a change of control during the first two years of his employment, and  $\Box$ i current compensation is based on base salary and annual target bonus.

## **PSO Award Agreements**

The PSO award agreements from named executive officers provide for the acceleration of the time-based vesting of the PSOs subject to the award agreements if the named executive officer resigns for good reason with 12 months after a change of control. In addition, the PSO award agreements for named executive officers, including Mr. De Luca, provide for the acceleration of the time-based vesting of the PSOs if the named executive officer is terminated for any reason other than cause or resigns for good reason within 12 months after a change of control. In any case, the PSO award agreements will not vest except to the extent that the performance-based vesting conditions have been attained.

## **PSU** and **RSU** Award Agreements

□he PSU and RSU award agreements for named executive officers other than Mr. De Luca provide for the acceleration of vesting of the RSUs and PSUs sublect to the award agreements under the same circumstances and conditions as under the change of control agreements namely, if the named executive officer is sublect to an involuntary termination within 12 months after a change of control because his or her employment is terminated without cause or the executive resigns for good reason. In the event of such an involuntary termination □

- All shares subject to the RSUs will vest.
- 100 of the shares subject to the PSUs will vest if the change of control occurred within one year after the grant date of the PSUs. If the change of control occurred more than one year after the grant date of the PSUs, the number of shares subject to the PSU that will vest will be determined by applying the performance criteria under the PSUs as if the performance period had ended on the date of the change of control.

#### **Bracken Darrell Offer Letter**

We entered into an offer letter with Bracken Darrell dated March 13, 2012. Under his offer letter, in the event he is terminated without "cause" or resigns within 30 days after Logitech fails to remedy the condition reported to be good reason during a 30-day cure period □for good reason, other than after a change of control, he is entitled to receive severance benefits as follows □

- If the termination had occurred within one year after his employment start date note that, as of April □ 2013, the one-year anniversary of his employment start date, Mr. Darrell is no longer entitled to these benefits □ he would have been entitled to □
  - an amount equal to 200 □ of his then-current annual base salary, less applicable withholdings □plus
  - an amount equal to 200 □ of his then-current annual targeted bonus amount, less applicable withholdings □plus
  - 25□ of his initial stock option grant for 500,000 Logitech shares and 25□ of his initial restricted stock unit grant for 100,000 shares will accelerate and vest.
- If the termination had occurred more than one year but within two years after his employment start date note that, as of April \( \pi \) 2014, the two-year anniversary, Mr. Darrell is no longer entitled to these benefits \( \pi \) he would have been entitled to \( \pi \)
  - an amount equal to 150□ of his then-current annual base salary, less applicable withholdings plus
  - an amount equal to 150 ☐ of his then-current annual targeted bonus amount, less applicable withholdings.
- If the termination occurs more than two years after his employment start date, he is entitled to \( \sigma \)
  - an amount equal to 100□ of his then-current annual base salary, less applicable withholdings plus
  - an amount equal to 100 □ of his then-current annual targeted bonus amount, less applicable withholdings.



In each case, Mr. Darrell would also be entitled to have Logitech pay the premiums to continue his group health insurance coverage under COBRA during the applicable severance period, subject to any maximum length of coverage limits under applicable law or until he becomes eligible for benefits from a subsequent employer.

"Cause" in Mr. Darrells offer letter is defined as liletheft, dishonesty, misconduct or falsification of any employment or Logitech records lile improper disclosure of Logitech's confidential or proprietary information lile failure or inability to perform any assigned duties after written notice from Logitech of, and a reasonable opportunity to cure, such failure or inability liveconviction lincluding any plea of guilty or no contest of a felony, or of any other criminal act if that act impairs his ability to perform his duties or latituding or experimental or internal investigation of Logitech or its directors, officers or employees, if Logitech has requested his cooperation. Cood reason in Mr. Darrells offer letter is defined as late material reduction of his authority, duties or responsibilities, or lile if, by lanuary 31, 2013, he is not reporting directly to the Logitech International Board of Directors as Chief Executive Officer. Mr. Darrell became Chief Executive Officer, reporting directly to the Board, on lanuary 1, 2013.

If any amounts become payable to Mr. Darrell under his change of control agreement, or any successor agreement, the aggregate amount of any amounts payable to Mr. Darrell under his offer letter will be reduced to the extent necessary so as to prevent the duplication of severance payments to him.

If amounts payable to Mr. Darrell under any arrangement or agreement with Logitech are payable as a result of a change of ownership or control of Logitech and exceed the amount allowed under section 280  $\square$  of the Code, and would be subject to the excise tax imposed by section  $4 \square \square$  of the Code, then, prior to the making of any Payments to Mr. Darrell, a "best-of" calculation will be made comparing  $\square$  the total benefit to Mr. Darrell from the Payments after payment of the excise tax, to  $\square$  the total benefit to Mr. Darrell if the Payments are reduced to the extent necessary to avoid being subject to the excise tax, and Mr. Darrell will be entitled to the Payments under the more favorable outcome.

#### **Vincent Pilette Offer Letter**

We entered into an offer letter with □incent Pilette dated August 26, 2013. Under his offer letter, in the event he is terminated within the first two years after his employment start date without "cause" or resigns for good reason, other than after a change of control, he is entitled to receive severance benefits as follows□

- An amount equal to 100 □ of his then-current annual base salary, less applicable withholdings □plus
- An amount equal to 100□ of his then-current annual targeted bonus amount, less applicable withholdings plus
- One-third of his initial RSU grant for 175,000 units will accelerate and vest as of September 15, 2014, 116,666 shares from this grant remain unvested uplus
- If the separation of service had occurred within the first year of service fnote that, as of September 3, 2014, the one-year anniversary, Mr. Pilette is no longer entitled to these benefits □ 100 □ of his initial RSU grant for 1 □ 5,000 units would have accelerated and vested □ as of September 15, 2014, this grant was completely vested □ plus
- Executive-level outplacement services, in the amount of up to □5,000.

In each case, Mr. Pilette would also be entitled to have Logitech pay the premiums to continue his group health insurance coverage under COBRA for a period up to 12 months or until he becomes eligible for benefits from a subsequent employer.

"Cause" in Mr. Pilette's offer letter is defined as imwillful dishonesty or fraud with respect to the business affairs of Logitech iminimentional falsification of any employment or Logitech records, iminimentional falsification of any employment or Logitech records, iminimentional reasonably believes materially impairs his ability to perform his duties for Logitech or adversely affects Logitech's reputation or standing in the community, iv a willful act by him which constitutes misconduct including, but not limited to,

ENGLISH

improper use or disclosure of the confidential or proprietary information of Logitech and is in urious to Logitech, or continued willful violations by him of his obligations to Logitech after there has been delivered to him a written demand for performance from Logitech which describes the basis for Logitech belief that he have not substantially performed his duties.

"lood reason" in Mr. Pilette's offer letter is defined as lila substantial reduction of the facilities and perquisites fincluding office space and location available to him immediately prior to such reduction, without his expressed written consent and without good business reasons, fila material reduction of his base salary, filia material reduction in the kind or level of employee benefits to which he is entitled immediately prior to such reduction, with the result that his overall benefits package is significantly reduced, fivehis relocation to a facility or location more than thirty [30] miles from his current location, without his expressed written consent, when failure of Logitech and Logitech International to obtain the assumption of his letter agreement by any successor, or will a material reduction of his duties, position or responsibilities relative to his duties, position or responsibilities in effect immediately prior to such reduction, without his expressed written consent [5] demotion"

If any amounts become payable to Mr. Pilette under his change of control agreement, or any successor agreement, the aggregate amount of any amounts payable to Mr. Pilette under his offer letter will be reduced to the extent necessary so as to prevent the duplication of severance payments to him.

If amounts payable to Mr. Pilette under any arrangement or agreement with Logitech are payable as a result of a change of ownership or control of Logitech and exceed the amount allowed under section 280 of the Code, and would be subject to the excise tax imposed by section 4 of the Code, then the Payments are reduced to the extent necessary to avoid being subject to the excise tax.

## Tables of Potential Payments Upon Termination or Change in Control

The table below estimates the amount of compensation that would be paid in the event of an involuntary termination of a listed executive officer without cause after a change in control, assuming that each of the terminations was effective as of March 31, 2014, subject to the terms of the change of control agreement and the terms of the PSO, PSU and RSU award agreements with each of the listed executive officers.

For Mr. Darrell and Mr. Pilette, the additional table below estimates the amount of compensation that would have been paid in the event of an involuntary termination without cause, assuming that the termination was effective as of March 31, 2014, sublect to the terms of the agreements with them. As of March 31, 2014, no compensation amounts were payable to any named executive officer in the event of a mutual agreement to terminate employment, whether upon retirement or otherwise.

□he price used for determining the value of accelerated equity in the tables below was the closing price of Logitech shares on the □asdaq □lobal Select Market on March 31, 2014, the last business day of the fiscal year, of □4.8 □ For those unvested options held by Mr. De Luca that have exercise prices denominated in Swiss Francs, the U.S. Dollar equivalent of such exercise prices as of March 31, 2014 were calculated based on a Swiss Franc to U.S. Dollar exchange rate on March 31, 2014 of 1 to 1.13.

## Potential Payments Upon Involuntary Termination After Change in Control

Name	Base Salary(1)	Bonus <sup>(2)</sup>	Other Benefits <sup>(3)</sup>	Accelerated Equity Awards(4)	280G cut-back <sup>(5)</sup>	Total
□uerrino De Luca	500,000	575,000	13,465	4,467,000		5,555,465
Bracken P. Darrell 6	750,000	862,500	30,41□	10,345,080		11,987,999
□incent Pilette	750,000	600,000	23,465	5,50□,300	□610,68 <b>2</b> □	6,072,083
Marcel Stolk	580,363	583,753	8,657	3,355,330	n/a	4,528,103
L. Toseph Sullivan	415,000	385,⊡50	22,713	2,7□6,□55	□1,156,51□	2,464,107

- Represents fiscal year 2014 annual base salary in effect on March 31, 2014. Mr. Pilettes agreement calls for 18 months of compensation continuation if his employment is terminated following a change of control during the first two years of his employment. Thereafter, Mr. Pilette is eligible for 12 months of compensation continuation. Mr. Stolks salary amount was converted using the exchange rate of 1 CHF to 1.13 USD as of March 31, 2014.
- Bonuses paid for fiscal year 2014 except for Mr. Pilette. Mr. Pilette agreement provides for bonus based on annual target bonus. Mr. Stolk bonus amount was converted using the exchange rate of 1 CHF to 1.13 USD as of March 31, 2014.
- B□ Represents the estimated cost of medical and other health insurance premiums ©OBRA□for one year after termination and □5,000 in outplacement services □15,000 for Mr. Pilette□
- Represents, as of March 31, 2014, the aggregate intrinsic value market value less exercise price of unvested options and the aggregate market value of shares underlying all unvested RSUs PSUs, in each case held by the named executive officer as of March 31, 2014. For minimum performance conditions under the terms of the PSOs granted anuary 4, 2013, 50 of the conditions were met therefore, 50 of value were attributed to the shares subject to such PSOs. For the PSUs granted April 15, 2013, as of March 31, 2014 the performance condition were at a level which would have produced a payout percentage of 150 therefore, 150 of value were attributed to the shares subject to such PSUs. The minimum performance conditions for two of the PSOs granted to Mr. Darrell on April 16, 2012 were not met as of March 31, 2014 therefore no value were attributed to the shares subject to such PSOs. Mr. De Luca does not receive any acceleration of RSU or PSU vesting.
- Under the Change of Control agreements for the executive officers listed above other than Mr. Darrell, there is a "280 cut-back" so that, in effect, the maximum value of the cash payments plus accelerated equity awards to which an executive is entitled under the agreement is list under 3 times the average annual taxable compensation paid by Logitech to the executive in the prior five taxable years, calculated in accordance with the U.S. [ax Code.]
- For Mr. Darrell, if amounts payable under any arrangement or agreement with Logitech are payable as a result of a change of ownership or control of Logitech and exceed the amount allowed under section 280 of the Code, and would be subject to the excise tax imposed by section 4 of the Code, then, prior to the making of any Payments to Mr. Darrell, a "best-of" calculation will be made comparing the total benefit to Mr. Darrell from the Payments after payment of the excise tax, to the total benefit to Mr. Darrell if the Payments are reduced to the extent necessary to avoid being subject to the excise tax, and Mr. Darrell will be entitled to the Payments under the more favorable outcome.

## **Potential Payments Upon Involuntary Termination**

Name Name	Base Salary	Bonus	Equity	Total			
Bracken Darrell							
(if terminating between April 2013 - April 2014)	$\Box 1,125,000^{1}$	$\Box 1,125,000^{2}$	n/a	\$2,250,000			
Bracken Darrell							
(if terminating between April 2014 - April 2015)	$ \Box 750,000^{3}$	□ 750,000 <sup>4</sup>	n/a	\$1,500,000			
Gifterminating hattugen Sentember 2012 Sentember 2014)	□ <b>500 000</b> 5	T 400 0006	<b>□2 772 1007</b>	0.4.653.130			
(if terminating between September 2013 - September 2014)	🗆 500,000°	□ 400,000°	□3,//2,128′	\$4,672,128			
(if terminating between September 2014 - September 2015)	500,0008	□ <b>400,000</b> □	□ 868,578 <sup>10</sup>	\$1,768,578			
☐☐ Represents 150☐ of Mr. Darrell® fiscal year 2014 annua	l base salary in e	effect on Marc	ch 31, 2014.				
[2□ Represents 150□ of Mr. Darrell® fiscal year 2014 target	bonus in effect of	on March 31, 2	2014.				
☐ Represents 100☐ of Mr. Darrell® fiscal year 2014 annua	l base salary in o	effect on Marc	ch 31, 2014.				
☐ Represents 100☐ of Mr. Darrell stiscal year 2014 target	bonus in effect of	on March 31, 2	2014.				
5□ Represents 100□ of Mr. Pilette fiscal year 2014 annual	base salary in e	ffect on Marc	h 31, 2014.				
[6□ Represents 100□ of Mr. Pilette fiscal year 2014 annual	base salary in e	ffect on Marc	h 31, 2014.				
Represents value of 33 vesting of Mr. Pilette's initial restricted stock unit grant for 175,000 shares as of September 15, 2014 this grant was completely vested and 100 of Mr. Pilette's restricted stock unit grant for 15,000 shares as of September 15, 2014, 116,666 shares from this grant remain unvested using Logitech's stock price in effect on March 31, 2014.							
8□ Represents 100□ of Mr. Pilette s fiscal year 2014 annual	base salary in e	ffect on March	h 31, 2014.				
Represents 100 of Mr. Pilette fiscal year 2014 annual	base salary in e	ffect on Marc	h 31, 2014.				
☐0☐ Represents value of 33☐ vesting of Mr. Pilettes initial September 15, 2014 this grant was completely vested ☐usin							

## COMPENSATION OF DIRECTORS

For fiscal year 2014, the compensation of the members of the Board of Directors that are not Logitech employees, or non-employee directors, was established by the Committee for Board Compensation, which at the time consisted of  $\Box$ uerrino De Luca, our Chairman. For fiscal year 2015, the Committee for Board Compensation has been terminated, and the compensation of non-employee directors will be determined by the Compensation Committee, consisting entirely of independent directors, and recommended to the full Board for approval.

□he general policy is that compensation for non-employee directors should be a mix of cash and equity-based compensation. For fiscal year 2014, to assist the committee in its annual review of director compensation, Logitech s compensation department provided director pay practices and compensation data compiled from the annual reports and proxy statements of companies within the □ASDA□ 100 and technology companies generally considered comparable to Logitech.

For fiscal year 2014, cash compensation of non-employee directors consists solely of annual retainers based on Board and committee service and payment for travel days in connection with Board meetings.  $\square$ on-employee directors also receive an annual RSU grant based on a fixed market value.  $\square$ hese grants vest on the one-year anniversary of Board service. For fiscal year 2014, the annual RSU grant value was ad $\square$ sted from CHF 120,000  $\square$ 135,6 $\square$ 2 $\square$ to CHF 135,000  $\square$ 152,654 $\square$ to reflect increases in the market for board compensation.



Directors who are Logitech employees do not receive any compensation for their service on the Board of Directors. 

On-employee director compensation currently consists of the following elements

	Total (CHF)	Total (\$) <sup>(1)</sup>
Annual cash retainer	60,000	67,846
An additional annual cash retainer for the lead independent director	20,000	22,615
Annual retainer for the Audit Committee chair	40,000	45,231
Annual retainer for the Compensation Committee chair	30,000	33,□23
Annual retainer for non-chair Audit Committee members	15,000	16,□62
Annual retainer for non-chair Compensation Committee members	10,000	11,308
Annual retainer for Dominating Committee members	3,000	3,3 □ 2
Annual RSU grant	135,000	152,654
Compensation for the number of travel days spent traveling to attend Board and		
committee meetings, per day rate	2,500	2,827
Reimbursement of reasonable expenses for non-local travel \( \text{business class} \(  \).		

<sup>□□</sup> CHF amount was converted using the exchange rate of 1 Swiss Franc to 1.13 U.S. Dollar as of March 31, 2014.

Except for fees earned between Logitech 2013 Annual eneral Meeting and 2014 Annual eneral Meeting, non-employee Board members may elect to receive their Board fees in shares, net of withholdings. Any such shares are to be issued under the 2006 Stock Incentive Plan.

□he following table summarizes the total compensation earned or paid by Logitech during fiscal year 2014 to continuing members of the Board of Directors who were not executive officers as of March 31, 2014. Because the table is based on Logitech fiscal year, and annual service for purposes of Board compensation is measured between the dates of Logitech Annual □eneral Meeting, usually held in September each year, the amounts in the table do not necessarily align with the description of Board compensation above.

Information regarding compensation paid to and the option and stock awards held by  $\Box$ uerrino De Luca and Bracken Darrell, the members of the Board of Directors that are Logitech executive officers as of fiscal year-end 2014, are presented in the Summary Compensation  $\Box$ able and the Outstanding Equity Awards at Fiscal Year-End  $\Box$ able, respectively.

#### Non-Employee Director Summary Compensation for Fiscal Year 2014

Name	Fees Earned In Cash (\$) <sup>(1)</sup>	Stock Awards (\$) <sup>(2)</sup>	Total (\$)
Daniel Borel	73,535	14□,224	222,75□
Matthew Bousquette	154,611	147,016	301,627
Erh-Hsun Chang <sup>3</sup>	41,010		41,010
Kee-Lock Chua	117,□38	147,016	264,□54
Sally Davis	117,467	14□,224	266,6□1
Didier Hirsch	118,315	147,016	265,331
□eil Hunt	□ <b>6,161</b>	147,016	243,177
Monika Ribar	108,888	14□,224	258,112

<sup>☐☐</sup> CHF amount was converted using the exchange rate of 1 Swiss Franc to 1.13 U.S. Dollar as of March 31. 2014.

Amounts shown do not reflect compensation actually received by the director. Instead, the amount shown is the aggregate grant date fair value of stock-related awards in fiscal year 2014 computed in accordance with ASC opic 718 -- Compensation -- Stock Compensation, disregarding forfeiture assumptions. The market value used to calculate the aggregate value on March 31, 2014 was 14.8

<sup>[3]</sup> Mr. Chang did not stand for re-election as a director at the Annual Deneral Meeting in September 2013.

The following table presents additional information with respect to the equity awards held as of March 31, 2014 by members of the Board of Directors who were not executive officers as of fiscal year-end.

In 2010, Logitech began granting RSUs instead of stock options to continuing non-employee directors. The RSUs granted since fiscal year 2010 fully vest on approximately the one-year anniversary date of the grant.

Market value for stock options is calculated by taking the difference between the closing price of Logitech shares on the □asdaq □lobal Select Market on the last trading day of the fiscal year □14.8 □ on March 31, 2014 □ and the option exercise price, and multiplying it by the number of outstanding options. Market value for RSUs is determined by multiplying the number of shares by the closing price of Logitech shares on the □asdaq □lobal Select Market on the last trading day of the fiscal year.

Certain of the options as granted have exercise prices denominated in Swiss Francs. 

The U.S. Dollar exercise price in the table below for such options is based on a Swiss Franc to U.S. Dollar exchange rate on March 31, 2014 of 1 to 1.13.

#### Outstanding Equity Awards for Non-Employee Directors at Fiscal 2014 Year-End

		Option Awards			Stock Awards		
		Number of Securities	Number of Securities			Number of Shares or	
	Grant Date	Underlying Unexercised Options	Underlying Unexercised Options	Option Exercise Price /	Market Value of Unexercised	Units of Stock That Have Not	Market Value of Shares or Units o Stock That Have
Name	(MM/DD/YY)	Exercisable (#)	Unexercisable (#) <sup>(1)</sup>	Share (\$)	Options (\$)	Vested (#)(2)	Not Vested (\$)
Daniel Borel	0 🗆 05/13					18,400	273,□76
	Total	_	-			18,400	273,976
Matthew Bousquette	06/16/05	60,000		15.41			
	0 □ 1 0 / 0 8	15,000		23.2□			
	0 🗆 05/13				3	18,400	273, □ 76
	Total	75,000				18,400	273,976
Kee-Lock Chua	06/16/06	15,000		1□.43		3	
	0 🗆 05/13					18,400	273, □ 76
	Total	15,000				18,400	273,976
Sally Davis	06/20/07	30,000		38. $\Box 2^3$			
	0 🗆 05/13					18,400	273, □76
	Total	30,000				18,400	273,976
Didier Hirsch	0 🗆 05/12					18,132 5	26□,□85
	0□06/13					18,400	273, □ 76
	Total			_	_	36,532	543,961
□eil Hunt	0 🗆 05/13					18,400	273,□76
	Total	_	_			18,400	273,976
Monika Ribar	06/24/04	80,000		16.58 4			
	06/20/07	15,000	G	38. □ 2³.			
	0 🗆 05/13					18,400	273,□76
	Total	95,000	***************************************			18,400	273,976

Unless otherwise indicated, the shares subject to these options vest and become exercisable at a rate of 33 per year over three years from the grant date, on each yearly anniversary of the grant date.



Unless otherwise indicated, the shares subject to these stock awards vest in full on August 31 approximately one year following the grant date.

<sup>[3]</sup> The exercise price of the option as granted is 34.45 Swiss Francs per share.

4	he exercise	price of the o	ption as granted	as split-adusted is	14.68 Swiss	Francs per share.

## **EQUITY COMPENSATION PLAN INFORMATION**

□he following table summarizes the shares that may be issued upon the exercise of options, fincluding PSOs and PPOs♀RSUs, PSUs, and other rights under our employee equity compensation plans as of March 31, 2014. □hese plans include the 1□16 Employee Share Purchase Plan □U.S.□and 2006 Employee Share Purchase Plan □LOS.□together, the "ESPPs"♀2006 Stock Incentive Plan and 2012 Stock Inducement Equity Plan. □he table also includes shares that may be issued upon the exercise of outstanding options under the 1□16 Stock Plan Ithis plan terminated in 2006□

Plan Category	(a) Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights (#)	(b) Weighted Average Exercise Price of Outstanding Options, Warrants and Rights <sup>(1)</sup>	(c ) Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in Column(a)) (#)
Equity Compensation Plans Approved by Security Holders	14,130,206 <sup>2</sup>	□17	17,403,075
Equity Compensation Plans  ☐ot Approved by Security Holders  ☐otal	$\frac{1,775,000^{3}}{15,\Box 05,206}$	<u>14</u> <u>□17</u>	17,403,075

## 2012 Stock Inducement Equity Plan

Under the 2012 Stock Inducement Equity Plan, stock options and RSUs may be granted to eligible employees to serve as inducement material to enter into employment with the Company. Awards under the 2012 Stock Inducement Equity Plan may be conditioned on continued employment, the passage of time or the satisfaction of performance vesting criteria, based on individual written employment offer letters. 

The 2012 Stock Inducement Equity Plan has an expiration date of March 31, 2022. As of March 31, 2014, an aggregate of 1,800,000 shares was reserved for issuance under the 2012 Stock Inducement Equity Plan. As of March 31, 2014, no shares were available for issuance under this plan.

#### 2006 Stock Incentive Plan

□he Logitech International S.A. 2006 Stock Incentive Plan provides for the grant to eligible employees and non-employee members of the Board of Directors of stock options, stock appreciation rights, restricted stock, and restricted stock units. As of March 31, 2014, Logitech has granted stock options ⊡ncluding PSOs□RSUs, and PSUs under the 2006 Stock Incentive Plan and has made no grants of restricted shares or stock appreciation rights. Stock options granted under the 2006 Stock Incentive Plan generally will have terms not exceeding ten years and will be issued at exercise prices not less than the fair market value on the date of grant. Awards under the 2006 Stock Incentive Plan may be conditioned on continued employment, the passage of time, or the satisfaction of performance vesting criteria. As of March 31, 2014, an aggregate of 24.8 million shares is reserved for issuance under the 2006 Stock Incentive Plan. As of March 31, 2014, a total of □,136,375 shares were available for issuance under this plan.

Represents a stock award of 27,200 shares, granted to Mr. Hirsch as a new director in 2012, which vests at a rate of 33 per year over 3 years from the grant date, on each yearly anniversary of the grant date.

Includes options and rights to acquire shares outstanding under our 1 ☐ 6 Employee Share Purchase Plan ☐ U.S.☐ 2006 Employee Share Purchase Plan ☐ on-U.S.☐ 2006 Stock Incentive Plan and 1 ☐ 6 Stock Plan ☐ which plan terminated in 2006 ☐

<sup>□</sup> Includes options and rights to acquire shares outstanding under our 2012 Stock Inducement Equity Plan adopted under the □asdaq rules.

#### 1996 Stock Plan

Under the  $1 \square 6$  Stock Plan, Logitech granted options for shares. Options issued under the  $1 \square 6$  Stock Plan generally vest over four years and remain outstanding for periods not to exceed ten years. Options were granted at exercise prices of at least  $100 \square$  of the fair market value of the shares on the date of grant. Logitech made no grants of restricted shares, stock appreciation rights, or stock units under the  $1 \square 6$  Stock Plan.  $\square 6$  of urther awards will be granted under the  $1 \square 6$  Stock Plan.

Each option issued under the  $1 \Box 6$  Stock Plan entitles the holder to purchase one share of Logitech International S.A. at the exercise price.

#### Employee Share Purchase Plans

Logitech maintains two employee share purchase plans, one for employees in the United States and one for employees outside the United States.  $\Box$ he plan for employees outside the United States is named the 2006 Employee Share Purchase Plan  $\Box$ on-U.S. $\Box$  or 2006 ESPP, and was approved by the Board of Directors in  $\Box$ ne 2006.  $\Box$ he plan for employees in the United States is named the  $1\Box$ 6 Employee Share Purchase Plan  $\Box$ U.S. $\Box$  or  $1\Box$ 6 ESPP.  $\Box$ he  $1\Box$ 6 ESPP was the worldwide plan until the adoption of the 2006 ESPP in  $\Box$ ne 2006. Under both plans, eligible employees may purchase shares with up to  $10\Box$  of their earnings at the lower of  $85\Box$  of the fair market value at the beginning or the end of each six-month offering period. Purchases under the plans are limited to a fair value of  $\Box$ 5,000 in any one year, calculated in accordance with U.S. tax laws. During each offering period, payroll deductions of employee participants are accumulated under the share purchase plan. Sub $\Box$ 6 to continued participation in these plans, purchase agreements are automatically executed at the end of each offering period. A total of  $2\Box$ million shares have been reserved for issuance under both the  $1\Box$ 6 and 2006 ESPPs. As of March 31, 2014, a total of 8,266,700 shares were available for issuance under these plans.

## APPENDIX A

# Proposed Changes to the Articles of Incorporation of Logitech International S.A.

The table below shows the changes to the Articles of Incorporation of Logitech International S.A. proposed under agenda proposal 4 above.

□he changes marked below are changes to the unofficial English version of the Company Articles of Incorporation. □hese changes are presented for information purpose only, and do not have any official character. Only the changes proposed to the official French version of the Articles of Incorporation are binding in law.

Current text	Proposed Text	Explanation
Articles 1 to 5	Unchanged□	
Article 6		
□he Company shall maintain a share register which lists the names of the owners and beneficiaries of the shares as well as their domiciles.	Unchanged□	
Only those persons entered in the share register as owners shall be deemed to be shareholders of the Company.	Unchanged□	
The transfer of share ownership shall require delivery of the properly endorsed share certificate to the purchaser.	The transfer of share ownership of certificated shares shall require delivery of the properly endorsed share certificate to the purchaser.	Clarification to reflect the share transfer regime currently applicable under Swiss corporation law.
	The transfer of ownership of shares held as book entry securities shall be carried out according to the provisions of the Swiss Book Entry Securities Act.	
Registered shares not incorporated into a certificate as well as the respective rights associated therewith which are not incorporated into any certificate may be transferred only by assignment. Such assignment shall be valid only if the Company has been notified thereof.	Registered shares not incorporated into a certificate and that are not held as book entry securities as well as the respective rights associated therewith which are not incorporated into any certificate may be transferred only by assignment. Such assignment shall be valid only if the Company has been notified thereof.	
When a shareholder appoints a bank as his agent to manage registered shares not incorporated into a certificate, such shares and the respective rights attached thereto likewise not incorporated into any certificate may be transferred only with the consent of said bank. Share pledging shall be possible only for the benefit of that bank it is not necessary that the Company be notified.	[Repealed □	

Current text	Proposed Text	Explanation
Article 7	Unchanged□	
Article 8		
□he general meeting of shareholders shall be the supreme authority of the Company. It holds the inalienable rights provided for under Art. 6□8 of the CO.	□he general meeting of shareholders shall be the supreme authority of the Company. It holds the inalienable rights provided for under Art. 6□8 of the CO by law.	Clarification to reflect the fact that the inalienable rights are not provided for only under Art. 6 \(\text{L8}\) of the CO.
The general meeting of shareholders shall convene at the place designated by the Board of Directors.	Unchanged□	
One or more shareholders who represent together at least ten percent of the share capital may demand that a general meeting of the shareholders be called. One or more shareholders, who represent together shares representing at least the lesser of ficone depercent of the share capital or fican aggregate nominal value of CHF 1,000,000 one million Swiss Francs, may demand that an item be included on the agenda for a shareholders meeting. A shareholder demand to call a meeting and to include an item on the agenda shall be made in writing and shall describe the matters to be considered and any proposals to be made to the shareholders. Such written request shall be received by the Board of Directors at least sixty [60] days before the date proposed for the general meeting of shareholders.	<b>Unchanged</b> □	
Articles □to 10	Unchanged□	
Article 11		
Any shareholder may appoint a representative who need not be a shareholder, provided that person holds a written proxy. Members of the Board of Directors who are present shall decide whether to accept or refuse such proxies.	Ūnchanged□	

Current text	Proposed Text	Explanation
	Statutory provisions relating to the representations of shareholders by the independent proxy are reserved.	Under the Ordinance Against Excessive Compensation by Listed Companies "ECLCO" commonly referred to as the "Minder Ordinance", which entered into effect on canuary 1, 2014, only the independent proxy appointed by shareholders can act in a capacity as an institutional representative of shareholders at general meeting. The Company is no longer allowed to represent shareholders at a general meeting of shareholders.
Article 12	Unchanged⊟	
Article 13		
In the absence of any provision to the contrary in the law or these Articles of Incorporation, the general meeting of shareholders shall make resolutions and proceed to elections by an absolute malority of the votes cast. In the event of a tie vote, the vote of the chairman shall decide.	Unchanged□	
As a general rule, voting and elections shall be conducted by a show of hands however, a secret ballot shall be used when the chairman so orders or when 25 shareholders present at the meeting shall so request.	As a general rule, voting and elections shall be conducted by a show of hands however, a secret ballot shall be used when the chairman Chairman of the General Meeting so orders or when 25 shareholders present at the meeting shall so request. An electronic vote shall be deemed a secret ballot.	Clarification to reflect the generalization of electronic voting at general meetings.

Current text	Proposed Text	Explanation
B. BOARD OF DIRECTORS		•
Article 14		
□he Board of Directors of the Company shall be composed of at least three members appointed by the general meeting of shareholders for a term of one year and who shall be indefinitely re-eligible.	he Board of Directors of the Company shall be composed of at least three members appointed elected individually by the general meeting of shareholders eneral Meeting. for a term of one year office expiring after completion of the subsequent Annual General Meeting and who shall be indefinitely re-eligible.	Under the ECLCO, the members of the Board must be elected annually and individually.  The term of office mandatorily ends at the closing of the subsequent Annual Teneral Meeting.
	The Chairman of the Board of Directors shall also be appointed by the General Meeting for a term of office expiring after completion of the subsequent Annual General Meeting and who shall be indefinitely re- eligible.	ECLCO requires that the Chairman of the Board be elected by shareholders. □he term of office mandatorily ends at the closing of the subsequent Annual □eneral Meeting.
The Board of Directors shall organize itself. It shall be called to a meeting by the chairman as often as business requires.	Unless provided otherwise in the law or these Articles of Incorporation, the Board of Directors shall organize itself. It shall be called to a meeting by the chairman as often as business requires entitled to elect one or more vice-chairmen, who shall assume the responsibilities of the Chairman of the Board of Directors if the latter is incapacitated.	Swiss law provides that, absent provisions to the contrary in the Articles of Incorporation, if the Chairman is incapacitated during his or her term of office, the Board appoints a substitute for the period until the following Annual □eneral Meeting.
Article 15	Unchanged□	
Article 16		
□he Board of Directors shall have the non-transferable and inalienable powers provided for under Art. 716a of the CO.	Unchanged⊡	
It may make decisions on any matters which have not been reserved to the general meeting of shareholders.	It may make decisions on any matters which have not been reserved to the general meeting of shareholders another corporate body of the Company pursuant to the law or these Articles of Incorporation.	Clarification to reflect the fact that the Articles of Incorporation now grant specific powers to the Compensation Committee.

Current text	Proposed Text	Explanation
Article 17		
□he Board of Directors may, in compliance with the organizational regulations, entrust the management and the representation of the Company to one or more of its members delegates or to third parties managers who need not be shareholders.	The Board of Directors may, in compliance with the organizational regulations, entrust the management and the representation of the Company to one or more of its members **delegates**Dor to third parties **managers**Dother natural persons** who need not be shareholders (the **Management Team**).	ECLCO prohibits the Board to delegate powers to a body corporate.
	Article 17 bis	
□ corresponding provision □	No member of the Board of Directors shall assume more than ten (10) mandates in supreme management or supervisory bodies of legal entities outside the Logitech group, of which no more than four (4) may be in listed companies. In addition, Members of the Board of Directors may assume up to ten (10) non-remunerated mandates in the governing bodies of charitable or similar organizations. The Chairman of the Board of Directors must be informed of such mandates.  The limits contemplated in the preceding paragraph does not apply to mandates:  a) for companies controlled by the Company or that control the Company; b) that a member of the Board of Directors assumes at the request of the Company or of a company controlled by it; and c) for companies that are not required to be registered in the commercial registry in Switzerland or in an equivalent registry outside of Switzerland.	ECLCO requires that the Articles of Association specify the maximum number of mandates that members of the Board of Directors can assume outside the group formed by the company and its subsidiaries.
	Mandates for legal entities under common control or at the request of such legal entities are counted as one single mandate for the purpose of this Article 17 bis.	



Current text	Proposed Text	Explanation
Article 18	Unchanged□	
⊞ew Section□	C. MANAGEMENT TEAM	
	Article 18 bis	
<b>□</b> o corresponding provision □	The Company or companies controlled by it may enter into agreements relating to the compensation of the members of the Management Team (the "employment agreements"). Fixed-term employment agreements shall run for a maximum period of one year. Employment agreements entered into for an indefinite period of time shall be subject to a maximum notice period of one year.	ECLCO requires that the Articles of Incorporation of the Company specify the maximum duration and notice period for agreements that define the remuneration of the members of the Board of Directors and Management □eam, which cannot exceed one year in each case.
	Employment agreements entered into with members of the Management Team may contemplate a prohibition of competition after termination of the relevant employment agreement. The total consideration for a prohibition of competition that applies after termination of an employment agreement and expiration of the applicable notice period, if any, shall not exceed, with respect to the entire period during which the prohibition of competition applies, the total annual compensation of the relevant member of the Management Team.	

Current text	Proposed Text	Explanation
	Article 18 ter	
□ corresponding provision □	No member of the Management Team may assume more than five (5) mandates in supreme management or supervisory bodies of legal entities outside the Logitech group, of which no more than two (2) may be in listed companies. In addition, Members of the Management Team may assume up to five (5) non-remunerated mandates in the governing bodies of charitable or similar organizations. Any such mandate shall require the approval of the Board of Directors.  This restriction does not include mandates:  a) for companies controlled by the Company or that control the Company; b) that a member of the Management Team assumes at the request of the Company or of a company controlled by it; and c) for companies that are not required to be registered in the commercial registry in Switzerland or in an equivalent registry outside of Switzerland.	ECLCO requires that the Articles of Incorporation specify the maximum number of mandates that Executive Officers can assume outside the group formed by the company and its subsidiaries.
	Mandates for legal entities under common control are counted as one single mandate for the purpose of this Article 18 ter.	
C. AUDITORS	<u>D</u> . AUDITORS	
Article 1□		
The general meeting of shareholders shall appoint one or several auditors as statutory auditors. It may appoint substitute auditors.	□Unchanged□	

Current text	Proposed Text	Explanation
The tenure of the auditors shall be one year such term shall end during the general meeting of shareholders to which the annual report must be submitted. Reappointment shall be possible.	he tenure term of office of the auditors shall be one year such term it shall end during the general meeting of shareholders to which the annual report must be submitted after completion of the subsequent Annual General Meeting. Reappointment shall be possible.	Clarification of the current regime.
	TITLE IV	
	COMPENSATION	
	Article 19 bis	
⊞o corresponding provision□	The compensation of the members of the Board of Directors who do not have delegated management responsibilities shall consist of cash payments and shares or share equivalents. The value of cash compensation and shares or share equivalents shall correspond to a fixed amount, which shall reflect the functions and responsibilities assumed. The value of shares or share equivalents shall be calculated at market value.	ECLCO requires that the principles that govern the payment of variable compensation and equity grants to members of the Board of Directors be described in the Articles of Incorporation.
	Members of the Board of Directors who have delegated management responsibilities shall be compensated in the manner contemplated in Article 19 ter below.  The Company shall reimburse the expenses incurred by the members of the Board of Directors. Expenses reimbursements are not part of the compensation.	



Current text	Proposed Text	Explanation
	Equity incentive awards shall provide,	
	in particular, a direct incentive for	
	future performances and align the	
	interest of the Management Team with	
	those of the Company's shareholders.	
	Equity incentive awards shall be	
	governed by performance metrics	
	that take into account strategic or	
	other objectives of the Company or by	
	reference to the duration of the relevant	
	employee's service to the Company or	
	companies controlled by it.	
	The Board of Directors or, to the extent	
	delegated to it, the Compensation	
	Committee, shall determine	
	performance metrics and target levels	
	applicable to performance-based cash	
	compensation and equity incentive	
	awards, as well as their achievement.	
	Compensation may be paid or granted	
	in the form of cash, shares, other	
	benefits or in kind; compensation to	
	members of the Management Team	
	may also be paid or granted in the	
	form of financial instruments or	
	similar units. The Board of Directors	
	or, to the extent delegated to it, the	
	Compensation Committee shall	
	decide upon each grant as well as the	
	applicable vesting, blocking, exercise	
	and forfeiture conditions; they may	
	provide for continuation, acceleration	
	or removal of vesting and exercise	
	conditions, for payment or grant	
	of compensation assuming target	
	achievement or for forfeiture in the	
	event of pre-determined events such as	
	termination of employment or office or	
	change of control. Compensation may	
	be paid by the Company or companies	
	controlled by it.	

Current text	Proposed Text	Explanation
	Members of the Management Team may participate in share purchase plans established by the Company or companies controlled by it, under the terms of which eligible employees may allocate a portion of their compensation to the purchase of shares of the Company at a discount to market price.  The Company shall reimburse the expenses incurred by the members of the Management Team. Expenses reimbursements are not part of the compensation.	
	Article 19 quater	
<b>□</b> O corresponding provision □	Upon proposal of the Board of Directors, the General Meeting approves the maximum aggregate amount of the compensation of:  a) the Board of Directors, for the period up to the next Annual General Meeting; and b) the Management Team, for the next business year.	ECLCO requires that the aggregate compensation paid to the members of the Board of Directors and the aggregate compensation paid to Executive Officers be sublect each year to a binding shareholder vote.  The manner in which the remuneration is approved by shareholders  The retrospectively or prospectively must be specified in the Articles of Incorporation.

Current text	Proposed Text	Explanation
•	The Board of Directors may submit to the General Meeting for approval proposals in respect of maximum aggregate amounts and/or individual compensation components for other time periods and/or propose the payment of additional amounts for special or extraordinary services of some or all of the members of the Board of Directors or of the Management Team.	
	If the General Meeting rejects a proposal submitted by the Board of Directors, the latter shall submit an alternative proposal to the same or a subsequent General Meeting.	
	The Company or companies controlled by it may grant or pay compensation subject to subsequent ratification at a General Meeting and claw-back by the Company in case of rejection by the General Meeting.	
	Article 19 quinquies	
□ corresponding provision □	If the maximum aggregate amount of compensation already approved by the General Meeting is not sufficient to also cover the compensation of one or more persons who become members of the Management Team during a compensation period for which the General Meeting has already approved the compensation of the Management Team (new hire), the Company or companies controlled by it shall be authorized to pay an additional amount with respect to the compensation period already approved. Such additional amount shall not exceed:  a) for the head of the Management	ECLCO allows companies to define in their Articles of Incorporation a "reserve amount" that can be used to compensate new hires at the Management Feams level until the compensation of the relevant person has been approved by shareholders.
	Team (CEO), one hundred and forty percent (140%) of the total annual compensation of the former CEO; and	



Current text	Proposed Text	Explanation
TITLE IV	TITLE V	
BUSINESS YEAR, ANNUAL ACCOUNTS AND ALLOCATION OF PROFITS	<b>Unchanged</b> □	
Articles 20 to 22	<b>1</b> Unchanged □	
TITLE V	<u>TITLE VI</u>	
LIQUIDATION	Ūnchanged□	
Article 23	<b>1</b> Unchanged □	
TITLE VI	TITLE VII	
PUBLIC NOTICES – COMMUNICATIONS	Unchanged□	
Article 24	Unchanged□	
TITLE VII	TITLE VIII	
CONDITIONAL CAPITAL	©nchanged □	
Articles 25 and 26	Unchanged□	
□hese articles of incorporation were approved on □ine 24th, 1 □ 3, and modified on □ine 27th, 1 □ 6, February 13th, 1 □ 8, □ine 25th, 1 □ 8, □ine 23rd and □ine 2 □ th, 2000, March 1 □ th, 2001, May 1st, 2001, □ine 1st and 28th, 2001, □ine 26th and 27th, 2002, □ine 24th, 2004, □ine 16th, 2005, □ine 16th, 2006, □ine 1 □ th, □ine 20th, 2007, September 10, 2008, September 11, 2008, September 8, 2010 and September 5, 2012.	□hese articles of incorporation were approved on □ine 24th, 1□3, and modified on □ine 27th, 1□6, February 13th, 1□8, □ine 25th, 1□8, □ine 23rd and □ine 2□th, 2000, March 1□th, 2001, □ine 1st and 28th, 2001, □ine 26th and 27th, 2002, □ine 24th, 2004, □ine 16th, 2005, □ine 16th, 2006, □ine 1□th, □ine 20th, 2007, September 10, 2008, September 11, 2008, September 8, 2010, and September 5, 2012 and December 18, 2014.	

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS





# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following Management's Discussion and Analysis of Financial Condition and Results of Operations contains forward-looking statements that involve risks and uncertainties. The Company's actual results could differ materially from those anticipated in these statements as a result of certain factors, including those set forth in our Annual Report on Form 10-K for the fiscal year ended March 31, 2014, available at www.sec.gov, under the caption "Risk Factors" and elsewhere, and below in "Quantitative and Qualitative Disclosures about Market Risk".

#### Restatement and Revision of Previously Issued Consolidated Financial Statements

As we announced on May 21, 2014, the Audit Committee, with the assistance of independent advisors, began an independent investigation of certain accounting matters related to our previously issued financial statements.

On September 3, 2014, we announced that, in connection with this investigation, the Audit Committee, on the recommendation of management, concluded that previously issued financial statements for fiscal years 2011 and 2012 and the first quarter of fiscal year 2012 could no longer be relied on due to an accounting misstatement for inventory valuation reserves for Logitech's now-discontinued Revue product. As a result, we recorded an ad instruct to increase cost of goods sold, and to increase inventory valuation reserves and the accrual for supplier liability for components related to our now discontinued Revue product by \( \mathbb{B}0.7 \) million during the fourth quarter of the fiscal year ended March 31, 2011, and recorded a decrease to cost of goods sold by 34.1 million in the quarter ended Tune 30, 2011, and an increase to cost of goods sold by [3.4 million in the remainder of fiscal year 2012. As a result, net income and net income per share for the quarter and year ended March 31, 2011 was reduced by \$\times 30.7\$ million and \$\times 0.17\$ per share, respectively, with net income and net income per share in the quarter ended Tune 30, 2011 increasing by \( \text{34.1 million} \) and \( \text{0.1} \text{ per share, respectively, and net income and net income per share} \) in the remainder of fiscal year 2012 decreasing by \$\subseteq\$3.4 million and \$\subseteq\$0.02 per share, respectively. In confunction with recording of the adustments related to this restatement, we recorded other immaterial corrections to the consolidated financial statements or financial information included in this Form 10-K for the fiscal years ended March 31, 2013, 2012, 2011 and 2010. For further discussion of the Audit Committee investigation, see □ote 2, Restatement and Revision of Previously Issued Financial Statements, to the Consolidated Financial Statements included in Part II□ Item 8, Financial Statements and Supplementary Data.

□he Audit Committee has completed its independent investigation and found that, in connection with its quarterly close processes, up until □ne 2013, the finance organization would compile lists of financial items, which included significant accounting entries recorded during the quarter, late accounting entries, disclosure items and certain other items with potential accounting implications. □he lists used to track these financial items appear to have been primarily shared within certain parts of the finance organization and were not shared with our independent registered public accounting firm. □ypically, there were between approximately thirty to fifty items per quarter on these lists and there were multiple versions of these lists per quarter, as items were added, removed and changed. Some of the items on the list were discussed with our independent registered public accounting firm while others were not.

As part of the independent investigation, it was determined that nine historical items from these lists during a five year period should have been recorded in an earlier period or a different amount should have been recorded. The largest item relates to the now-discontinued Revue product and is the cause for the restatement. Two items the warranty accrual and the amortization of certain intangible assets were on the lists in prior periods and were not addressed in a timely manner before we corrected them in our revised Form 10-K/A filed on August 7, 2013. Certain former finance employees signed the May 30, 2013 management representation letter to our independent registered public accounting firm without disclosing these issues and, as a result, the management representation letter was inaccurate on this point. Six items are not material individually or in aggregate to any of the annual or interim periods reported but are nevertheless being corrected in these restated consolidated financial statements.



□here are two elements to the restatement related to the Revue product □1 □a lower of cost or market □LCM" □ charge based on the net realizable value of finished goods and work in process on-hand inventory and noncancelable orders for such inventory, and 2 an excess and obsolescence charge for non-cancelable orders for inventory components. The Audit Committee found that certain former members of the finance organization had information that was not considered, that showed a future loss that was estimable and probable before the filing of the Form 10-K on May 27, 2011 and that such loss was not recorded in our fiscal year 2011 financial statements. Certain former members of the finance organization erroneously accounted for the LCM charge in fiscal year 2011 based on the current price or on price reductions instead of considering available contemporaneous evidence of anticipated future price reductions and losses which were estimable and probable at the time. In addition, the Audit Committee found that a management representation letter dated May 27, 2011 to our independent registered public accounting firm incorrectly stated that probable future pricing addistments were considered in the LCM calculation. With respect to the Revue components, certain former members of the finance organization did not consider all available information and therefore did not record a charge in the fourth quarter of fiscal year 2011 for non-cancelable orders related to components considered excess and obsolete. □he analysis erroneously assumed the components would be manufactured into finished goods, though there was information available that showed that the components would not be manufactured into finished goods. This information was not reflected in our accounting or provided to our independent registered public accounting firm. The Audit Committee found that there was not an adequate basis for the historical accounting treatment of the components in the fourth quarter of fiscal year 2011.

# **Overview of Our Company**

Logitech is a world leader in products that connect people to the digital experiences they care about. Spanning multiple computing, communication and entertainment platforms, we develop and market innovative hardware and software products that enable or enhance digital navigation, music and video entertainment, gaming, social networking and audio and video communication over the Internet. We have two reporting segments—peripherals and video conferencing.

Our peripherals segment encompasses the design, manufacturing and marketing of peripherals for PCs, tablets and other digital platforms. Our products for home and business PCs include mice, trackballs, keyboards, interactive gaming controllers, multimedia speakers, headsets and webcams. Our tablet accessory products include keyboards, keyboard cases and covers, and smart phone accessories. Our Internet communications products include webcams, conference cams and headsets. Our digital music products include wireless speakers, earphones, and custom in-ear monitors. Our gaming products include mice, keyboards, headsets and gaming controllers. For home entertainment and home control systems, we offer the Harmony line of advanced remote controls. Since fiscal year 2013, we have been exiting other non-strategic products, such as speaker docks and headphones, and continue to evaluate non-strategic products as part of our ongoing efforts to strengthen our overall portfolio.

Within our peripherals segment, we classify our retail product categories as growth, profit maximization, and non-strategic. Our growth product categories are PC aming, belt Other Accessories, and Mobile Speakers. Our profit maximization categories are Pointing Devices, PC Keyboards Desktops, Audio-PC Wearables, dideo, and Remotes.

Our brand, portfolio management, product development and engineering teams in our peripherals segment are responsible for product strategy, technological innovation, product design and development and to bring our products to market.

Our global marketing organization is responsible for developing and building the Logitech brand, consumer insights, public relations, social media and digital marketing. Our regional retail sales and marketing activities are organized into three geographic areas Americas Torth and South America, EMEA Europe, Middle East and Africa and Asia Pacific including, among other countries, China, among and Australia.

We sell our peripherals products to a network of retailers, including direct sales to retailers and indirect sales through distributors. Our worldwide retail network includes wholesale distributors, consumer electronics retailers, mass merchandisers, specialty electronics, computers and telecommunications stores, value-added resellers and online merchants. Sales of our retail peripherals were  $88\Box$ ,  $87\Box$  and  $86\Box$  of our net sales for fiscal years 2014, 2013 and 2012, respectively.  $\Box$ he large ma $\Box$ ority of our revenues have historically been derived from sales of our peripherals products for use by consumers. Our OEM customers include several of the world $\Box$ 0 largest PC manufacturers. Sales to OEM customers were  $6\Box$ ,  $7\Box$  and  $8\Box$ 0 of our net sales for fiscal years 2014, 2013 and 2012, respectively.

Our video conferencing segment encompasses the design, manufacturing and marketing of Lifesize branded video conferencing products, infrastructure and services for the enterprise, public sector and other small to medium business markets.  $\Box$ ideo conferencing products include scalable high-definition, or HD, video communication endpoints, HD video conferencing systems with integrated monitors, video bridges, cloud-based video conferencing solution and other infrastructure software and hardware to support large-scale video deployments and services to support these products.  $\Box$ he video conferencing segment maintains a separate marketing and sales organization, which sells Lifesize products and services worldwide.  $\Box$ ideo conferencing product development and product management organizations are separate, but coordinated with our peripherals business, particularly our Consumer Computing Platform group. We sell our video conferencing products and services to distributors, value-added resellers, OEMs and, occasionally, direct enterprise customers.  $\Box$ et sales of video conferencing products were  $6\Box$ ,  $7\Box$  and  $6\Box$  of our net sales in the fiscal year 2014, 2013 and 2012, respectively. During fiscal year 2013, we recorded goodwill impairment charges of  $\Box$ 214.5 million related to our video conferencing reporting segment.

We seek to fulfill the increasing demand for interfaces between people and the expanding digital world across multiple platforms and user environments. 

The interface evolves as platforms, user models and our target markets evolve. As access to digital information has expanded, we have extended our focus to mobile devices, the digital home, and the enterprise as access points to the Internet and the digital world. All of these platforms require interfaces that are customized according to how the devices are used. We believe that continued investment in product research and development is critical to creating the innovation required to strengthen our competitive advantage and to drive future sales growth. We are committed to identifying and meeting current and future consumer trends with new and improved product technologies, partnering with others where our strengths are complementary, as well as leveraging the value of the Logitech and Lifesize brands from a competitive, channel partner and consumer experience perspective.

We believe that innovation, design and product quality are important to gaining market acceptance and maintaining market leadership.

We have been expanding the categories of products we sell and entering new markets, such as the markets for mobile device accessories. As we do so, we are confronting new competitors, many of which have more experience in the categories or markets and have greater marketing resources and brand name recognition than we have. In addition, because of the continuing convergence of the markets for computing devices and consumer electronics, we expect greater competition in the future from well-established consumer electronics companies in our new categories as well as future ones we might enter. Many of these companies have greater financial, technical, sales, marketing and other resources than we have.

The peripherals and video conferencing industries are intensely competitive. The peripherals industry is characterized by platform evolution, short product life cycles, continual performance enhancements, rapid adoption of technological and product advancements by competitors in our retail markets and price sensitivity in the OEM market. We experience aggressive price competition and other promotional activities from our primary competitors and from less-established brands, including brands owned by some retail customers known as house brands, in response to declining consumer demand in both mature retail and OEM markets. We may also encounter more competition if any of our competitors in one or more categories decide to enter other categories in which we currently operate.



From time to time, we may seek to partner with, or acquire when appropriate, companies that have products, personnel, and technologies that complement our strategic direction. We continually review our product offerings and our strategic direction in light of our profitability targets, competitive conditions, changing consumer trends and the evolving nature of the interface between the consumer and the digital world.

#### **Summary of Financial Results**

Our total net sales for fiscal year 2014 increased 1 in comparison to fiscal year 2013. Increases in our retail sales were partially offset by decreases in video conferencing sales.

Retail sales during fiscal year 2014 increased  $2\square$  and units sold decreased  $3\square$ , compared to fiscal year 2013. Retail sales increased  $\square$  in Americas and  $2\square$  in Asia Pacific, partially offset by a decrease of  $4\square$  in EMEA. If foreign currency exchange rates had been the same in fiscal year 2014 and 2013, the percentage changes in our constant dollar retail sales would have been an increase of  $1\square$  for total retail sales, an increase of  $\square$  in Americas, an increase of  $\square$  in the Asia Pacific, and a decrease of  $7\square$  in the EMEA regions.

OEM sales during fiscal year 2014 remained flat, compared to fiscal year 2013, with OEM sales of  $\Box$ 41.7 million during fiscal year 2014. OEM units sold remained flat during fiscal year 2014, compared to fiscal year 2013.

Sales of Lifesize video conferencing products, which were  $6\Box$  of total net sales during fiscal year 2014, decreased  $12\Box$  during fiscal year 2014, compared to fiscal year 2013, due to a combination of a changing industry landscape caused by a shift to less expensive, cloud-based video conferencing solutions and, an evolving Lifesize product line. During the second quarter of fiscal year 2014, we implemented a comprehensive restructuring at Lifesize as part of our efforts to reposition the business and achieve profitability by the end of fiscal year 2014.  $\Box$  his restructuring included reduction in staffing as well as an exit from non-strategic product lines.  $\Box$  his restructuring resulted in a return to profitability in the third quarter of fiscal year 2014 before charges for amortization of intangible assets, share based compensation, and restructuring. During fiscal year 2013, we recorded goodwill impairment charges of  $\Box$ 214.5 million related to our video conferencing reporting segment.

Our gross margin for fiscal year 2014 increased to 34.2 $\square$ , compared to 33.8 $\square$  for fiscal year 2013.  $\square$ he increase in gross margin primarily resulted from cost improvements in some of our PC-related categories and from actions we took during fiscal year 2013 to streamline our product portfolio.

Operating expenses for fiscal year 2014 were  $30.6 \square$  of net sales, compared to  $45.8 \square$  for fiscal year 2013.  $\square$ he decrease in total operating expenses as a percentage of net sales was primarily due to a  $\square$ 216.7 million impairment charge of goodwill and other assets during fiscal year 2013 and decreases of  $\square$ 2  $\square$ 2 million in restructuring charges and  $\square$ 52.1 million in marketing and selling expenses due to headcount reductions as a result of restructuring and lower sales and marketing investment in primarily music products.

□et income for fiscal year 2014 was □74.3 million, compared to a net loss of □227.5 million for fiscal year 2013. □his improvement primarily resulted from a □216.7 million impairment charge of goodwill and other assets related to our Lifesize business during fiscal year 2013 and decreases of □2□□million in restructuring charges and □52.1million in marketing and selling expenses, partially offset by a shift from a □25.8 million benefit from income taxes for fiscal year 2013 to a □3.3 million provision for income taxes for fiscal year 2014.

#### **Trends in Our Business**

Our sales of PC peripherals for use by consumers in Americas and Europe have historically made up the large matority of our revenues. In the last several years, the PC market has changed dramatically and there continues to be significant weakness in the global market for new PCs. This weakness had a negative impact on our net sales in all of our PC-related categories. We believe that this weakness reflects the growing popularity of tablets and smartphones as mobile computing devices.

We believe our future growth will be determined by our ability to rapidly create innovative products across multiple digital platforms, especially for PC  $\Box$ aming and accessories for mobility-related products, including tablets, smartphones,  $\Box$ aming and other mobile devices and for digital music, including wireless speakers, to limit and offset the decline in our PC peripherals. We pursue growth opportunities in emerging markets, mobility-related products, products for digital music and enterprise markets.  $\Box$ he following discussion represents key trends specific to each of our two operating segments, peripherals and video conferencing.

# Trends Specific to our Peripherals Segment

PC Peripherals: Although the installed base of PC users is large, consumer demand for new PCs has declined in recent years, and we believe it will continue to decline in future years. As a consequence, consumer demand for PC peripherals is slowing, or in some cases declining. As the quality of PC-embedded webcams improves along with the increasing popularity of tablets and smartphones with embedded webcams, we expect future sales of our PC-connected webcams will continue to be weak  $\Box$ r continue to decline on a year over year basis  $\Box$  he PC  $\Box$  aming platform continues to show strong growth as online gaming and multi-platform experiences gain greater popularity and gaming content becomes increasingly more demanding. We believe Logitech is well positioned to benefit from the PC  $\Box$  aming market growth.

Enterprise Market. We are continuing our efforts to create and sell products and services to enterprises. For example, we have introduced the Logitech ConferenceCam CC3000e video conference solution designed for small to medium conference rooms. 

— rowing our enterprise peripherals business will continue to require investment in selected business-specific products, targeted product marketing, and sales channel development.

Tablets and Other Accessories. 

The increasing popularity of smaller, mobile computing devices, such as tablets with touch interfaces, have created new markets and usage models for peripherals and accessories. During fiscal year 2014, we continued to expand and leverage our success in this category through the introductions of keyboard folios for the iPad and iPad mini, and keyboard covers and folios for the iPad Air. During this time, we also introduced keyboard folios for the Samsung 

alaxy tablet as well as the Wired Keyboard for the iPad, designed primarily for use in the classroom.

Mobile Speakers. We believe that digital music, the seamless consumption of digital audio content on mobile devices, presents a growth opportunity for us. Many consumers listen to music as a popular entertainment activity, fueled by the growth in smart phones, tablets, music services and Internet radio. We believe we have a solid foundation of audio speaker solutions to satisfy consumers needs for music consumption, in the digital music speaker space. We continue to invest in the UE brand and introduce innovative new products in this category such as UE BOOM, a wireless speaker with 360-degree stereo sound.

OEM Business. Sales of our OEM mice and keyboards have historically made up the bulk of our OEM sales. In recent years, there has been a dramatic shift away from desktop PCs and there continues to be significant weakness in the global market for PCs, which has adversely affected our sales of OEM mice and keyboards, all of which are sold with name-brand desktop PCs. We expect this trend to continue and for OEM sales to comprise a smaller percentage of our total sales in the future.

Trends in Non-Strategic Peripherals Product Categories. Some of our other peripherals product categories are experiencing significant market challenges. During the quarter ended December 31, 2012, we identified a number of product categories that no longer fit with our strategic direction at that time. We will continue to evaluate our product offerings and will exit those which no longer support our strategic direction.



# Trends Specific to our Video Conferencing Segment

□he trend among businesses and institutions to use video conferencing offers a long-term growth opportunity for us. However, the overall video conferencing industry has experienced a slowdown in recent quarters. In addition, there has been an increase in the competitive environment. □his situation resulted in a □214.5 million goodwill impairment charge in fiscal year 2013. During the quarters ended March 31, 2013 and September 30, 2013, we implemented restructuring plans affecting our video conferencing operating segment to align its organization to its strategic priorities of increasing focus on a tighter range of products, expanding cloud-based video conferencing services and improving profitability. We believe the growth in our video conferencing segment depends in part on our ability to increase sales to enterprises with existing installed bases of equipment supplied by our competitors and to enterprises that may purchase such competitor equipment in the future. We believe the ability of our Lifesize products to interoperate with the equipment of other telecommunications, video conferencing or telepresence equipment suppliers to be a key factor in purchasing decisions by current or prospective Lifesize customers. In addition, Lifesize has broadened its product portfolio to include infrastructure, cloud services and other offerings which require different approaches to developing customer solutions. We are also seeking to offer Lifesize products designed to enhance the use of mobile devices in video conferencing applications.

# **Critical Accounting Estimates**

□he preparation of financial statements and related disclosures in conformity with U.S. □AAP □menerally Accepted Accounting Principles in the United States of America□requires us to make □dgments, estimates and assumptions that affect reported amounts of assets, liabilities, net sales and expenses, and the disclosure of contingent assets and liabilities.

We consider an accounting estimate critical if it requires management to make udgments and estimates about matters that are inherently uncertain and file is important to an understanding of our financial condition and operating results.

We base our estimates on historical experience and on various other assumptions we believe to be reasonable under the circumstances. Although these estimates are based on management best knowledge of current events and actions that may impact us in the future, actual results could differ from those estimates. Management has discussed the development, selection and disclosure of these critical accounting estimates with the Audit Committee of the Board of Directors.

We believe the following accounting estimates are most critical to our business operations and to an understanding of our financial condition and results of operations, and reflect the more significant udgments and estimates used in the preparation of our consolidated financial statements.

#### Accruals for Customer Programs

We record accruals for product returns, cooperative marketing arrangements, customer incentive programs and pricing programs. An allowance against accounts receivable is recorded for accruals and program activity related to our direct customers and those indirect customers who receive payments for program activity through our direct customers. An accrued liability is recorded for accruals and program activity related to our indirect customers who receive payments directly and do not have a right of offset against a receivable balance. The estimated cost of these programs is recorded as a reduction of revenue, as cost of sales or as an operating expense, if we receive a separately identifiable benefit from the customer and can reasonably estimate the fair value of that benefit. Significant management didgment and estimates must be used to determine the cost of these programs in any accounting period.

Returns. We grant limited rights to return products. Return rights vary by customer, and range from ust the right to return defective product to stock rotation rights limited to a percentage approved by management. Estimates of expected future product returns are recognized at the time of sale based on analyses of historical return trends by customer and by product, inventories owned by and located at distributors and retailers, current customer demand, current operating conditions, and other relevant customer and product information. Return trends are influenced by product life cycle status, new product introductions, market acceptance of products, sales levels, product sell-through, the type of customer, seasonality, product quality issues, competitive pressures, operational policies and procedures and other factors. Return rates can fluctuate over time, but are sufficiently predictable to allow us to estimate expected future returns.

Cooperative Marketing Arrangements. We enter into customer marketing programs with many of our distribution and retail customers, and with certain indirect partners, allowing customers to receive a credit equal to a set percentage of their purchases of our products, or a fixed dollar credit for various marketing arrangements. The objective of these arrangements is to encourage advertising and promotional events to increase sales of our products. Accruals for these marketing arrangements are recorded at the time of sale, or time of commitment, based on negotiated terms, historical experience and inventory levels in the channel.

Customer Incentive Programs. Customer incentive programs include performance-based incentives and consumer rebates. We offer performance-based incentives to our distribution customers, retail customers and indirect partners based on pre-determined performance criteria. Accruals for performance-based incentives are recognized as a reduction of the sale price at the time of sale. Estimates of required accruals are determined based on negotiated terms, consideration of historical experience, anticipated volume of future purchases, and inventory levels in the channel. Consumer rebates are offered from time to time at the Company's discretion for the primary benefit of end-users. Estimated costs of consumer rebates and similar incentives are recorded at the time the incentive is offered, based on the specific terms and conditions.

Pricing Programs. We have agreements with certain customers that contain terms allowing price protection credits to be issued in the event of a subsequent price reduction. At management discretion, we also offer special pricing discounts to certain customers. Special pricing discounts are usually offered only for limited time periods or for sales of selected products to specific indirect and direct partners. Our decision to make price reductions is influenced by product life cycle stage, market acceptance of products, the competitive environment, new product introductions and other factors. Estimates of expected future pricing actions are recognized at the time of sale based on analyses of historical pricing actions by customer and by product, inventories owned by and located at distributors and retailers, current customer demand, current operating conditions, and other relevant customer and product information.

We regularly evaluate the adequacy of our accruals for product returns, cooperative marketing arrangements, customer incentive programs and pricing programs. Future market conditions and product transitions may require us to take action to increase such programs. In addition, when the variables used to estimate these costs change, or if actual costs differ significantly from the estimates, we would be required to record incremental increases or reductions to revenue or operating expenses. If, at any future time, we become unable to reasonably estimate these costs, recognition of revenue might be deferred until products are sold to users, which would adversely impact revenue in the period of transition.

# Inventory Valuation

We must order components for our products and build inventory in advance of customer orders. Further, our industry is characterized by rapid technological change, short-term customer commitments and rapid changes in demand.



We record inventories at the lower of cost or market value and record write-downs of inventories that are obsolete or in excess of anticipated demand or market value. A review of inventory is performed each fiscal quarter that considers factors including the marketability and product life cycle stage, product development plans, component cost trends, demand forecasts and current sales levels. Inventory on hand which is not expected to be sold or utilized is considered excess, and we recognize the write-off in cost of sales at the time of such determination. The write-off is determined by comparison of the current replacement cost with the estimated selling price less any costs of completion and disposal the realizable value and the net realizable value less an allowance for normal profit. At the time of loss recognition, a new per unit, lower-cost basis for that inventory is established and subsequent changes in facts and circumstances would not result in an increase in the cost basis. If there were an abrupt and substantial decline in demand for Logitech products or an unanticipated change in technological or customer requirements, we may be required to record additional write-downs that could adversely affect gross margins in the period when the write-downs are recorded.

#### Share-Based Compensation Expense

Share-based compensation expense includes compensation expense, reduced for estimated forfeitures. 

The grant date fair value for stock options and stock purchase rights is estimated using the Black-Scholes-Merton option-pricing valuation model. 

The grant date fair value of RSUs Trestricted stock units that vest upon meeting certain market conditions is estimated using the Monte-Carlo simulation method. 

The grant date fair value of time-based RSUs is calculated based on the closing market price on the date of grant.

Our estimates of share-based compensation expense require a number of complex and subjective assumptions including our stock price volatility, employee exercise patterns, future forfeitures, dividend yield, related tax effects and the selection of an appropriate fair value model. We estimate expected share price volatility based on historical volatility using daily prices over the term of past options, RSUs or purchase offerings, as we consider historical share price volatility as most representative of future volatility. We estimate expected life based on historical settlement rates, which we believe are most representative of future exercise and post-vesting termination behaviors. We use historical data to estimate pre-vesting forfeitures, and we record share-based compensation expense only for those awards that are expected to vest. The dividend yield assumption is based on our history and future expectations of dividend payouts.

The assumptions used in calculating the fair value of share-based compensation expense and related tax effects represent our best estimates, but these estimates involve inherent uncertainties and the application of management adaptered. As a result, if factors change and we use different assumptions, or if we decide to use a different valuation model, our share-based compensation expense could be materially different in the future from what we have recorded in the current period, which could materially affect our results of operations.

# Accounting for Income Taxes

We operate in multiple urisdictions and our profits are taxed pursuant to the tax laws of these urisdictions. Our effective income tax rate may be affected by the changes in or interpretations of tax laws and tax agreements in any given urisdiction, utilization of net operating loss and tax credit carryforwards, changes in geographical mix of income and expense, and changes in our assessment of matters such as the ability to realize deferred tax assets. As a result of these considerations, we must estimate income taxes in each of the urisdictions in which we operate. This process involves estimating current tax exposure together with assessing temporary differences resulting from different treatment of items for tax and accounting purposes. These differences result in deferred tax assets and liabilities, which are included in the consolidated balance sheet.

We assess the likelihood that our deferred tax assets will be recovered from future taxable income, considering all available evidence such as historical levels of income, expectations and risks associated with estimates of future taxable income and ongoing prudent and feasible tax strategies. When we determine that we are not able to realize

all or part of our deferred tax assets, an ad ustment is charged to earnings in the period when such determination is made. Likewise, if we later determine that it is more likely than not that the deferred tax assets would be realized, the previously provided valuation allowance would be reversed.

We make certain estimates and udgments about the application of tax law, the expected resolution of uncertain tax positions and other matters surrounding the recognition and measurement of uncertain tax benefits. In the event that uncertain tax positions are resolved for amounts different than our estimates, or the related statutes of limitations expire without the assessment of additional income taxes, we will be required to adults the amounts of the related assets and liabilities in the period in which such events occur. Such adults may have a material impact on our income tax provision and our results of operations.

#### Goodwill

We perform our annual goodwill impairment test of each reporting unit as of December 31 and complete the assessment during our fiscal fourth quarter, or more frequently, if certain events or circumstances warrant. Events or changes in circumstances which might indicate potential impairment in goodwill include the company-specific factors, including, but not limited to, stock price volatility, market capitalization relative to net book value, and profected revenue, market growth and operating results. Determining the number of reporting units and the fair value of a reporting unit requires us to make udgments and involves the use of significant estimates and assumptions. We have two reporting units peripherals and video conferencing. The allocation of assets and liabilities to each of our reporting units also involves udgment and assumptions.

□he goodwill impairment assessment involves three tests, Step 0, Step 1 and Step 2. □he Step 0 test involves performing an initial qualitative assessment to determine whether it is more likely than not that the asset is impaired and thus whether it is necessary to proceed to Step 1 and calculate the fair value of the respective reporting unit. We may proceed directly to the Step 1 test without performing the Step 0 test. The Step 1 test involves measuring the recoverability of goodwill at the reporting unit level by comparing the reporting unit amount, including goodwill, to the estimated fair value of the reporting unit. The fair value is estimated using an income approach employing a discounted cash flow "DCF" and a market-based model. The DCF model is based on profected cash flows from our most recent forecast "assessment forecast" developed in connection with each of our reporting units to perform the goodwill impairment assessment. The assessment forecast is based on a number of key assumptions, including, but not limited to, discount rate, compound annual growth rate "CA R" during the forecast period, and terminal value. The terminal value is based on an exit price at the end of the assessment forecast using an earnings multiple applied to the final year of the assessment forecast. The discount rate is applied to the projected cash flows to reflect the risks inherent in the timing and amount of the projected cash flows, including the terminal value, and is derived from the weighted average cost of capital of market participants in similar businesses. 

—he market approach model is based on applying certain revenue and earnings multiples of comparable companies relevant to each of our reporting units to the respective revenue and earnings metrics of our reporting units. Do test the reasonableness of the fair values indicated by the income approach and the market-based approach, we also assessed the implied premium of the aggregate fair value over the market capitalization considered attributable to an acquisition control premium, which is the price in excess of a stock market sprice that investors would typically pay to gain control of an entity. The discounted cash flow model and the market approach require the exercise of significant fidgment, including assumptions about appropriate discount rates, long-term growth rates for purposes of determining a terminal value at the end of the discrete forecast period, economic expectations, timing of expected future cash flows, and expectations of returns on equity that will be achieved. Such assumptions are subject to change as a result of changing economic and competitive conditions. If the carrying amount of the reporting unit exceeds its fair value as determined by these assessments, goodwill is considered impaired, and the Step 2 test is performed to measure the amount of impairment loss. The Step 2 test measures the impairment loss by allocating the reporting unit sair value to its assets and liabilities other than goodwill, comparing the resulting implied fair value of goodwill with its carrying amount, and recording an impairment charge for the difference.

#### Applicable to Both Reporting Units

We continue to evaluate and monitor all key factors impacting the carrying value of our recorded goodwill, as well as other long-lived assets. There are a number of uncertainties associated with the key assumptions described above based primarily on the difficulty of predicting our revenues and profitability. Our revenues and profitability are difficult to predict due to the nature of the markets in which we compete, fluctuating end-user demand, the uncertainty of current and future global economic conditions, and for many other reasons, including, but not limited to

- Our revenues are impacted by consumer demand and future global conditions, which could fluctuate
  abruptly and significantly during periods of uncertain economic conditions or geographic distress, as
  well as from shifts in consumer buying patterns.
- We must incur a large portion of our costs in advance of sales orders, because we must plan research and production, order components, buy tooling equipment, and enter into development, sales and marketing, and other operating commitments prior to obtaining firm commitments from our customers. 

  [his makes it difficult for us to rapidly adust our costs in response to a revenue shortfall.
- Fluctuations in currency exchange rates can impact our revenues, expenses and profitability because
  we report our financial statements in U.S. dollars, whereas a significant portion of our revenues and
  expenses are in other currencies.
- The peripherals industry is characterized by short product life cycles, frequent new product introductions, rapidly changing technology, dynamic consumer demand and evolving industry standards. As a result, we must continually innovate in our new and existing product categories, introduce new products and technologies, and enhance existing products in order to remain competitive.
- The video conferencing industry is characterized by continual performance enhancements and large, well-financed competitors. There is increased participation in the video conferencing market by companies such as Cisco Systems, Inc. and Polycom, Inc., and as a result, we expect competition in the industry to further intensify.

Should the actual outcome of some or all of these assumptions differ significantly from the current assumptions, revisions to current cash flow assumptions could cause the fair value of the reporting units to be significantly different in future periods.

#### **Product Warranty Accrual**

We provide for the estimated cost of product warranties at the time the related revenue is recognized based on historical and projected warranty claim rates, historical and projected cost, and knowledge of specific product failures that are outside of our typical experience. Each quarter, we reevaluate our estimates to assess the adequacy of our recorded warranty liabilities considering the size of the installed base of products subject to warranty protection and adjust the amounts as necessary. If actual product failure rates or repair costs differ from estimates, revisions to the estimated warranty liabilities would be required and could materially affect our results of operations.

# **Results of Operations**

We have revised our results of operations for the fiscal year ended March 31, 2013 and restated our results of operations for the fiscal year ended March 31, 2012. □he restatement reflects the results of the independent investigation by the Audit Committee and other corrections identified by the management to the financial statements. For more information, refer to □ote 2 of our □otes to Consolidated Financial Statements in Item 8.

#### Net Sales

□et sales by channel for fiscal years 2014, 2013 and 2012 were as follows tin thousands

				Cha	ange
	Years Ended March 31,			2014 vs.	2013 vs.
	2014	2013	2012	2013	2012
		As Revised			
Retail	□1,866,27□	<b>1,821,051</b>	$\Box 1, \Box 82,783$	2□	18 □
OEM	141,74□	141,186	185,□5□	0	<b>24</b>
□ideo conferencing	120,685	137,040	147,461	□ <b>12</b> □	<b>7</b>
□otal net sales	<b>2</b> ,128,713	<u></u>	2,316,203	1	

#### Retail:

During fiscal year 2014, retail sales increased  $2\square$  and units sold decreased  $3\square$ , compared to fiscal year 2013. Retail sales increased in Americas and Asia Pacific and decreased in EMEA during fiscal year 2014, compared to fiscal year 2013. The increase in retail sales is primarily due to triple-digit growth in Mobile Speakers, double-digit growth in Tablets  $\square$  Other Accessories and PC  $\square$  aming, offset in part by a decline in Audio-PC  $\square$  Wearables,  $\square$  ideo, and our  $\square$  on-Strategic categories, compared to fiscal year 2013.

During fiscal year 2013, our retail sales decreased  $8\square$  and units sold decreased  $7\square$ , compared to fiscal year 2012. We experienced decreases in all three regions during fiscal year 2013, compared to fiscal year 2012.

#### OEM:

OEM sales of  $\Box 41.7$  million during fiscal year 2014 remained flat compared to fiscal year 2013. OEM units sold remained flat during fiscal year 2014 compared with fiscal year 2013. During fiscal year 2013, OEM net sales decreased 24 $\Box$  and units sold decreased 12 $\Box$ , compared to fiscal year 2012.  $\Box$ he decrease was primarily due to lower sales in the keyboard/desktop category and pointing devices.

# Lifesize:

During fiscal year 2014, video conferencing net sales decreased  $12\Box$ , compared to fiscal year 2013.  $\Box$ he decrease primarily resulted from the combination of a changing industry landscape caused by a shift to less expensive, cloud-based video conferencing solutions, an evolving Lifesize product line and challenges in execution. During fiscal year 2013, video conferencing net sales decreased  $7\Box$ , compared to fiscal year 2012.  $\Box$ he decrease was reflected in all geographic regions and was impacted by the slowdown in the overall video conferencing industry in recent years, together with the competitive environment and lower demand related to new product launches.

#### Sales Denominated in Other Currencies

Although our financial results are reported in U.S. Dollars, a portion of our sales were generated in currencies other than the U.S. dollar, such as the Euro, Chinese Renminbi, Tapanese Yen, Canadian Dollar and Australian Dollar. During fiscal years 2014, 2013 and 2012,  $45\Box$ ,  $45\Box$  and  $45\Box$  of our net sales were denominated in currencies other than the U.S. Dollar, respectively.

#### Retail Sales by Region

We use sell-through data, which represents sales of our products by our retailer customers to consumers, and by our distributor customers to resellers, along with other metrics, to assess consumer demand for our products. Sell-through data is subfect to limitations due to collection methods and the third-party nature of the data. Although the sell-through data we obtained typically represents a matority of our retail sales, the customers supplying sell-through data vary by geographic region and from period-to-period. As a result of these limitations, sell-through data may not be an accurate indicator of actual consumer demand for our products.



#### **Americas**

During fiscal year 2014, retail sales in Americas increased □, compared to fiscal year 2013. Retail sales increased in □ablet □ Other Accessories, Mobile speakers, PC □aming, PC Keyboards □ Desktops and Pointing Devices, partially offset by decreases in □on-Strategic Other, Audio-PC □ Wearables, Remotes, and □ideo. □he increase in □ablet □ Other Accessories was led by sales of our Ultrathin Keyboard Cover for the iPad and from our recently introduced Keyboard Folio suite of products designed for the iPad, iPad mini and iPad Air. □he increase in Mobile Speakers was primarily from the UE BOOM. □he increase in PC □aming was due to the recent launch of our new gaming products. □he increase in PC Keyboards □ Desktops was driven by low-end, mid-range and high-end products. Retail sales improved in the United States and Canada during fiscal year 2014, compared to fiscal year 2013. In addition, retail sell-through increased □ during fiscal year 2014, compared to fiscal year 2013.

During fiscal year 2013, Americas decreased  $7\Box$ , compared to fiscal year 2012.  $\Box$ his decrease was primarily from significant decreases in our  $\Box$ on-Strategic Other,  $\Box$ ideo, Pointing Devices, Audio- PC  $\Box$  Wearables, Remotes and PC  $\Box$ aming, partially offset by an increase in  $\Box$ ablets  $\Box$  Other Accessories, due to demand from the Logitech Ultrathin Keyboard Cover for the iPad and slight increases in PC Keyboards  $\Box$  Desktops and Mobile Speakers. During fiscal year 2013, we experienced weakness primarily in the United States, partially offset by improvements in Mexico and Brazil. In addition, retail sell-through decreased  $5\Box$  during fiscal year 2013, compared to fiscal year 2012.

#### **EMEA**

During fiscal year 2014, retail sales in EMEA decreased 4□, compared to fiscal year 2013. Retail sales decreased in Pointing Devices, □ideo, Audio-PC □ Wearables, and □on-Strategic other, partially offset by increases in □ablet □ Other Accessories, Mobile Speakers, PC □aming and Remotes. We experienced a significant decrease in □ermany due to sales challenges which we overcame in the second half of fiscal year 2014. □he decrease in □ermany was partially offset by an increase in the United Kingdom. In addition, retail sell-through decreased 4□ in Euros during fiscal year 2014, compared to fiscal year 2013.

During fiscal year 2013, retail sales in EMEA decreased 11 $\square$ , compared to fiscal year 2012.  $\square$ he decrease was primarily caused by the extreme weakness in the PC market and the continued macro-economic uncertainty across many European countries.  $\square$ he decrease was due to  $\square$ on-Strategic Other, Pointing Devices, Audio-PC  $\square$  Wearables,  $\square$ ideo, and Mobile Speakers offset in part by  $\square$ ablet  $\square$  Other Accessories, and PC Keyboard  $\square$  Desktops. During fiscal year 2013, we experienced significant sales decreases in ma $\square$ or countries such as  $\square$ ermany, France, Switzerland, Spain, and the  $\square$ etherlands.

# Asia Pacific

During fiscal year 2014, retail sales in Asia Pacific increased  $2\Box$ , compared to fiscal year 2013. Retail sales increased in PC  $\Box$ aming,  $\Box$ ablet  $\Box$  Other Accessories, Mobile Speakers and Remotes, partially offset by decreases in  $\Box$ on-Strategic Other, Audio- PC  $\Box$  Wearables,  $\Box$ ideo, and Pointing Devices and PC keyboards  $\Box$  Desktops. In addition, retail sell-through in Asia Pacific increased  $2\Box$  during fiscal year 2014, compared to fiscal year 2013.

During fiscal year 2013, retail sales in Asia Pacific decreased 4□, compared to fiscal year 2012. □his decrease was primarily due to decreases in our □on-Strategic Other, remotes, PC □aming and □ideo, partially offset by a significant increase in □ablet □ Other Accessories and Mobile Speakers. Decreases by country within the Asia Pacific region were primarily from India, Australia, □aiwan and South Korea, partially offset by increases in China, □ew □ealand and Indonesia. Retail sell-through in Asia Pacific increased 2□ during fiscal year 2013, compared to fiscal year 2012.

# Net Sales by Product Categories

□et sales by product categories for fiscal years 2014, 2013 and 2012 were as follows in thousands □□

				Cha	inge
	Yea	rs Ended March	31,	2014 vs.	2013 vs.
	2014	2013*	2012*	2013	2012
		As Revised	-		
Peripherals:					
PC □aming	□ 186, <b>□2</b> 6	□ 144,512	□ 186,1□0	2□	$\square 22\square$
□ablet □ Other Accessories	172,484	11□,856	44,326	44	170
Mobile Speakers	87,414	33,408	21,□6□	162	52
Growth	446,824	2 🗆 7,776	252,485	50	18
Pointing Devices	506,884	521,083	55□,366	[3 □	$\sigma$
PC Keyboards □ Desktops	415,512	3□□,144	383,6□7	4	4
Audio-PC □Wearables	255,573	2□2,245	33□,3□4	□ <b>13</b> □	□1 <b>4</b> □
□ideo	137,115	153,060	1 □ 6,662		<b>22</b>
Remotes	67,371	71,641	□1 <b>,</b> 000	<b>[6</b> ]	□21□
Profit Maximization	1,382,455	1,437,173	1,570,11	<b>4</b> 🗆	<b>8</b>
Other	37,000	86,102	160,17	□ <i>57</i> □	□46□
Non-Strategic	37,000	86,102	160,17□	□57□	□46□
OEM	141,74□	141,186	185,□5□	0	□24□
	2,008,028	1, 🗆 62,237	2,168,742	2	□ <b>10</b> □
Video conferencing	120,685	137,040	147,461	□ 1 <b>2</b> □	<b>□7</b> □
	<u>2,128,713</u>	$\boxed{2,0}\ \boxed{3,27}$	2,316,203	1	

Certain products within the retail product families presented in prior years have been reclassified to conform to the current year presentation.

# **Growth Categories:**

# PC Gaming

Our retail PC  $\Box$ aming category comprises PC  $\Box$ aming mice, keyboards, headsets, gamepads and steering wheels.

During fiscal year 2014, retail sales of PC  $\square$  aming increased  $2\square$  and units sold increased  $24\square$ , compared to fiscal year 2013.  $\square$  his growth was primarily due to the recent launch of our new gaming products, including mice, keyboards and headsets.  $\square$  ew products made up  $23\square$  of total PC  $\square$  aming revenue for fiscal year 2014. Our top revenue-generating PC  $\square$  aming products included the Logitech  $\square$  27 Racing Wheel, the Logitech  $\square$  30 Wireless  $\square$  aming Headset, the  $\square$ 500s Laser  $\square$  aming Mouse, the  $\square$ 700s Rechargeable  $\square$  aming Mouse, and the  $\square$ 710 $\square$  Mechanical  $\square$  aming Keyboard.

During fiscal year 2013, retail sales of PC  $\square$  aming decreased 22 $\square$  and units sold decreased  $\square$ , compared to fiscal year 2012.  $\square$  he decrease was across most of our PC  $\square$  aming products, with the most significant decrease in our steering wheel product category, partially offset by strong sales from select gaming products including the Logitech  $\square$ 30 Wireless  $\square$ 30 ming Headsets.  $\square$ 4 he difference between the decline in gaming sales and the decrease in units sold reflects a product mix shift away from higher-priced steering wheels to lower-priced mice, keyboards and gamepads.  $\square$ 4 he overall decline in this category primarily reflected an aging product lineup.



#### Tablet & Other Accessories

Our retail ablet Other Accessories category comprises keyboards and covers for tablets and smartphones as well as other accessories for mobile devices.

During fiscal year 2014, retail sales of □ablet □ Other Accessories increased 44□ and units sold increased 87□, compared to fiscal year 2013. □he increase was driven by demand for the Logitech Ultrathin Keyboard Cover for the iPad, as well as strong sales from recently introduced products such as the Logitech Ultrathin Keyboard Cover for the iPad Mini and from the Logitech Keyboard Folio suite of products designed for the iPad, iPad mini, and iPad Air. □he faster growth in unit shipments reflects the broadening of our portfolio to address a larger portion of the tablet accessory market, including tablet cases.

During fiscal year 2013, retail sales of  $\square$ ablet  $\square$  Other Accessories represented our strongest product category with an increase of 170 $\square$  and units sold increase of 124 $\square$ , compared to fiscal year 2012.  $\square$ his increase was driven by demand for the Logitech Ultrathin Keyboard Cover, which represented our best selling product across all of our categories.

#### **Mobile Speakers**

Our retail Mobile Speakers category includes portable Bluetooth wireless speakers.

During fiscal year 2014, retail sales of Mobile Speakers increased 162□ and units sold increased 88□, compared to fiscal year 2013. □he 162□ increase in our wireless speakers for smartphones and tablets was driven by a strong demand primarily for the UE BOOM. Our top revenue-generating wireless speaker products during fiscal year 2014 included the UE BOOM and the UE Mini BOOM.

During fiscal year 2013, retail sales of Mobile Speakers increased 52 □ and units sold increased 53 □, compared to fiscal year 2012. □he increase was from a 52 □ increase in our wireless speakers for smartphones and tablets. We experienced strong initial sales from our new wireless speakers including the Logitech UE Mobile Boombox and Logitech UE Boombox, both of which began shipping late in the second quarter of fiscal year 2013. During the fourth quarter of fiscal year 2013, this category was negatively impacted by very weak demand for the Logitech UE Boombox. □he poor sales performance of this product was due to a lack of competitive differentiation and a form factor that has proved to be too large for many consumers. Contrasting, sales continued to be strong for our smaller, lower cost Logitech UE Mobile Boombox.

# **Profit Maximization Categories:**

# **Pointing Devices**

Our retail Pointing Devices category comprises PC and Mac-related mice, touchpads and presenters.

During fiscal year 2014, retail sales of Pointing Devices decreased  $3\square$  and units sold decreased  $1\square$ , compared to fiscal year 2013.  $\square$ he decrease in retail sales was primarily due to the continued weakness in the global PC market.  $\square$ he decrease was primarily from our high-end product offerings, which decreased  $14\square$ , followed by our mid-range product offerings, which decreased  $6\square$ , and our low-end product offerings remained relatively flat for the year. Retail sales of corded mice decreased  $3\square$  and units sold decreased  $3\square$  and units sold increased  $4\square$ .

During fiscal year 2013, retail sales of pointing devices decreased  $7\Box$  and units sold decreased  $5\Box$ , compared to fiscal year 2013.  $\Box$ he continued weakness in the global PC market was a ma $\Box$ r factor in the sales decrease across all regions except the Asia Pacific region where retail sales were consistent.  $\Box$ he decrease in our low-end product offerings, which decreased  $6\Box$ , and our mid-range products which decreased  $8\Box$ , was partially offset by an increase in our high-end product offerings of  $3\Box$ . Sales of all cordless mice decreased  $5\Box$  and units sold increased  $1\Box$ . Corded mice sales decreased  $16\Box$  and units sold decreased  $13\Box$ .

# PC Keyboards & Desktops

Our retail PC Keyboard 

Desktop category comprises PC keyboards and keyboard/mice combo products.

During fiscal year 2014, retail sales of PC Keyboards  $\square$  Desktops increased  $4\square$  and units sold decreased  $1\square$ , compared to fiscal year 2013.  $\square$ he sales increase was primarily due to sales increase in our corded and cordless combo. Our best selling product in this category was the Wireless  $\square$ ouch Keyboard K400, which features an integrated touchpad and has been popular for use in the living room. Retail sales of corded and cordless keyboards decreased  $17\square$  and  $5\square$ , respectively, and units sold decreased  $21\square$  and  $3\square$ , respectively, and units sold decreased  $3\square$  and  $3\square$ , respectively, and units sold decreased  $3\square$  and  $3\square$ , respectively.

During fiscal year 2013, retail sales of PC Keyboards  $\Box$  Desktops increased  $4\Box$  and units sold increased  $1\Box$ , compared to fiscal year 2012. Although this category was affected by the continued weakness in the global PC market, we managed to achieve a modest retail sales increase due to continued development of new, innovative products led by the Logitech Wireless  $\Box$ ouch Keyboard K400, and from other products, including the Logitech Washable Keyboard K310, Logitech Wireless Combo MK240, Logitech Bluetooth Illuminated Keyboard K810 and the Logitech Wireless Solar Keyboard for Mac. Retail sales of corded and cordless combos decreased  $\Box$  and were consistent, respectively, and units sold decreased  $7\Box$  and increased  $4\Box$ , respectively. Retail sales of corded and cordless keyboards decreased  $5\Box$  and decreased  $7\Box$ , respectively, and unit sales decreased  $11\Box$  and were consistent, respectively.

#### Audio-PC & Wearables

Our retail Audio-PC 

Wearables category comprises PC speakers, PC headsets and in-ear headphones.

During fiscal year 2014, retail sales of Audio-PC decreased  $13\Box$  and units sold decreased  $17\Box$ , compared to fiscal year 2013. The decrease was primarily due to decreases in PC speaker retail sales of  $10\Box$  and units sold of  $11\Box$ . These decreases reflect both a weakness in the overall market for new PCs and a market shift toward mobile audio devices. Retail sales of our Wearables products declined  $3\Box$ , as we phase out the headphone category.

During fiscal year 2013, retail sales of Audio-PC decreased  $14\Box$  and units sold decreased  $15\Box$ , compared to fiscal year 2012.  $\Box$ his was due to a decrease in PC speaker retail sales of  $14\Box$  and unit sales decrease of  $17\Box$  and PC headset retail sales decrease of  $8\Box$  and units sold decrease of  $10\Box$ .  $\Box$ hese decreases reflect both weakness in the overall market for new PCs and a market shift toward mobile audio devices.

#### Video

Our retail \( \subseteq ideo category comprises retail \) webcams and Unified Communications webcams.

During fiscal year 2014, retail sales of  $\Box$  ideo decreased  $\Box$  and units sold decreased  $\Box$ , compared to fiscal year 2013.  $\Box$  he decrease was primarily due to weakness in our consumer webcam product line, which decreased  $\Box$ , and which continued to be negatively impacted by the combination of market trends, including the popularity of embedded webcams in mobile devices, and the overall weakness of the PC market.  $\Box$  he decrease in our webcam product line was concentrated in both the low-end and mid-end of the category.  $\Box$  he decrease was partially offset by strong growth in our high-end category, which increased  $\Box$ .

During fiscal year 2013, retail sales of  $\Box$ ideo decreased  $22\Box$  and units sold decreased  $27\Box$ , compared to fiscal year 2012.  $\Box$ he decrease was primarily due to weakness in our webcam product line, which decreased  $26\Box$ , and which continued to be negatively impacted by the combination of market trends, including the popularity of embedded webcams in mobile devices, and the overall weakness of the PC market. We experienced strong growth in the high-end category driven by the Logitech HD Pro Webcam  $C\Box 20$ , which offers full HD 1080p, and from the Logitech BCC $\Box 50$  Conference Cam for the enterprise market.



#### Remotes

Our retail Remotes category comprises our Harmony remotes.

During fiscal year 2014, retail sales of Remotes decreased  $6\square$  and units sold decreased  $23\square$ , compared to fiscal year 2013.  $\square$ he decrease in Remotes was primarily concentrated in our high-end and low-end products, partially offset by increases in our mid-range product lines.  $\square$ ew products such Harmony Ultimate and Harmony Smart Control contributed to  $58\square$  of total retail sales of Remotes for fiscal year 2014.  $\square$ he higher decline in units sold reflected our strategic shift away from the low-end products.

During fiscal year 2013, retail sales of Remotes decreased  $21\Box$  and units sold decreased  $37\Box$ , compared to fiscal year 2012. The decrease was concentrated in the low and mid-range remotes, which decreased  $3\Box$  and  $66\Box$ , respectively. The high-end remotes decreased  $7\Box$  however we launched Harmony Duch in October 2012, our first new high-end remote in over four years. The significant decrease in units sold, relative to retail sales, primarily reflects the transition away from selling low end remotes to mid to high-end remotes.

# Non-Strategic

This category comprises a variety of products that we currently intend to transition out of, or have already
transitioned out of, because they are no longer strategic to our business. Products currently included in this category
include □□ camera, Digital □ideo Security, □□ and home speakers, □oogle □□ products, and Keyboard/Desktop
accessories.

During fiscal year 2014, retail sales of this category decreased  $57\Box$  and units sold decreased  $64\Box$ , compared to fiscal year 2013.

During fiscal year 2013, retail sales of this category decreased  $46\Box$  and units sold decreased  $37\Box$ , compared to fiscal year 2012.

#### **OEM**

During fiscal year 2014, OEM sales and units sold remained flat compared to fiscal year 2013.

During fiscal year 2013, OEM sales decreased 24 and units sold decreased 12, compared to fiscal year 2012. These declines were primarily due to lower sales in pointing devices and the keyboard/desktop category.

# Video Conferencing

During fiscal year 2014, video conferencing sales decreased 12 compared to fiscal year 2013. The decrease was primarily due to a combination of a changing industry landscape caused by a shift to less expensive, cloud-based video conferencing solutions, an evolving Lifesize product line and challenges in execution experienced in all geographic regions.

During fiscal year 2013, video conferencing sales decreased  $7\Box$  compared to fiscal year 2012.  $\Box$ he decrease was impacted by the slowdown in the overall video conferencing industry, together with the competitive environment in fiscal year 2013 and lower demand related to new product launches.

# **Gross Profit**

□ross profit for fiscal years 2014, 2013 and 2012 was as follows in thousands □

				Change	
	Years Ended March 31,			2014 vs.	2013 vs.
	2014	2013	2012	2013	2012
		As Revised	As Restated		
□et sales	$\Box 2,128,713$	□2,0□□,277	□2,316,203	1 🗆	
Cost of goods sold	1,400,844	1,38 🗆 ,643	1,508,670	1	.8□
□ross profit	□ 727,86□	□ 70□,634	<b>807,533</b>	3	<b>12</b>
□ross margin	34.2□	33.8□	34. 🗆 🗆		

□ross profit consists of net sales, less cost of goods sold, which includes materials, direct labor and related overhead costs, costs of manufacturing facilities, costs of purchasing components from outside suppliers, distribution costs, outside processing costs, write-down of inventories and amortization of intangible assets.

The increase in gross margin during fiscal year 2014, compared to fiscal year 2013, was primarily due to cost improvements across all of our PC-related categories and from actions we took since fiscal year 2013 to streamline our product portfolio, revalue inventory of several discontinued Music category products and the discontinuation of profects in 2013 due to restructuring.

□ross margin for fiscal year 2013 decreased, compared to fiscal year 2012. During fiscal year 2013, we experienced gross margin improvement from improvements to our global supply chain process. □hese improvements were almost entirely offset by an unfavorable change in retail product mix, the negative impact of a weaker euro, a charge to revalue our inventory of several headphones and a large form-factor wireless speaker included in our mobile speakers retail product category, pricing actions related to the simplification of our product portfolio in Americas and EMEA regions, costs related to product development efforts that were discontinued as a result of our restructuring plans during fiscal year 2013, and a provision for a patent dispute.

#### **Operating Expenses**

Operating expenses for fiscal years 2014, 2013 and 2012 were as follows in thousands

				Change	
	Years Ended March 31,			2014 vs.	2013 vs.
	2014	2013	2012	2013	2012
		As Revised	As Restated		
Marketing and selling	□37□,747	<b>431,886</b>	<b>□422,116</b>	$\Box$ 12 $\Box$	2□
☐ of net sales	17.8□	20.6□	18.2□		
Research and development	13□,385	155,012	162,15□	□1 <b>0</b> □	<b>4</b> □
☐ of net sales	6.5 □	7.4	7.0 □		
□eneral and administrative	118,□40	114,381	10□,260	4	5
□ of net sales	5.6□	5.4□	4.7 □		
Impairment of goodwill and other assets		216,688		□10 <b>0</b> □	
□ of net sales	0.0□	10.3 □	0.0□		
Restructuring charges	13,811	43,704		□68	
☐ of net sales	0.7□	2.1 □	0.0□		
□otal operating expenses	<b>□651,883</b>	<b>□</b> 61,671	□6□3,535	□32	3 □
□ of net sales	30.6	45.8□	20.0		



□he decrease in total operating expenses during fiscal year 2014, compared to fiscal year 2013, was primarily due to the □216.7 million impairment of goodwill and other assets recorded in fiscal year 2013, combined with the restructuring plans initiated in fiscal year 2013, which reduced personnel-related expenses in fiscal year 2014 and resulted in a □30.0 million decrease in restructuring expenses.

The increase in total operating expenses during fiscal year 2013, compared to fiscal year 2012, was mainly due to the 216.7 million impairment charge of goodwill and other assets primarily related to the Lifesize business and from the 43.7 million in costs related to restructuring plans we implemented in fiscal year 2013.

#### Marketing and Selling

Marketing and selling expense consists of personnel and related overhead costs, corporate and product marketing, promotions, advertising, trade shows, customer and technical support and facilities costs.

During fiscal year 2014, marketing and selling expenses decreased 12, compared to fiscal year 2013. The decrease was primarily due to 15 million lower personnel-related expenses from the reduction in Lifesize worldwide workforce restructuring and 124 million lower advertising and marketing cost related to the launch of new Music category in fiscal year 2013.

During fiscal year 2013, marketing and selling expense increased 2, compared to fiscal year 2012. We experienced increased advertising, product design, consulting and marketing expenses associated with the launch of new music products, which were partially offset by decreases in personnel-related expense from restructuring plans we implemented during fiscal year 2013, and reduction in Digital Home category marketing cost.

## Research and Development

Research and development expense consists of personnel and related overhead costs, contractors and outside consultants, supplies and materials, equipment depreciation and facilities costs, all associated with the design and development of new products and enhancements of existing products.

During fiscal year 2014, research and development expense decreased 10 $\square$ , compared to fiscal year 2013.  $\square$ he decrease was primarily due to  $\square$ 6 million lower personnel-related expenses from the reduction in Lifesize worldwide restructuring and  $\square$ million lower design and development cost related to the fiscal year 2013 launch of the new Music category.

During fiscal year 2013, research and development expense decreased 4, compared to fiscal year 2012. The decrease was primarily due to a decrease in personnel related expenses due to the reduction in worldwide workforce resulting from our restructuring plans.

#### General and Administrative

□eneral and administrative expense consists primarily of personnel and related overhead and facilities costs for the finance, information systems, executive, human resources and legal functions.

During fiscal year 2014, general and administrative expense increased 4 $\square$ , compared to fiscal year 2013.  $\square$ he increase was primarily due to  $\square$ 8 million increase in personnel-related expense due to higher variable compensation costs related to our improved performance and share-based compensation expense, partially offset by  $\square$ 4 million decrease of facility related expenses due to our recent restructuring plans which occurred during fiscal year 2013.

During fiscal year 2013, general and administrative expense increased 5□, compared to fiscal year 2012. □he increase was primarily due to the gain on sale of property and plant related to unused manufacturing properties in China which impacted fiscal year 2012 and from the write-off of the remaining lease obligations resulting from the exit of our former U.S. corporate offices during fiscal year 2013, partially offset by a decrease in personnel-related expenses and share-based compensation expense due to the reduction in worldwide workforce from our restructuring plans during fiscal year 2013.

# Impairment of Goodwill and Other Assets

□here was no impairment of goodwill and other assets for fiscal year 2014. We recorded an impairment charge of goodwill and other assets of □216.7 million primarily related to the Lifesize business in fiscal year 2013.

While performing our annual goodwill impairment analysis of each of our reporting units as of December 31, 2012, we determined that our video conferencing reporting units estimated fair value was less than its carrying value, thus requiring a Step 2 assessment of this reporting unit. This impairment primarily resulted from a decrease in our expected CATR during the assessment forecast period based on greater evidence of the overall enterprise video conferencing industry experiencing a slowdown in recent quarters, combined with lower demand related to new product launches, increased competition in fiscal year 2013 and other market data. The Step 2 test required us to fair value all assets and liabilities of our video conferencing reporting unit to determine the implied fair value of this reporting units goodwill. We were unable to complete the Step 2 analysis prior to filing of our Form 10-The for the quarterly period ended December 31, 2012 due to the complexities of determining the implied fair value of goodwill of our video conferencing reporting unit. Based on our work performed during the third quarter of fiscal year 2013, we initially recorded an estimated goodwill impairment charge of T211.0 million. During the fourth quarter of fiscal year 2013, we completed this goodwill impairment assessment and recorded an additional T3.5 million in goodwill impairment charge related to our video conferencing reporting unit. During the fourth quarter of fiscal year 2013, we also recorded impairment charges of T2.1 million related to our digital video security product line, included within our retail video product category, which we plan to divest.

# Restructuring Charges

Our restructuring activities were mainly attributable to the peripherals operating segment. The following table summarizes restructuring-related activities during the years ended March 31, 2014 and 2013 in thousands.

	Restructuring			
	Termination Benefits	Lease Exit Costs	Other	Total
March 31, 2012				
Charges	41,088	1,308	1,308	43,704
Cash payments	<b>□27,768□</b>	□1,233	□1,32 <b>2</b> □	□30,323□
Foreign exchange impact	63		14	77
March 31, 2013	13,383	75		13,458
Charges	6,463	7,348		13,811
Ad ustment for deferred rent		1,450		1,450
Cash payments	$\Box$ 1 $\Box$ ,534	□1,454□		□20,□88
Foreign exchange impact	<b>_170</b>			□ 1 <b>70</b> ∃
March 31, 2014	□ 142	□ 7,41 □		7,561

During the second quarter of fiscal year 2014, we implemented a restructuring plan solely affecting our video conferencing operating segment to align its organization to its strategic priorities of increasing focus on a tighter range of products, expanding cloud-based video conferencing services and improving profitability. Restructuring charges under this plan primarily consist of severance and other one-time termination benefits. During fiscal year 2014, restructuring charges under this plan included  $\Box$ 5.0 million in termination benefits and  $\Box$ 0.6 million in lease exit costs. We substantially completed this restructuring plan by March 31, 2014.

During the fourth quarter of fiscal year 2013, we implemented a restructuring plan to align our organization to our strategic priorities of increasing focus on mobility products, improving profitability in PC-related products and enhancing global operational efficiencies. As part of this restructuring plan, we reduced our worldwide non-direct labor workforce. Restructuring charges under this plan primarily consisted of severance and other one-time termination benefits. During fiscal year 2014, restructuring charges under this plan included  $\Box$ .5 million in termination benefits and  $\Box$ 6.7 million in lease exit costs,  $\Box$ 5.4 million of which pertains to the consolidation our



Silicon  $\square$  alley campus from two buildings down to one during the quarter ended March 31, 2014. During fiscal year 2013, restructuring charges under this plan included  $\square$ 5.2 million in termination benefits to affected employees. We substantially completed this restructuring plan by the fourth quarter of fiscal year 2014.

During the first quarter of fiscal year 2013, we implemented a restructuring plan to simplify our organization, better align our costs with our current business and to free up resources to pursue growth opportunities. A matority of the restructuring activity was completed during the first quarter of fiscal year 2013. As part of this restructuring plan, we reduced our worldwide non-direct labor workforce. During fiscal year 2013, restructuring charges under this plan included  $\Box 25.\Box$  million in termination benefits,  $\Box$ .3 million in legal, consulting, and other costs as a result of the terminations, and  $\Box$ .3 million in lease exit costs associated with the closure of existing facilities.  $\Box$  ermination benefits are calculated based on regional benefit practices and local statutory requirements. We substantially completed this restructuring plan by the fourth quarter of fiscal year 2013.

#### Interest Income (Expense), Net

Interest income and expense for fiscal years 2014, 2013 and 2012 were as follows in thousands:

	Years Ended March 31,		
	2014	2013	2012
Interest income	□ 1,831	□ 2,215	□3,121
Interest expense	□2,228□	<b>1,308</b>	<b>447</b>
		□ □07	<b>2,674</b>

Interest income slightly decreased during fiscal year 2014 compared to fiscal year 2013.

Interest expense increased during fiscal year 2014, compared to fiscal year 2013. The increase was primarily due to the write-off of  $\Box$ .0 million in amortized loan fees related to our  $\Box$ 250.0 million Senior Revolving Credit Facility which we chose to terminate during fiscal year 2014.

Interest income decreased during fiscal year 2013, compared to fiscal year 2012. The decrease was primarily due to lower invested balances resulting from the \$\square\$ 33.5 million cash dividend payment made in September 2012 and from the \$\square\$ 8.6 million shares under our amended September 2008 buyback program.

Interest expense increased during fiscal year 2013, compared to fiscal year 2012. □he increase was primarily due to commitment fees and non-recurring fees related to our □250 million Senior Revolving Credit Facility entered into in December 2011.

#### Other Income (Expense), Net

Other income and expense for fiscal years 2014, 2013 and 2012 were as follows in thousands

Years Ended March 31,		
2014	2013	2012
□,487	□ □33	□ 227
	831	6,10□
<b>□624</b> □	<b>□3,600□</b>	
62	104	1,575
_1,068	<b>□466□</b>	□256
$\Box$ , $\Box$ 0	<u>2,18</u>	<u>_7,655</u>
	2014 1,487 1624 62 1,068	2014     2013       □ ,487     □ 33       □ 624     □ 3,600       62     104       1,068     □ 466

Investment income for fiscal years 2014, 2013 and 2012 represents earnings, gains, and losses on trading investments related to a deferred compensation plan offered by one of our subsidiaries.

□he □0.6 million and □3.6 million investment impairment charges in fiscal years 2014 and 2013, respectively, resulted from the write-down of an investment in a privately-held company.

During fiscal year 2013, we sold the remaining two of our available-for-sale securities with a total carrying value of  $\square 0.4$  million and a total par value of  $\square 5.2$  million for  $\square 0.4$  million.  $\square$  his sale resulted in  $\square 0.8$  million gain recognized in other income expense  $\square 0.3$  million of which resulted from the recognition of a temporary increase in fair value previously recorded in accumulated other comprehensive loss.

During fiscal year 2012, we sold two of our available-for-sale securities, with a total carrying value of  $\square 0.5$  million and a total par value of  $\square 0.0$  million, for  $\square 0.6$  million, resulting in a gain of  $\square 0.1$  million.

Foreign currency exchange gains or losses relate to balances denominated in currencies other than the functional currency in one of our subsidiaries, as well as to the sale of currencies, and to gains or losses recognized on foreign exchange forward contracts. We do not speculate in currency positions, but we are alert to opportunities to maximize foreign exchange gains.

# Provision for (Benefit from) Income Taxes

The provision for Thenefit from income taxes and effective income tax rate for fiscal years 2014, 2013 and 2012 were as follows in thousands:

	Years Ended March 31,			
	2014	2013	2012	
		As Revised	As Restated	
Provision for benefit from income taxes	□3,278	<b>25,810</b>	□20,0□0	
Effective income tax rate	4.2 □	10.2 □	16.2□	

The provision for income taxes consists of income and withholding taxes. We operate in multiple Trisdictions and our profits are taxed pursuant to the tax laws of these Trisdictions. Our effective income tax rate may be affected by changes in or interpretations of tax laws and tax agreements in any given Trisdiction, utilization of net operating loss and tax credit carryforwards, changes in geographical mix of income and expense, and changes in management assessment of matters such as the ability to realize deferred tax assets.

 $\Box$ he change in the effective income tax rate between fiscal year 2014 and 2013 was primarily due to the mix of income and losses in the various tax  $\Box$ risdictions in which we operate and a tax benefit of  $\Box$ 4.3 million during fiscal year 2014, related to the reversal of uncertain tax positions resulting from the expiration of the statutes of limitations. In fiscal year 2013, there was a tax benefit of  $\Box$ 35.6 million related to the reversal of uncertain tax positions resulting from the closure of federal income tax examinations in the United States.

The change in the effective income tax rate between fiscal year 2013 and 2012 was primarily due to the mix of income and losses in the various tax Trisdictions in which we operate and a tax benefit of T35.6 million during fiscal year 2013, related to the reversal of uncertain tax positions resulting from the closure of federal income tax examinations in the United States.

□he federal research tax credit in the United States has expired as of December 31, 2013. □he income tax expense for the fiscal year ended March 31, 2014 reflected a □0.8 million tax benefit for research tax credits.

As of March 31, 2014 and March 31, 2013, the total amount of unrecognized tax benefits due to uncertain tax positions was  $\Box$ 1.0 million and  $\Box$ 5.4 million, respectively, of which  $\Box$ 86.1 million and  $\Box$ 0.3 million would affect the effective income tax rate if recognized, respectively.

As of March 31, 2014, we had  $\square 3.1$  million in non-current income taxes payable and  $\square 0.3$  million in current income taxes payable, including interest and penalties, related to our income tax liability for uncertain tax positions. As of March 31, 2013, we had  $\square 8.8$  million in non-current income taxes payable.

We continue to recognize interest and penalties related to unrecognized tax positions in income tax expense. We recognized  $\Box$ .1 million,  $\Box$ .0 million and  $\Box$ .2 million in interest and penalties in income tax expense during fiscal years 2014, 2013 and 2012, respectively. As of March 31, 2014, 2013 and 2012, we had approximately  $\Box$ 5.6 million,  $\Box$ 6.6 million and  $\Box$ 7.5 million of accrued interest and penalties related to uncertain tax positions.

We file Swiss and foreign tax returns. For all these tax returns, we are generally not subject to tax examinations for years prior to fiscal year 2001. We are under examination and have received assessment notices in foreign tax urisdictions. At this time, we are not able to estimate the potential impact that these examinations may have on income tax expense. If the examinations are resolved unfavorably, there is a possibility they may have a material negative impact on our results of operations.

# Liquidity and Capital Resources

#### Cash Balances, Available Borrowings, and Capital Resources

As of March 31, 2014, we had cash and cash equivalents of  $\square 46 \square 4$  million, compared with  $\square 33.8$  million at March 31, 2013. Our cash and cash equivalents consist of bank demand deposits and short-term time deposits of which  $73\square$  is held by our Swiss-based entities and  $12\square$  is held by our subsidiaries in Hong Kong and China. We do not expect to incur any material adverse tax impact or be significantly inhibited by any country in which we do business from the repatriation of funds to Switzerland, our home domicile.

At March 31, 2014, our working capital was 478.2 million compared with working capital of 385.1 million at March 31, 2013. The increase in working capital over the prior year was primarily due to higher cash balances offset by low inventory balances at March 31, 2014.

During fiscal year 2014, we generated □205.4 million from operating activities. Our main sources of operating cash flows were from net income after adding back non-cash expenses of depreciation, amortization, and share-based compensation expense, from an increase in accrued and other liabilities and from a decrease in inventories. □et cash used in investing activities was □46.8 million, primarily for purchase of property, plant, and equipment of □46.7 million. □et cash used in financing activities was □22.7 million, primarily for the □36.1 million cash dividends, partially offset by □6.□ million in proceeds received from the sale of shares upon exercise of options and purchase rights.

During fiscal year 2013, we generated  $\Box$ 22.4 million of cash flow from operating activities. Our main sources of operating cash flows were net loss after adding back non-cash expenses of depreciation, amortization, impairment of goodwill and other assets, investment impairment, share-based compensation expense, and from decreases in accounts receivables and inventories.  $\Box$ hese sources of operating cash flows were offset in part by decreases in accounts payables and accrued liabilities and an increase in other assets.  $\Box$ et cash used in investing activities was  $\Box$ 57.7 million, primarily for  $\Box$ 54.5 million of investments in leasehold improvements, computer hardware and software, tooling and equipment and for our strategic investments of  $\Box$ 4.4 million.  $\Box$ et cash used in financing activities was  $\Box$ 207.6 million, primarily for the  $\Box$ 33.5 million cash dividend payment and for the  $\Box$ 87.8 million used to repurchase 8.6 million shares under our share buyback program, partially offset by  $\Box$ 6.0 million in proceeds received from sale of shares upon exercise of options and purchase rights.

In December 2011, we entered into a Senior Revolving Credit Facility Agreement "Credit Facility" with a group of primarily Swiss banks that provided for a revolving multicurrency unsecured credit facility in the amount of up to 250.0 million and subject to certain requirements, permitted us to arrange with existing or new lenders to provide up to an aggregate of 150.0 million in additional commitments, for a total of 400.0 million. We also paid a quarterly commitment fee of 40 of the applicable margin on the available commitment. In December 2013, given

the significant improvement in our financial performance and outlook, we chose to terminate this Credit Facility and wrote-off the capitalized commitment fees totaling  $\Box$ .0 million. There were no outstanding borrowings at the time of termination.

We had several uncommitted, unsecured bank lines of credit aggregating to \$\times\$40.0 million as of March 31, 2014. There are no financial covenants under these lines of credit which we must comply with. As of March 31, 2014, we had outstanding bank guarantees of \$\times\$7.1 million under these lines of credit. We also had credit lines related to corporate credit cards totaling \$\times\$6.\$\times\$million as of March 31, 2014. There are no financial covenants under these credit lines.

We file Swiss and foreign tax returns. For all these tax returns, we are generally not subject to tax examinations for years prior to fiscal year 2001. We are under examination and have received assessment notices in foreign tax urisdictions. At this time, we are not able to estimate the potential impact that these examinations may have on income tax expense. If the examinations are resolved unfavorably, there is a possibility they may have a material negative impact on our results of operations.

Although we have adequately provided for uncertain tax positions, the provisions on these positions may change as revised estimates are made or the underlying matters are settled or otherwise resolved. It is reasonably possible that resolutions in the next 12 months could increase or decrease the balance of our unrecognized tax benefits but we are not able to estimate the change at this time.

The following table summarizes our Consolidated Statements of Cash Flows In thousands

	Years Ended March 31,			
	2014	2013	2012	
		As Revised	As Restated	
□et cash provided by operating activities	205,421	□ 122,38□	□ <b>202,534</b>	
□et cash used in investing activities	□46,80 <b>3</b> □	□ <i>57</i> ,72 <b>3</b> □	□57,60 <b>2</b> □	
□et cash used in financing activities	□22,681□	□207,64 🛚	□13□,37 <b>4</b>	
Effect of exchange rate changes on cash and cash equivalents	34□	□1,57□	□5,11□	
□et increase □decrease□in cash and cash equivalents	<u> 135,588</u>	<u> 144,54</u> 6	□ 43 □	

# Cash Flow from Operating Activities

□he following table presents selected financial information and statistics for fiscal years 2014, 2013 and 2012 dollars in thousands □□

	March 31,			
	2014	2013	2012	
		As Revised	As Restated	
Accounts receivable, net	<b>□</b> 182,02 <b>□</b>	<b>□</b> 178, □ 5 □	□223,104	
Inventories	222,402	262,644	2 7,072	
Working capital	478,213	385,073	574,□44	
Days sales in accounts receivable "DSO" "	34 days	34 days	38 days	
Inventory turnover "IDO" "	5.□x	4.7x	4.6x	

DSO is determined using ending accounts receivable as of the most recent quarter-end and net sales for the most recent quarter.

IDO is determined using ending inventories and annualized cost of goods sold based on the most recent quarterly cost of goods sold



DSO as of March 31, 2014 remained flat compared to March 31, 2013.

DSO as of March 31, 2013 decreased 4 days, compared to March 31, 2012. The decrease was primarily due to improvement in cash collections.

Expirical payment terms require customers to pay for product sales generally within 30 to 60 days. However, terms may vary by customer type, by country and by selling season. Extended payment terms are sometimes offered to a limited number of customers during the quarters ended September 30 and December 31. We do not modify payment terms on existing receivables, but may offer discounts for early payment.

In as of March 31, 2014 increased, compared to March 31, 2013. The increase was primarily due to lower inventory levels in relation to net sales during the fourth quarter of fiscal year 2014.

I □O as of March 31, 2013 increased, compared to March 31, 2012. □he increase was primarily due to lower inventory levels at March 31, 2013 in relation to net sales during the fourth quarter of fiscal year 2013.

# Cash Flow from Investing Activities

	Years Ended March 31,			
	2014	2013	2012	
		As Revised	As Restated	
Purchases of property, plant and equipment	<b>□46,658</b> i	□54,48 <b>7</b> □	□ <b>54,1</b> □ □	
Purchase of strategic investment	□30 <b>0</b> 0	<b>4,420</b>		
Acquisitions, net of cash acquired	□ <b>650</b> 1		□18 <b>,</b> 81 <b>4</b>	
Proceeds from sales of available-for-sale securities		□ <b>17</b>	6,550	
Proceeds from return of investment from strategic investments	261			
Proceeds from sales of property and equipment			8,□67	
Purchase of trading investments	<b>□8,450</b> 1	□4,1 □6	□7,50 <b>5</b> 1	
Proceeds from sales of trading investments	8,□ □4	4,463	7,3 □ □	
	<u>46,80</u> 3	<u>57,72</u> 3	□57,602	

Our expenditures for property, plant and equipment during fiscal year 2014, 2013 and 2012 were primarily expenditures for leasehold improvements, computer hardware and software, tooling and equipment.

During fiscal year 2014, purchases of property, plant and equipment decreased, compared to fiscal year 2013, primarily due to leasehold improvements related to our new Silicon  $\Box$ alley campus during fiscal year 2013. During fiscal year 2014, we made a  $\Box$ 0.7 million investment. During fiscal year 2013, we sold our two remaining available-for-sale securities for  $\Box$ 0. $\Box$ million.

During fiscal year 2013, we purchased a strategic investment for  $\square 4.0$  million in exchange for convertible preferred stock. We accounted for this investment under the cost method of accounting since we have less than a  $20\square$  ownership interest and we lack the ability to exercise significant influence over the operating and financial policies of the investee. We also purchased another strategic investment for  $\square 0.4$  million in exchange for approximate  $20\square$  ownership interest. We accounted for this investment under the equity method of accounting since we have the ability to exercise significant influence over the operating and financial policies of the investee. In addition, we sold our two remaining available-for-sale securities for  $\square 0.\square$  million.

During fiscal year 2012,  $\Box$ 54.2 million capital investment activity was primarily due to leasehold improvements related to our new Americas headquarters. We also acquired Mirial S.r.l. for a total consideration of  $\Box$ 8.8 million  $\Box$ 3.0 million  $\Box$  net of cash acquired of  $\Box$ 4.4 million  $\Box$ 1.0 million  $\Box$ 2 Proceeds from the sale of property and plant related to the sale of unused manufacturing properties in China.

□he purchases and sales of trading investments during fiscal years 2014, 2013 and 2012 represent mutual fund activity directed by participants in a deferred compensation plan offered by one of our subsidiaries. □he mutual funds are held by a Rabbi □rust.

#### Cash Flow from Financing Activities

	Years Ended March 31,		
	2014	2013	2012
Payment of cash dividends	□36,123	□133,462	
Purchases of treasury shares		□87 <b>,</b> 81 <b>2</b> 1	□156,03 <b>6</b>
Proceeds from sales of shares upon exercise of options and			
purchase rights	16,□14	15,□82	17,5 □ 1
ax withholdings related to net share settlements of restricted			
stock units	□ <b>5,718</b> 1	□ <b>2,375</b> □	□ □ 66
Excess tax benefits from share-based compensation	2,246	26	37
	□22,68□	□207,64□	□13□,374

During fiscal year 2014, we paid an annual cash dividend of \$\subseteta 6.1\$ million, compared to a special one-time distribution of \$\subsete 133.5\$ million during fiscal year 2013.

There was no stock repurchase activity during fiscal year 2014. During fiscal year 2013, we repurchased 8.6 million shares for \$\infty\$87.8 million, compared to 17.5 million shares for \$\infty\$156.0 million during fiscal year 2012.

Proceed from the sale of shares upon exercise of options and purchase rights pursuant our stock plans during fiscal years 2014, 2013 and 2012 was  $\Box 6.\Box$  million,  $\Box 6.0$  million and  $\Box 7.6$  million, respectively.  $\Box$ he payment of tax withholdings related to net share settlements of RSUs restricted stock units required during fiscal years 2014, 2013 and 2012 was  $\Box 5.7$  million,  $\Box 2.4$  million and  $\Box 1.0$  million, respectively.

#### Cash Outlook

Our principal sources of liquidity are our cash and cash equivalents, cash flow generated from operations and, to a much lesser extent, capital markets and borrowings. Our future working capital requirements and capital expenditures may increase to support investment in product innovations and growth opportunities, or to acquire or invest in complementary businesses, products, services, and technologies.

In March 2014, our Board of Directors approved a new share buyback program, which authorizes us to invest up to  $\square 250.0$  million to purchase our own shares. Our share buyback program provides us with the opportunity to make opportunistic repurchases during periods of favorable market conditions and is expected to remain in effect for a period of three years. Shares may be repurchased from time to time on the open market, through block trades or otherwise. Purchases may be started or stopped at any time without prior notice depending on market conditions and other factors.

We file Swiss and foreign tax returns. For all these tax returns, we are generally not subject to tax examinations for years prior to fiscal year 2001. We are under examination and have received assessment notices in foreign tax urisdictions. At this time, we are not able to estimate the potential impact that these examinations may have on income tax expense. If the examinations are resolved unfavorably, there is a possibility they may have a material negative impact on our results of operations.

During the second quarter of fiscal year 2014, we implemented a restructuring plan solely affecting our video conferencing operating segment to align our organization to our strategic priorities of increasing focus on a tighter range of products, expanding cloud-based video conferencing services and improving profitability. During



the fourth quarter of fiscal year 2013, we implemented an additional restructuring plan to realign our organization to increase our focus on mobility products, improve profitability in PC-related products and enhance our global operational efficiencies.

Our other contractual obligations and commitments that require cash are described in the following sections.

For over ten years, we have generated positive cash flows from our operating activities, including cash from operations of 205.4 million, 22.4 million and 202.5 million during fiscal years 2014, 2013 and 2012, respectively. During fiscal year 2013, our level of cash and cash equivalents was significantly reduced by the distribution of CHF 125.7 million U.S. dollar amount of 33.5 million out of retained earnings, and by the 87.8 million in share repurchases. During fiscal year 2014, we paid a cash dividend of CHF 33.7 million U.S. dollar amount of 36.1 million out of retained earnings. On ovember 12, 2014, the Board approved, subject to approval by our shareholders and other Swiss statutory requirements, a dividend of CHF 0.2625 per share. We plan to issue an annual dividend on a recurring basis. If we do not generate sufficient operating cash flows to support our operations and future planned cash requirements, our operations could be harmed and our access to credit facilities could be restricted or eliminated. However, we believe that the trend of our historical cash flow generation, our profections of future operations and reduced expenses and our available cash balances will provide sufficient liquidity to fund our operations for at least the next 12 months.

# **Contractual Obligations and Commitments**

As of March 31, 2014, our outstanding contractual obligations and commitments included it classed under operating lease commitments, it purchase commitments and obligations, it long-term liabilities for income taxes payable, and iv defined benefit pension plan and non-retirement post-employment benefit obligations. The following summarizes our contractual obligations and commitments as of March 31, 2014 in thousands:

		Payments Due by Period			
	March 31, 2014	<1 year	1-3 years	4-5 years	>5 years
Inventory commitments	$\boxed{102,760}$	□102,760			
Operating expenses	45,□6□	45,□6□			
Capital commitments	12,□□4	12,□□4			
Operating leases	77,□4□	17,022	32,□47	7,172	20,808
Income taxes payable 3	□3,126				
Obligation for deferred compensation 1	16,611				
Employee benefit plan obligation	38,□□□				
Other non-current obligations 20	<u>1,715</u>				
	$\square 3 \square 0,123$	<u> </u>	<u>□32,□47</u>	□7,172	20,808

As specific payment dates for these obligations are unknown, the related balances have not been reflected in the "Payments Due by Period" section of the table. We expect to contribute 5.3 million to our defined benefit pension plans during fiscal year 2015.

Other long-term liabilities at March 31, 2014 related to various other obligations. As specific payment dates for these obligations are unknown, the related balances have not been reflected in the "Payments Due by Period" section of the table.

<sup>□</sup> As specific payment dates to settle the income taxes payable are unknown at March 31, 2014, the related balances have not been reflected in the "Payments Due by Period" section of the table.

#### **Operating Leases**

We lease facilities under operating leases, certain of which require us to pay property taxes, insurance and maintenance costs. Operating leases for facilities are generally renewable at our option and usually include escalation clauses linked to inflation. The remaining terms on our non-cancelable operating leases expire in various years through 2028. The liability for asset retirement obligations was not material for fiscal years 2014, 2013, and 2012.

#### **Purchase Commitments**

As of March 31, 2014, we have fixed purchase commitments of  $\Box 02.8$  million for inventory purchases made in the normal course of business to original design manufacturers, contract manufacturers and other suppliers, the matority of which are expected to be fulfilled during the first quarter of fiscal year 2015. We also had commitments of  $\Box 46.0$  million for consulting services, marketing arrangements, advertising, outsourced customer services, information technology maintenance and support services, and other services. Fixed purchase commitments for capital expenditures amounted to  $\Box 3.0$  million and primarily relate to commitments for computer hardware and leasehold improvements. We expect to continue making capital expenditures in the future to support product development activities and ongoing and expanded operations. Although open purchase commitments are considered enforceable and legally binding, the terms generally allow us the option to reschedule and adfirst our requirements based on business needs prior to delivery of goods or performance of services.

### Income Taxes Payable

As of March 31, 2014, we had  $\square 3.1$  million in non-current income taxes payable and  $\square 0.3$  million in current income taxes payable, including interest and penalties, related to our income tax liability for uncertain tax positions. As of March 31, 2013, we had  $\square 8.8$  million in non-current income taxes payable.

We file Swiss and foreign tax returns. For all these tax returns, we are generally not subject to tax examinations for years prior to fiscal year 2001. We are under examination and have received assessment notices in foreign tax urisdictions. At this time, we are not able to estimate the potential impact that these examinations may have on income tax expense. If the examinations are resolved unfavorably, there is a possibility they may have a material negative impact on our results of operations.

#### Obligation for Management Deferred Compensation

At March 31, 2014, we had  $\Box$ 6.6 million in liabilities related to a deferred compensation plan offered by one of our subsidiaries. See  $\Box$ ote 5, Employee Benefit Plans, for more information.

#### Pension and Post-Employment Obligations

#### Off-Balance Sheet Arrangements

We have not entered into any transactions with unconsolidated entities whereby we have financial guarantees, subordinated retained interests, derivative instruments or other contingent arrangements that expose us to material continuing risks, contingent liabilities, or any other obligation under a variable interest in an unconsolidated entity that provides financing, liquidity, market risk or credit risk support to us.



# Other Contingencies:

As previously announced, some of the issues reviewed by the Audit Committee are also the subject of an ongoing formal investigation by the SEC, including the accounting for Revue inventory valuation reserves that resulted in the restatement, revision to the Company financial statements concerning warranty accruals and amortization of intangible assets presented in our Form 10-K/A, filed on August 7,2013, and the Company stransactions with a distributor for Fiscal Year 2007 through Fiscal Year 2000 he Company is cooperating with the SEC in its ongoing investigation. The Company has entered into an agreement with the SEC to extend the statute of limitations. The Company cannot predict the outcome of the investigation at this time and potential fines or penalties, if any, that may arise from the investigation are currently not estimable.

#### Guarantees

Logitech International S.A., the parent holding company, has issued several parent guarantees on behalf of its subsidiaries. The maximum potential future payment under the guarantee arrangements is limited to \$\infty\$80.0 million. As of March 31, 2014, there were no purchase obligations outstanding for which the parent holding company was required to guarantee payment.

Logitech Europe S.A., a subsidiary of the parent holding company, has guaranteed the purchase obligations of another Logitech subsidiary under a guarantee agreement. This guarantee does not specify a maximum amount. As of March 31, 2014, the amount of purchase obligations outstanding under this guarantee was immaterial. In addition, Logitech Europe S.A. also guaranteed payments of a third-party contract manufacturers purchase obligations. As of March 31, 2014, the maximum amount of this guarantee was \$\mathbb{B}\$.5 million, of which \$\mathbb{D}\$2.3 million of guaranteed purchase obligations were outstanding.

# Indemnifications

We indemnify certain of our suppliers and customers for losses arising from matters such as intellectual property disputes and product safety defects, sub ect to certain restrictions. The scope of these indemnities varies, but in some instances, includes indemnification for damages and expenses, including reasonable attorneys fees. As of March 31, 2014, no amounts have been accrued for indemnification provisions. We do not believe, based on historical experience and information currently available, that it is probable that any material amounts will be required to be paid under our indemnification arrangements.

We also indemnify our current and former directors and certain of our current and former officers. Certain costs incurred for providing such indemnification may be recoverable under various insurance policies. We are unable to reasonably estimate the maximum amount that could be payable under these arrangements because these exposures are not capped, the obligations are conditional in nature, and the facts and circumstances involved in any situation that might arise are variable.

# **Research and Development**

For a discussion of the Company s research and development activities, patents and licenses, please refer to Item 1, Business.

# **Quarterly Results of Operations**

As a result of the findings of the Audit Committee independent investigation, we have restated our unaudited quarterly financial data for the quarter ended time 30, 2011, our discussion and analysis regarding our results of operations and cash flows for that quarter as is set forth below. For additional details, see to to our Consolidated Financial Statements and the Company Supplementary Data consisting of unaudited quarterly financial data immediately following to the followi

	Three months ended June 30,	
	2011	2010
	As Restated	As Revised
□et sales	<b>□480,441</b>	□47□,330
Cost of goods sold	321,6□3	310,046
□ross profit	158,748	16□,284
Operating expenses□		
Marketing and selling	$\square 8,8 \square 1$	□1,338
Research and development	40,022	38,264
□eneral and administrative	26,0□6	27,271
□otal operating expenses	165,00□	156,873
Operating income floss	□6,261□	12,411
Interest income, net	6□0	521
Other income, net	287	1,7□6
Income ClossCbefore income taxes	□5,284□	14,728
Benefit from income taxes	□□,3□3	□ 5 <b>,402</b> □
□et income	4,10	20,130
□et income per share□		<del></del>
Basic	□ 0.02	□ <b>0.11</b>
Diluted	□ 0.02	□ 0.11
Shares used to compute net income per share□		
Basic	17□,331	175,4□2
Diluted	180,083	177,358

#### Net Sales

et sales by channel for the three months ended tune 30, 2011 and 2010 were as follows tin thousands

	Ended June 30,			
	2011	2010	Change %	
Retail	$\overline{\square 3 \square 4,776}$	□3□3,867	0 🗆	
OEM	4□,178	58,335	□16□	
LifeSize	36,487	27,128	34□	
□otal net sales	480,441	□47□,330	0□	

Our total net sales were approximately the same in the fiscal quarters ended time 30, 2011 and 2010. Trowth in retail sales of the Asia Pacific region and the LifeSize division sales were offset by essentially flat retail sales in Americas region and declines in the EMEA region retail sales and OEM sales. Approximately 32 and 3 of the Company's total net sales were denominated in currencies other than the U.S. dollar in the three months ended time 30, 2011 and 2010. If foreign currency exchange rates had been the same in three months ended time 30, 2011 and 2010, our constant dollar total net sales decrease would have been 4.



Retail units sold increased 2 and our overall retail average selling price decreased 2 in the three months ended time 30, 2011 compared with the three months ended time 30, 2010. Sales of our retail products priced above 100 represented approximately 15 of our total retail sales in both the three months ended time 30, 2011 and 2010. Products priced below 140 represented approximately 57 of retail sales in the fiscal quarter ended time 30, 2011 compared with 61 in the fiscal quarter ended time 30, 2010. If foreign currency exchange rates had been the same in three months ended time 30, 2011 and 2010, our constant dollar retail sales decrease would have been 5.

Units sold to OEM customers declined  $22 \square$  during the fiscal quarter ended Dine 30, 2011 compared with the same period in the prior fiscal year, primarily due to decreased sales of our OEM mice and microphones for console singing games. Sales of our OEM mice decreased  $12 \square$  and units sold decreased  $1 \square$  during the quarter compared with the same period in the prior fiscal year. Microphone sales decreased by  $\square$  in the three months ended Dine 30, 2011 compared with the three months ended Dine 30, 2010. Sales of OEM keyboards and desktops increased  $17 \square$  in dollars during the quarter compared with the prior year, with unit sales essentially flat between the two periods.

LifeSize net sales represent sales of video conferencing units and related software and services. Sales of our LifeSize products increased 34 in the three months ended time 30, 2011 compared with the three months ended time 30, 2010. Foreign currency exchange rates did not affect LifeSize sales.

#### Retail Sales by Region

The following table presents the change in retail sales by region for the three months ended Tune 30, 2011 compared with the three months ended Tune 30, 2010.

	Three months ended June 30, 2011
EMEA	
Americas	1 🗆
Asia Pacific	2 🗔

Retail sales in the EMEA region declined due to weak consumer demand for our products across much of Western Europe, most notably in the mature markets of Southern Europe such as Italy and Spain, where the economic environment was particularly challenging. The largest retail sales declines in EMEA occurred in the audio, digital home and pointing devices product families. Our constant dollar retail sales decrease in the EMEA region would have been 23T, if foreign currency exchange rates had been the same in the three months ended the analysis and 2010. Retail units sold during the three months ended the analysis are compared with the prior year, in line with the sales dollar decrease. Despite the weak demand, the overall level of inventory carried by our channel partners declined by 22T from March 31, 2011 to the 30, 2011. We believe we have largely stabilized the EMEA-specific pricing and channel management programs which created the execution issues that negatively impacted our profitability in the fourth quarter of fiscal year 2011. However, we believe that full implementation of the necessary operational changes will continue through the remainder of fiscal year 2012 which has resulted in a reduction of our expectation for EMEA sales in fiscal year 2012. During the three months ended the analysis and sell-through in Termany, our largest market in EMEA, improved in the three months ended the analysis and sell-through in Termany, our largest market in EMEA, improved in the three months ended the analysis and sell-through in the three months ended the market in EMEA, improved in the three months ended the month

In Americas region, retail sales increased 1□ and retail units sold were flat in the three months ended the 30, 2011 compared with the same period in the prior fiscal year, primarily due to a 36□ sales decline in the digital home product family, which was more than offset by increased sales of keyboards and desktops, pointing devices, and gaming products. In the digital home category, sales of remote controls in first quarter of fiscal year 2011 included the launch of several new remotes, including the Harmony 300 and the Harmony 650, whereas the same period in fiscal year 2012 did not include any remote control product launches. In addition, one of our Americas region customers placed a sizable order for remotes in the three months ended March 31, 2011, to support a promotion campaign, which negatively impacted sales in the three months ended the 30, 2011. The digital home category also includes Logitech Revue and related peripherals, which had slightly negative sales in the quarter, as returns of the

products were higher than the very modest sales. Retail sell-through in Americas region increased during the fiscal quarter ended time 30, 2011 compared with the prior year. Foreign currency exchange rates had no effect on retail sales in the region for the three months ended time 30, 2011.

Asia Pacific region retail sales grew 2 during the three months ended no 30, 2011 compared with the same period in 2010, driven primarily by sales in China, which increased 8 compared with the prior year. All product lines grew in the three months ended no 30, 2011 compared with the prior year quarter, except digital home. Total retail units sold in the Asia Pacific region increased 31 during the quarter ended no 30, 2011 compared with the prior year. Retail sell-through during the quarter increased from the prior year in line with the sales growth. If foreign currency exchange rates had been the same in the three months ended no 30, 2011 and 2010, our Asia Pacific constant dollar retail sales increase would have been 24.

#### Net Retail Sales by Product Family

□et retail sales by product family during the three months ended une 30, 2011 and 2010 were as follows un thousands to

	Three Months Ended June 30,			
	2011	2010	Change %	
Retail Devices	□132,062	□131,846	0 🗆	
Retail  Keyboards  Desktops	□4,5□6	75,281	26□	
Retail Audio	81,565	<b>□5,646</b>	□15□	
Retail 🗆 🗀 ideo	4□,845	47,057	6□	
Retail 🗆 🗆 aming	23,3 □2	15,451	51□	
Retail Digital Home	13,316	28,586	□53□	
□otal net retail sales	<u> </u>	□3 □ 3,867	$\square$	

Logitech s Pointing Devices product family includes our mice, trackballs and other pointing devices. Keyboards and desktops mouse and keyboard combined include cordless and corded keyboards and desktops, and keyboards and keyboard cases for tablets. Audio includes speakers and headset products for the PC, the home, the tablet and other mobile entertainment platforms, and wireless music systems. Our video product family is comprised of PC webcams and Alert video security systems. Daming includes console and PC gaming peripherals. The Digital Home product family combines our advanced Harmony Remote controls, Logitech Revue with Doogle Dan and peripherals associated with the Doogle Datform. Det sales reflect accruals for product returns, cooperative marketing arrangements, customer incentive programs and pricing programs.

# Retail Pointing Devices

A decline in dollar sales of pointing devices in our EMEA region for the first quarter of fiscal year 2012 was offset by growth in Americas and Asia Pacific regions. Retail unit sales of pointing devices increased  $\Box$  in the three months ended  $\Box$  in 2010. Dollar sales of cordless mice increased 10 $\Box$ , while units grew 24 $\Box$  in the quarter. We achieved strong sales and unit growth in both our high-end as well as our value-priced cordless mice. Dollar sales of cordless mice grew in both Americas and Asia Pacific regions, with sales in China more than doubling. Unit sales of cordless mice grew in all three regions, with the strongest growth in China. Sales and units of corded mice decreased 1 $\Box$  and 6 $\Box$  in the three months ended  $\Box$  in 20, 2011 compared with the prior fiscal year, with dollar sales declines in all regions.

# Retail Keyboards and Desktops

Retail unit sales of keyboards and desktops increased 16 during the quarter ended time 30, 2011 compared with 2010, primarily due to our cordless keyboards and desktops. Sales of cordless keyboards more than doubled in dollars compared with the prior year, led by the Wireless Solar Keyboard K750. Sales of cordless desktops increased 2 in dollars during the three months ended time 30, 2011 compared with 2010. We also launched our



iPad specific keyboard products in limited distribution, with encouraging results during the quarter ended the 30, 2011. This new tablet accessories product line includes the Keyboard Case for iPad2 and the Tablet Keyboard for iPad, with additional products planned for launch in future quarters.

#### Retail Audio

Retail audio unit sales decreased  $13\Box$  in the three months ended  $\Box$  no 30, 2011 compared with the same period in the prior year. Dollar sales growth in the Asia Pacific region was more than offset by declines in EMEA and Americas. PC speaker sales decreased  $12\Box$  in dollars and  $5\Box$  in units. Sales of our iPod speakers decreased  $15\Box$  in dollars and  $22\Box$  in units in the three months ended  $\Box$  no 30, 2011 compared with the prior year. Partially offsetting the sales declines in speakers, our Ultimate Ears line of earphones grew  $12\Box$  in dollars during the quarter.

#### Retail Video

Our retail sales in the  $\Box$ ideo category increased  $6\Box$ , while units decreased  $\Box$  in the quarter ended  $\Box$ ine 30, 2011 compared with 2010.  $\Box$ he growth in sales was driven entirely by the Logitech Alert line of digital video security systems. Webcam sales declined  $7\Box$  in dollars and  $10\Box$  in units in the three months ended  $\Box$ ine 30, 2011 compared with the same period in 2010, with growth in the Asia Pacific region offset by the sales decline in Americas region.

### Retail Gaming

Retail sales of our gaming peripherals grew  $51\Box$ , while unit sales decreased  $7\Box$  during the three months ended the 30, 2011 compared with the same period in 2010. The dollar sales growth was due to strong sales of our steering wheels. Steering wheels have a higher selling price than our other gaming products, which explains the decline in unit sales. PC gaming sales increased  $53\Box$  in dollars and decreased  $4\Box$  in units during the three months ended the 30, 2011 compared with the three months ended the 30, 2010. Console gaming sales increased  $6\Box\Box$  in dollars and decreased  $15\Box$  in units in the same periods.

#### Retail Digital Home

Retail sales in our digital home category, which includes Harmony remotes, Logitech Revue, and our  $\square$ oogle  $\square$  peripherals, declined 53 $\square$  during the quarter ended  $\square$ ne 30, 2011 compared with the same quarter in the prior year. Sales of Harmony remotes decreased 48 $\square$ , with the largest decline in EMEA due to slow moving channel inventory as a result of weak macroeconomic conditions in several countries, combined with the impact of execution issues in EMEA-specific pricing and channel management programs.  $\square$ he sales decrease in Americas region was attributable to higher sales in the three months ended  $\square$ ne 30, 2010 from the successful launch of several new remotes, and a sizable order from one customer to support a promotion campaign, which occurred in the three months ended  $\square$ ne 30, 2011.

# Gross Profit

□ross profit for the three months ended □une 30, 2011 and 2010 was as follows □in thousands□□

	Three Months Ended June 30,					
	2011	2011	2011	2011	2010	Change
	As Restated	As Revised				
□et sales	<b>480,441</b>	<b>□47</b> □,330	0□			
Cost of goods sold	321,6□3	310,046	4			
□ross profit	$\Box 158,748$	□16□,284	$\Box$ 6 $\Box$			
□ross margin	33.0 □	35.3 □				

□ross profit consists of net sales, less cost of goods sold which includes materials, direct labor and related overhead costs, costs of manufacturing facilities, costs of purchasing components from outside suppliers, distribution costs, write-down of inventories and amortization of intangible assets.

 $\Box$ ross margin declined to 33.0 $\Box$  in the three months ended  $\Box$ une 30, 2011 compared with 35.3 $\Box$  in the same period in the prior year, primarily due to product mix in retail sales also contributed to the lower gross margin in the first quarter of fiscal year 2012.

### **Operating Expenses**

Operating expenses for the three months ended Tune 30, 2011 and 2010 were as follows in thousands:

	Three Months Ended June 30,			
	2011	2010	Change	
	As Restated	As Revised		
Marketing and selling	□ □8,8□1	□ □1,338	8 🗆	
□ of net sales	20.6□	1 🗆 . 1		
Research and development	40,022	38,264	5	
□ of net sales	8.3□	8.0□		
□eneral and administrative	26,0□6	27,271	4	
□ of net sales	5.4	<u>5.7</u> □		
Cotal operating expenses	<b>□</b> 65,00□	<u>□156,873</u>	5	
☐ of net sales	34.3 □	32.7		

Approximately all increase in total operating expenses in the three months ended time 30, 2011 compared with the same period in the prior year was due to investments in marketing, selling, research, and development related to our LifeSize division.

We refer to our operating expenses excluding the impact of foreign currency exchange rates as constant dollar operating expenses. Constant dollar operating expenses are a non- $\Box$ AAP financial measure, which is information derived from consolidated financial information but not presented in our financial statements prepared in accordance with U.S.  $\Box$ AAP. Our management uses these non- $\Box$ AAP measures in its financial and operational decision-making, and believes these non- $\Box$ AAP measures, when considered in confunction with the corresponding  $\Box$ AAP measures, facilitate a better understanding of changes in operating expenses. Constant dollar operating expenses are calculated by translating prior period operating expenses in each local currency at the current period average exchange rate for that currency.

# Marketing and Selling

Marketing and selling expense consists of personnel and related overhead costs, corporate and product marketing, promotions, advertising, trade shows, customer and technical support and facilities costs.

Marketing and selling expenses increased 8 in the three months ended tune 30, 2011 compared with the same period in the prior fiscal year primarily due to additional sales and marketing headcount for LifeSize, B2B and Asia Pacific region, and additional trade show and public relations initiatives for our LifeSize products. Stock compensation costs also increased, due to the use of RSUs frestricted stock units instead of stock options. RSUs are less dilutive to shareholders because in general a smaller number of RSUs is granted, since the value at grant of RSUs is generally greater than the value of stock options. Settlement of a customer bankruptcy dispute also increased expenses in the three months ended tune 30, 2011 compared with 2010. Offsetting these increases were decreases in bonuses, advertising expense, bad debt expense and sales warehouse expense.

The impact of foreign currency exchange rates also caused sales and marketing expenses to increase. If foreign currency exchange rates had been the same in the three months ended Time 30, 2011 and 2010, the percentage change in constant dollar marketing and selling expense for the three months ended Time 30, 2011 would have been  $4\Box$ .



# Research and Development

Research and development expense consists of personnel and related overhead costs, contractors and outside consultants, supplies and materials, equipment depreciation and facilities costs, all associated with the design and development of new products and enhancements of existing products.

 $\Box$ he 5 $\Box$  increase in research and development expense for the three months ended  $\Box$ ne 30, 2011 compared with the same period in the prior year was primarily due to investment in our LifeSize division and B2B products, and packaging evaluations. Research and development expense growth for our peripherals division was approximately the same as the change in retail peripherals sales.

If foreign currency exchange rates had been the same in the three months ended line 30, 2011 and 2010, there would have been no change in constant dollar research and development expense.

#### General and Administrative

□eneral and administrative expense consists primarily of personnel and related overhead and facilities costs for the finance, information systems, executive, human resources and legal functions.

□eneral and administrative expense decreased 4□ in the three months ended to a 30, 2011 compared with the same period last year. Expense decreased due to one-time 4.□million recovery of expense from disposal of one abandoned building in China, offset by 2.1 million increase in personnel-related expenses, increased stock compensation expense from the use of RSUs, recruiting fees and increased litigation expenses.

#### Interest Income, Net

Interest income and expense for the three months ended the 30, 2011 and 2010 were as follows the thousands:

	Three Ended		
	2011	2010	Change
Interest income	□6□0	□523	32□
Interest expense		<b>2</b>	100□
Interest income, net	<u> □6</u> □0	□521	32□

Interest income increased slightly during the three months ended time 30, 2011 compared with the same period in the prior fiscal year due to slightly higher interest rates.

# Other Income, Net

Other income and expense for the three months ended Tune 30, 2011 and 2010 were as follows Tin thousands

	Three P Ended J		
	2011	2010	Change
Foreign currency exchange gains, net	□ 340	□ 360	6
□ain on sale of property and plant		838	□10 <b>0</b> □
Investment income related to deferred compensation plan	188	435	□57□
Other, net	2 <u>4</u> []	163	□248□
Other income, net	□ 287	$\Box$ ,7 $\Box$ 6	□840□

Foreign currency exchange gains or losses relate to balances denominated in currencies other than the functional currency of a particular subsidiary, to the sale of currencies, and to gains or losses recognized on foreign exchange forward contracts.

The gain on sale of building for the three months ended time 30, 2010 relates to the sale of our building in Romanel, Switzerland.

Investment income for the three months ended time 30, 2011 represents earnings and realized and unrealized gains on trading investments related to a deferred compensation plan offered by one of our subsidiaries. Investment income for the three months ended time 30, 2010 represents changes in the cash surrender value of Company-owned life insurance contracts, related to the same management deferred compensation plan. In December 2010, the Company surrendered the life insurance contracts for cash, and invested the proceeds in a portfolio of mutual funds, which are classified as trading investments.

#### Provision for Income Taxes

The provision for income taxes and effective tax rates for the three months ended then 30, 2011 and 2010 were as follows the thousands.

		Months June 30,
	2011	2010
	As Restated	As Revised
Benefit from income taxes	□ □ □,3 □3	□□ 5,40 <b>2</b> □
Effective income tax rate	177.8 🗆	□36.7□

The provision for income taxes consists of income and withholding taxes. Logitech operates in multiple unisdictions and its profits are taxed pursuant to the tax laws of these unisdictions. The Company effective income tax rate may be affected by changes in or interpretations of tax laws in any given unisdiction, utilization of net operating loss and tax credit carryforwards, changes in geographical mix of income and expense, and changes in management assessment of matters such as the ability to realize deferred tax assets.

The change in the effective income tax rate for the three months ended Tune 30, 2011 compared with the three months ended Tune 30, 2010 is primarily due to the mix of income and losses in the various tax Turisdictions in which the Company operates, and a discrete tax benefit of T.2 million in the three months ended Tune 30, 2010 from the closure of income tax audits in certain Turisdictions.

As of  $\Box$  ne 30 and March 31, 2011, the total amount of unrecognized tax benefits due to uncertain tax positions was  $\Box$  2 $\Box$ 6 million and  $\Box$  30.1 million, of which  $\Box$  17.0 million and  $\Box$  18.2 million would affect the effective income tax rate if recognized.  $\Box$  he decline in the income tax liability associated with uncertain tax benefits is primarily due to the expiration of statutes of limitations, offset by the impact of foreign currency exchange rates and the accrual of interest expense.

The Company continues to recognize interest and penalties related to unrecognized tax positions in income tax expense. As of tame 30 2011, accrued interest and penalties related to uncertain tax positions increased to E8.1 million from E8.0 million as of March 31, 2011.

□he Company files Swiss and foreign tax returns. For all these tax returns, the Company is generally not sub lect to tax examinations for years prior to 1 □□□ During the third quarter of fiscal year 2011, the U.S. Internal Revenue Service expanded its examination of the Company S U.S. subsidiary to include fiscal years 2008 and 2000 in addition to fiscal years 2006 and 2007. □he Company is also under examination in other tax □risdictions. At this



time it is not possible to estimate the potential impact that these examinations may have on income tax expense. If the examinations are resolved unfavorably, there is a possibility they may have a material impact on our results of operations.

Although the Company has adequately provided for uncertain tax positions, the provisions on these positions may change as revised estimates are made or the underlying matters are settled or otherwise resolved. Although the timing of the resolution or closure on audits is highly uncertain, the Company does not believe it is reasonably possible that the unrecognized tax benefits would materially change in the next twelve months.

#### Liquidity and Capital Resources

#### Cash Balances, Available Borrowings, and Capital Resources

During the three months ended time 30, 2011, operating activities provided net cash of 5.4 million. Our largest sources of operating cash flows were decrease in accounts receivable and increase in accounts payable balances compared with March 31, 2011, offset by increases in inventory and deferred tax assets. Let cash used in investing activities was 57.3 million. We invested 12.2 million in capital expenditures for tooling, equipment, computer hardware, and software, which was partially offset by proceeds of 4. million from the sale of one of our buildings. Let cash provided by financing activities was 50.5 million, primarily from proceeds from employee stock purchases and the exercise of stock options.

At the 30, 2011, we had cash and cash equivalents of 476.4 million, comprised of bank demand deposits and short-term time deposits. Cash and cash equivalents are carried at cost, which is equivalent to fair value.

□ he Company has credit lines with several European and Asian banks totaling □ 150.3 million as of □ une 30, 2011. As is common for businesses in European and Asian countries, these credit lines are uncommitted and unsecured. Despite the lack of formal commitments from the banks, we believe that these lines of credit will continue to be made available because of our long-standing relationships with these banks and our current financial condition. At □ ne 30, 2011, there were no outstanding borrowings under these lines of credit. □ here are no financial covenants under these facilities.

We provide various third parties with irrevocable letters of credit in the normal course of business to secure our obligations to pay or perform pursuant to the requirements of an underlying agreement or the provision of goods and services. These standby letters of credit are cancelable only at the option of the beneficiary who is authorized to draw drafts on the issuing bank up to the face amount of the standby letter of credit in accordance with its terms. At Dane 30, 2011, we had Does million of letters of credit in place, of which Does letters of credit relate primarily to equipment purchases by a subsidiary in China, and expire between Daly and December 2011.

The Company has financed its operating and capital requirements primarily through cash flow from operations and, to a lesser extent, from capital markets and bank borrowings. Our normal short-term liquidity and long-term capital resource requirements are provided from three sources cash flow generated from operations, cash and cash equivalents on hand, and borrowings, as needed, under our credit facilities.

Based upon our available cash balances and credit lines, and the trend of our historical cash flow generation, we believe we have sufficient liquidity to fund operations for the foreseeable future.

#### Cash Flow from Operating Activities

The following table presents selected financial information and statistics as of Tane 30, 2011 and 2010 Idollars in thousands

	June 30,		
	2011	2010	
	As Restated	As Revised	
Accounts receivable, net	<b>241,456</b>	<b>213,567</b>	
Inventories	320,5□2	27□,800	
□et cash provided by operating activities	5,374	8,054	
Days sales in accounts receivable "DSO" =	45 days	40 days	
Inventory turnover "I" O" C"	4.0x	4.4x	

DSO is determined using ending accounts receivable as of the most recent quarter-end and net sales for the most recent quarter.

□et cash provided by operating activities decreased to □5.4 million in the three months ended □ne 30, 2011, from □8.1 million for the same period in the prior year. □he primary drivers of the decline in operating cash flows were the net income of □4.1 million in the three months ended □ne 30, 2011 compared with net income of □20.1 million in the three months ended □ne 30, 2010, and a lower increase in current liabilities, offset by a decrease in accounts receivable when compared with the change in that balance during the three months ended □ne 30, 2010.

DSO for the quarter was five days higher than the same period in the prior year, primarily due to greater sales linearity in the three months ended here 30, 2010. Expical payment terms require customers to pay for product sales generally within 30 to 60 days. However, terms may vary by customer type, by country and by selling season. Extended payment terms are sometimes offered to a limited number of customers during the second and third fiscal quarters. The Company does not modify payment terms on existing receivables, but may offer discounts for early payment.

Inventory turns for the three months ended the 30, 2011 were slightly lower than that in the three months ended the 30, 2010.

# Cash Flow from Investing Activities

Cash flows from investing activities during the three months ended time 30, 2011 and 2010 were as follows fin thousands:

	ended J	
	2011	2010
	As Restated	As Revised
Purchases of property, plant and equipment		□□13,854□
Proceeds from sale of property and plant	4,□04	2,688
Purchases of trading investments	□3,54 <b>5</b> □	
Proceeds from sale of trading investments		
□et cash used in investing activities	□ □ 7,33 <b>2</b>	<u> </u>

Our capital expenditures during the three months ended [] and 2010 were principally for computer hardware and software purchases, equipment, and normal expenditures for tooling.



Proceeds from the sale of property, plant and equipment were related to the sale of an unused manufacturing facility in China in the three months ended Tune 30, 2011 and the sale of our building in Romanel, Switzerland in the three months ended Tune 30, 2010.

The purchases and sales of trading investments in the three months ended time 30, 2011 represent mutual fund activity directed by participants in a deferred compensation plan offered by one of the Company's subsidiaries. The mutual funds are held by a Rabbi trust. In the three months ended time 30, 2010, the deferred compensation plan was invested in life insurance contracts.

#### Cash Flow from Financing Activities

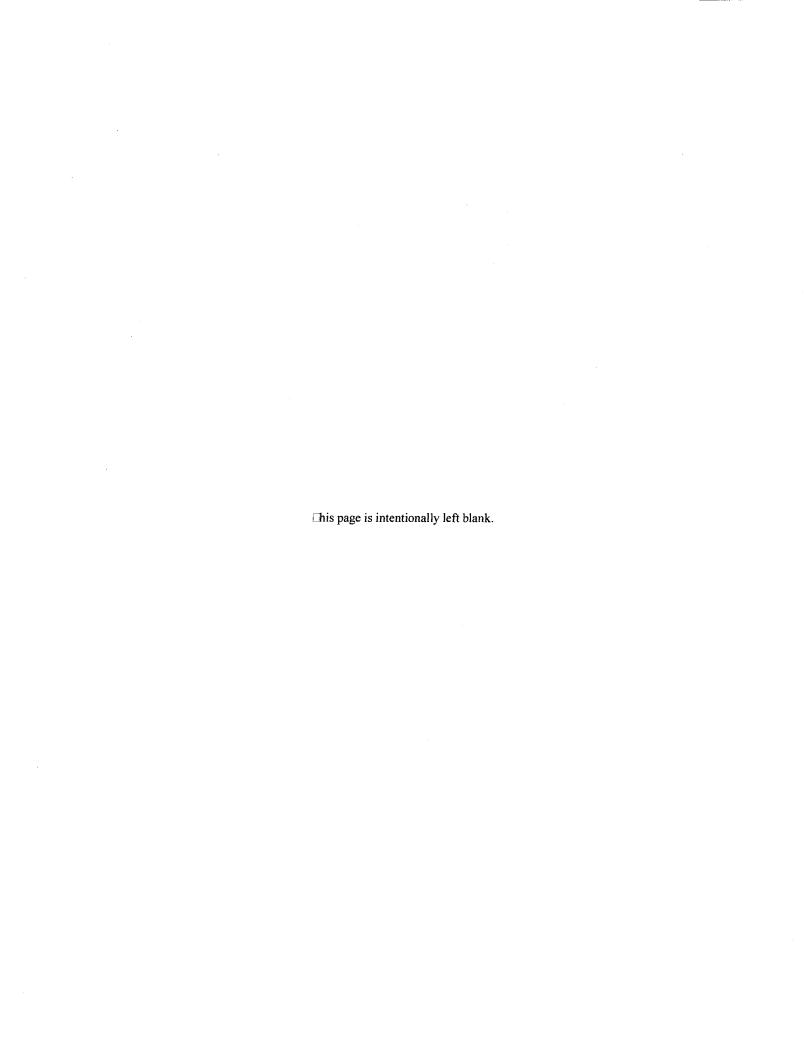
The following table presents information on our cash flows from financing activities during the three months ended the 30, 2011 and 2010 the thousands  $\blacksquare$ 

		months Iune 30,
	2011	2010
Proceeds from sale of shares upon exercise of options and purchase rights	□ 607	□5,32□
Cax withholdings related to net share settlements of RSUs	□1 <b>76</b> □	□223□
Excess tax benefits from share-based compensation	24	421
☐ et cash provided by financing activities	<b>□455</b>	<b>5,527</b>

During the three months ended the 30, 2011 and 2010, cash of the 5.3 million was provided by the sale of shares upon exercise of options and purchase rights pursuant to the Company's stock plans. The payment of tax withholdings related to net share settlements of RSUs restricted stock units required the use of the 5.2 million in cash in both three month periods ended the 30, 2011 and 2010. Tax benefits recognized on the exercise of share-based payment awards provided 0.02 million and 0.4 million in the three months ended the 30, 2011 and 2010.

# ADDITIONAL FINANCIAL DISCLOSURES





# ADDITIONAL FINANCIAL DISCLOSURES

#### MARKETING, SALES AND DISTRIBUTION

### **Principal Markets**

□et sales to unaffiliated customers by geographic region for fiscal years 2014, 2013 and 2012 ⊕ased on the customers □location □are as follows ⊕n thousands ⊞

	Years Ended March 31,					
	2014	2013	2012			
		As Revised				
Americas	□ 85□,8□3	<ul><li>808,618</li></ul>	□ 87□,076			
EMEA	767,017	7□□,075	8□7,557			
Asia Pacific	501,803	4 🗆 1,584	53□,570			
	<b>12,128,713</b>	□2,0□□,277	2,316,203			

Sales are attributed to countries on the basis of the customers  $\square$  locations. Revenues from sales to customers in Switzerland, our home domicile, represented  $2\square$  of our total consolidated net sales in fiscal years 2014, 2013 and 2012. In fiscal years 2014, 2013 and 2012, the United States represented  $35\square$ ,  $33\square$  and  $34\square$  of our total consolidated net sales, respectively.  $\square$  o other single country represented more than  $10\square$  of our total consolidated net sales for fiscal years 2014, 2013 and 2012.

#### Marketing

Logitech is marketing organization strives to understand our consumers so that we can create products and provide services that accurately anticipate their needs and reach them through marketing and communication programs that are relevant to them. Logitech builds awareness of our products and recognition of the Logitech brand through targeted advertising, public relations efforts, social media, distinct packaging of our retail products, in-store promotions and merchandising, a Worldwide Web site and other efforts. We also acquire knowledge of our users through customer feedback and market research, including focus groups, product registrations, user questionnaires, primary and multi-client surveys and other techniques. In addition, manufacturers of PCs and other products also receive customer feedback and perform user market research, which sometimes results in requests to Logitech for specific products, features or enhancements.

# Sales and Distribution

We sell our peripherals products to a network of distributors, retailers and OEMs. We support these channels with third-party distribution centers located in  $\square$ orth America, Europe and Asia Pacific. Some of these distribution centers perform product localization with local language manuals, packaging and power plugs.

Logitech directly sells peripherals products to distributors and large retailers. Distributors in □orth America include Ingram Micro, □ech Data Corporation, D□H Distributing, and Synnex Corporation. In Europe, pan-European distributors include Ingram Micro, □ech Data, and □em Distribution. We also sell to many regional distributors such as Actebis □mbH in □ermany and Copaco Dc B□ in the □etherlands. In Asia, malor distributors include Beiting Digital China Limited in China, Daiwabo in □apan, and the pan-Asian distributor, Ingram Micro. Our distributor customers typically resell products to retailers, value-added resellers, systems integrators and other distributors with whom Logitech does not have a direct relationship.



In fiscal years 2014, 2013 and 2012, Ingram Micro Inc. and its affiliated entities together accounted for  $14\Box$ ,  $11\Box$  and  $14\Box$  of our net sales, respectively.  $\Box$ 0 other customer individually accounted for more than  $10\Box$  of our net sales during fiscal years 2014, 2013 and 2012.  $\Box$ he material terms of our distribution agreements with Ingram Micro and its affiliated entities are summarized as follows  $\Box$ 

- The agreements are non-exclusive in the particular territory and contain no minimum purchase requirements.
- Each agreement may be terminated for convenience at any time by either party. Most agreements provide for termination on 30 days written notice from either party, with two Ingram Micro agreements providing for termination on \( \subseteq 0 \) days notice.
- We generally offer an allowance for marketing activities equal to a negotiated percentage of sales and volume rebates related to purchase volumes or sales of specific products to specified retailers. These terms vary by agreement.
- Most agreements allow price protection credits to be issued for on-hand or in-transit new inventory if we, in our sole discretion, lower the price of the product.
- · We grant limited stock rotation return rights, which vary by agreement.

Logitech peripherals products can be purchased in most mator retail chains, where we typically have access to significant shelf space. These chains in the U.S. include Best Buy, Wal-Mart, Staples, Target, and Office Depot. In Europe, chains include Metro Troup MediaMarkt and Saturn Carrefour Troup, Kesa Electricals, Fnac, and Dixons Stores Troup PLC. In Asia Pacific, retail chains include Australias Dick Smith Electronics Limited. Logitech products can also be purchased online either directly from Logitech.com or through e-tailers, such as Amazon.com, Tiger Direct.com, Buy.com, CDW, Insight Enterprises, Inc. and others.

Logitech OEM products are sold to large OEM customers through a direct sales force, and we support smaller OEM customers through distributors. We count the malority of the world largest PC manufacturers among our customers.

Our Lifesize division maintains a marketing and sales organization, separate from the Peripherals segment, that sells Lifesize products and services to distributors, value-added resellers, OEMs and direct enterprise customers. The large matority of Lifesize revenues are derived from sales of products for use by small-to-medium businesses, public healthcare providers, educational institutions and government organizations.

□hrough our operating subsidiaries, we maintain sales offices or sales representatives in approximately 43 countries.

# MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

Logitech  $\square$  shares are listed and traded on both the SI  $\square$  Swiss Exchange, where the share price is denominated in Swiss francs, and on the  $\square$ asdaq  $\square$ lobal Select Market, where the share price is denominated in U.S. dollars.  $\square$ he trading symbol for Logitech shares is LO  $\square$  on the SI  $\square$  Swiss Exchange and LO  $\square$ I on  $\square$ asdaq. As of October 31, 2014, there were 173,106,620 shares issued  $\square$ ncluding  $\square$ 847,341 shares held as treasury stock  $\square$ held by 14,6  $\square$ 4 holders of record, and the closing price of our shares was CHF 13.60  $\square$ 14.22 based on exchange rates on such date  $\square$ per share on the SI  $\square$  Swiss Exchange and  $\square$ 14.21 per share as reported by the  $\square$ asdaq Stock Market.

#### SIX Swiss Exchange

□he following table sets forth certain historical share price information for the Company's shares traded on the SI□ Swiss Exchange, as reported by the SI□ Swiss Exchange. □he U.S. dollar equivalent is based on the noon buying rate on the trading day of the month in which the high or low closing sales price occurred. □he noon buying rate is the rate in □ew York City for cable transfers in selected currencies as certified for customs purposes by the Federal Reserve Bank of □ew York.

	SIX Swiss Exchange				
	High CHF	Low CHF	High USD	Low USD	
Fiscal Year Ended March 31, 2014					
First quarter	6.80	5.□2	7.24	6.27	
Second quarter	8.05	6.14	8.83	6.55	
□hird quarter	12.25	7.□3	13.67	8.76	
Fourth quarter	14.70	12.00	16.40	13.18	
Fiscal Year Ended March 31, 2013					
First quarter	10.6□	6.□3	11.37	7.5 □	
Second quarter	10.31	7.□5	10.86	8.50	
□hird quarter	8.80	6.27	□36	6.71	
Fourth quarter	7.25	6.12	7.87	6.66	

#### Nasdaq Global Select Market

□he following table sets forth certain historical share price information for the Company's shares traded on the □asdaq □lobal Select Market.

		Global Market
	High	Low
Fiscal Year Ended March 31, 2014		
First quarter	□ 7.27	□ 6.25
Second quarter	8.□7	6.47
☐hird quarter	13.60	8.75
Fourth quarter	16.86	13.22
Fiscal Year Ended March 31, 2013		
First quarter	11.22	7.64
Second quarter	10.86	8.18
□hird quarter	□38	6.63
Fourth quarter	7.83	6.60

#### **Dividends**

Under Swiss law, a corporation may only pay dividends upon a vote of its shareholders. 
his vote typically follows the recommendation of the corporation Board of Directors. On September 4, 2013, Logitech shareholders approved a cash dividend payment of CHF 33.7 million out of retained earnings to Logitech shareholders who owned shares on September 16, 2013. Eligible shareholders were paid CHF 0.21 per share 
0.22 per share in U.S. dollars totaling 
6.1 million in U.S. dollars on September 17, 2013. On September 5, 2012, Logitech shareholders approved a cash dividend payment of CHF 125.7 million out of retained earnings to Logitech shareholders who owned shares on September 17, 2012. Eligible shareholders were paid CHF 0.7 per share 
0.85 per share in U.S. dollars totaling 33.5 million in U.S. dollars on September 18, 2012. he dividend in September 2012 qualified as a distribution of qualifying additional paid-in-capital and, as such, was not subject to Swiss Federal withholding tax.



Dividends paid and similar cash or in-kind distributions made by Logitech to a holder of Logitech shares including dividends or liquidation proceeds and stock dividends other than distributions of qualifying additional paid-in-capital if it is available under the current Swiss tax regime, are subject to a Swiss federal anticipatory tax at a rate of 35 . The anticipatory tax must be withheld by Logitech from the gross distribution, and paid to the Swiss Federal Tax Administration.

A Swiss resident holder and beneficial owner of Logitech shares may qualify for a full refund of the Swiss anticipatory tax withheld from such dividends. A holder and beneficial owner of Logitech shares who is a non-resident of Switzerland, but a resident of a country that maintains a double tax treaty with Switzerland, may qualify for a full or partial refund of the Swiss anticipatory tax withheld from such dividends by virtue of the provisions of the applicable treaty between Switzerland and the country of residence of the holder and beneficial owner of the Logitech shares.

In accordance with the tax convention between the United States and the Swiss Confederation "Greaty", a mechanism is provided whereby a United States resident as determined under the Greaty, and United States corporations, other than U.S. corporations having a "permanent establishment" or a fixed base, as defined in the Greaty, in Switzerland, generally can obtain a refund of the Swiss anticipatory tax withheld from dividends in respect of Logitech shares, to the extent that 15 of the gross dividend is withheld as final withholding tax the 20 of the gross dividend may generally be refunded. In specific cases, U.S. companies not having a "permanent establishment" or a fixed base in Switzerland owning at least 10 of Logitech registered shares may receive a refund of the Swiss anticipatory tax withheld from dividends to the extent it exceeds 5 of the gross dividend the 30 of the gross dividend may be refunded. oget the benefit of a refund, holders must beneficially own Logitech shares at the time such dividend becomes due.

#### Share Repurchases

The following table presents certain information related to purchases made by Logitech of its equity securities under its publicly announced share buyback program in thousands, except per share amounts.

		Avera	ghted ge Price Share			
During Fiscal Year Ended	Shares Repurchased	СНБ	USD	Amount Available for Repurchase		
March 31, 2012 15	17,50	7.63	8. 🗆	□ □4,255		
March 31, 2013	8,600	□66	10.21	6,472		
March 31, 2014				250,000		
	26,10□					

<sup>□□</sup> Expired in August 2013

In fiscal year 2014, the following approved share buyback programs were in place □

		proved
Share Buyback Program	Shares	Amounts
March 2014	17,311	250,000
September 2008 amended amended amended	28,465	177,030
September 2008 <sup>[1]</sup>	8,344	250,000
	54,120	□677,030

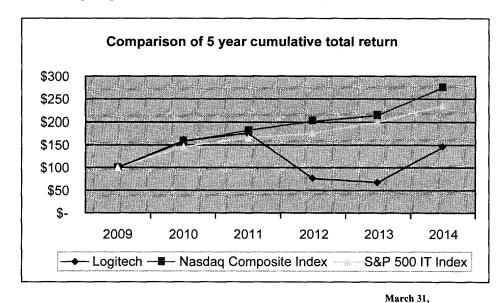
<sup>□□</sup> Expired in August 2013

In September 2012, the Company's shareholders approved the cancellation of the 18.5 million shares repurchased under the September 2008 amended share buyback program. These shares were legally cancelled in during the quarter ended December 31, 2013.

# Performance Graph

The information contained in the Performance Graph shall not be deemed to be "soliciting material" or "filed" with the SEC or subject to the liabilities of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), except to the extent that we specifically incorporate it by reference into a document filed under the Securities Act of 1933, as amended (the "Securities Act"), or the Exchange Act.

The following graph compares the cumulative total stockholder return on our shares, the  $\Box$ asdaq Composite Index, and the S $\Box$ P 500 Information  $\Box$ echnology Index.  $\Box$ he graph assumes that  $\Box$ 100 was invested in our shares, the  $\Box$ asdaq Composite Index and the S $\Box$ P 500 Information  $\Box$ echnology Index on March 31, 200 $\Box$  and calculates the annual return through March 31, 2014.  $\Box$ he stock price performance on the following graph is not necessarily indicative of future stock price performance.



	<b>,</b>						
	2009	2010	2011	2012	2013	2014	
Logitech	□100		□176	□ 76	□ 68	□145	
□asdaq Composite Index	□100	□157	□182	<b>202</b>	□214	□275	
S□P 500 I□Index	□100	□146	□166	□176	□200	□235	



#### SELECTED FINANCIAL DATA

The selected financial data set forth below as of March 31, 2014 and 2013, and for the fiscal years 2014, 2013 and 2012, are derived from our consolidated financial statements included elsewhere in this Annual Report on Form 10-K. The selected consolidated financial data for the fiscal years ended March 31, 2012 and 2011 has been restated and the selected consolidated financial data for the fiscal years ended March 31, 2013 and 2010 has been revised to reflect ad statements to our previously issued financial statements as more fully described in Part II—"Item 7: Management's Discussion and Analysis of Financial Condition and Results of Operations—Restatement and Revision of Previously Issued Consolidated Financial Statements" and "Item 8: Financial Statements and Supplementary Data—Note 2 of Notes to Consolidated Financial Statements." The selected financial data as of March 31, 2012, 2011 and 2010 and for the fiscal years 2011 and 2010 are derived from financial statements not included in this Annual Report on Form 10-K.

This financial data should be read in conjunction with Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations. These historical results are not necessarily indicative of the results to be expected in the future.

	Year ended March 31,									
		2014		2013		2012		2011		2010
			Ā	As Revised*	A	s Restated*	A	s Restated	A	s Revised
							(	See below)	(5	See below)
			(	in thousands,	exc	ept for per s	har	e amounts)		
Consolidated statement of operations and cash flow data										
Net sales	\$2	2,128,713	\$	2,099,277	\$2	2,316,203	\$2	2,366,765	\$	1,963,333
Cost of goods sold		1,400,844		1,389,643	1	1,508,670	]	,556,120		1,339,406
Gross profit		727,869	_	709,634		807,533		810,645		623,927
Operating expenses:			_						_	
Marketing and selling		379,747		431,886		422,116		420,778		305,184
Research and development		139,385		155,012		162,159		156,021		135,867
General and administrative		118,940		114,381		109,260		115,616		106,177
Impairment of goodwill and										
other assets <sup>(1)</sup>				216,688						
Restructuring charges <sup>(2)</sup>		13,811		43,704						686
Total operating expenses		651,883		961,671		693,535		692,415		547,914
Operating income (loss)		75,986		(252,037)	-	113,998		118,230		76,013
Interest income (expense), net		(397)		907		2,674		2,316		2,120
Other income (expense), net	_	1,993	_	(2,198)	_	7,655	_	4,578		2,650
Income (loss) before income taxes		77,582		(253,328)		124,327		125,124		80,783
Provision for (benefit from) income taxes		3,278	_	(25,810)	_	20,090		19,973	_	18,641
Net income (loss)	_	74,304	_	(227,518)	_	104,237	-	105,151	_	62,142
Net income (loss) per share:										
Basic	\$	0.46	\$	(1.44)		0.60	\$	0.59	\$	0.35
Diluted	\$	0.46	\$	(1.44)	\$	0.59	\$	0.59	\$	0.35
Shares used to compute net income										
(loss) per share:		160 610				154 640		4=40=0		
Basic		160,619		158,468		174,648		176,928		177,279
Diluted	e	162,526	σ	158,468	•	175,591	<b>a</b>	178,790	Φ	179,340
Cash dividend per share	\$	0.22	\$	0.85	\$	202 624	\$	165 100	\$	260 400
Net cash provided by operating activities  Net cash used in investing activities	\$	205,421	\$	122,389	\$	202,534	\$	165,122	\$	369,488
inci cash used in investing activities	\$	(46,803)	\$	(57,723)	\$	(57,602)	Þ	(48,241)	\$	(432,059)

	Year ended March 31, 2011				Year ended March 31, 2010					010		
	A	s Reported	A	djustments	A	s Restated	A	s Reported	Ad	justments		As Revised
		(In thousand	is e	xcept for pe	r sh	are data)	(In thousands except for per share					nare data)
Consolidated statement of operations and cash flow data												
Net sales	\$2	2,366,765	\$	_	\$2	2,366,765	\$	1,963,333	\$		\$	1,963,333
Cost of goods sold		1,527,655		30,730 <sup>(1)</sup> (715) <sup>(2)</sup> (1,294) <sup>(3)</sup> (256) <sup>(4)</sup>		1,556,120		1,339,099		476 <sup>(2)</sup> — (169) <sup>(4)</sup>		1,339,406
Gross profit		839,110	(	(28,465)		810,645		624,234		(307)		623,927
Operating expenses:											_	
Marketing and selling		420,580		(695) <sup>(2)</sup> 893 <sup>(4)</sup>		420,778		304,674		462 <sup>(2)</sup> 48 <sup>(4)</sup>		305,184
Research and development		156,770		$(570)^{(2)}$ $(179)^{(4)}$		156,021		135,681		379 <sup>(2)</sup> (193) <sup>(4)</sup>		135,867
General and administrative		116,042		$(376)^{(2)}$ $(50)^{(4)}$		115,616		105,927		250 <sup>(2)</sup>		106,177
Restructuring charges								686				686
Total operating expenses		693,392		(977)		692,415		546,968		946		547,914
Operating income		145,718	(	(27,488)		118,230		77,266	(	1,253)		76,013
Interest income, net		2,316				2,316		2,120				2,120
Other income, net		3,127		1,451(4)		4,578		2,650		_		2,650
Income before income taxes		151,161	(	(26,037)		125,124		82,036	(	1,253)		80,783
Provision for income taxes		19,988		(15)(4)		19,973		18,666		$(25)^{(4)}$		18,641
Net income		131,173	_	(26,022)		10 <u>5,</u> 151		63,370	_(	1,228)		62,142
Net income per share:												
Basic	\$	0.74	\$	(0.15)	\$	0.59	\$	0.36		(0.01)	\$	0.35
Diluted	\$	0.73	\$	(0.14)	\$	0.59	\$	0.35	\$		\$	0.35
Basic		176,928		_		176,928		177,279				177,279
Diluted		178,790				178,790		179,340				179,340
activities	\$	156,742	\$	8,380(2)	\$	165,122	\$	365,259	\$	4,229(2)	\$	369,488
activities	\$	(39,861)	\$	$(8,380)^{(2)}$	\$	(48,241)	\$	(427,830)	\$(	4,229)(2)	\$	(432,059)



			March 31,			
	2014	2013	2012	2011	2010	
		As Revised*	As Restated	As Restated	As Revised	
			(See below)	(See below)	(See below)	
			(in thousands)			
Consolidated balance sheet data						
Cash and cash e ivalents	\$ 469,412	\$ 333,824	\$ 478,370	\$ 477,931	\$ 319,944	
Total assets	\$1,451,390	\$1,382,333	\$1,858,009	\$1,852,899	\$1,600,634	
Total shareholders' e ity	\$ 804,128	\$ 721,953	\$1,131,791	\$1,157,874	\$ 977,847	
Total Silatenoideld Cally	Ψ 004,120	Ψ 721,733	Ψ1,131,791	φ1,137,074	Φ 211,04	

<sup>☐</sup> See Part II—☐tem 8: Financial Statements and Supplementary Data—Note 2 of Notes to Consolidated Financial Statements☐for details of the correcting adjustments.

# Consolidated Statement of Operations and Cash Flow Data

The following table presents the impact of the accounting adjustments on the Company's previously-reported consolidated statements of operations, and cash flow data for fiscal years 2011 and 2010 (in thousands):

#### Consolidated Balance Sheet Data

The following table presents the impact of the accounting adjustments on the Company's previously-reported consolidated balance sheet data as of March 31, 2012, 2011 and 2010 (in thousands):

	1	March 31, 201	2		March 31, 2011		1	March 31, 201	0
(In thousands)	As Reported	Adjustments	As Restated	As Reported	Adjustments	As Restated	As Reported	Adjustments	As Revised
Consolidated balance sheet data Cash and cash									
e uivalents	\$ 478,370	\$ <del></del>	\$ 478,370	\$ 477,931	\$ —	\$ 477,931	\$ 319,944	\$ —	\$ 319,944
Total assets	\$1,849,098	\$8,376 <sup>(2)</sup> \$ 535 <sup>(4)</sup>	\$1,858,009	\$1,859,059	\$(17,094) <sup>(1)</sup> \$ 8,294 <sup>(2)</sup> \$ 2,640 <sup>(4)</sup>	\$1,852,899	\$1,594,673	\$5,938 <sup>(2)</sup> \$ 23 <sup>(4)</sup>	\$1,600,634
Total shareholders'									
e⊡uity	\$1,122,232	\$8,376 <sup>(2)</sup> \$1,183 <sup>(4)</sup>	\$1,131,791	\$1,179,762	\$(17,094) <sup>(1)</sup> \$ 8,294 <sup>(2)</sup> \$ 1,294 <sup>(3)</sup> \$(14,382) <sup>(4)</sup>	\$1,157,874	\$ 972,586	\$5,938 <sup>(2)</sup> \$ (677) <sup>(4)</sup>	\$ 977,847

The restated and revised financial statements include the following adjustments:

(1) Inventory □aluation Reserve—The Company determined that there was a material accounting misstatement for □ogitech's now-discontinued Revue product in fiscal years 2012 and 2011. As a result, the Company recorded an adjustment to increase cost of goods sold, and to increase inventory valuation reserves and supplier liability for components related to the Company's now discontinued Revue product by \$30.7 million during fiscal year ended March 31, 2011, with a corresponding decrease to cost of goods sold during fiscal year ended March 31, 2012.

<sup>(1)</sup> Impairment of goodwill and other assets during fiscal year 2013 was primarily attributable to a \$214.5 million goodwill impairment charge related to our video conferencing reporting unit.

<sup>(2)</sup> The \$13.8 million and \$43.7 million in restructuring costs during fiscal years 2014 and 2013 related to restructuring plans we implemented in fiscal years 2014 and 2013.

- (2) Property Plant and Dipment Capitali ation Threshold Convention—distorically, the Company's practice was to apply an accounting convention to immediately expense the entire purchase price of all property and edipment that cost less than certain dollar thresholds instead of capitaliding and depreciating such property and edipment over its useful life. The Company determined that the thresholds utilided were incorrect and resulted in a cumulative understatement of retained earnings as of March 31, 2009 of \$7.5 million, which the Company corrected through an increase to opening retained earnings as of that date. The impact of the correction also resulted in an increase in cost of goods sold and operating expense and decrease in operating income of \$1.6 million in fiscal year 2010 and a decrease in cost of goods sold and operating expense and increase in operating income of \$2.4 million in fiscal year 2011.
- (3) Settlement Accrual—The Company determined that it incorrectly recorded a release of a legal settlement accrual of \$1.3 million in the first Duarter of fiscal year 2012 instead of in the fourth Duarter of fiscal year 2011 as the contingency was resolved before the Annual Report on Form 10-K of fiscal year 2011 was issued. The impact of this adjustment was an increase in operating income by \$1.3 million in fiscal year 2011 and a corresponding decrease of operating income for the same amount in fiscal year 2012.
- (4) Other Adjustments—The Company is also correcting a number of other immaterial errors which were previously recorded in prior periods as out-of-period adjustments and are now being revised to report them in the correct period as well as to correct other immaterial misstatements that were previously uncorrected. Among the corrections, the Company is correcting its accrual for workers compensation, liability for certain of its defined benefit pension plans, balance sheet reclassifications and tax impact of the above adjustments.

# QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

#### Market Risk

Market risk represents the potential for loss due to adverse changes in the fair value of financial instruments. As a global concern, we face exposure to adverse movements in foreign currency exchange rates and interest rates. These exposures may change over time as business practices evolve and could have a material adverse impact on our financial results.

#### Foreign Currency Exchange Rates

□ e are exposed to foreign currency exchange rate risk as we transact business in multiple foreign currencies, including exposure related to anticipated sales, anticipated purchases and assets and liabilities denominated in currencies other than the □.S. Dollar. □ogitech transacts business in over 30 currencies worldwide, of which the most significant to operations are the □uro, Chinese Renminbi, Australian Dollar, Taiwanese Dollar, British Pound, Canadian Dollar, □apanese □en and Mexican Peso. The functional currency of our operations is primarily the □.S. Dollar. To a lesser extent, certain operations use the Swiss Franc, or the local currency of the country as their functional currencies. Accordingly, unreali □ed foreign currency gains or losses resulting from the translation of net assets or liabilities denominated in foreign currencies to the □.S. Dollar are accumulated in the cumulative translation adjustment component of other comprehensive (loss) in shareholders' e □uity.



The table below provides information about our underlying transactions that are sensitive to foreign exchange rate changes, primarily assets and liabilities denominated in currencies other than the base currency, where the net exposure is greater than \$0.5 million as of March 31, 2014. The table also presents the  $\square$ .S. dollar impact on earnings of a  $10\square$  appreciation and a  $10\square$  depreciation of the base currency as compared with the transaction currency (in thousands):

Currency		Net Exposed Long (Short) Currency	(Loss) from	change Gain 10% Change Currency	
Base Currency	Transaction Currency	Position	Appreciation	Depreciation	
□.S. Dollar	Australian Dollar	\$ 11,848	\$(1,077)	\$ 1,316	
□.S. Dollar	apanese □en	8,384	(762)	932	
□.S. Dollar	Mexican Peso	7,723	(702)	858	
□.S. Dollar	Indian Rupee	1,970	(179)	219	
□.S. Dollar	Swiss Franc	1,893	(172)	210	
□.S. Dollar	Korean  on	(757)	69	(84)	
□.S. Dollar	Chinese Renminbi	(3,779)	344	(420)	
□.S. Dollar	Singapore Dollar	(5,405)	491	(601)	
□.S. Dollar	Canadian Dollar	(5,687)	517	(632)	
□.S. Dollar	Taiwanese Dollar	(19,970)	1,815	(2,219)	
□uro	<b>British Pound</b>	4,885	(444)	543	
□uro	Polish □loty	(523)	48	(58)	
□uro	□ungarian Forint	(573)	52	(64)	
□uro	Norwegian Kroner	(604)	55	(67)	
□uro	Swedish Krona	(903)	82	(100)	
		\$ (1,498)	\$ 137	\$ (167)	

□ong currency positions represent net assets being held in the transaction currency while short currency positions represent net liabilities being held in the transaction currency.

Our principal manufacturing operations are located in China, with much of our component and raw material costs transacted in  $CN\square$ . As of March 31, 2014, net liabilities held in  $CN\square$  totaled \$3.8 million.

### **Derivatives**

The Company enters into foreign exchange forward contracts to hedge against exposure to changes in foreign currency exchange rates related to its subsidiaries' forecasted inventory purchases. The Company has one entity with a □uro functional currency that purchases inventory in □.S. Dollars. The primary risk managed by using derivative instruments is the foreign currency exchange rate risk. The Company has designated these derivatives as cash flow hedges. The Company does not use derivative financial instruments for trading or speculative purposes. These hedging contracts mature within four months, and are denominated in the same currency as the underlying transactions. Gains and losses in the fair value of the effective portion of the hedges are deferred as a component of accumulated other comprehensive loss until the hedged inventory purchases are sold, at which time the gains or losses are reclassified to cost of goods sold. The Company assesses the effectiveness of the hedges by comparing changes in the spot rate of the currency underlying the forward contract with changes in the spot rate of the currency in which the forecasted transaction will be consummated. If the underlying transaction being hedged fails to occur or if a portion of the hedge does not generate offsetting changes in the foreign currency exposure of forecasted inventory purchases, the Company immediately recogni the gain or loss on the associated financial instrument in other income (expense), net. Such gains and losses were not material during fiscal years 2014, 2013 and 2012. Cash flows from such hedges are classified as operating activities in the Consolidated Statements of Cash

Flows. As of March 31, 2014 and 2013, the notional amounts of foreign exchange forward contracts outstanding related to forecasted inventory purchases were \$51.8 million (\$\sigma 3.6 million), and \$38.5 million (\$\sigma 30.1 million), respectively. Deferred realited losses of \$0.3 million are recorded in accumulated other comprehensive loss as of March 31, 2014, and are expected to be reclassified to cost of goods sold when the related inventory is sold. Deferred unrealited losses of \$0.2 million related to open cash flow hedges are also recorded in accumulated other comprehensive loss as of March 31, 2014 and these forward contracts will be revalued in future periods until the related inventory is sold, at which time the resulting gains or losses will be reclassified to cost of goods sold.

□ e also enter into foreign exchange forward contracts to reduce the short-term effects of foreign currency fluctuations on certain foreign currency receivables or payables. These forward contracts generally mature within three months. □ e may also enter into foreign exchange swap contracts to economically extend the terms of its foreign exchange forward contracts. The primary risk managed by using forward and swap contracts is the foreign currency exchange rate risk. The gains or losses on foreign exchange forward contracts are recogni □ ed in earnings based on the changes in fair value. Cash flows from these contracts are classified as operating activities in the consolidated statements of cash flows.

As of March 31, 2014, the notional amounts of foreign exchange forward contracts outstanding relating to foreign currency receivables or payables were \$23.2 million. As of March 31, 2014, open forward contracts consisted of contracts in □.S. Dollars to purchase Taiwanese Dollars and a contract in □uros to sell British Pounds. As of March 31, 2014, the notional amount of foreign exchange swap contracts outstanding was \$30.5 million. As of March 31, 2014, swap contracts outstanding consisted of contracts in Mexican Pesos, □apanese □en and Australian Dollars. As of March 31, 2014, unreali □ed net loss on the contracts outstanding was \$0.3 million.

If the  $\square$ .S. Dollar had appreciated by  $10\square$  at March 31, 2014 compared with the foreign currencies in which we have forward or swap contracts, an unrealized gain of \$6.2 million in our forward foreign exchange contract portfolio would have occurred. If the  $\square$ .S. Dollar had depreciated by  $10\square$  compared with the foreign currencies in which we have forward or swap contracts, a \$9.0 million unrealized loss in our forward foreign exchange contract portfolio would have occurred.

# Interest Rates

Changes in interest rates could impact our future interest income on our cash equivalents and investment securities.  $\Box$  e prepared sensitivity analyses of our interest rate exposures to assess the impact of hypothetical changes in interest rates. Based on the results of these analyses, a 100 basis point decrease or increase in interest rates from the March 31, 2014 and March 31, 2013 period end rates would not have a material effect on our results of operations or cash flows.

# CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.



# LOGITECH INTERNATIONAL S.A.

# SUPPLEMENTARY DATA

# QUARTERLY FINANCIAL DATA (Unaudited)

The following table contains selected unaudited Duarterly financial data for fiscal years 2014 and 2013 (in thousands, except per share amounts). See tables below for details of the correcting adjustments relating to these periods:

			March 31, 2014		Year ended March 31, 2013					
	Q1	Q2 <sup>(5)</sup>	Q3	Q4 <sup>(6)</sup>	Q1 <sup>(1)</sup>	Q2	Q3 <sup>(2)</sup>	Q4 <sup>(1)(3)</sup>		
	As revised	As revised	As revised		As revised	As revised	As revised	As revised		
Net sales	\$478,530	\$531,143		\$490,321	\$468,604	\$ 547,693	\$ 614,500	\$468,481		
Cost of goods sold	309,268	348,181	414,418	328,977	323,297	351,887	405,051	309,408		
Gross profit	169,262	182,962	214,301	161,344	145,307	195,806	209,449	159,073		
Operating expenses:										
Marketing and selling	101,093	93,451	94,273	90,930	101,021	110,603	112,792	107,469		
Research and										
development	36,527	37,485	34,577	30,796	39,120	38,181	40,572	37,139		
General and						,	,	,		
administrative	29,077	29,172	31,998	28,693	32,583	26,014	26,432	29,352		
Impairment of goodwill		•	·	ŕ		•	,	,		
and other assets		-					211,000	5,688		
Restructuring							<b>-,</b>	-,		
charges (credits)	2,334	5,465	822	5,190	30,571	(2,015)	(358)	15,506		
Total operating					<del></del>	<del></del> ′				
expenses	169,031	165,573	161,670	155,609	203,295	172,783	390,438	195,154		
Operating income (loss)	231	17,389	52,631	5,735	(57,988)	23,023	(180,989)	(36,081)		
Interest income					, , ,		` , , ,	, , ,		
(expense), net	(23)	183	(1,022)	465	384	153	114	255		
Other income										
(expense), net	217	62	1,082	632	(159)	(509)	_(3,670)	2,139		
Income (loss) before										
income taxes	425	17,634	52,691	6,832	(57,763)	22,667	(184,545)	(33,687)		
Provision for (benefit from)										
income taxes	(801)	3,058	4,807	(3,786)	(6,910)	(31,081)	11,367	814		
Net income (loss)	\$ 1,226	\$ 14,576	\$ 47,884	\$ 10,618	\$(50,853)	\$ 53,748	\$(195,912)	\$ (34,501)		
Net income (loss) per share(4):										
Basic	\$ 0.01	\$ 0.09	\$ 0.30	\$ 0.07	\$ (0.32)	\$ 0.34	\$ (1.24)	\$ (0.22)		
Diluted	\$ 0.01	\$ 0.09		\$ 0.06	\$ (0.32)		\$ (1.24)	, ,		
Shares used to compute net	,		7	• ••••	(0.52)	0.5.	Ψ (1. <b>2</b> .)	<b>(0.22)</b>		
income (loss) per share:										
Basic	159,298	159,969	160,871	162,255	160,733	156,736	157,706	158,716		
Diluted	160,281	161,183	163,388	165,766	160,733	157,932	157,706	158,716		
Dittiou	100,201	101,103	105,500	105,700	100,733	131,332	157,700	150,710		

<sup>(1)</sup> During the first and fourth Quarters of fiscal year 2013, the Company announced restructuring plans intended align the organi ation to its strategic priorities of increasing focus on mobility products, improving profitability in PC-related product and enhancing global operational efficiencies.

- (2) Impairment of goodwill and other assets during the third [uarter of fiscal year 2013 was due to an estimated \$211.0 million goodwill impairment charge related to the video conferencing reporting unit.
- (3) Impairment of goodwill and other assets during the fourth Duarter of fiscal year 2013 was due to an additional \$3.5 million in goodwill impairment charge related to the video conferencing reporting unit and \$2.2 million in impairment charges related to the digital video security product line.
- (4) Basic and diluted earnings per share are computed independently for each of the Cuarters presented. Therefore, the sum of Cuarterly basic and diluted per share information may not e Cual annual basic and diluted earnings per share.
- (5) During the Tuarter ended September 30, 2013, the Company implemented a restructuring plan solely affecting the video conferencing operating segment to align its organi Tation to its strategic priorities of increasing focus on a tighter range of products, expanding cloud-based video conferencing services and improving profitability.
- (6) The Company incurred \$5.4 million of restructuring charges related to lease exit costs which pertains to the consolidation our Silicon □alley campus from two buildings down to one during the □uarter ended March 31, 2014.

# Consolidated Statements of Operations.

The following tables present the impact of the correcting adjustments on the Company's previously-reported consolidated statements of operations for the first three Tuarters of fiscal year 2014, all Tuarters of fiscal year 2013 and the first Tuarter of fiscal year 2012 (in thousands):

	Quarte	Quarter ended June 30, 2013			Quarter ended September 30, 2013				
	As Reported	Adjustments	As Revised	As Reported	Adjustments	As Revised			
Net sales	\$477,924	\$ 606(4)	\$478,530	\$531,972	\$ (829)(4)	\$531,143			
Cost of goods sold	309,569	165(2)	309,268	348,559	181(2)	348,181			
		$(466)^{(4)}$			$(559)^{(4)}$				
Gross profit	168,355	907	169,262	183,413	(451)	182,962			
Operating expenses:									
Marketing and selling	100,635	161(2)	101,093	93,710	176(2)	93,451			
		297(4)			$(435)^{(4)}$				
Research and development	36,191	132(2)	36,527	37,633	144(2)	37,485			
		204(4)			$(292)^{(4)}$				
General and administrative	29,148	87(2)	29,077	29,395	95(2)	29,172			
		$(158)^{(4)}$			$(318)^{(4)}$	·			
Restructuring charges	2,334	<del></del>	2,334	5,465	` <u>—</u>	5,465			
Total operating expenses	168,308	723	169,031	166,203	(630)	165,573			
Operating income	47	184	231	17,210	179	17,389			
Interest income (expense), net	(23)		(23)	183		183			
Other income, net	217		217	62		62			
Income before income taxes	241	184	425	17,455	179	17,634			
Provision for (benefit from)						ŕ			
income taxes	(802)	1(4)	(801)	3,057	1(4)	3,058			
Net income	\$ 1,043	\$ 183	\$ 1,226	\$ 14,398	\$ 178	\$ 14,576			
Net income per share:									
Basic	\$ 0.01	\$ —	\$ 0.01	\$ 0.09	\$ —	\$ 0.09			
Diluted	\$ 0.01	\$ —	\$ 0.01	\$ 0.09	\$ —	\$ 0.09			
Shares used to compute									
net income per share:									
Basic	159,298		159,298	159,969	-	159,969			
Diluted	160,281	_	160,281	161,183		161,183			



	Quarter	ended December	31, 2013
	As Reported	Adjustments	As Revised
Net sales	\$627,890	\$ 829(4)	\$628,719
Cost of goods sold	414,528	229(2)	414,418
		$(339)^{(4)}$	
Gross profit	213,362	939	214,301
Operating expenses:			
Marketing and selling	93,624	222(2)	94,273
		427(4)	•
Research and development	34,103	182(2)	34,577
		292(4)	•
General and administrative	31,560	120(2)	31,998
		318(4)	•
Restructuring charges	822		822
Total operating expenses	160,109	1,561	161,670
Operating income	53,253	(622)	52,631
Interest expense, net	(1,022)	· <u>`</u>	(1,022)
Other income, net	1,082	_	1,082
Income before income taxes	53,313	(622)	52,691
Provision for income taxes	4,810	$(3)^{(4)}$	4,807
Net income	\$ 48,503	\$ (619)	\$ 47,884
Net income per share:			
Basic	\$ 0.30	\$	\$ 0.30
Diluted	\$ 0.30	\$(0.01)	\$ 0.29
Shares used to compute net income per share:		• •	
Basic	160,871	_	160,871
Diluted	163,388	_	163,388

	Quart	er ended June 30, 2012		Quarter e	r 30, 2012	
	As Reported	Adjustments	As Revised	As Reported	Adjustments	As Revised
Net sales	\$468,604	\$ —	\$468,604	\$547,693	<u> </u>	\$547,693
Cost of goods sold	323,258	149(2)	323,297	351,919	110(2)	351,887
-		$(110)^{(4)}$			$(142)^{(4)}$	
Gross profit	145,346	(39)	145,307	195,774	32	195,806
Operating expenses:						
Marketing and selling	100,897	145(2)	101,021	110,522	107(2)	110,603
		$(21)^{(4)}$			$(26)^{(4)}$	
Research and development	39,023	118(2)	39,120	38,114	88(2)	38,181
		$(21)^{(4)}$			$(21)^{(4)}$	
General and administrative	32,480	78(2)	32,583	25,980	58(2)	26,014
		25(4)			(24)(4)	
Restructuring						
charges (credits)	31,227	$(656)^{(4)}$	30,571	(2,671)	656(4)	(2,015)
Total operating expenses	203,627	(332)	203,295	171,945	838	172,783
Operating income (loss)	(58,281)	293	(57,988)	23,829	(806)	23,023
Interest income, net	384	_	384	153		153
Other expense, net	(159)		(159)	(509)	*****	(509)
Income (loss) before						
income taxes	(58,056)	293	(57,763)	23,473	(806)	22,667
Benefit from income taxes	(6,910)		(6,910)	_(31,076)	$(5)^{(4)}$	(31,081)
Net income (loss)	\$ (51,146)	\$ 293	\$ (50,853)	\$ 54,549	\$ (801)	\$ 53,748
Net income (loss) per share:						
Basic	\$ (0.32)	\$ —	\$ (0.32)	\$ 0.35	\$ (0.01)	\$ 0.34
Diluted	\$ (0.32)	\$ <del></del>	\$ (0.32)	\$ 0.35	\$ (0.01)	\$ 0.34
Shares used to compute net income						
(loss) per share:						
Basic	160,733		160,733	156,736		156,736
Diluted	160,733		160,733	157,932		157,932



	Quarte	r ende	d December	31, 2	012	Quarter ended March 31			31, 20	13	
	As Reported	Ad	justments	A	s Revised	As	Reported	Adj	ustments	As	Revised
Net sales	\$ 614,500	\$	-	\$	614,500	\$4	69,087	\$	$(606)^{(4)}$	\$46	8,481
Cost of goods sold	404,695		120(2)		405,051	3	09,854		29(2)	30	9,408
			236(4)						$(475)^{(4)}$		
Gross profit	209,805		(356)		209,449	1	59,233		(160)	15	9,073
Operating expenses:											
Marketing and selling	112,698		116(2)		112,792	1	07,480		28(2)	10	7,469
			$(22)^{(4)}$						$(39)^{(4)}$		
Research and											
development	40,488		$95^{(2)}$		40,572		36,582		23(2)	3	7,139
			$(11)^{(4)}$						534(4)		
General and											
administrative	26,382		63(2)		26,432		28,982		$15^{(2)}$	2	9,352
			$(13)^{(4)}$						355 <sup>(4)</sup>		
Impairment of goodwill											
and others	211,000				211,000		5,688				5,688
Restructuring											
charges (credits)	(358)				(358)		15,506			]	5,506
Total operating											
expenses	390,210		228		390,438	_1	94,238		916	19	5,154
Operating loss	(180,405)		(584)	(	180,989)	(	35,005)	(	(,076)	(3	6,081)
Interest income, net	114		-		114		255		—		255
Other income (expense), net	(3,670)				(3,670)		2,139				2,139
□oss before income taxes	(183,961)		(584)	(	184,545)	(	32,611)	(	(,076)	(3	3,687)
Provision for income taxes	11,370		$(3)^{(4)}$		11,367		1,028		$(214)^{(4)}$		814
Net loss	\$(195,331)	\$	(581)	\$(	195,912)	\$ (	33,639)	\$	(862)	\$ (3	4,501)
Net loss per share:		**-									
Basic	\$ (1.24)	\$		\$	(1.24)	\$	(0.21)	\$	(0.01)	\$	(0.22)
Diluted	\$ (1.24)	\$	*******	\$	(1.24)	\$	(0.21)		(0.01)	\$	(0.22)
Shares used to compute					` /		` /		` ,		` /
net loss per share:											
Basic	157,706				157,706	1	58,716		_	15	8,716
Diluted	157,706				157,706		58,716				8,716
	•				•		,			-	•

Adjustments (1), (2), (3), and (4) in the above unaudited Duarterly financial data tables are explained in Part II, Item 6, Selected Financial Data.

# Consolidated Financial Statements for the three months period ended June 30, 2011

The following tables present the impact of correcting adjustments on the Company's previously-reported consolidated statements of operations for the three months ended and 30, 2011, consolidated balance sheet as of and 30, 2011 and consolidated statements of cash flows for the three months ended are 30, 2011. Adjustments (1), (2), and (3) in the below consolidated financial data are explained in Part II, Item 6, Selected Financial Data. Adjustment (4) in the below consolidated financial data reflect an adjustment of \$0.4 million to increase the Company's warranty accrual and an adjustment to increase amortifation of intangibles by \$0.2 million, and adjustment of classification of gains from the sales of property, plant and emipment included in our Fiscal are 2013 Annual Report on Form 10-K a filed on August 7, 2013 as well as other immaterial correcting adjustments explained in Part II, Item 6, Selected Financial Data.

	Three me	onths ended June	30, 2011
	As Reported*	Adjustments	As Restated
Net sales	\$480,441	\$	\$480,441
Cost of goods sold	354,834	$(34,074)^{(1)}$	321,693
		1,294(3)	
	-	$(361)^{(4)}$	
Gross profit	<u>125,607</u>	33,141	158,748
Operating expenses:			
Marketing and selling	99,793	$(902)^{(4)}$	98,891
Research and development	39,981	41(4)	40,022
General and administrative	30,865	$(4,769)^{(4)}$	26,096
Impairment of goodwill and other assets			
Restructuring charges			
Total operating expenses	170,639	(5,630)	165,009
Operating loss	(45,032)	38,771	(6,261)
Interest income, net	690		690
Other income, net	5,191	$(4,904)^{(4)}$	287
□oss before income taxes	(39,151)	33,867	(5,284)
Benefit from income taxes	<u>(9,545</u> )	152(4)	(9,393)
Net income (loss)	(29,606)	33,715	4,109
Net income (loss) per share:			
Basic	\$ (0.17)	\$ 0.19	\$ 0.02
Diluted	\$ (0.17)	\$ 0.19	\$ 0.02
Shares used to compute net income (loss) per share:			
Basic	179,331		179,331
Diluted	179,331	752	180,083

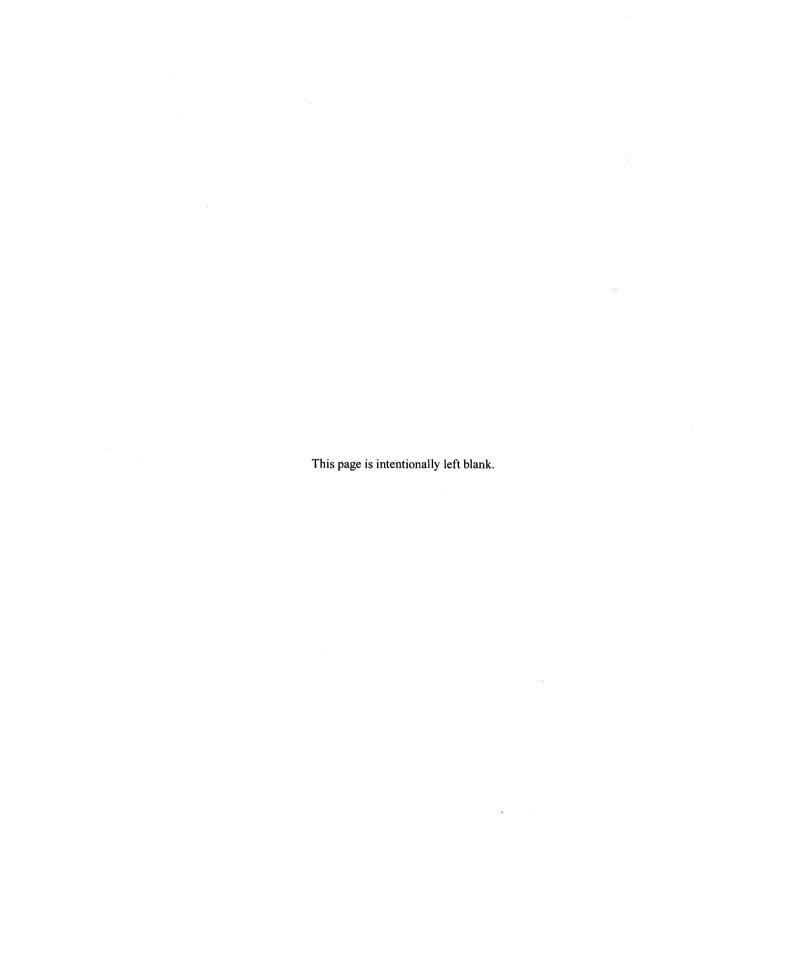


		June 30, 2011	
	As Reported*	Adjustments	As Restated
ASSETS	·		
Current assets:			
Cash and cash e ivalents	\$ 476,367	<b>\$</b> —	\$ 476,367
Accounts receivable, net	241,456	_	241,456
Inventories	317,548	3,044(1)	320,592
Other current assets	90,117	1,010(4)	91,127
Total current assets	1,125,488	4,054	1,129,542
Non-recurring assets:			
Property, plant and e uipment, net	81,236	7,930(2)	89,166
Goodwill	547,184	-	547,184
Other intangible assets	67,986	$(1,046)^{(4)}$	66,940
Other assets	71,183	$(3,068)^{(4)}$	68,115
Total assets	\$1,893,077	\$ 7,870	\$1,900,947
LIABILITIES AND SHAREHOLDERS' EQUITY			
Current liabilities:			
Accounts payable	\$ 328,305	(975) <sup>(4)</sup>	327,330
Accrued and other current liabilities	189,374	11,642(4)	201,016
Total current liabilities	517,679	10,667	528,346
Non-current liabilities	189,059	11,850(4)	200,909
Total liabilities	\$ 706,738	\$ 22,517	\$ 729,255
Commitments and contingencies	<u> </u>	<u>+ -2,017</u>	<del>• 123,255</del>
Shareholders' e luity:			
Registered shares, C□F 0.25 par value:			
Issued and authori Led shares—191,606 at			
Tune 30, 2011			
Conditionally authori ©ed shares—50,000 at			
Tune 30, 2011	\$ 33,370		33,370
Additional paid-in capital	6,952	$(3,472)^{(4)}$	3,480
□ess: shares in treasury, at cost—12,236 at □une 30, 2011	(260,938)	(3,1,2)	(260,938)
Retained earnings	1,484,562	3,344(1)	1,473,916
	1,101,002	7,930 <sup>(2)</sup>	1,175,510
		(21,920)(4)	
Accumulated other comprehensive loss	(77,607)	(529)	(78,136)
Total shareholders' e Cuity	1,186,339	(14,647)	1,171,692
Total liabilities and shareholders' e [uity	\$1,893,077	\$ 7,870	\$1,900,947
Actual Incommon and character of the first transfer of the	Ψ 1,0,0,011	Ψ 1,010	$\frac{\psi_{1,200,247}}{\psi_{1,200,247}}$

	Three n	onths ended June	30, 2011
	As Reported	Adjustments	As Restated
Cash flows from operating activities:			
Net income (loss)	\$ (29,606)	\$ 34,074 <sup>(1)</sup> (1,294) <sup>(3)</sup> 935 <sup>(4)</sup>	\$ 4,109
Adjustments to reconcile net income (loss) to net cash provided by			
operating activities:			
Depreciation	13,172	1,630(2)	14,961
		159(4)	
Amorti ation of other intangible assets	6,630	166(4)	6,796
Share-based compensation expense	9,715		9,715
Gain on disposal of property, plant and e ☐uipment	(4,904)	V-8-0-1	(4,904)
Inventory valuation adjustment	34,074	$(34,074)^{(1)}$	
□xcess tax benefits from share-based compensation	(24)		(24)
Deferred income taxes and other	(13,701)	639(4)	(13,062)
Changes in assets and liabilities, net of ac uisitions:			
Accounts receivable	19,097		19,097
Inventories	(54,783)		(54,783)
Other assets	(6,015)	957(4)	(5,058)
Accounts payable	29,346	$(17)^{(4)}$	29,329
Accrued and other liabilities	743	$(1,545)^{(4)}$	(802)
Net cash provided by operating activities	3,744	1,630	5,374
Cash flows from investing activities:			
Purchases of property, plant and e uipment	(10,561)	$(1,630)^{(2)}$	(12,191)
Proceeds from sales of property and plant	4,904	<del></del>	4,904
Purchases of trading investments	(3,545)	<u></u>	(3,545)
Proceeds from sales of trading investments	3,500		3,500
Net cash used in investing activities	(5,702)	(1,630)	(7,332)
Cash flows from financing activities:			
Proceeds from sales of shares upon exercise of options			
and purchase rights	607		607
Tax withholdings related to net share settlements of			
restricted stock units	(176)		(176)
Excess tax benefits from share-based compensation	24		24
Net cash used in financing activities	455		455
☐ffect of exchange rate changes on cash and cash e ☐iivalents	(61)		<u>(61)</u>
Net increase (decrease) in cash and cash e □uivalents	(1,564)		(1,564)
Cash and cash equivalents at beginning of period	477,931		477,931
Cash and cash e ☐uivalents at end of period	\$476,367	<u>\$</u>	<u>\$476,367</u>

<sup>☐</sup> As Reported numbers in the above tables are derived from the Company's previously issued uarterly Report on Form 10-☐ filed on August 8, 2011.

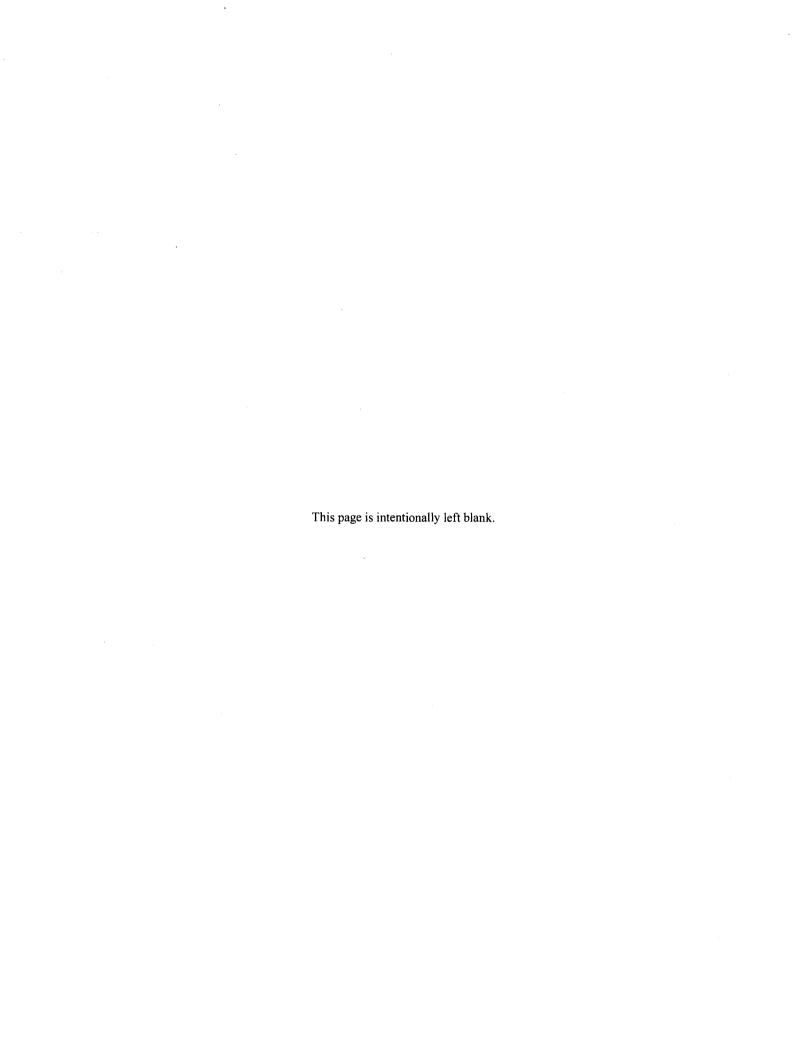






# **REPORT ON CORPORATE GOVERNANCE 2014**





#### REPORT ON CORPORATE GOVERNANCE

Ogitech believes that sound corporate governance practices are essential to an open and responsible corporation. Our corporate governance practices reflect a continuing commitment to corporate accountability, sound judgment, and transparency to shareholders.

As a company whose securities are listed on both the SI  $\square$  Swiss  $\square$ xchange and the Nasda  $\square$ Global Select Market, our commitment to sound corporate governance principles is guided by the legal and regulatory re  $\square$ uirements of both Swit  $\square$ erland and the  $\square$ nited States. In addition,  $\square$ ogitech's internal guidelines regarding corporate governance are provided in our Articles of Incorporation, Organi  $\square$ ational Regulations (Bylaws), and Board Committee Charters.

This Report has been designed to comply with the Corporate Governance Directive of the SI  $\square$  Swiss  $\square$ xchange. Portions of the Report are also incorporated by reference from elsewhere in our Annual Report, Invitation and Proxy Statement for our 2014 Annual General Meeting, of which this Report is a part.

### 1. Group Structure and Shareholders

# 1.1 Operational Group Structure

□ogitech is a world leader in products that connect people to the digital experiences they care about. Spanning multiple computing, communication and entertainment platforms, we develop and market innovative hardware and software products that enable or enhance digital navigation, music and video entertainment, gaming, social networking, audio and video communication over the Internet, video security and home-entertainment control.

□ogitech was founded in Swit erland in 1981, and □ogitech International S.A. has been the parent holding company of □ogitech since 1988. □ogitech International S.A. is a Swiss holding company with its registered office in Apples, Swit erland, which conducts its business through subsidiaries in the Americas (including North and South America), □M□A (□urope, Middle □ast, Africa) and Asia Pacific (including, among other countries, China, Taiwan, □apan, India and Australia). Shares of □ogitech International S.A. are listed on both the Nasda□Global Select Market (Ticker: □OGI, C□SIP □50430232), and the SI□ Swiss □xchange (Ticker: □OGN□security number: 257513). The International Securities Identification Number (ISIN) of our shares is C□0025751329. As of March 31, 2014, our market capitali□ation, based on outstanding shares of 162,900,170, net of treasury shares, amounted to approximately \$2.4 billion (C□F 2.3 billion). Refer to section 1.2 below for information on □ogitech International S.A.'s holdings in its shares as of March 31, 2014.

References in this Report on Corporate Governance to the Company refers to logitech International S.A. References to logitech, low, lour, and los refer to logitech International S.A. and its consolidated subsidiaries.

 $\Box$  ogitech International S.A. directly or indirectly owns 100  $\Box$  of all the companies in the  $\Box$  ogitech group, through which it carries on its business and operations. Principal operating subsidiaries include:  $\Box$  ogitech Inc.,  $\Box$  ogitech  $\Box$  urope S.A., and  $\Box$  ogitech Technology (Su $\Box$ hou) Co.,  $\Box$ td. For a list of  $\Box$  ogitech subsidiaries, refer to the table on pages 219 and 220. None of  $\Box$  ogitech International S.A.'s subsidiaries have securities listed on a stock exchange as of March 31, 2014.

Please refer to Management's Discussion and Analysis of Financial Condition and Results of Operations under the heading Overview of our Company in our Annual Report, Invitation and Proxy Statement for further information on ogitech's operational group structure.



#### 1.2 Significant Shareholders

#### Greater than 3% Shareholders as of March 31, 2014

The table below sets out, to the knowledge of the Company, beneficial owners holding more than 3□ of the voting rights of the Company as of March 31, 2014. The number of voting rights of the Company as of March 31, 2014 is e□ual to the number of shares issued, 173,106,620 shares.

Information on the share ownership of the Company by directors, executive officers and greater than  $5\Box$  shareholders as of September 30, 2014, based on the number of the Company's shares outstanding (which is e to the shares issued less the shares held in the Company's treasury) is set out in the Company's Annual Report, Invitation and Proxy Statement for the 2014 Annual General Meeting, available at http:\(\pm\)!. logitech.com, under the heading \(\pm\)Security Ownership of Certain Beneficial Owners and Management as of September 30, 2014\(\pm\)

The □olding Company's share capital consists of registered shares. To the knowledge of the Company, the beneficial owners holding more than 3□ of the voting rights of the Company as of March 31, 2014 were as follows:

	% of Voting		
Name	Number of Shares(1)	Rights(2)	Relevant Date
Daniel Borel <sup>(3)</sup>	9,801,343	5.7□	March 31, 2014
Morgan Stanley, The Corporation			
Trust Company <sup>(4)</sup>	9,522,278	5.5□	anuary 24, 2014
Marathon Asset Management □□P <sup>(5)</sup>	5,358,296	3.1 □	April 5, 2013
Mac □uarie Group □imited <sup>(6)</sup>	5,243,857	3.0□	December 13, 2013

- (1) Financial instruments other than shares are not taken into consideration for the calculation of the relevant shareholdings.
- (2) Shareholdings are calculated based on the aggregate number of voting rights entered into the Swiss commercial register. This aggregate number was 173,106,620 voting rights as of March 31, 2014.
- (3) The number of shares held includes (a) 53,000 shares held by a charitable foundation, of which Mr. Borel and other members of his family are board members and (b) 6,500 shares held by Mr. Borel's spouse. Mr. Borel has not entered into any written shareholders' agreements.
- (4) The number of shares held by Morgan Stanley, The Corporation Trust Company through its indirect subsidiaries is based on a notification filed with the SI □ □xchange Regulation on February 4, 2014.
- (5) The number of shares held by Marathon Asset Management □□P is based on a notification filed with the SI□ □xchange Regulation on April 11, 2013.
- (6) The number of shares held by Mac □arie Funds □imited through its indirect subsidiaries is based on a notification filed with the SI □ □xchange Regulation on December 28, 2013.

□nder Swiss law shareholders who own voting rights exceeding certain percentage thresholds of a company incorporated in Switterland whose shares are listed on a stock exchange in Switterland are retuired to notify the company and the relevant Swiss exchange of such holdings. Following receipt of this notification, the company is retuired to inform the public in Switterland. The notifications are published on the website of the SI□ Swiss □xchange at http://www.six-swiss-exchange.com/shares/companies/major\_shareholders\_en.html?fromDate=19980101&issuer=2769.

□ogitech has not been notified of any ownership of options or other derivative securities of the Company, whether privately or publicly traded, by any significant shareholder of the Company that is not a member of the Board of Directors or an executive officer.

### 1.3 Cross-shareholdings

Cogitech has no shareholdings in companies that to its knowledge have shareholdings in Cogitech.

#### 2. Capital Structure

# 2.1 Share Capital

As of March 31, 2014,  $\square$  ogitech International S.A.'s nominal share capital was  $C \square F$  43,276,655, consisting of 173,106,620 shares with a par value of  $C \square F$  0.25 each.

Nominal conditional share capital designated to cover the potential issuance of shares under employee e  $\square$ ity incentive plans amounts to  $C \square F$  6,250,000, consisting of 25,000,000 shares. In addition, nominal conditional share capital designated to cover conversion rights that may be granted in connection with a future issuance of debt obligations convertible into  $\square$ ogitech shares amounts to  $C \square F$  6,250,000, consisting of 25,000,000 shares. Refer to section 2.2 for more information on the Company's authori  $\square$ ed and conditional capital.

#### 2.2 Details on the Company's Authorized and Conditional Share Capital

Authorized share capital. Inder Swiss corporate law the total nominal par value of the shares authori do by shareholders for future issuance, other than to cover derivative securities, is referred to as authorided share capital. As of March 31, 2014, Inogitech has no authorided share capital.

Conditional share capital. Inder Swiss corporate law the total nominal par value of the shares authori deby shareholders for future issuance on the conversion or exercise of derivative securities issued by a company is referred to as conditional share capital. Inder Swiss law a company must have sufficient conditional capital or available treasury shares to cover any conversion rights under derivative securities at the time the derivative securities are issued.

Pursuant to Article 25 of the Company's Articles of Incorporation, the share capital of the Company may be increased by  $C \Box F$  6,250,000 through the issuance of up to 25,000,000 shares with a par value of  $C \Box F$  0.25 each. The purpose of this conditional share capital is to cover option or other e  $\Box$ uity rights granted or that may be granted to employees, officers and directors of  $\Box$ ogitech under its employee e  $\Box$ uity incentive plans. The conditional share capital increase does not have an expiration date. The shareholders do not have pre-emptive rights to subscribe to the newly issued shares issued out of conditional share capital. For more information on  $\Box$ ogitech's employee e  $\Box$ uity incentive plans please refer to Note 5  $\Box$ mployee Benefit Plans - to our Consolidated Financial Statements included in our Annual Report.

Although the Company has been authori Led by its shareholders to use conditional capital to meet its obligations to deliver shares as a result of employee purchases or exercises under its employee e Luity incentive plans, the Company has for some years used shares held in treasury to fulfill its obligations under the plans.

In addition, pursuant to Article 26 of the Company's Articles of Incorporation, the share capital of the Company may also be increased by  $C \square F$  6,250,000 through the issuance of up to 25,000,000 shares with a par value of  $C \square F$  0.25 each. The purpose of this conditional share capital is to cover conversion rights that may be granted in connection with a future issuance of bonds convertible into  $\square$ ogitech shares. The conditional share capital increase does not have an expiration date. The shareholders do not have pre-emptive rights to subscribe to the newly issued shares issuable on conversion of the bonds.

The Board of Directors may limit or withdraw the shareholders' right to subscribe for the bonds by preference for valid reasons, in particular (a) if the bonds are issued in connection with the financing or refinancing of the ac usition of one or more companies, businesses or parts of businesses, or (b) to facilitate the placement of the bonds on the international markets or to increase the security holder base of the Company. If the shareholders' right



to subscribe for the bonds by preference is limited or withdrawn, the bonds must be issued at market conditions, the exercise period of the conversion rights must not exceed 7 years from the date of issuance of the bonds, and the conversion price must be set at a level that is not lower than the market price of the shares preceding the determination of the final conditions for the bonds.

# 2.3 Changes in Shareholders' Equity

As of March 31, 2014, 2013 and 2012, balances in shareholders' e□uity of □ogitech International S.A., based on the parent company's Swiss Statutory Financial Statements, were as follows (in thousands):

	As of March 31,					
	2014		2013		2012	
Share capital	C□F 4	43,277	$\overline{C \square F}$	43,277	$C \square F$	47,902
□egal reserves:						
General reserve						
- Reserve for capital contributions		1,264		1,264		9,580
- Other general reserves		9,580		9,580		· —
Reserve for treasury shares				-		
- Reserve for treasury shares from capital contributions		_				116,070
- Other general reserves for treasury shares	10	04,808		172,392		217,375
Total legal reserves	1.	15,652		183,236		343,025
©nappropriated retained earnings	4:	58,537		354,602		460,919
Total shareholders' e ☐uity	CDF 6	17,466	C□F	581,115		851,846

The following table shows authori Ted and conditional share capital as of the last three fiscal year ends (in thousands):

	As of March 31,			
	2014	2013	2012	
Authori ded share capital	$\overline{C\BoxF}$ —	$\overline{C\BoxF}$ —	$\overline{C\BoxF}$ —	
First conditional share capital	C□F 6,250	C□F 6,250	C□F 6,250	
Second conditional share capital	C□F 6,250	C□F 6,250	C□F 6,250	

For information on □ogitech's shareholders' e □uity as of March 31, 2014 and 2013, refer to the Swiss Statutory Balance Sheets on page 283 of our Annual Report, Invitation and Proxy Statement.

During fiscal years 2014, 2013 and 2012, the Company had the following approved share buyback programs in place (in thousands):

	Ap	proved
Share Buyback Program	Shares	Amounts
March 2014	17,311	\$250,000
September 2008 - amended <sup>(1)</sup>	28,465	177,030
September 2008 <sup>(1)</sup>	8,344	250,000
	54,120	\$677,030

<sup>(1)</sup> Expired in August 2013

### Share Repurchases

In March 2014, the Company's Board of Directors approved the 2014 share buyback program, which authori less the Company to use up to \$250.0 million to purchase its own shares. The Company's share buyback program is expected to remain in effect for a period of three years. Shares may be repurchased from time to time on the open market, through block trades or otherwise. Purchases may be started or stopped at any time without prior notice depending on market conditions and other factors.

In September 2008, the Company's Board of Directors approved the September 2008 share buyback program for \$250.0 million. In November 2011, an amendment to the September 2008 share buyback program ([September 2008 - amended[]) was approved by the Company's Board of Directors to enable future purchases of shares for cancellation. In August 2013, the September 2008 share buyback and September 2008 - amended share buyback programs expired.

A summary of the approved share buyback programs are shown in the following table (in thousands, excluding transaction costs).

	Approved		Repurchased	
Share Buyback Program	Shares	Amounts	Shares	Amounts
March 2014	17,311	\$250,000		
September 2008 - amended <sup>(1)</sup>	28,465	177,030	18,500	\$170,714
September 2008 <sup>(1)</sup>	8,344	250,000	7,609	73,134
	54,120	\$677,030	26,109	\$243,848

# (1) Expired in August 2013

During fiscal year 2013, 8.6 million shares were repurchased for \$87.8 million and during fiscal year 2012, 17.5 million shares were repurchased for \$156.0 million. There were no share repurchases during fiscal year 2014. During fiscal year 2013, 18.5 million of the repurchased shares were cancelled.

For further information on  $\square$ ogitech's share repurchases please refer to  $\square$ Additional Financial Disclosures  $\square$  Market for  $\square$ ogitech's Shares, Related Shareholder Matters, and Share Repurchases  $\square$ in our Annual Report.

# 2.4 Share Categories

**Registered Shares.**  $\square$  ogitech International S.A. has only one category of shares  $\square$  registered shares with a par value of  $C \square F$  0.25 per share.  $\square$  ach of the 173,106,620 issued shares carries the same rights. There are no preferential rights.  $\square$  owever, a shareholder must be entered in the share register of the Company to exercise voting rights and the rights deriving therefrom (such as the right to convene a general meeting of shareholders or the right to put an item on the meeting's agenda). Refer to section 6 for an outline of participation rights of the Company's shareholders.

□ach share entitles its owner to dividends declared, even if the owner is not registered in the share register of the Company. □nder Swiss law, a company pays dividends upon approval by its shareholders. This re □uest for shareholder approval typically follows the recommendation of the Board. □ntil last year, other than a one-time distribution to shareholders of additional paid-in capital out of its capital contribution reserves in fiscal year 2012, □ogitech had not paid dividends since 1996, using retained earnings to invest in the growth of the Company and, in more recent years, to repurchase the Company's shares. □ast year, the Board proposed that, beginning with fiscal year 2013 and subject to approval by the Company's shareholders and statutory auditors each year, □ogitech distribute a recurring annual gross dividend. □ast year, □ogitech distributed a gross dividend of C□F 0.21 per share. On November 12, 2014, the Board approved, subject to approval by the Company's shareholders and other Swiss statutory re □nirements, a dividend of C□F 0.2625 per share.



□nless this right is restricted in compliance with Swiss law and the Company's Articles of Incorporation, shareholders have the pre-emptive right to subscribe for newly issued shares. Refer to section 2.2 for a description of the provisions of the Company's Articles of Incorporation relating to the restriction of the shareholders' pre-emptive subscription rights.

# 2.5 Non-Voting Shares and Bonus Certificates

The Company has not issued non-voting shares ([bons de participation, | Participationsscheine[]). The Company has not issued certificates or eluity securities that provide financial rights in consideration for services rendered or claims waived (referred to as [bonus certificates, | bons de jouissance, | Genussscheine[]).

### 2.6 Limitations on Transferability and Nominee Registration

The Company and its agent, Compushare, as  $\square$ .S. transfer agent, maintain a share register that lists the names of the registered owners of the Company's shares. Registration in the share register occurs upon recluest and is not subject to any conditions. Nominee companies and trustees can be entered into the share register with voting rights. There are no restrictions on transfers of shares under the Company's Articles of Incorporation or Swiss law.  $\square$ owever, only holders of shares that are recorded in the share register are recognited as shareholders, and a transfer of shares reflected in the share register is recognited by the Company only to the extent we are notified of the transfer.

Refer to section 6.1 for the conditions for exercise of shareholders' voting rights.

# 2.7 Conversion and Option Rights

□ogitech does not have any outstanding bonds or other publicly traded securities with conversion rights and has not issued warrants on its shares.

□ogitech has issued stock options, including performance-based stock options and premium-priced stock options, and restricted stock units, including performance-based restricted stock units, to its employees and directors. Please refer to □ogitech's Compensation Report included with this Annual Report, Invitation and Proxy Statement, under the heading □□uity Compensation Plan Information□at pages 126 to 127, for details on option rights and restricted stock units issued under our employee e□uity incentive plans, as well as other information regarding those plans, and to Note 5 □□mployee Benefit Plans □included in our Consolidated Financial Statements.

### 3. The Board of Directors

For the current members of our Board of Directors, further information regarding the Board of Directors, Board Committees, and the allocation of responsibility between the Board of Directors and executive officers, please see our Annual Report, Invitation and Proxy Statement for the 2014 Annual General Meeting, under the heading Corporate Governance and Board of Directors Matters at pages 68 to 81.

### 4. Senior Management

### 4.1 Members of Senior Management

The members of our senior management, referred to by Gogitech as our Executive officers, Gare set out below.

Guerrino De Luca has served as Chairman of the Dogitech Board of Directors since anuary 2008. Mr. De Quea served as Queitech's Chief Executive Officer from April 2012 to Enuary 2013 and as acting President and Chief Executive Officer from July 2011 to April 2012. Previously, Mr. De Quea served as Quitech's President and Chief Executive Officer from February 1998, when he joined the Company, to lanuary 2008. Prior to joining logitech, Mr. De luca served as Executive Dice President of Dorldwide Marketing for Apple Computer. Inc., a consumer electronics and computer company, from February 1997 to September 1997, and as President of Claris Corporation, a \(\sigma\).S. personal computing software vendor, from May 1994 to February 1997. Prior to joining Claris, Mr. De Duca held various positions with Apple in the Inited States and in Iurope. Mr. De Iuca holds a Iaurea degree in  $\square$  lectronic  $\square$  ngineering from the  $\square$  niversity of Rome. Italy. As □ogitech's Chairman and former Chief □xecutive Officer, Mr. De □uca brings significant senior leadership, industry, strategy, marketing and global experience to the Board and a deep knowledge of, passion for and commitment to Dogitech, its people and its products.

Mr. De Duca currently is Chairman of the Board.

Bracken P. Darrell joined Cogitech as President in April 2012 and became Chief Executive Officer in Eanuary 2013. Prior to joining □ogitech, Mr. Darrell served as President of □ hirlpool □M□A and □xecutive □ice President of □ hirlpool Corporation, a home appliance manufacturer and marketing company, from January 2009 to March 2012. Previously, Mr. Darrell had been Senior Dice President. Operations of hirlpool MA from May 2008 to manuary 2009. From 2002 to May 2008, Mr. Darrell was with The Procter 
Gamble Company (PGG), a consumer brand company, most recently as the President of its Braun Gmb subsidiary. Prior to rejoining P G in 2002, Mr. Darrell served in various executive and managerial positions with General Dectric Company from 1997 to 2002, with PDG from 1991 to 1997, and with PepsiCo Inc. from 1987 to 1989. Mr. Darrell currently serves on the Board of Trustees of Dendrix College. Mr. Darrell holds a BA degree from  $\Box$ endrix College and an MBA from □arvard □niversity.



Vincent Pilette joined □ogitech in September 2013 as Chief Financial Officer. Prior to joining □ogitech, Mr. Pilette served as Chief Financial Officer of □lectronics for Imaging, Inc., a digital printing innovation and solutions company, from □anuary 2011 through August 2013. From □anuary 2009 through December 2010, he served as □ice President of Finance for the □nterprise Server, Storage and Networking Group at □ewlett-Packard Company (□□P□). Prior to this role, Mr. Pilette served as □ice President of Finance for the □P Software Group from December 2005 through December 2008. Mr. Pilette held various other finance positions at □P, in the □.S and □urope, Middle □ast and Africa, since joining □P in 1997. Mr. Pilette holds an MS in □ngineering and Business from □niversit□Catholi □ue de □ouvain in Belgium and an MBA from Kellogg School of Management at Northwestern □niversity.

Marcel Stolk joined Dogitech in March 2011 as Dice President, Sales and Marketing Managing Director Managing Directo was appointed Senior Dice President, Consumer Computing Platforms Business Group in Tanuary 2013. Previously, Mr. Stolk was the Senior □ice President, □ orldwide Sales and Marketing at □ogitech, from March 2001 to October 2005, and held a number of positions within the sales and marketing functions at Cogitech from 1991 to 2001. Prior to rejoining Cogitech in 2011, he was the Chief Executive Officer of SourceTag Ba, a software company for unifue tagging of cloud based data, from September 2010 to March 2011. Mr. Stolk has also been the founder and Chief Executive Officer of Adoria Investments BE. a private e Luity company, from October 2005 to Luly 2010, and he remains the sole owner. Before joining Dogitech in 1991, Mr. Stolk held various sales and marketing positions at Aashima Technology B, a provider of PC components and accessories, in the Netherlands. Mr. Stolk studied at Direct University in the Netherlands and has participated in university-level executive courses, including an executive training course at Stanford Iniversity.

L. Joseph Sullivan joined □ogitech in October 2005 as □ice President, Operations Strategy, and was appointed Senior □ice President, □ orldwide Operations in April 2006. Prior to joining □ogitech, Mr. Sullivan was □ice President of Operational □xcellence and □uality for Carrier Corporation, a subsidiary of □nited Technologies, from 2001 to 2005. Previously, he was with ACCO Brands, Inc. in engineering and manufacturing management roles from 1998 to 2001. Mr. Sullivan holds a BS degree in Marketing Management and an MBA degree in Operations Management from Suffolk □niversity in Massachusetts.

### 4.2 Involvements outside Logitech of the Executive Officers

No Cogitech executive officer currently has supervisory, management, or material advisory functions outside Cogitech. None of the Company's executive officers hold any official functions or political posts.

#### 4.3 Management Contracts

Dogitech has not entered into any contractual relationships regarding the management of the Company or its subsidiaries.

#### 5. Compensation, Shareholdings and Loans

Please refer to □ogitech's Compensation Report on pages 91 to 127 of our Annual Report, Invitation and Proxy Statement for our 2014 Annual General Meeting, of which this Report is a part, for information on □ogitech's compensation of its Board members and executive officers, and regarding how and why we make compensation decisions.

In addition, for information required to be disclosed under Swiss law regarding compensation during fiscal year 2014 of the individual members of the Board and of the executive officers, in aggregate, and regarding the security ownership of members of the Board of Directors and of positech executive officers as of March 31, 2014, among other disclosures, please refer to Note 17 pother Disclosures Required by Swiss aw in the Consolidated Financial Statements included in the 2014 Annual Report.

# 6. Shareholders' Participation Rights

# 6.1 Exercise and Limitations to Shareholders' Voting Rights

Cach registered share confers the right to one vote at a general meeting of shareholders. There are no limitations to the number of voting rights that a shareholder or group of shareholders is entitled to exercise, and there are no preferential voting rights. To exercise voting rights at a general meeting of shareholders, a shareholder must have registered their shares by the date set by the Board of Directors for the closing of the share register before each general meeting of shareholders. Refer to section 2.6 for more information on the registration process.

Any shareholder may be represented at a meeting by a person of its choice who need not be a shareholder of the Company. The power of attorney must be made in writing. The use of a form prepared by the Company may be required.

There are currently no limitations under Swiss law or in the Company's Articles of Incorporation restricting the rights of shareholders outside Swit erland to hold or vote ogitech shares.

#### 6.2 Shareholders' Resolutions for which a Particular Majority is Required

In general, the resolutions of the general meeting of shareholders are passed with a simple majority of the votes cast.  $\Box$  owever, a number of resolutions may only be passed with a majority of two-thirds of the votes represented, including the following.

- change in the Company's corporate purpose
- creation of shares with privileged voting rights
- restriction of the transferability of the shares
- creation of authori ded or conditional capital deliberation
- capital increases to be paid-in by means of existing reserves, against contributions in kind, or conducted with a view to the ac ☐uisition of specific assets ☐
- grant of special benefits□
- suppression or limitation of the shareholders' preferential subscription right
- change of the registered office of the Company and
- li uidation of the Company.



### 6.3 Convocation of the General Meeting of Shareholders

The Board of Directors generally convenes a general meeting of shareholders. The convocation notice is made in writing and under Swiss law must be sent to each registered shareholder at the address recorded in the share register at least 20 days prior to the meeting.

 $\Box$ nder our Articles of Incorporation one or more shareholders who represent together at least  $10\Box$  of the share capital of the Company may demand that the Board of Directors convene a meeting. Such demands must be made in writing and received by the Board of Directors at least 60 days before the date of the proposed meeting.

The Company has received an exemption from compliance with a Nasda listing standard that requires that the quorum for shareholder meetings be at least 331 \( \) of the outstanding voting shares. \( \) Inder Swiss law, public companies do not have specific \( \) Quorum requirements for shareholder meetings. Accordingly, \( \) ogitech, like most other Swiss public companies, does not observe \( \) Quorum requirements with respect to its shareholder meetings. In compliance with Swiss law, \( \) Ogitech sends an invitation to all of its registered shareholders and publishes the notice of the meeting in the Swiss financial press. It also sends a proxy statement, or a notice of availability of the proxy statement, in either case prepared in accordance with \( \). S. securities laws, to all registered shareholders and all beneficial shareholders where requested by the registered shareholder or required by law. \( \) Qogitech has combined the invitation required under Swiss law and the proxy statement required under \( \). S. law into one document, titled Invitation and Proxy Statement, for its 2014 Annual General Meeting, and combined it with its Annual Report required under Swiss law and \( \). S. law to create one convenient document for shareholders. Also, to encourage attendance, \( \) Qogitech holds its Annual General Meeting close to its operations in Swit\( \) Certains.

### 6.4 Shareholders' Right to Place Items on the Agenda of a Meeting

□nder the Company's Articles of Incorporation, one or more registered shareholders who together represent shares representing at least the lesser of (i) one percent of the Company's issued share capital or (ii) an aggregate par value of one million Swiss francs, may demand that an item be placed on the agenda of a meeting of shareholders.

A recuest to place an item on the meeting agenda must be in writing, describe the proposal and be received by our Board of Directors at least 60 days prior to the date of the meeting. Demands by registered shareholders to place an item on the agenda of a meeting of shareholders should be sent to: Secretary to the Board of Directors, cogitech International S.A., PF contact of l'Innovation, Daniel Borel Innovation Center 1015 causanne, Switterland, or cocogitech Inc., 7600 Gateway Boulevard, Newark, CA 94560, SA.

#### 6.5 Registration in the Company's Share Register

Registration into the Company's share register, or the sub-register maintained by the Company's  $\square$ .S. transfer agent, Compushare, occurs upon re  $\square$ uest and is not subject to any condition. The Company's share register closes before a general meeting of shareholders on a date designated by the Board of Directors. Only those shareholders who are registered in the share register on the day the share register is closed have the right to vote at the meeting.

# 7. Mandatory Offer and Change of Control Provisions

# 7.1 Mandatory Offer

□nder Swiss law any shareholder who ac □uires more than 331 □ of the voting rights of a Swiss company whose shares are listed in whole or in part in Swit □erland is re □uired to make an offer to ac □uire all listed e □uity securities of the company at a minimum price. □ogitech International S.A.'s Articles of Incorporation do not remove this re □uirement. The Articles do not increase the participation threshold above which an offer must be made. Conse □uently, any person having ac □uired more than a third of the Company's voting rights will be re □uired to make an offer for all outstanding shares of the Company.

# 7.2 Change of Control Provisions

Please refer to our Compensation Report at pages 91 to 127 of our Annual Report, Invitation and Proxy Statement for the 2014 Annual General Meeting, of which this Report is a part, for information on the severance and change of control agreements in place with  $\square$  ogitech's executive officers, and regarding the potential payments in the event of termination of service of an executive officer or a change-in-control of  $\square$  ogitech.

#### 8. Auditors

□nder the Company's Articles of Incorporation, the shareholders elect the Company's independent auditors each year at the Annual General Meeting. Re-election is permitted.

The Company's auditors are currently PricewaterhouseCoopers SA, □ausanne branch, 45, Avenue C.F. Ramu□, P.O. Box 1172, C□-1001, □ausanne, Swit□erland. PwC assumed its first audit mandate for □ogitech in 1988. They were re-elected as the Company's auditors in September 2013. The responsible principal audit partner as of March 31, 2014 is, and since fiscal year 2011 has been, Michael Foley. For purposes of □.S. securities law reporting, PricewaterhouseCoopers □□P, San ⑤se, California, serves as the Company's independent registered public accounting firm.

Please refer to the Corporate Governance and Board of Directors Matters section of Gogitech's Annual Report, Invitation and Proxy Statement for the 2014 Annual General Meeting, under the headings Independent Auditors and Report of the Audit Committee, for further information regarding the audit and non-audit fees paid by Gogitech to Pricewaterhouse Coopers during fiscal year 2014, pre-approval policies for non-audit work by Pricewaterhouse Coopers, and the supervisory and control instruments of the Board of Directors, including the Audit Committee of the Board, over the work and activities of Pricewaterhouse Coopers.

# 9. Information Policy

The Company reports its financial results Quarterly with an earnings press release. Quarterly financial results are scheduled to be released as follows:

□3 F□15 □arnings Release and Conference Call	Tanuary 22, 2015
□4 F□15 □arnings Release and Conference Call	April 22, 2015

The Company's 2014 Annual General Meeting is to be held December 18, 2014 at SwissTech Center,  $\square PF \square$   $\square$  ausanne, Swit $\square$ erland.

All registered shareholders and all shareholders in the inited States that hold their shares through a is. S. bank or brokerage or other nominee receive a copy of the ingitech Annual Report, Invitation and Proxy Statement, or a notice that such documents are available. The Annual Report section of the document contains an overview of ingitech's business in the fiscal year, audited financial statements for the group and the Company, the Report on Corporate Governance and other key financial and business information. The Invitation and Proxy Statement section of the document includes a description of the matters to be acted upon at the Annual General Meeting of shareholders, a Compensation Report on executive officer and Board member compensation, and other disclosures refluired under applicable Swiss and is. S. laws.

□ogitech holds public conference calls after our □uarterly earnings releases to discuss the results and present an opportunity for institutional analysts to ask □uestions of the Chief □xecutive Officer and Chief Financial Officer. □ogitech also holds periodic analyst days where senior management present reviews of □ogitech's business. These events are webcast and remain available on □ogitech's Investor Relations website for a period of time after the events. □ogitech senior management also regularly participates in institutional investor seminars and roadshows, many of which are also webcast.



Our Investor Relations  $\square$  eb site is located at <a href="http://ir.logitech.com">http://ir.logitech.com</a>.  $\square$  e post and maintain an archive of our earnings and other press releases, current reports, annual and  $\square$  uarterly reports, earnings release schedule, information regarding annual general meetings, further information on corporate governance, and other information regarding the Company on the Investor Relations  $\square$  eb site. The information we post includes, and in the future will include, filings we make with the  $\square$ .S. Securities and  $\square$ xchange Commission, or  $S\square C$ , including reports on Forms 10-K, 10- $\square$ , 8-K, our proxy statement related to our annual shareholders' meeting, including our Compensation Report on executive officer and Board member compensation, and any amendments to those reports or statements filed or furnished pursuant to  $\square$ .S. securities laws or Swiss laws. All such filings and information are available free of charge on the web site, and we make them available on the web site as soon as reasonably possible after we file or furnish them with the  $S\square C$ . The contents of these web sites are not intended to be incorporated by reference into this report or in any other report or document we file and our references to these  $\square$  eb sites are intended to be inactive textual references only.

In addition,  $\square$  ogitech publishes press releases upon occurrence of significant events within  $\square$  ogitech. Shareholders and members of the public may elect to receive e-mails when  $\square$  ogitech issues press releases upon occurrence of significant events within  $\square$  ogitech or other press releases by subscribing through http://ir.logitech.com/alerts.cfm.

As a Swiss company traded on the SI  $\square$  Swiss  $\square$ xchange, and as a company subject to the provisions of Section 16 of the Securities  $\square$ xchange Act of 1934, as amended, we file reports on transactions in  $\square$ ogitech securities by members of  $\square$ ogitech's Board of Directors and executive officers. The reports that we file with the S $\square$ C on Forms 3, 4 and 5 may be accessed on our website or on the S $\square$ C's website at http://www.sec.gov, and the reports that we file that are published by the SI $\square$  Swiss  $\square$ xchange may be accessed at http://www.six-exchange-regulation.com/obligations/management transactions en.html.

For no charge, a copy of our annual reports and filings made with the SC are available on our website and can be recuested by contacting our Investor Relations department: Cogitech Investor Relations, 7600 Gateway Boulevard, Newark, CA 94560 CSA, Main 510-795-8500, e-mail: LogitechIR@logitech.com.

# LOGITECH INTERNATIONAL S.A. Consolidated Subsidiaries

Name of Subsidiary	Jurisdiction of Incorporation	Group Holding %	Sha	re Capital
EUROPE				
□abtec □urope S.A	Swit erland	100	$C\Box F$	150,000
☐ogi Trading and Services				,
imited □iability Company	Oungary	100	$\Box\Box\mathbf{F}$	3,000,000
□ogitech □.K. □imited	□nited Kingdom	100	$\Box\Box\mathbf{R}$	20,000
□ogitech (□ersey) □imited	ersey, Channel Islands	100	$\Box SD$	188
□ogitech □spana BCN S□	Spain	100	$\Box\Box R$	50,000
□ogitech □urope S.A	Swit [erland	100	$C\Box F$	100,000
SAS Cogitech France	Republic of France	100	$\square\square R$	182,939
□ogitech Gmb□	Federal Republic of Germany	100	$\Box\Box \mathbf{R}$	25,565
□ogitech Ireland Services □imited	Ireland	100	$\Box\Box\mathbf{R}$	3
□ogitech Italia SR □	Republic of Italy	100	$\Box\Box\mathbf{R}$	20,000
☐ogitech Mirial Srl	Republic of Italy	100	$\Box\Box R$	100,000
□ogitech Nordic AB	Sweden	100	$S \square K$	100,000
□ogitech Benelux B.□	Kingdom of the Netherlands	100	$\Box\Box R$	18,151
☐ogitech Poland Spolka ☐o.o	Poland	100	$P\square N$	50,000
□ogitech S.A	Swit∏erland	100	$C\Box F$	200,000
□ogitech Middle □ast F□-□□C	□nited Arab □mirates	100	$A \square D$	100,000
Cogitech (Streaming Media) SA	Swit erland	100	$C\Box F$	100,000
☐ogitech ☐ellas M☐P☐	Greece	100	$\Box\Box \mathbf{R}$	18,000
□ogitech Schwei □AG	Swit⊡erland	100	$C\Box F$	100,000
3Dconnexion SA	Swit [erland	100	$C \square F$	100,000
imited □iability Company □ogitech□	Russia	100	$R \square B$	20,000
Cogi Peripherals Technologies				
(South Africa) (Proprietary) [imited	South Africa	100	$\square AR$	1,000
Cogitech Norway AS	Norway	100	NOK	100,000
AMERICAS				
□ogitech Argentina S.R.□	Argentina	100	ARS	10,000
Dexxa Accessorios				
De Informatica Do Brasil   tda	Bra□l	100	$BR\Box$	10,000
□ogitech Chile □imitada	Chile	100	$C\Box P$	1,000,000
□ogitech de Mexico S.A. de C.□	Mexico	100	$M\square N$	50,000
□ogitech Canada Inc	Canada	100	CAD	100
□ogitech Inc	□nited States of America	100	$\Box SD$	11,522,396
□ogitech (Streaming Media) Inc	□nited States of America	100	$\Box SD$	10
□ogitech (Slim Devices) Inc	□nited States of America	100	$\Box SD$	10
□ i □ife, Inc	□nited States of America	100	$\Box SD$	10
□ogitech Servicios □atinoam rica,				
S.A. de C.□	Mexico	100	$M\square N$	50,000
□ltimate □ars □□C	□nited States of America	100	$\Box SD$	
□ltimate □ars Incorporated	□nited States of America	100	$\Box SD$	10
□□ Consumer, □□C	□nited States of America	100	$\Box$ SD	_
SightSpeed, Inc	□nited States of America	100	$\Box SD$	1
□ifeSi © Communications, Inc	□nited States of America	100	$\Box SD$	1
□ □ Ac uisition Inc	□nited States of America	100	$\Box SD$	10
□ogitech □atin America, Inc	□nited States of America	100	$\Box SD$	1



# LOGITECH INTERNATIONAL S.A. Consolidated Subsidiaries—(Continued)

Name of Subsidiary	Jurisdiction of Incorporation	Group Holding %	Sh	are Capital
ASIA PACIFIC				
□ogiCool Co., □td	apan	100	$\mathbb{P}$	155,000,000
□ogitech □lectronic (India)				, .
Private [imited	India	100	INR	107,760
□ogitech Far □ast, □td	Taiwan, Republic of China	100	$T \square D$	480,000,000
□ogitech □ong Kong □imited	□ong Kong	100	$\Box SD$	1,282
□ogitech Korea □td	Korea	100	$KR\square$	150,144,225
□ogitech New □ealand Co., □td	New □ealand	100	N□D	10,000
□ogitech Service Asia Pacific Pte. □td		100	$\Box SD$	1
□ogitech Singapore Pte. □td	Republic of Singapore	100	SGD	500
□ogitech Technology (Su □hou) Co., □td		100	$\Box SD$	22,000,000
□ogitech (China) Technology, □td	People's Republic of China	100	$\square SD$	7,800,000
□ogitech Asia □ogistics □imited	□ong Kong	100	□SD	13
□ogitech Asia Pacific □imited	□ong Kong	100	$\Box SD$	13
ogitech Australia Computer				
Peripherals Pty, [imited	Commonwealth of Australia	100	$A\Box D$	12
□ogitech (Beijing) Trading				
Company [imited	People's Republic of China	100	CN□	5,000,000
□ogitech Technology (Shen □hen)	•			, ,
Consulting Co., atd	People's Republic of China	100	$\square KD$	110,000
□ogitech Trading Pvt □td	India	100	INR	50,000
□ogitech □ngineering □ Designs India				
Private [imited	India	100	INR	500,000

Due to local legal requirements, there may be holders of nominal shares apart from Cogitech.

# **CONSOLIDATED FINANCIAL STATEMENTS**

# INDEX TO CONSOLIDATED FINANCIAL STATEMENTS

Report of Independent Auditors
Consolidated Statements of Operations—Tears Inded March 31, 2014, 2013 (revised)
and 2012 (restated)
Consolidated Statements of Comprehensive Income (Coss)—Cears Inded March 31, 2014,
2013 (revised) and 2012 (restated)
Consolidated Balance Sheets—March 31, 2014 and 2013 (revised)
Consolidated Statements of Cash Flows—Cears Inded March 31, 2014, 2013 (revised)
and 2012 (restated)
Consolidated Statements of Changes in Shareholders' □□uity—□ears □nded March 31, 2014,
2013 (revised) and 2012 (restated)
Notes to Consolidated Financial Statements (restated)
□naudited □uarterly Financial Data (revised, except for the three months
ended Tune 30, 2011 (restated) and three months ended March 31, 2014)
•





Report of the statutory auditor to the General Meeting of Logitech International SA Apples

# Report of the statutory auditor on the consolidated financial statements

As statutory auditor, we have audited the consolidated financial statements of Dogitech International SA, which comprise the balance sheet, income statement, cash flow statement, statement of changes in shareholders' e Duity, comprehensive income and notes, for the year ended 31 March 2014.

# Board of Directors' responsibility

The Board of Directors is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the inited States of America (IS GAAP) and the retuirements of Swiss law. This responsibility includes designing, implementing and maintaining an internal control system relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error. The Board of Directors is further responsible for selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

# Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. \( \subseteq \) e conducted our audit in accordance with Swiss law, Swiss Auditing Standards and auditing standards generally accepted in the \( \subseteq \) nited States of America. Those standards re\( \subseteq \) irre that we plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal control system relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control system. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates made, as well as evaluating the overall presentation of the consolidated financial statements.  $\square$  e believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Opinion

In our opinion, the consolidated financial statements for the year ended 31 March 2014 present fairly, in all material respects, the financial position, the results of operations and the cash flows in accordance with accounting principles generally accepted in the  $\Box$ nited States of America ( $\Box$ S GAAP) and comply with Swiss law.

PricewaterhouseCoopers SA, avenue C.-F. Ramuz 45, case postale, CH-1001 Lausanne, Switzerland Téléphone: +41 58 792 81 00, Téléfax: +41 58 792 81 10, www.pwc.ch

PricewaterhouseCoopers SA is a member of the global PricewaterhouseCoopers network of firms, each of which is a separate and independent legal entity.

# Emphasis of Matter

As discussed in Note 2 to the consolidated financial statements, the Company has restated its 2011, and 2012, and revised its 2013 consolidated financial statements. Our opinion is not Dualified in respect of this matter.

#### Report on other legal requirements

□ e confirm that we meet the legal re □uirements on licensing according to the Auditor Oversight Act (AOA) and independence (article 728 CO and article 11 AOA) and that there are no circumstances incompatible with our independence for the year ended 31 March 2014. □owever, subse □uent to 31 March 2014, we provided certain services which we now believe will impact our independence from August 2014 onwards □as a conse □uence, we will not stand for re-election as statutory auditors for the financial year ending 31 March 2015.

During our audit, performed in accordance with article 728a paragraph 1 item 3 CO and Swiss Auditing Standard 890, we noted that an internal control system for the preparation of consolidated financial statements according to the instructions of the Board of Directors was not designed in all material respects regarding the following matters:

- The Company did not implement an effective control environment as former finance management exercised bad judgment and failed to provide effective oversight, which resulted in ineffective information and communication, whereby certain of the Company's finance personnel did not ade uately document and communicate accounting issues across the organitation, including to the Company's statutory auditor. Additionally, there was an insufficient complement of personnel with appropriate accounting knowledge, experience and competence, resulting in incorrect conclusions in the application of generally accepted accounting principles.
- The Company did not design effective controls related to: a) developing an appropriate methodology to accrue the costs of product warranties given to end customers, including an on-going review of the assumptions within the methodology to determine the completeness and accuracy of the warranty accrual and b) the consideration of all relevant information and documentation of the underlying assumptions in the Company's assessment of the valuation of finished goods, work in process and components inventory, including non-cancelable orders for such inventory, related to Company's now discontinued Revue product.
- The Company did not design effective controls over the review of supporting information to determine the completeness and accuracy of the consolidated statement of cash flows, the consolidated statement of comprehensive income (loss) and disclosures in the notes to the consolidated financial statements.

In our opinion, except for the matters described in the preceding paragraph, an internal control system exists which has been designed for the preparation of consolidated financial statements according to the instructions of the Board of Directors.

□ e recommend that the consolidated financial statements submitted to you be approved.

PricewaterhouseCoopers SA

Michael Foley Audit expert Auditor in charge

□ausanne, 17 November 2014

Filippos Mintiloglitis Audit expert



# CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share amounts)

	Ye	ars Ended March 3	31,
	2014	2013	2012
		As Revised	As Restated
Net sales	\$2,128,713	\$2,099,277	\$2,316,203
Cost of goods sold	1,400,844	1,389,643	1,508,670
Gross profit	727,869	709,634	807,533
Operating expenses:			
Marketing and selling	379,747	431,886	422,116
Research and development	139,385	155,012	162,159
General and administrative	118,940	114,381	109,260
Impairment of goodwill and other assets		216,688	
Restructuring charges	13,811	43,704	_
Total operating expenses	651,883	961,671	693,535
Operating income (loss)	75,986	(252,037)	113,998
Interest income (expense), net	(397)	907	2,674
Other income (expense), net	1,993	(2,198)	7,655
Income (loss) before income taxes	77,582	(253,328)	124,327
Provision for (benefit from) income taxes	3,278	(25,810)	20,090
Net income (loss)	\$ 74,304	\$ (227,518)	\$ 104,237
Net income (loss) per share:			
Basic	\$ 0.46	\$ (1.44)	\$ 0.60
Diluted	\$ 0.46	\$ (1.44)	\$ 0.59
Shares used to compute net income (loss) per share:			
Basic	160,619	<u>158,468</u>	174,648
Diluted	162,526	158,468	175,591
Cash dividends per share	\$ 0.22	\$ 0.85	\$

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (In thousands)

	Ye	ears Ended Marcl	ı 31,
	2014	2013	2012
		As Revised	As Restated
Net income (loss)	\$74,304	\$(227,518)	\$104,237
Other comprehensive income (loss):			
Foreign currency translation gain (loss):			
Foreign currency translation gain (loss)	2,119	(6,381)	(8,232)
Reclass of foreign currency translation loss included in other			
income, net	665		
Defined benefit pension plans:			
Net gain (loss) and prior service costs, net of taxes	5,551	3,873	(11,549)
Reclass of amorti ation included in operating expenses	2,017	3,633	260
edging gain (loss):			
□nreali ed hedging gain (loss)	(3,497)	(1,190)	3,337
Reclass of hedging gain (loss) included in cost of goods sold	2,472	1,756	(421)
Net change in unreali [ed investment loss:			
Net unrealized loss on investments for the period			(342)
Reclass of investment loss included in other			
income (expense), net		(343)	(483)
Other comprehensive income (loss):	9,327	1,348	(17,430)
Total comprehensive income (loss)	\$83,631	<u>\$(226,170</u> )	\$ 86,807

# CONSOLIDATED BALANCE SHEETS (In thousands, except per share amounts)

	March 31,	
	2014	2013
		As Revised
ASSETS		
Current assets:		
Cash and cash e Tuivalents	\$ 469,412	\$ 333,824
Accounts receivable, net	182,029	178,959
Inventories	222,402	262,644
Other current assets	59,157	60,377
Assets held for sale		10,960
Total current assets	933,000	846,764
Non-current assets:		
Property, plant and e impment, net	88,391	93,721
Goodwill	345,010	341,357
Other intangible assets	10,529	26,024
Other assets	74,460	74,467
Total assets	<u>\$1,451,390</u>	\$1,382,333
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	\$ 242,815	\$ 265,405
Accrued and other current liabilities	211,972	193,084
□ iabilities held for sale	· · · · · · · · · · · · · · · · · · ·	3,202
Total current liabilities	454,787	461,691
Non-current liabilities:	,	,.,.
Income taxes payable	93,126	98,827
Other non-current liabilities	99,349	99,862
Total liabilities	647,262	660,380
Commitments and contingencies (note 12)		000,000
Shareholders' e Luity:		
Registered shares, C TF 0.25 par value:	30,148	30,148
Issued and authori (ed shares—173,106 at March 31, 2014 and	,	
March 31, 2013		
Conditionally authori Led shares—50,000 at March 31, 2014 and		
March 31, 2013		
Additional paid-in capital		
□ess shares in treasury, at cost—10,206 at March 31, 2014 and		
13,855 at March 31, 2013	(116,510)	(179,990)
Retained earnings	976,292	966,924
Accumulated other comprehensive loss	(85,802)	(95,129)
Total shareholders' e uity	804,128	721,953
Total liabilities and shareholders' e uity	<u>\$1,451,390</u>	\$1,382,333

# CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands)

	Year ended March 31,		
	2014	2013	2012
		As Revised	As Restated
Cash flows from operating activities:			
Net income (loss).	\$ 74,304	\$(227,518)	\$ 104,237
Adjustments to reconcile net income (loss) to net cash provided by			
operating activities:			
Depreciation	48,967	51,766	52,277
, Amorti ation of other intangible assets	17,771	23,571	27,198
Share-based compensation expense	25,546	25,198	31,529
Impairment of goodwill and other assets	-	216,688	
Impairment of investments	624	3,600	
Coss (gain) on disposal of property, plant and e uipment	4,411	2,007	(6,533)
Gain on sale of securities		(831)	(6,109)
access tax benefits from share-based compensation	(2,246)	(26)	(37)
Deferred income taxes and other	(4,828)	(3,209)	(2,249)
Changes in assets and liabilities, net of ac Luisitions:	(1,020)	(3,20))	(2,243)
Accounts receivable	(219)	45,273	29,279
Inventories	49,471	23,109	(33,277)
Other assets	(1,388)	5,381	(33,277) $(2,570)$
Accounts payable	(21,322)	(33,406)	3,327
Accrued and other liabilities	14,330	(9,214)	5,462
Net cash provided by operating activities	205,421	122,389	202,534
Cash flows from investing activities:	(46.650)	(5.4.405)	(54.100)
Purchases of property, plant and e uipment	(46,658)	(54,487)	(54,199)
Investment in privately held companies	(300)	(4,420)	-
Ac uisitions, net of cash ac uired	(650)		(18,814)
Proceeds from sales of available-for-sale securities		917	6,550
Proceeds from return of investment from strategic investments	261		
Proceeds from sales of property and plant			8,967
Purchase of trading investments	(8,450)	(4,196)	(7,505)
Proceeds from sales of trading investments	8,994	4,463	7,399
Net cash used in investing activities	(46,803)	(57,723)	(57,602)
Cash flows from financing activities:			
Payment of cash dividends	(36,123)	(133,462)	
Purchases of treasury shares	`	(87,812)	(156,036)
Proceeds from sales of shares upon exercise of options and purchase rights	16,914	15,982	17,591
Tax withholdings related to net share settlements of restricted stock units	(5,718)	(2,375)	(966)
Excess tax benefits from share-based compensation	2,246	26	37
Net cash used in financing activities	(22,681)	(207,641)	(139,374)
□ffect of exchange rate changes on cash and cash e □uivalents	(349)	(1,571)	(5,119)
Net increase (decrease) in cash and cash equivalents	135,588	(144,546)	439
Cash and cash e Livalents at beginning of period.	333,824	478,370	477,931
Cash and cash e Livalents at end of period	\$469,412	\$ 333,824	\$ 478,370
Non-cash investing activities:	3409,412	\$ 333,024	<u>\$ 476,370</u>
Property, plant and e uipment purchased during the period and included in			
	¢ 5004	f 4030	D 5 4 5 4
period end liability accounts	\$ 5,204	\$ 4,828	\$ 5,454
Supplemental cash flow information:	<b>d</b> 1.000	e 1.202	Φ 110
Interest paid	\$ 1,080	\$ 1,293	\$ 110
Income taxes paid, net	\$ 9,189	\$ 14,108	\$ 14,422



# CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (In thousands)

			Additional	_			Accumulated other	
		ed shares	paid-in		ry shares	Retained	comprehensive	
	Shares	Amount	capital	Shares	Amount	<u>earnings</u>	loss	Total
N. 1.01.0011 (1. D D.			As Revised		As Revised	As Restated	As Revised	As Restated
March 31, 2011 (As Reported)	191,606	\$33,370	<u>\$</u>	12,433	<u>\$(264,019)</u>	\$1,488,929	<u>\$(78,518)</u>	\$1,179,762
Adjustment to opening shareholders' e ⊔ity,								
net of tax						(21,359)	(529)	(21,888)
March 31, 2011 (As Restated)	191,606	\$33,370	<u>\$</u>	12,433	<u>\$(264,019)</u>	\$1,467,570	<u>\$(79,047)</u>	\$1,157,874
Total comprehensive income (loss)					_	104,237	(17,430)	86,807
Purchase of treasury shares	- Contraction			17,509	(156,036)		_	(156,036)
Tax effects from share-based awards	_		(4,991)		_			(4,991)
Sale of shares upon exercise of options and								
purchase rights			(17,055)	(2,442)	67,754	(33,080)		17,619
Issuance of shares upon vesting of restricted								
stock units	_		(9,237)	(327)	8,472	_	_	(765)
Share-based compensation expense			31,283					31,283
March 31, 2012 (As Restated)	191,606	\$33,370	<u>\$</u>	27,173	<u>\$(343,829)</u>	\$1,538,727	\$(96,477)	\$1,131,791
Total comprehensive income (loss)	_				_	(227,518)	1,348	(226,170)
Purchase of treasury shares				8,600	(87,812)		_	(87,812)
Tax effects from share-based awards			(1,178)		_	_	_	(1,178)
Sale of shares upon exercise of options and								
purchase rights			(2,326)	(2,604)	61,653	(43,331)		15,996
Issuance of shares upon vesting of restricted								
stock units	_	. —	(21,341)	(814)	19,284	_	_	(2,057)
Share-based compensation expense	_	_	24,845		_	-		24,845
Cash dividends	-			******	****	(133,462)		(133,462)
Cancellation of treasury shares	(18,500)	(3,222)		(18,500)	_170,714	(167,492)	_	_
March 31, 2013 (As Revised)	173,106	\$30,148	\$	13,855	\$(179,990)	\$ 966,924	\$(95,129)	\$ 721,953
Total comprehensive income						74,304	9,327	83,631
Purchase of treasury shares	_	_	_	_	_	_	_	_
Tax effects from share-based awards	_		(2,046)					(2,046)
Sale of shares upon exercise of options and								
purchase rights			339	(2,601)	45,388	(28,813)	_	16,914
Issuance of shares upon vesting of restricted								
stock units			(23,810)	(1,048)	18,092			(5,718)
Share-based compensation expense	_	_	25,517	_	_	_	_	25,517
Cash dividends			-			(36,123)		(36,123)
March 31, 2014	173,106	\$30,148	<u>\$</u>	10,206	\$(116,510)	\$ 976,292	\$(85,802)	\$ 804,128

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### Note 1 — The Company

□ogitech International S.A, together with its consolidated subsidiaries, (□ogitech□ or the □Company□) develops and markets innovative hardware and software products that enable or enhance digital navigation, music and video entertainment, gaming, social networking, and audio and video communication over the Internet.

The Company has two operating segments, peripherals and video conferencing.  $\Box$ ogitech's peripherals segment encompasses the design, manufacturing and marketing of peripherals for personal computers ( $\Box$ PCs $\Box$ ), tablets and other digital platforms. The Company's video conferencing segment offers scalable high-definition ( $\Box$ D $\Box$ ) video communications endpoints,  $\Box$ D video conferencing systems with integrated monitors, video bridges and other infrastructure software and hardware to support large-scale video deployments, and services to support these products.

The Company sells its peripherals products to a network of distributors, retailers and original e uppment manufacturers (UMSL). The Company sells its video conferencing products and services to distributors, value-added resellers, OMS and, occasionally, direct enterprise customers. The large majority of the Company's net sales have historically been derived from peripherals products for use by consumers.

 $\Box$  ogitech was founded in Swit $\Box$  reland in 1981 and  $\Box$  ogitech International S.A. has been the parent holding company of  $\Box$  ogitech since 1988.  $\Box$  ogitech International S.A. is a Swiss holding company with its registered office in Apples, Swit $\Box$  reland, which conducts its business through subsidiaries in Americas,  $\Box$  urope, Middle  $\Box$  ast, Africa ( $\Box$  M $\Box$  A $\Box$ ) and Asia Pacific. Shares of  $\Box$  ogitech International S.A. are listed on both the Nasda $\Box$  Global Select Market under the trading symbol  $\Box$  OGI and the SI $\Box$  Swiss  $\Box$  xchange under the trading symbol  $\Box$  OGN.

#### Note 2 — Restatement and Revision of Previously Issued Consolidated Financial Statements

As the Company announced on May 21, 2014, the Audit Committee, with the assistance of independent advisors, began an independent investigation of certain accounting matters related to the Company's previously issued financial statements.

On September 3, 2014, the Company announced that, in connection with this investigation, the Audit Committee, on the recommendation of management, concluded that the Company's previously issued financial statements for fiscal years 2011 and 2012 and the first Tuarter of fiscal year 2012 could no longer be relied on due to an accounting misstatement for inventory valuation reserves for Dogitech's now-discontinued Revue product. As a result, the Company recorded an adjustment to increase cost of goods sold and to increase inventory valuation reserves and the accrual for supplier liability for components related to the Company's now discontinued Revue product by \$30.7 million during fiscal year ended March 31, 2011, with a corresponding decrease to cost of goods sold in fiscal year ended March 31, 2012. As a result, net income and net income per share for fiscal year ended March 31, 2011 was reduced by \$30.7 million and \$0.17 per share, respectively, with a corresponding increase in fiscal year ended March 31, 2012. In conjunction with recording of the adjustments related to this restatement, the Company recorded other immaterial corrections to the consolidated financial statements included in this Form 10-K for the fiscal years ended March 31, 2013 and 2012.

The Audit Committee has completed its independent investigation and found that, in connection with its Duarterly close processes, up until Dune 2013, the Company's finance organication would compile lists of financial items, which included significant accounting entries recorded during the Duarter, late accounting entries, disclosure items and certain other items with potential accounting implications. The lists used to track these financial items appear to have been primarily shared within certain parts of the Company's finance organication and were not shared with the Company's independent registered public accounting firm. Typically, there were between approximately



# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# Note 2 — Restatement and Revision of Previously Issued Consolidated Financial Statements (Continued)

thirty to fifty items per Duarter on these lists and there were multiple versions of these lists per Duarter, as items were added, removed and changed. Some of the items on the list were discussed with the Company's independent registered public accounting firm while others were not.

As part of the independent investigation, the Company determined that nine historical items from these lists during a five year period should have been recorded in an earlier period or a different amount should have been recorded. The largest item relates to the now-discontinued Revue product and is the cause for the restatement. Two items—the warranty accrual and the amortitation of certain intangible assets—were on the lists in prior periods and were not addressed in a timely manner before the Company corrected them in its revised Form 10-K a filed on August 7, 2013. Certain former finance employees signed the May 30, 2013 management representation letter to the Company's independent registered public accounting firm without disclosing these issues and, as a result, the management representation letter was inaccurate on this point. Six items are not material individually or in aggregate to any of the annual or interim periods reported but are nevertheless being corrected in these restated consolidated financial statements.

There are two elements to the restatement related to the Revue product: (1) a lower of cost or market (CDCMC) charge based on the net realicable value of finished goods and work in process on-hand inventory and non-cancelable orders for such inventory, and (2) an excess and obsolescence charge for non-cancelable orders for inventory components. The Audit Committee found that certain former members of the finance organi ation had information that was not considered, that showed a future loss that was estimable and probable before the filing of the Form 10-K on May 27, 2011 and that such loss was not recorded in the Company's fiscal year 2011 financial statements. Certain former members of the finance organi ation erroneously accounted for the CM charge in fiscal year 2011 based on the current price or on price reductions approved by management instead of considering available contemporaneous evidence of anticipated future price reductions and losses which were estimable and probable at the time. In addition, the Audit Committee found that a management representation letter dated May 27, 2011 to the Company's independent registered public accounting firm incorrectly stated that probable future pricing adjustments were considered in the CM calculation. ith respect to the Revue components, certain former members of the finance organi ation did not consider all available information and therefore did not record a charge in the fourth Cuarter of fiscal year 2011 for non-cancelable orders related to components considered excess and obsolete. The analysis erroneously assumed the components would be manufactured into finished goods, though there was information available that showed that the components would not be manufactured into finished goods. This information was not reflected in the Company's accounting or provided to the Company's independent registered public accounting firm. The Audit Committee found that the Company did not have an ade at basis for the historical accounting treatment of the components in the fourth Tuarter of fiscal year 2011.

The restated and revised financial statements included the following adjustments:

(1) Inventory Valuation Reserve—As described above, the Company determined that there was a material accounting misstatement for □ogitech's now-discontinued Revue product in fiscal years 2012 and 2011. As a result, the Company recorded an adjustment to increase cost of goods sold, and to increase inventory valuation reserves and supplier liability for components related to the Company's now discontinued Revue product by \$30.7 million during fiscal year ended March 31, 2011, with a corresponding decrease to cost of goods sold during fiscal year ended March 31, 2012.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# Note 2 — Restatement and Revision of Previously Issued Consolidated Financial Statements (Continued)

- (2) Property Plant and Equipment Capitalization Threshold Convention— istorically, the Company's practice was to apply an accounting convention to immediately expense the entire purchase price of all property and equipment that cost less than certain dollar thresholds instead of capitaliding and depreciating such property and equipment over its useful life. The Company determined that the thresholds utilided were incorrect and resulted in a cumulative understatement of net income and retained earnings through March 31, 2011 of \$8.3 million, which the company corrected through an increase to opening retained earnings as of that date. The impact of the correction also resulted in a decrease in cost of goods sold and operating expense and increase in operating income of \$0.1 million in fiscal year 2012 and an increase in cost of goods sold and operating expense and increase in operating loss of \$1.3 million in fiscal year 2013.
- (3) Settlement Accrual—The Company determined that it incorrectly recorded a release of a legal settlement accrual of \$1.3 million in fiscal year 2012 instead of correctly in fiscal year 2011 as the contingency was resolved before the Annual Report Form 10-K of fiscal year 2011 was issued. The impact of this adjustment was an increase in operating income by \$1.3 million in fiscal year 2011 and a corresponding decrease of operating income for the same amount in fiscal year 2012.
- (4) Other Adjustments—The Company is also correcting a number of other immaterial errors which were previously recorded in prior periods as out-of-period adjustments and are now being revised to report them in the correct period as well as to correct other immaterial errors that were previously uncorrected. Among the corrections, the Company is correcting its accrual for worker compensation, liability for certain of its defined benefit pension plans, balance sheet reclassifications, cash flow reclassifications and tax impact of the above adjustments.



# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# Note 2 — Restatement and Revision of Previously Issued Consolidated Financial Statements (Continued) Consolidated Statements of Operations

The following table presents the impact of correcting adjustments on the Company's previously-reported consolidated statements of operations for fiscal years 2013 and 2012 (in thousands):

	Year e	Year ended March 31, 201		Year	, 2012	
	As Reported	Adjustments	As Revised	As Reported	Adjustments	As Restated
Net sales		\$ (606)(4)	\$2,099,277	\$2,316,203	\$ —	\$2,316,203
Cost of goods sold	1,389,726		1,389,643	1,537,921	$(30,730)^{(1)}$	1,508,670
		408(2)			$(25)^{(2)}$	
		_			1,294(3)	
		<u>(491</u> ) <sup>(4)</sup>			210(4)	
Gross profit	710,157	(523)	709,634	778,282	_29,251	807,533
Operating expenses:						
Marketing and selling	431,598	396(2)	431,886	423,854	$(24)^{(2)}$	422,116
		$(108)^{(4)}$			$(1,714)^{(4)}$	
Research and development	154,207	324(2)	155,012	162,711	$(20)^{(2)}$	162,159
		481(4)			$(532)^{(4)}$	
General and administrative	113,824	214(2)	114,381	109,456	$(13)^{(2)}$	109,260
		343(4)			$(183)^{(4)}$	•
Impairment of goodwill and					` ,	
other assets	216,688		216,688	-		
Restructuring charges	43,704	-	43,704			
Total operating expenses	960,021	1,650	961,671	696,021	(2,486)	693,535
Operating income (loss)	(249,864)	(2,173)	(252,037)	82,261	31,737	113,998
Interest income, net	907		907	2,674		2,674
Other income (expense), net	(2,198)		(2,198)	7,655	_	7,655
Income (loss)						
before income taxes	(251,155)	(2,173)	(253,328)	92,590	31,737	124,327
Provision for (benefit from)						
income taxes	(25,588)	$(222)^{(4)}$	(25,810)	19,819	271(4)	20,090
Net income (loss)	\$ (225,567)	<b>\$(1,951)</b>	\$ (227,518)	\$ 72,771	\$ 31,466	\$ 104,237
Net income (loss) per share:						
Basic	\$ (1.42)	\$ (0.02)	\$ (1.44)	\$ 0.42	\$ 0.18	\$ 0.60
Diluted	\$ (1.42)	\$ (0.02)	\$ (1.44)	\$ 0.41	\$ 0.18	\$ 0.59
Shares used to compute net						
income (loss) per share:						
Basic	158,468		158,468	174,648		174,648
Diluted	158,468		158,468	175,591		175,591
Cash dividend per share	\$ 0.85	<b>\$</b> —	\$ 0.85	\$ —	<b>\$</b> —	\$

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# Note 2 — Restatement and Revision of Previously Issued Consolidated Financial Statements (Continued)

# Consolidated Statements of Comprehensive Income (Loss)

The following table presents the impact of correcting adjustments on the Company's previously-reported consolidated statements of comprehensive income (loss) for fiscal years 2013 and 2012 (in thousands):

	Year ended March 31, 2013		Year	, 2012		
	As Reported	Adjustments	As Revised	As Reported	Adjustments	As Restated
Net income (loss)	\$(225,567)	$(1,342)^{(2)}$	\$(227,518)	\$ 72,771	\$30,730 <sup>(1)</sup> 82 <sup>(2)</sup> (1,294) <sup>(3)</sup>	\$104,237
Other several and a size in several		$(609)^{(4)}$			1,948(4)	
Other comprehensive income: Foreign currency translation loss: Foreign currency translation						
loss	(6,333)	$(48)^{(4)}$	(6,381)	(8,213)	$(19)^{(4)}$	(8,232)
Defined benefit pension plans:  Net gain (loss) and prior  service costs,						
net of taxes	4,794	$(921)^{(4)}$	3,873	(11,564)	15(4)	(11,549)
Reclass of amorti ation included in operating				, , ,		` , ,
expenses	4,252	$(619)^{(4)}$	3,633	275	$(15)^{(4)}$	260
□edging gain (loss): □nreali ⊡ed hedging						
gain (loss)	(1,190)	_	(1,190)	3,337	_	3,337
goods sold	1,756		1,756	(421)		(421)
Net change in unreali [ed investment loss: Net unreali [ed loss on investments						
for the period		_		(342)		(342)
Reclass of investment gain included in other income						
(expense), net	(343)		(343)	(483)		(483)
income (loss):	2,936	(1,588)	1,348	(17,411)	(19)	(17,430)
Total comprehensive income (loss)		\$(3,539)	\$(226,170)	\$ 55,360	\$31,447	\$ 86,807

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# Note 2 — Restatement and Revision of Previously Issued Consolidated Financial Statements (Continued)

# Consolidated Balance Sheet

The following table presents the impact of correcting adjustments on the Company's previously-reported consolidated balance sheet as of March 31, 2013 (in thousands):

		March 31, 2013	
•	As Reported	Adjustments	As Revised
ASSETS			
Current assets:			
Cash and cash e Luivalents	\$ 333,824	<b>\$</b> —	\$ 333,824
Accounts receivable, net	179,565	$(606)^{(4)}$	178,959
Inventories	261,083	1,561(4)	262,644
Other current assets	58,103	2,274(4)	60,377
Asset held for sale	10,960	********************************	10,960
Total current assets	843,535	3,229	846,764
Non-recurring assets:			
Property, plant and e ☐uipment, net	87,649	7,034(2)	93,721
		$(962)^{(4)}$	
Goodwill	341,357	_	341,357
Other intangible assets	26,024	_	26,024
Other assets	75,098	$(631)^{(4)}$	74,467
Total assets	\$1,373,663	\$ 8,670	\$1,382,333
LIABILITIES AND SHAREHOLDERS' EQUITY			
Current liabilities:			
Accounts payable	\$ 265,995	$(590)^{(4)}$	265,405
Accrued and other current liabilities	192,774	310(4)	193,084
iabilities held for sale	3,202		3,202
Total current liabilities	461,971	(280)	461,691
Non-current liabilities:		,	•
Income taxes payable	98,827		98,827
Other non-current liabilities	97,055	2,807(4)	99,862
Total liabilities	\$ 657,853	\$ 2,527	\$ 660,380
Commitments and contingencies			=======================================
Shareholders' e ☐uity:			
Registered shares, C□F 0.25 par value:			
Issued and authori ☐ed shares—173,106 at March 31, 2013			
Conditionally authori ed shares—50,000 at March 31, 2013	\$ 30,148		30,148
Additional paid-in capital		_	_
□ess: shares in treasury, at cost—13,855 at March 31, 2013	(177,847)	$(2,143)^{(4)}$	(179,990)
Retained earnings	956,502	7,034(2)	966,924
		3,388(4)	
Accumulated other comprehensive loss	(92,993)	$(2,136)^{(4)}$	(95,129)
Total shareholders' e Luity	715,810	6,143	721,953
Total liabilities and shareholders' e □uity	\$1,373,663	\$ 8,670	\$1,382,333
·			

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# Note 2 — Restatement and Revision of Previously Issued Consolidated Financial Statements (Continued)

Consolidated Statements of Cash Flows

The following table presents the impact of correcting adjustments on the Company's previously-reported consolidated statements of cash flows for fiscal years 2013 and 2012 (in thousands):

	Year e	Year ended March 31, 2013 Year ended Ma						
	As Reported	Adjustments	As Revised	As Reported	Adjustments	As Restate		
sh flows from operating activities:								
Net income (loss)	\$(225,567)	\$	\$(227,518)	\$ 72,771	\$ 30,730(1)	\$ 104,237		
		$(1,342)^{(2)}$			82(2)			
					$(1,294)^{(3)}$			
		(609) <sup>(4)</sup>			1,948(4)			
Adjustments to reconcile net income (loss) to net cash								
provided by operating activities:								
Depreciation	44,419	6,589(2)	51,766	45,968	6,310(2)	52,277		
		758(4)			$(1)^{(4)}$			
Amorti ation of other intangible assets	23,571		23,571	27,198	_	27,198		
Share-based compensation expense	25,198		25,198	31,529	****	31,529		
Impairment of goodwill and other assets	216,688	****	216,688		_			
Impairment of investments	3,600	_	3,600	_				
Coss (gain) on disposal of property, plant and e Luipment	_	2,007(4)	2,007	(8,967)	2,434(4)	(6,533		
Gain on sales of available-for-sale securities	(831)	_	(831)	(6,109)	· <del></del>	(6,109		
Inventory valuation adjustment	`^		` <u>—</u> `	34,074	$(34,074)^{(1)}$			
Excess tax benefits from share-based compensation			(26)	(37)		(37		
Deferred income taxes and other		$(14,761)^{(4)}$	(3,209)	137	$(2,386)^{(4)}$	(2,249		
Changes in assets and liabilities, net of ac ☐uisitions:	,	(, )	(5,257)		(=,500)	(2,21)		
Accounts receivable	44,667	606(4)	45,273	29,279		29,279		
Inventories		(845) <sup>(4)</sup>	23,109	(36,621)	3,344(4)	(33,277		
Other assets		6,801 <sup>(4)</sup>	5,381	(4,621)	2,051 <sup>(4)</sup>			
Accounts payable	(-,)	663(4)			(295)(4)	(2,570		
Accrued and other liabilities.		003	(33,406)	3,622	` /	3,327		
Accided and other habilities	(14,594)	5 200(4)	(9,214)	7,919	1,294(3)	5,462		
Net cash provided by operating activities	117,142	5,380 <sup>(4)</sup> 5,247	122,389	106 142	(3,751)(4)	202.524		
	117,142	3,247	122,389	196,142	6,392	202,534		
Cash flows from investing activities:	(40.240)	(E 247)(2)	(54.407)	(47,007)	(( 202)(2)	(7.1.100		
Purchases of property, plant and e □ ipment		$(5,247)^{(2)}$	(54,487)	(47,807)	$(6,392)^{(2)}$	(54,199		
Purchase of strategic investment		**************************************	(4,420)					
Accuisitions, net of cash accuired		_		(18,814)	_	(18,814		
Proceeds from sales of available-for-sale securities			917	6,550		6,550		
Proceeds from sales of property and plant		_	_	8,967		8,967		
Purchases of trading investments	` ' '		(4,196)	(7,505)	<del></del>	(7,505		
Proceeds from sales of trading investments			4,463	7,399		7,399		
Net cash used in investing activities	(52,476)	(5,247)	(57,723)	(51,210)	(6,392)	(57,602		
Cash flows from financing activities:			-					
Payment of cash dividends	(133,462)		(133,462)			_		
Purchases of treasury shares	(87,812)	_	(87,812)	(156,036)		(156,036		
Proceeds from sales of shares upon exercise of								
options and purchase rights	15,982	*****	15,982	17,591		17,591		
Tax withholdings related to net share settlements of						, , , ,		
restricted stock units	(2,375)		(2,375)	(966)	_	(966		
Excess tax benefits from share-based compensation			26	37		37		
Net cash used in financing activities	(207,641)		(207,641)	(139,374)		(139,374		
Iffect of exchange rate changes on cash and cash								
e Luivalents	(1,571)		(1,571)	(5,119)		(5,119		
Net increase (decrease) in cash and						(3,11)		
cash e uivalents	(144,546)	_	_(144,546)	439		439		
Cash and cash e invalents at beginning of period			478,370	477,931		477,931		
Cash and cash equivalents at obgitting of period		\$	\$ 333,824	\$ 478,370	•			
Non-cash investing activities:	<u>4 0.0,024 م</u>	<u> </u>	ø 333,04 <del>4</del>	\$ 410,31U	9	\$ 478,370		
Property, plant and e uipment purchased during the period								
	¢ 4000	<b>c</b>	<b>ው</b> ፈርጎው	G F 454	¢	e		
and included in period end liability accounts Supplemental cash flow information:	\$ 4,828	Φ	\$ 4,828	\$ 5,454	<b>s</b> —	\$ 5,454		
	¢ 1000	e e	e 1002	<b></b>		Φ		
Interest paid		<b>5</b> —	\$ 1,293	\$ 110	\$	\$ 110		
Income taxes paid, net	<b>3</b> 14,108	\$ —	\$ 14.108	\$ 14,422	s —	\$ 14.422		

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# Note 3 — Summary of Significant Accounting Policies

#### **Basis of Presentation**

The consolidated financial statements include the accounts of  $\square$ ogitech and its subsidiaries. All intercompany balances and transactions have been eliminated. The consolidated financial statements are presented in accordance with  $\square$ .S. GAAP (accounting principles generally accepted in the  $\square$ nited States of America).

#### Fiscal Year

The Company's fiscal year ends on March 31. Interim Luarters are thirteen-week periods, each ending on a Friday. For purposes of presentation, the Company has indicated its Luarterly periods as ending on the month end.

# Use of Estimates

The preparation of financial statements in conformity with  $\Box$ .S. GAAP re $\Box$ uires management to make judgments, estimates and assumptions that affect reported amounts of assets, liabilities, net sales and expenses, and the disclosure of contingent assets and liabilities.  $\Box$ xamples of significant estimates and assumptions made by management involve the fair value of goodwill, warranty liabilities, accruals for discretionary customer programs, sales return reserves, allowance for doubtful accounts, inventory valuation, uncertain tax positions, and valuation allowances for deferred tax assets. Although these estimates are based on management's best knowledge of current events and actions that may impact the Company in the future, actual results could differ from those estimates.

# Foreign Currencies

The functional currency of the Company's operations is primarily the  $\square$ .S. Dollar. To a lesser extent, certain operations use the  $\square$ uro, Chinese Renminbi, Swiss Franc, or other local currencies as their functional currencies. The financial statements of the Company's subsidiaries whose functional currency is other than the  $\square$ .S. Dollar are translated to  $\square$ .S. Dollars using period-end rates of exchange for assets and liabilities and monthly average rates for net sales, income and expenses. Cumulative translation gains and losses are included as a component of shareholders' e $\square$ uity in accumulated other comprehensive income (loss). Gains and losses arising from transactions denominated in currencies other than a subsidiary's functional currency are reported in other income (expense), net in the consolidated statements of operations.

# Revenue Recognition

Revenues are recognited when all of the following criteria are met:

- evidence of an arrangement between the Company and the customer exists
- delivery has occurred and title and risk of loss has transferred to the customer
- the price of the product is fixed or determinable and
- collectability of the receivable is reasonably assured.

For sales of most hardware peripherals products and hardware bundled with software incidental to its functionality, these criteria are met at the time delivery has occurred and title and risk of loss have transferred to the customer.

The Company's video conferencing segment has multiple-deliverable revenue arrangements that include both undelivered software elements and hardware with software essential to its functionality. The Company uses the following hierarchy to determine the relative selling price for allocating revenue to the deliverables: (i)  $\square SO \square$  (vendor specific objective evidence) of fair value, if available  $\square$ (ii)  $\square P \square$  (third party evidence), if  $\square SO \square$  is not

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# Note 3 — Summary of Significant Accounting Policies (Continued)

available or (iii) SP (best estimate of selling price), if neither SO nor TP are available. Management judgment must be used to determine the appropriate deliverables and associated relative selling prices. The Company has identified ogitech Revue, discontinued in fiscal year 2013, and the ifesi video conferencing products as products sold with software components that ualify as multiple-deliverable revenue arrangements.

ifesi e products include the following deliverables:

- · Non-software deliverables
  - □ardware with software essential to the functionality of the hardware device delivered at time of sale
  - Maintenance for hardware with essential software, including future when-and-if-available unspecified upgrades
  - Other services, including training and installation
- Software deliverables
  - · Non-essential software
  - · Maintenance for non-essential software, including future when-and-if available unspecified upgrades

The relative selling price for fest thardware with essential software and non-essential software is based on SP, as SO and TP cannot be established due to variable price discounting. Key factors considered in developing SP are historical selling prices of the product, pricing of substantially similar products, and other market conditions. Figes sells maintenance for non-essential software, maintenance for hardware with essential software, and other services on a standalone basis, and therefore has established SO for those deliverables.

The consideration received for multiple element arrangements consisting of both non-software and software deliverables is allocated based on relative selling prices to the non-software deliverables and the software deliverables as a group. Amounts allocated to non-software-related elements, such as delivered hardware with essential software, are recogniæd at the time of sale provided that the other conditions for revenue recognition have been met. Amounts allocated to maintenance services for hardware and essential software are deferred and recogniæd ratably over the maintenance period. Amounts allocated to other services are deferred and recogniæd upon completion of services. Amounts allocated to software deliverables such as non-essential software and related services are further allocated to the individual deliverables within the software group. The SO of non-essential software-related maintenance are deferred and recogniæd ratably over the maintenance period. The residual value of the amounts allocated to software-related elements is recogniæd at the time of sale.

Revenues from sales to distributors and authori ded resellers are recognided upon shipment net of estimated product returns and expected payments for cooperative marketing arrangements, customer incentive programs and pricing programs. The estimated cost of these programs is recorded as a reduction of sales or as an operating expense, if the Company receives a separately identifiable benefit from the customer and can reasonably estimate the fair value of that benefit. Significant management judgment and estimates must be used to determine the cost of these programs in any accounting period.

The Company grants limited rights to return product. Return rights vary by customer, and range from just the right to return defective product to stock rotation rights limited to a percentage approved by management. Estimates of expected future product returns are recognified at the time of sale based on analyses of historical return trends by customer and by product, inventories owned by and located at distributors and retailers, current customer demand, current operating conditions, and other relevant customer and product information. Spon recognition the Company reduces sales and cost of sales for the estimated return. Return trends are influenced by product life cycle status,



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 3 — Summary of Significant Accounting Policies (Continued)

new product introductions, market acceptance of products, sales levels, product sell-through, the type of customer, seasonality, product □uality issues, competitive pressures, operational policies and procedures, and other factors. Return rates can fluctuate over time, but are sufficiently predictable to allow the Company to estimate expected future product returns.

The Company enters into cooperative marketing arrangements with many of its distribution and retail customers, and with certain indirect partners, allowing customers to receive a credit e Lual to a set percentage of their purchases of the Company's products, or a fixed dollar credit for various marketing programs. The objective of these arrangements is to encourage advertising and promotional events to increase sales of the Company's products. Accruals for these marketing arrangements are recorded at the later of time of sale or time of commitment, based on negotiated terms, historical experience and inventory levels in the channel.

Customer incentive programs include performance-based incentives and consumer rebates. The Company offers performance-based incentives to its distribution customers, retail customers and indirect partners based on pre-determined performance criteria. Accruals for performance-based incentives are recogniæd as a reduction of the sale price at the time of sale. Estimates of recuired accruals are determined based on negotiated terms, consideration of historical experience, anticipated volume of future purchases, and inventory levels in the channel. Consumer rebates are offered from time to time at the Company's discretion for the primary benefit of end-users. Accruals for the estimated costs of consumer rebates and similar incentives are recorded at the later of time of sale or when the incentive is offered, based on the specific terms and conditions. Certain incentive programs, including consumer rebates, recuire management to estimate the number of customers who will actually redeem the incentive based on historical experience and the specific terms and conditions of particular programs.

The Company has agreements with certain of its customers that contain terms allowing price protection credits to be issued in the event of a subsequent price reduction. At management's discretion, the Company also offers special pricing discounts to certain customers. Special pricing discounts are usually offered only for limited time periods or for sales of selected products to specific indirect partners. Management's decision to make price reductions is influenced by product life cycle stage, market acceptance of products, the competitive environment, new product introductions and other factors. Accruals for estimated expected future pricing actions are recognited at the time of sale based on analyses of historical pricing actions by customer and by products, inventories owned by and located at distributors and retailers, current customer demand, current operating conditions, and other relevant customer and product information, such as stage of product life-cycle.

The Company regularly evaluates the ade Lucy of its estimates for product returns, cooperative marketing arrangements, customer incentive programs and pricing programs. Future market conditions and product transitions may re Luire the Company to take action to change such programs. In addition, when the variables used to estimate these costs change, or if actual costs differ significantly from the estimates, the Company would be recuired to record incremental increases or reductions to sales, cost of goods sold or increase operating expenses. If, at any future time, the Company becomes unable to reasonably estimate these costs, recognition of revenue might be deferred until products are sold to users, which would adversely impact sales in the period of transition.

The Company's shipping and handling costs are included in cost of sales in the consolidated statements of operations for all periods presented.

## Research and Development Costs

Costs related to research, design and development of products, which consist primarily of personnel, product design and infrastructure expenses, are charged to research and development expense as they are incurred.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 3 — Summary of Significant Accounting Policies (Continued)

### Advertising Costs

Advertising costs are expensed as incurred. Advertising costs are recorded as either a marketing and selling expense or a deduction from revenue. Advertising costs reimbursed by the Company to direct or indirect customers must have an identifiable benefit and an estimable fair value in order to be classified as an operating expense. If these criteria are not met, the cost is classified as a reduction of revenue. Advertising costs during fiscal years 2014, 2013 and 2012 were \$161.2 million, \$165.8 million and \$168.0 million, respectively.

## Cash Equivalents

The Company considers all highly licuid instruments purchased with an original maturity of three months or less to be cash ecuivalents.

## Concentration of Credit Risk

Financial instruments that potentially subject the Company to concentrations of credit risk consist principally of cash and cash equivalents and accounts receivable. The Company maintains cash and cash equivalents with various financial institutions to limit exposure with any one financial institution, but is exposed to credit risk in the event of default by financial institutions to the extent that cash balances with individual financial institutions are in excess of amounts that are insured.

The Company sells to large  $O \square Ms$ , distributors and retailers and, as a result, maintains individually significant receivable balances with such customers. In fiscal years 2014, 2013 and 2012, one customer in the peripherals operating segment represented  $14\square$ ,  $11\square$  and  $14\square$  of net sales, respectively. No other customer represented more than  $10\square$  of the Company's total net sales during fiscal years 2014, 2013 and 2012. As of both March 31, 2014 and 2013, one customer represented  $14\square$  of total accounts receivable. No other customer represented more than  $10\square$  of the Company's total accounts receivable at either March 31, 2014 or 2013. Typical payment terms re  $\square$  uire customers to pay for product sales generally within 30 to 60 days  $\square$  however terms may vary by customer type, by country and by selling season.  $\square$ xtended payment terms are sometimes offered to a limited number of customers during the second and third fiscal  $\square$  uarters. The Company does not modify payment terms on existing receivables.

The Company's O M customers tend to be well-capitalided multi-national companies, while distributors and key retailers may be less well-capitalided. The Company manages its accounts receivable credit risk through ongoing credit evaluation of its customers' financial condition. The Company generally does not require collateral from its customers.

### Allowances for Doubtful Accounts

Allowances for doubtful accounts are maintained for estimated losses resulting from the inability of the Company's customers to make re uired payments. The allowances are based on the Company's regular assessment of the credit worthiness and financial condition of specific customers, as well as its historical experience with bad debts and customer deductions, receivables aging, current economic trends, geographic or country-specific risks and the financial condition of its distribution channels.

## Inventories

Inventories are stated at the lower of cost or market. Costs are computed under the standard cost method, which approximates actual costs determined on the first-in, first-out basis. The Company records write-downs of inventories which are obsolete or in excess of anticipated demand or market value based on a consideration of marketability and product life cycle stage, product development plans, component cost trends, demand forecasts, historical net sales, and assumptions about future demand and market conditions.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 3 — Summary of Significant Accounting Policies (Continued)

#### Investments

The Company's investment securities portfolio consists of bank time deposits and marketable securities related to a deferred compensation plan.

The bank time deposits are classified as cash equivalents and are recorded at cost, which approximates fair value.

The marketable securities related to the deferred compensation plan are classified as non-current trading investments, as they are intended to fund the deferred compensation plan long-term liability. Trading activity is directed by plan participants and is not intended to create short-term gains for the benefit of the Company. These securities are recorded at fair value based on Doted market prices. Darnings, gains and losses on trading investments are included in other income (expense), net.

### Property, Plant and Equipment

Property, plant and e uipment are stated at cost. Additions and improvements are capitalized, and maintenance and repairs are expensed as incurred. The Company capitalizes the cost of software developed for internal use in connection with major projects. Costs incurred during the feasibility stage are expensed, whereas direct costs incurred during the application development stage are capitalized.

Depreciation is provided using the straight-line method. Plant and buildings are depreciated over estimated useful lives from ten to twenty-five years, e impment over useful lives from three to five years, internal-use software development over useful lives of three to seven years and leasehold improvements over the lesser of the useful life of the improvement, up to ten years, or the term of the lease.

☐ hen property and e☐uipment is retired or otherwise disposed of, the cost and accumulated depreciation are relieved from the accounts and the net gain or loss is included in the determination of other income (expense), net.

### Valuation of Long-Lived Assets

The Company reviews long-lived assets, such as property and e impment, and finite-lived intangible assets, for impairment whenever events indicate that the carrying amounts might not be recoverable. Recoverability of property and e impment, and other finite-lived intangible assets is measured by comparing the projected undiscounted net cash flows associated with those assets to their carrying values. If an asset is considered impaired, it is written down to fair value, which is determined based on the asset's projected discounted cash flows or appraised value, depending on the nature of the asset. For purposes of recognition of an impairment for assets held for use, the Company groups assets and liabilities at the lowest level for which cash flows are separately identifiable.

## Goodwill and Other Intangible Assets

The Company's intangible assets principally include goodwill, ac ired technology, trademarks, customer contracts, and customer relationships. Other intangible assets with finite lives, which include ac ired technology, trademarks, customer contracts and customer relationships, and other are recorded at cost and amorti ired using the straight-line method over their useful lives ranging from one year to ten years. Intangible assets with indefinite lives, which include goodwill, are recorded at cost and evaluated at least annually for impairment.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### Note 3 — Summary of Significant Accounting Policies (Continued)

In accordance with ASC Topic 350-10 ([ASC 350-10]) as it relates to Goodwill and Other Intangible Assets, the Company conducts its annual goodwill impairment analysis as of December 31 each year and as necessary if changes in facts and circumstances indicate that it is more likely than not that the fair value of its reporting units may be less than its carrying amount. Events or changes in facts and circumstances that might indicate potential impairment of goodwill include company-specific factors, including, but not limited to, stock price volatility, market capitalication relative to net book value, and projected revenue, market growth and operating results. Determining the number of reporting units and the fair value of a reporting unit recuires the Company to make judgments and involves the use of significant estimates and assumptions. The Company has two reporting units: peripherals and video conferencing. The allocation of assets and liabilities to each of the reporting units also involves judgment and assumptions.

FASB ASC 350-20 permits the Company to make a Lualitative assessment of whether it is more likely than not that a reporting unit's fair value is less than its carrying amount before applying the two-step goodwill impairment test. If an entity concludes that it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, it would not be required to perform the two-step impairment test for that reporting unit. The Company may elect to proceed directly to Step 1 without performing a Lualitative assessment.

Step 1 of the two-step impairment test involves measuring the recoverability of goodwill at the reporting unit level by comparing the reporting unit's carrying amount, including goodwill, to the estimated fair value of the reporting unit. The fair value is estimated using an income approach employing a discounted cash flow (DCF) and a market-based model. The DCF model is based on projected cash flows from the Company's most recent forecast ([assessment forecast]) developed in connection with each of its reporting units to perform the goodwill impairment assessment. The assessment forecast is based on a number of key assumptions, including, but not limited to, discount rate, compound annual growth rate (CAGR) during the forecast period, and terminal value. The terminal value is based on an exit price at the end of the assessment forecast using an earnings multiple applied to the final year of the assessment forecast. The discount rate is applied to the projected cash flows to reflect the risks inherent in the timing and amount of the projected cash flows, including the terminal value, and is derived from the weighted average cost of capital of market participants in similar businesses. The market approach model is based on applying certain revenue and earnings multiples of comparable companies relevant to each of the Company's reporting units to the respective revenue and earnings metrics of its reporting units. To test the reasonableness of the fair values indicated by the income approach and the market-based approach, the Company also assess the implied premium of the aggregate fair value over the market capitalication considered attributable to an accusition control premium, which is the price in excess of a stock market's price that investors would typically pay to gain control of an entity. The DCF model and the market approach re ☐uire the exercise of significant judgment, including assumptions about appropriate discount rates, long-term growth rates for purposes of determining a terminal value at the end of the discrete forecast period, economic expectations, timing of expected future cash flows, and expectations of returns on e uity that will be achieved. Such assumptions are subject to change as a result of changing economic and competitive conditions. If the carrying amount of the reporting unit exceeds its fair value as determined by these assessments, goodwill is considered impaired, and Step 2 of the analysis is performed to measure the amount of impairment loss. Step 2 measures the impairment loss by allocating the reporting unit's fair value to its assets and liabilities other than goodwill, comparing the resulting implied fair value of goodwill with its carrying amount, and recording an impairment charge for the difference.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### Note 3 — Summary of Significant Accounting Policies (Continued)

#### **Income Taxes**

The Company provides for income taxes using the asset and liability method, which re uires that deferred tax assets and liabilities be recognited for the expected future tax consequences of temporary differences resulting from differing treatment of items for tax and accounting purposes. In estimating future tax consequences, expected future events are taken into consideration, with the exception of potential tax law or tax rate changes.

The Company's assessment of uncertain tax positions requires that management make estimates and judgments about the application of tax law, the expected resolution of uncertain tax positions and other matters. In the event that uncertain tax positions are resolved for amounts different than the Company's estimates, or the related statutes of limitations expire without the assessment of additional income taxes, the Company will be required to adjust the amounts of the related assets and liabilities in the period in which such events occur. Such adjustments may have a material impact on the Company's income tax provision and its results of operations.

## Fair Value of Financial Instruments

The carrying value of certain of the Company's financial instruments, including cash equivalents, accounts receivable and accounts payable approximates fair value due to their short maturities. The Company's trading investments related to the deferred compensation plan are reported at fair value based on Quoted market prices.

### Net Income (Loss) per Share

Basic net income (loss) per share is computed by dividing net income (loss) by the weighted average outstanding shares. Diluted net income (loss) per share is computed using the weighted average outstanding shares and dilutive share e uivalents. Dilutive share e uivalents consist of share-based compensation awards, including stock options, employee share purchase plan, and restricted stock.

The dilutive effect of in-the-money share-based compensation awards is calculated based on the average share price for each fiscal period using the treasury stock method, which assumes that the amount used to repurchase shares includes the amount the employee must pay for exercising share-based awards, the amount of compensation cost not yet recogni Eed for future service, and the amount of tax impact that would be recorded in additional paid-in capital when the award becomes deductible.

## Share-Based Compensation Expense

Share-based compensation expense includes compensation expense, reduced for estimated forfeitures, for share-based compensation awards granted based on the grant-date fair value. The grant date fair value for stock options and stock purchase rights is estimated using the Black-Scholes-Merton option-pricing valuation model. The grant date fair value of RS\subseteqs (restricted stock units\subseteq) which vest upon meeting certain market conditions is estimated using the Monte-Carlo simulation method. The grant date fair value of time-based RS\subseteqs is calculated based on the market price on the date of grant.

□xcess tax benefits resulting from the exercise of stock options are classified as cash flows from financing activities in the consolidated statements of cash flows. □xcess tax benefits are reali □ed tax benefits from tax deductions for exercised options in excess of the deferred tax asset attributable to share-based compensation costs for such options.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### Note 3 — Summary of Significant Accounting Policies (Continued)

The Company will recognite a benefit from share-based compensation in paid-in capital only if an incremental tax benefit is realited after all other available tax attributes have been utilited. For income tax footnote disclosure, the Company has elected to offset deferred tax assets from share-based compensation against the valuation allowance related to the net operating loss and tax credit carryforwards from accumulated tax benefits. The Company will recognite these tax benefits in paid-in capital when the deduction reduces cash taxes payable. In addition, the Company has elected to account for the direct benefits of share-based compensation on the research tax credit through continuing operations.

## Product Warranty Accrual

The Company estimates cost of product warranties at the time the related revenue is recognited based on historical and projected warranty claim rates, historical and projected costs, and knowledge of specific product failures that are outside of the Company's typical experience. Tach Tuarter, the Company reevaluates estimates to assess the ade Tuacy of recorded warranty liabilities considering the site of the installed base of products subject to warranty protection and adjusts the amounts as necessary. If actual product failure rates or repair costs differ from estimates, revisions to the estimated warranty liabilities would be returned and could materially affect the Company's results of operations.

### Comprehensive Income (Loss)

Comprehensive income (loss) is defined as the total change in shareholders' equity during the period other than from transactions with shareholders. Comprehensive income (loss) consists of net income (loss) and other comprehensive income (loss). Other comprehensive income (loss) is comprised of foreign currency translation adjustments from those entities not using the  $\square$ .S. Dollar as their functional currency, unrealited gains and losses on marketable equity securities, net deferred gains and losses and prior service costs for defined benefit pension plans, and net deferred gains and losses on hedging activity.

## Treasury Shares

The Company periodically repurchases shares in the market at fair value. Treasury shares repurchased are recorded at cost as a reduction of total shareholders' equity. Treasury shares held may be reissued to satisfy the exercise of employee stock options and purchase rights, the vesting of restricted stock units, and acquisitions, or may be cancelled with shareholder approval. Treasury shares that are reissued are accounted for using the first-in, first-out basis.

#### **Derivative Financial Instruments**

The Company enters into foreign exchange forward contracts to reduce the short-term effects of foreign currency fluctuations on certain foreign currency receivables or payables and to hedge against exposure to changes in foreign currency exchange rates related to its subsidiaries' forecasted inventory purchases. These forward contracts generally mature within one to three months. The Company may also enter into foreign exchange swap contracts to extend the terms of its foreign exchange forward contracts.

Gains and losses for changes in the fair value of the effective portion of the Company's forward contracts related to forecasted inventory purchases are deferred as a component of accumulated other comprehensive income (loss) until the hedged inventory purchases are sold, at which time the gains or losses are reclassified to cost of goods sold. Gains or losses for changes in the fair value on forward contracts that offset translation losses or gains on foreign currency receivables or payables are recognited are included in other income (expense), net.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### Note 3 — Summary of Significant Accounting Policies (Continued)

#### Restructuring Charges

The Company's restructuring charges consist of employee severance, one-time termination benefits and ongoing benefits related to the reduction of its workforce, lease exit costs, and other costs. Diabilities for costs associated with a restructuring activity are measured at fair value and are recognided when the liability is incurred, as opposed to when management commits to a restructuring plan. One-time termination benefits are expensed at the date the entity notifies the employee, unless the employee must provide future service, in which case the benefits are expensed ratably over the future service period. Ongoing benefits are expensed when restructuring activities are probable and the benefit amounts are estimable. Costs to terminate a lease before the end of its term are recognided when the property is vacated. Other costs primarily consist of legal, consulting, and other costs related to employee terminations and are expensed when incurred. Termination benefits are calculated based on regional benefit practices and local statutory requirements.

### Recent Accounting Pronouncements

In Taly 2013, the FASB issued Accounting Standards pdate (TASD) No. 2013-11, Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists. This ASD provides explicit guidance on the financial statement presentation of an unrecognited tax benefit when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists. ASD No. 2013-11 is effective for interim and annual periods beginning after December 15, 2013 and was effective for the Company in the first Tuarter of fiscal 2015.

In May 2014, the FASB issued Accounting Standards pdate No. 2014-09, "Revenue from Contracts with Customers (Topic 606)," (AS 2014-09). AS 2014-09 outlines a new, single comprehensive model for entities to use in accounting for revenue arising from contracts with customers and supersedes most current revenue recognition guidance, including industry- specific guidance. This new revenue recognition model provides a five-step analysis in determining when and how revenue is recogniced. The new model will require revenue recognition to depict the transfer of promised goods or services to customers in an amount that reflects the consideration a company expects to receive in exchange for those goods or services. The new standard will be effective for the Company beginning April 1, 2017. Parly application is prohibited. The Company is currently evaluating the impact that adopting this new accounting guidance will have on its consolidated financial statements.

### Note 4 — Net Income (Loss) per Share

The computations of basic and diluted net income (loss) per share for the Company were as follows (in thousands except per share amounts):

	Years Ended March 31,				
	2014	2013	2012		
		As Revised	As Restated		
Net income (loss)	\$ 74,304	\$(227,518)	\$104,237		
Shares used in net income (loss) per share computation:					
☐ eighted average shares outstanding—basic	160,619	158,468	174,648		
☐ffect of potentially dilutive e ☐uivalent shares	1,907		943		
☐ eighted average shares outstanding—diluted	162,526	158,468	175,591		
Net income (loss) per share:					
Basic	\$ 0.46	\$ (1.44)	\$ 0.60		
Diluted	\$ 0.46	\$ (1.44)	\$ 0.59		

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 4 — Net Income (Loss) per Share (Continued)

During fiscal years 2014, 2013 and 2012, 15,091,478, 22,859,941, and 18,431,855 share equivalents attributable to outstanding stock options, RS s, and SPP were excluded from the calculation of diluted net income (loss) per share because the combined exercise price, average unamortified fair value and assumed tax benefits upon exercise of these options, RS s, and SPP were greater than the average market price of the Company's shares, and therefore their inclusion would have been anti-dilutive.

### Note 5 — Employee Benefit Plans

### Employee Share Purchase Plans and Stock Incentive Plans

As of March 31, 2014, the Company offers the 2006 \( \text{SPP} (2006 \) \( \text{Imployee Share Purchase Plan (Non-\( \text{I.S.}) \), the 1996 \( \text{SPP} (1996 \) \( \text{Imployee Share Purchase Plan (\( \text{I.S.}) \), the 2006 Plan (2006 Stock Incentive Plan) and the 2012 Plan (2012 Stock Inducement \( \text{Uuity Plan} \)). The 2012 Plan was approved by the Board of Directors in April 2012. On April 13, 2012, the Company filed registration statements to register 5.0 million additional shares to be issued pursuant to the 2006 \( \text{ISPP} \) and 1.8 million shares under the 2012 Plan. On September 5, 2012, at the fiscal year 2012 Annual General Meeting of Shareholders, \( \text{Logitech shareholders approved amendments to and restatement of the 2006 Plan, which included the increase of 7.3 million additional shares to be issued under this plan and to prohibit the repricing of options or stock appreciation rights. On October 25, 2012, the Company filed a registration statement to register the 7.3 million additional shares under the 2006 Plan. On September 4, 2013, at the 2013 Annual General Meeting of Shareholders, the Company's shareholders approved amendments to, and restatement of, the 1996 \( \text{ISPP} \) and the 2006 \( \text{ISPP} \), which included the increase of 8.0 million additional shares to be issued under these \( \text{ISPP} \) plans. On December 9, 2013, the Company filed a registration statement to register the 8.0 million additional shares under the 1996 \( \text{ISPP} \) and 2006 \( \text{ISPP} \). Shares issued to employees as a result of purchases or exercises under these plans are generally issued from shares held in treasury.

The following table summari tes share-based compensation expense and related tax benefit recognited for fiscal years 2014, 2013 and 2012 (in thousands):

	Years Ended March 31,			
	2014	2013	2012	
Cost of goods sold	\$ 2,518	\$ 2,499	\$ 3,620	
Research and development	4,546	7,532	7,187	
Marketing and selling	8,298	7,825	12,716	
General and administrative	10,184	7,342	8,006	
Total share-based compensation expense	25,546	25,198	31,529	
Income tax benefit	(4,902)	(5,356)	(6,294)	
Total share-based compensation expense, net of income tax	\$20,644	\$19,842	\$25,235	

During the years ended March 31, 2014, 2013, and 2012, the Company capitalized \$0.4 million, \$0.4 million and \$0.7 million, respectively, of stock-based compensation expenses as inventory.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### Note 5 — Employee Benefit Plans (Continued)

The following table summarites total unamortited share-based compensation expense and the remaining months over which such expense is expected to be recognited, on a weighted-average basis by type of grant (in thousands, except number of months):

	March 3	1, 2014
	Unamortized Expense	Remaining Months
Stock options and GSPP	\$ 980	17
Premium-priced stock options		19
Market-based stock options		9
Time-based RS as	37,379	22
Market-based RS□s	4,901	27
	\$45,353	

□nder the 1996 □SPP and 2006 □SPP plans, eligible employees may purchase shares at the lower of 85 □ of the fair market value at the beginning or the end of each six-month offering period. Subject to continued participation in these plans, purchase agreements are automatically executed at the end of each offering period. An aggregate of 29,000,000 shares was reserved for issuance under the 1996 and 2006 □SPP plans. As of March 31, 2014, a total of 8,266,700 shares were available for issuance under these plans.

The 2006 Plan provides for the grant to eligible employees and non-employee directors of stock options, stock appreciation rights, restricted stock and RS \Basis. Awards under the 2006 Plan may be conditioned on continued employment, the passage of time or the satisfaction of performance vesting criteria. The 2006 Stock Plan has an expiration date of \Basis ne 16, 2016. Stock options granted under the 2006 Plan generally vest over three years for non-executive Directors and over four years for employees. All stock options under this plan have terms not exceeding ten years and are issued at exercise prices not less than the fair market value on the date of grant. Premium-priced stock options granted to executives under the 2006 Plan vest only when performance criteria is met as determined by a third party vendor. Time-based RS\B granted to employees under the 2006 Plan generally vest in four e\Basis annual installments on the grant date anniversary. Time-based RS\B granted to non-executive board members under the 2006 Plan vest in one annual installment on the grant date anniversary. Market-based options and RS\B granted under the 2006 Plan vest at the end of the performance period upon meeting certain share price performance criteria measured against market conditions. The performance period is four years for market-based options granted in fiscal year 2013. The performance period is three years for market-based RS\B grants made in fiscal years 2014, 2013 and 2012. An aggregate of 24,800,000 shares was reserved for issuance under the 2006 Plan. As of March 31, 2014, a total of 9,136,223 shares were available for issuance under this plan.

□nder the 2012 Stock Inducement □□uity Plan, stock options and RS□s may be granted to eligible employees to serve as inducement material to enter into employment with the Company. Awards under the 2012 Stock Inducement □□uity Plan may be conditioned on continued employment, the passage of time or the satisfaction of performance vesting criteria, based on individual written employment offer letter. The 2012 Stock Inducement □□uity Plan has an expiration date of March 28, 2022. An aggregate of 1,800,000 shares was reserved for issuance under the 2012 Stock Inducement □□uity Plan. As of March 31, 2014, no shares were available for issuance under this plan.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 5 — Employee Benefit Plans (Continued)

A summary of the Company's stock option activity for fiscal years 2014, 2013 and 2012 is as follows (in thousands, except per share data [exercise prices are weighted averages):

	Years Ended March 31,							
	2014			2013	2012			
	Shares Exercise Price		Shares Exercise Price Shares Exercise Price		Exercise Price	Shares	Exercise Price	
Outstanding, beginning of year	13,684	\$16	13,034	\$19	16,312	\$19		
Granted		<b>\$</b>	3,718	\$8		\$		
□xercised	(551)	\$ 9	(389)	\$ 6	(316)	\$8		
Cancelled or expired	(3,317)	\$15	(2,679)	\$20	(2,962)	\$22		
Outstanding, end of year	9,816	\$16	13,684	\$16	13,034	\$19		
Exercisable, end of year	7,056	\$19	9,355	\$19	10,867	\$20		

The total pretax intrinsic value of stock options exercised during the fiscal years 2014, 2013 and 2012 was \$2.0 million, \$1.1 million and \$0.8 million, respectively, and the tax benefit realited for the tax deduction from options exercised during those periods was \$0.5 million, \$0.3 million and \$0.2 million, respectively. The total fair value of options exercisable as of March 31, 2014, 2013 and 2012 was \$42.8 million, \$60.5 million and \$76.0 million, respectively.

The fair value of employee stock options granted and shares purchased under the Company's employee purchase plans was estimated using the Black-Scholes-Merton option-pricing valuation model applying the following assumptions and values.

										N	Iarket-base	ed .
	P	urchase Pla	ms	S	ock Option	Plans	Premi	um Priced O	ptions	Sto	ck Option F	Plan
	Fisc	Fiscal Years Ended		Fiscal Years Ended		Fiscal Years Ended			Fiscal Years Ended		ıded	
		March 31,		March 31,			March 31,			March 31,		
	2014	2013	2012	2014	2013	2012	2014	2013	2012	2014	2013	2012
Dividend yield	0.43	0□	0□	n a	0□	n a	n a	0 🗆	n a	n a	0 🗆	n a
Risk-free interest rate	0.07□	0.09□	0.13 □	na	1.20□	n a	n a	2.00 □	n a	n a	1.93 □	n a
□xpected volatility	36□	47□	52□	n a	46□	n a	n a	46 □	n a	n a	44 □	n a
Expected life (years)	0.5	0.5	0.5	n a	6.0	n a	n a	7.0	n a	n a	6.0	n a
☐ eighted average												
fair value	\$2.46	\$2.14	\$2.96	na	\$3.64	n 🛭	n a	\$2.52	n a	n a	\$2.58	n a

The dividend yield assumption is based on the Company's history and future expectations of dividend payouts. In September 2012, the Company's shareholders approved, and the Company paid, a one-time cash dividend of C□F 125.7 million (\$133.5 million in □.S. Dollars), out of retained earnings to □ogitech's existing shareholders. The dividend □ualified as a distribution of □ualifying additional paid-in-capital. In May 2013, the Company announced its plan to issue an annual dividend on a recurring basis. In September 2013, the Company's shareholders approved, and the Company paid, a cash dividend of C□F 33.7 million (\$36.1 million in □.S. dollars) to the existing shareholders. The unvested or unexercised options and RS□s are not eligible for these dividends. The expected option life represents the weighted- average period the stock options or purchase offerings are expected to remain outstanding. The expected life is based on historical settlement rates, which the Company believes are most representative of future exercise and post- vesting termination behaviors. □xpected share price volatility is based on historical volatility using the Company's daily closing prices over the term of past options or purchase offerings.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 5 — Employee Benefit Plans (Continued)

The Company considers the historical price volatility of its shares as most representative of future volatility. The risk-free interest rate assumptions are based upon the implied yield of  $\Box$ .S. Treasury  $\Box$ ero-coupon issues appropriate for the term of the Company's stock options or purchase offerings.

The Company estimates option forfeitures at the time of grant and revises those estimates in subsequent periods if actual forfeitures differ from those estimates. The Company uses historical data to estimate pre-vesting option forfeitures and records share-based compensation expense only for those awards that are expected to vest.

As of March 31, 2014, the exercise price of outstanding options ranged from \$1 to \$35 per option, the weighted average remaining contractual life of outstanding options was 4.9 years, and the weighted average remaining contractual life of exercisable options was 3.6 years. As of March 31, 2014, the aggregate intrinsic value of outstanding options was \$20.1 million and the aggregate intrinsic value of exercisable options was \$6.5 million.

The total number of fully vested in-the-money options exercisable as of March 31, 2014 was 2,500,762 and 2,756,753 options were unvested, of which 2,370,808 are expected to vest, based on an estimated forfeiture rate of  $14\Box$ .

A summary of the Company's time- and market-based RS activity for fiscal years 2014, 2013 and 2012 is as follows (in thousands, except per share values grant-date fair values are weighted averages):

	Years Ended March 31,					
	201	4	2013		2012	
	Shares	Fair Value	Shares	Fair Value	Shares	Fair Value
Outstanding, beginning of year	4,642	\$10	4,125	\$13	2,370	\$21
Granted—time-based	3,104	\$11	2,219	\$ 7	2,496	\$ 9
Granted—market-based	1,060	\$8	101	\$ 6	516	\$11
□ested	(1,560)	\$ 9	(1,097)	\$11	(399)	\$19
Cancelled or expired	(1,158)	\$15	(706)	\$13	(858)	\$19
Outstanding, end of year	6,088	\$10	4,642	\$10	4,125	\$13

The total pretax intrinsic value of RS s that vested during the fiscal years 2014, 2013 and 2012 was \$ 17.8 million, \$8.3 million and \$3.8 million, respectively. The tax benefit realised for the tax deduction from RS that vested during the fiscal years 2014, 2013 and 2012 was \$4.7 million, \$1.9 million and \$0.9 million, respectively.

The Company determines the fair value of the time-based RS $\square$ s based on the market price on the date of grant. The fair value of the market-based RS $\square$ s is estimated using the Monte-Carlo simulation model applying the following assumptions:

	Years Ended March 31,			
	2014	2013	2012	
Dividend yield	0.75□		0	
Risk-free interest rate	1.09□	0.31□	0.99□	
Expected volatility	46□	47□	49□	
Expected life (years)		3.0	3.0	

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 5 — Employee Benefit Plans (Continued)

The dividend yield assumption is based on the Company's history and future expectations of dividend payouts. The expected life of the market-based RS□s is the service period at the end of which the RS□s will vest if the market conditions are satisfied. The volatility assumption is based on the actual volatility of □ogitech's daily closing share price over a look-back period e □ual to the years of expected life. The risk free interest rate is derived from the yield on □.S. Treasury Bonds for a term of the same number of years as the expected life.

As of March 31, 2014, the grant date fair values of outstanding RS a ranged from \$6 to \$20 per RS .

In April 2012,  $\square$ ogitech's Board of Directors approved the 2012 Stock Inducement  $\square$ uity Plan.  $\square$ nder this plan,  $\square$ ogitech's newly hired President, Bracken P. Darrell, who became President and Chief  $\square$ xecutive Officer in  $\square$ anuary 2013, was granted the following e  $\square$ uity incentive awards with a ten year term (in thousands, except per share exercise price and vesting period):

		Exercise	Fair	Vesting(1)
Type of Grant	Shares	Price	Value	(in years)
Stock options	500	\$ 8	\$1,820	4.0
Time based RS□s	100		803	4.0
Premium-priced stock options <sup>(2)</sup> :				
First tranche	400	14	1,100	2.5
Second tranche	400	16	1,024	3.0
Third tranche	400	20	896	3.9

<sup>(1) □</sup>esting period for premium-priced stock options represents estimated re □uisite service period.

### **Defined Contribution Plans**

Certain of the Company's subsidiaries have defined contribution employee benefit plans covering all or a portion of their employees. Contributions to these plans are discretionary for certain plans and are based on specified or statutory requirements for others. The charges to expense for these plans for fiscal years 2014, 2013 and 2012, were \$6.6 million, \$6.9 million and \$11.6 million, respectively.

### **Defined Benefit Plans**

Certain of the Company's subsidiaries sponsor defined benefit pension plans or non-retirement post-employment benefits covering substantially all of their employees. Benefits are provided based on employees' years of service and earnings, or in accordance with applicable employee benefit regulations. The Company's practice is to fund amounts sufficient to meet the requirements set forth in the applicable employee benefit and tax regulations.

During fiscal year 2013, the Company's Swiss defined benefit pension plan was subject to re-measurement due to the number of plan participants affected by the restructurings implemented during fiscal year 2013, as described in Note 15, *Restructuring*. The re-measurement resulted in the realication of \$2.2 million in previously unrecogniced losses which resided within accumulated other comprehensive loss and which the Company entirely recogniced during fiscal year 2013. The Company's restructuring plan implemented during the fourth cuarter of fiscal year 2013 resulted in an additional \$1.2 million in previously unrecogniced losses related to affected plan participants which resided within accumulated other comprehensive income (loss) and which the Company entirely recogniced during the cuarter ended March 31, 2013.



<sup>(2) □</sup>ach grant of premium-priced stock options will vest in full if and only when □ogitech's average closing share price, over a consecutive ninety-day trading period, meets or exceeds the exercise price of the grant.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 5 — Employee Benefit Plans (Continued)

The Company recognites the underfunded or overfunded status of defined benefit pension plans and non-retirement post-employment benefit obligations as an asset or liability in its consolidated balance sheets, and recognites changes in the funded status of defined benefit pension plans in the year in which the changes occur through accumulated other comprehensive income (loss), which is a component of shareholders' equity. Each plan's assets and benefit obligations are measured as of March 31 each year.

The net periodic benefit cost of the defined benefit pension plans and the non-retirement post-employment benefit obligations for fiscal years 2014, 2013 and 2012 was as follows (in thousands):

	Years Ended March 31,				
	2014	2013	2012		
•		As Revised	As Restated		
Service costs	\$ 8,591	\$ 7,842	\$ 6,856		
Interest costs	1,794	1,852	2,263		
□xpected return on plan assets	(1,727)	(1,710)	(1,969)		
Amorti ation of net transition obligation	4	5	5		
Net period service costs recogni [ed	210	712	156		
Net actuarial loss recogni [ed	592	846	205		
Settlement costs	769	2,658			
	\$10,233	\$12,205	\$ 7,516		

The changes in projected benefit obligations for fiscal years 2014 and 2013 were as follows (in thousands):

	Years Ended March 31,		
	2014	2013	
	-	As Revised	
Projected benefit obligation, beginning of year	\$ 90,234	\$ 97,459	
Service costs	8,591	7,842	
Interest costs	1,794	1,852	
Plan participant contributions	2,726	2,814	
Actuarial (gains) losses	(2,942)	7,146	
Benefits paid	(1,841)	(2,285)	
Plan amendments	_	(1,456)	
Settlement and curtailment	(1,261)	(18,758)	
Administrative expense paid	(174)	(164)	
Foreign currency exchange rate changes	5,256	(4,216)	
Projected benefit obligation, end of year	\$102,383	\$ 90,234	

The accumulated benefit obligation for all defined benefit pension plans as of March 31, 2014 and 2013 was \$83.2 million and \$69.9 million.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 5 — Employee Benefit Plans (Continued)

The following table presents the changes in the fair value of defined benefit pension plan assets for fiscal years 2014 and 2013 (in thousands):

	Years Ended March 31,		
	2014	2013	
		As Revised	
Fair value of plan assets, beginning of year	\$48,689	\$ 53,594	
Actual return on plan assets	5,334	2,913	
mployer contributions	5,390	6,352	
Plan participant contributions	2,726	2,814	
Benefits paid	(1,841)	(2,285)	
Settlement	(500)	(11,874)	
Administrative expenses paid	(174)	(164)	
Foreign currency exchange rate changes	3,760	(2,661)	
Fair value of plan assets, end of year	\$63,384	\$ 48,689	

The Company's investment objectives are to ensure that the assets of its defined benefit plans are invested to provide an optimal rate of investment return on the total investment portfolio, consistent with the assumption of a reasonable risk level, and to ensure that pension funds are available to meet the plans' benefit obligations as they become due. The Company believes that a well-diversified investment portfolio will result in the highest attainable investment return with an acceptable level of overall risk. Investment strategies and allocation decisions are also governed by applicable governmental regulatory agencies. The Company's investment strategy with respect to its largest defined benefit plan, which is available only to Swiss employees, is to invest in the following allocation ranges starting from fanuary 2014: 20-55 for equities, 25-60 for bonds, and 0-10 for cash and cash equivalents. The Company also can invest in real estate funds, commodity funds, and hedge funds depend upon economic conditions. Prior to fanuary 2014, the Company followed the following allocation ranges: 28-43 for equities, 33-63 for Swiss bonds, 5-15 for foreign bonds, 5-15 for hedge and investment funds, and 0-20 for cash and cash equivalents. The Company's other defined benefit plans, which comprise 6.2 of total defined benefit plan assets as of March 31, 2014, have similar investment and allocation strategies.

The following tables present the fair value of the defined benefit pension plan assets by major categories and by levels within the fair value hierarchy as of March 31, 2014 and 2013 (in thousands):

	March 31,							
		20	14		2013			
						As Re	vised	
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
Cash	\$10,339	\$ —	\$	\$10,339	\$ 7,143	\$ —	\$	\$ 7,143
□□uity securities	17,324			17,324	14,802		_	14,802
Debt securities	20,300	_		20,300	20,663	_		20,663
Swiss real estate funds	8,970			8,970	3,968			3,968
□edge funds		3,611		3,611	_	1,062		1,062
Commodity funds					693	_	_	693
Insurance contracts		_	2,598	2,598				
Other	43	199		242	106	252		358
	\$56,976	\$3,810	\$2,598	\$63,384	\$47,375	\$1,314	<u>\$</u>	\$48,689



# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 5 — Employee Benefit Plans (Continued)

The funded status of the defined benefit pension plans is the fair value of plan assets less benefit obligations. The funded status of the non-retirement post-employment benefits is the fair value of the benefit obligations. Projected benefit obligations exceeded plan assets for all plans by \$39.0 million and \$41.5 million as of March 31, 2014 and 2013.

Amounts recogniæd on the balance sheet for the plans were as follows (in thousands):

	March 31,		
	2014	2013	
		As Revised	
Current assets	<b>\$</b> —	<b>\$</b> —	
Current liabilities	(1,100)	(994)	
Non-current liabilities	(37,899)	(40,551)	
Net liabilities	\$(38,999)	\$(41,545)	

Amounts recogni [ed in accumulated other comprehensive loss related to defined benefit pension plans were as follows (in thousands):

		March 31,	
	2014	2013	2012
		As Revised	
Net prior service costs	\$ (2,149)	\$ (2,307)	\$ (1,918)
Net actuarial loss	(12,319)	(19,850)	(28,172)
Amorti ation of net transition obligation	(12)	(14)	(24)
Accumulated other comprehensive loss	(14,480)	(22,171)	(30,114)
Deferred tax benefit	192	315	752
Accumulated other comprehensive loss, net of tax	\$(14,288)	\$(21,856)	\$(29,362)

Changes in accumulated other comprehensive loss related to the defined benefit pension plans were as follows (in thousands):

	Years Ended March 31,			
	2014	2013	2012	
		As Revised	As Restated	
Accumulated other comprehensive loss, beginning of year	\$(21,856)	\$(29,362)	\$(18,073)	
Transition obligation recogni ded	4	5		
Prior service cost (credit) recogni [ed	210	153	(15)	
Actuarial loss recogni ded	1,056	1,199	275	
Curtailment loss	761	2,600		
Settlement gain recogni [ed	747	2,276		
Gain (loss)	6,087	1,351	(11,808)	
Prior service credit	_	(944)		
Deferred tax benefit (expense)	(123)	(435)	170	
Foreign currency exchange rate changes	(1,174)	1,301	89	
Accumulated other comprehensive loss, end of year	<u>\$(14,288)</u>	\$(21,856)	\$(29,362)	

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 5 — Employee Benefit Plans (Continued)

The following table presents the amounts included in accumulated other comprehensive loss as of March 31, 2014, which are expected to be recognited as a component of net periodic benefit cost in fiscal year 2015 (in thousands):

	Year Ending March 31, 2015
Amorti ation of net transition obligation	\$ 4
Amorti ation of net prior service costs	212
Amorti ation of net actuarial loss	368
	<u>\$584</u>

The Company reassesses its benefit plan assumptions on a regular basis. The actuarial assumptions for the pension plans for fiscal years 2014 and 2013 were as follows:

	Years Ended March 31,				
	201	4	2013		
	Benefit Obligation	Periodic Costs	Benefit Obligation	Periodic Costs	
Discount rate	1.50□-9.25□	1.50 □-8.00 □	1.50□-8.00□	1.75□-8.50□	
□stimated rate of compensation increase	3.00□-8.00□	3.00□-4.00□	3.00 -10.00	3.00□-10.00□	
Expected average rate of return on					
plan assets	1.00□-3.50□	0.75□-3.50□	1.00 □ -3.50 □	0.75□-3.75□	

The discount rate is estimated based on corporate bond yields or securities of similar uality in the respective country, with a duration approximating the period over which the benefit obligations are expected to be paid. The Company bases the compensation increase assumptions on historical experience and future expectations. The expected average rate of return for the Company's defined benefit pension plans represents the average rate of return expected to be earned on plan assets over the period that the benefit obligations are expected to be paid, based on government bond notes in the respective country, adjusted for corporate risk premiums as appropriate.

The following table reflects the benefit payments that the Company expects the plans to pay in the periods noted (in thousands):

Years Ending March 31,	
2015	\$ 4,573
2016	5,144
2017	4,988
2018	5,481
2019	5,615
Thereafter	29,018
	\$54,819

The Company expects to contribute \$5.3 million to its defined benefit pension plans during fiscal year 2015.

## **Deferred Compensation Plan**

One of the Company's subsidiaries offers a deferred compensation plan that permits eligible employees to make 100 vested salary and incentive compensation deferrals within established limits. The Company does not make contributions to the plan.



# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 5 — Employee Benefit Plans (Continued)

The fair value of the deferred compensation plan's assets is included in other assets in the consolidated balance sheets. The marketable securities are classified as trading investments and were recorded at a fair value of \$16.6 million and \$15.6 million as of March 31, 2014 and 2013, based on Duoted market prices. The Company also had \$16.6 million and \$15.6 million deferred compensation liability as of March 31, 2014 and 2013, respectively. Darnings, gains and losses on trading investments are included in other income (expense), net and corresponding changes in deferred compensation liability are included in operating expenses and cost of goods sold.

### Note 6 — Interest and Other Income (Expense), net

Interest income (expense), net was comprised of the following (in thousands):

	Years Ended March 31,		
	2014	2013	2012
Interest income	\$ 1,831	\$ 2,215	\$3,121
Interest expense	(2,228)	(1,308)	(447)
Interest income (expense), net	\$ (397)	\$ 907	\$2,674

Other income (expense), net was comprised of the following (in thousands):

	Years Ended March 31,		
	2014	2013	2012
Investment income related to deferred compensation plan	\$1,487	\$ 933	\$ 227
Gain on sale of securities		831	6,109
Impairment of investments	(624)	(3,600)	
Foreign currency exchange gain, net	62	104	1,575
Other	1,068	(466)	(256)
Other income (expense), net	\$1,993	\$(2,198)	\$ 7,655

### Note 7 - Income Taxes

The Company is incorporated in Swit erland but operates in various countries with differing tax laws and rates. Further, a portion of the Company's income (loss) before taxes and the provision for (benefit from) income taxes is generated outside of Swit erland.

Income (loss) before income taxes for the fiscal years 2014, 2013 and 2012 is summarited as follows (in thousands):

	Years Ended March 31,		
	2014	2013(1)	2012(1)
		As Revised	As Restated
Swiss	\$49,503	\$ (53,004)	\$ 31,045
Non-Swiss	28,079	(200,324)	93,282
Income (loss) before taxes	\$77,582	\$(253,328)	\$124,327

<sup>(1)</sup> During fiscal year 2014, the Company determined that Swiss loss before taxes reported previously as (\$121.8) million and (\$65.2) million in fiscal years 2013 and 2012, respectively, was overstated by \$71.0 million in 2013 and \$64.5 million in 2012 and Non-Swiss income (loss) before taxes previously reported as (\$129.3) million and \$157.8 million for 2013 and 2012 was understated by \$71.0 million in 2013 and overstated

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### Note 7 — Income Taxes (Continued)

by \$64.5 million in 2012. The overstatement and understatement is due to the elimination of Swiss loss related to stock e □uity plans were erroneously presented as Non-Swiss in each year. In addition, Swiss loss before taxes increased by (\$2.2) million and decreased by \$31.7 million in fiscal year 2013 and 2012, respectively to reflect adjustments from the revision and restatement of the respective financial statements.

The provision for (benefit from) income taxes is summari Led as follows (in thousands):

	Years Ended March 31,		
	2014	2014 2013	
		As Revised	As Restated
Current:			
Swiss	\$ 127	\$ 672	\$ 401
Non-Swiss	8,580	(23,146)	24,312
Deferred:			
Swiss			(254)
Non-Swiss	(5,429)	(3,336)	(4,369)
Provision for (benefit from) income taxes	\$ 3,278	\$(25,810)	\$ 20,090

The difference between the provision for (benefit from) income taxes and the expected tax provision (benefit) at the statutory income tax rate of 8.5 is reconciled below (in thousands):

	Years Ended March 31,		
	2014	2013	2012
		As Revised	As Restated
Expected tax provision (benefit) at statutory income tax rates	\$ 6,594	\$(21,533)	\$10,568
Income taxes at different rates	497	5,714	2,875
Research and development tax credits	(1,393)	(3,302)	(1,666)
Foreign tax credits	_	(1,535)	
Stock-based compensation	1,608	1,643	2,696
Caluation allowance	182	3,809	(104)
Impairment	_	18,419	_
Restructuring charges	1,174	4,336	_
Tax reserves (releases), net	(4,660)	1,935	6,555
Audit settlement	(400)	(35,608)	<del></del>
Other, net	(324)	312	(834)
Provision for (benefit from) income taxes	\$ 3,278	\$(25,810)	\$ 20,090

The federal research tax credit in the Inited States has expired as of December 31, 2013. The income tax expense for the fiscal year ended March 31, 2014 reflected a \$0.8 million tax benefit for research tax credits.



# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### Note 7 — Income Taxes (Continued)

Deferred income tax assets and liabilities consist of the following (in thousands):

	March 31,	
	2014	2013 <sup>(1)</sup>
		As Revised
Deferred tax assets:		
Net operating loss carryforwards	\$ 9,421	\$ 13,279
Tax credit carry forwards	13,241	13,746
Accruals	48,153	44,700
Depreciation and amorti ation	4,781	4,453
Share-based compensation	15,304	17,147
Gross deferred tax assets	90,900	93,325
□aluation allowance	(4,872)	(6,014)
Gross deferred tax assets after valuation allowance	86,028	87,311
Deferred tax liabilities:		
Ac Luired intangible assets and other	(8,436)	(11,951)
Gross deferred tax liabilities	(8,436)	(11,951)
Deferred tax assets, net.	\$77,592	\$ 75,360

<sup>(1)</sup> Deferred tax assets and liabilities as of March 31, 2013 were adjusted to reflect the tax impact from the revision of the financial statement. In addition, during fiscal year 2014, the Company determined that a deferred tax liability related to □.S. flow-through investment of \$0.9 million was erroneously presented as a deferred tax asset associated with □Accruals□as of March 31, 2013. The amount was properly reclassed from □Accruals□to □Ac□uired intangible assets and others□above. The reclassification adjustment has no impact in the Company's Consolidated Statement of Operations, Consolidated Balance Sheet and Statement of Cash Flows.

Management regularly assesses the ability to reali deferred tax assets recorded in the Company's entities based upon the weight of available evidence, including such factors as recent earnings history and expected future taxable income. In the event that the Company changes its determination as to the amount of deferred tax assets that can be realided, the Company will adjust its valuation allowance with a corresponding impact to the provision for income taxes in the period in which such determination is made.

The Company had a valuation allowance of \$4.9 million at March 31, 2014, decreased from \$6.0 million at March 31, 2013 primarily due to decrease in valuation allowance of \$1.3 million for foreign tax credit carry forwards in the Inited States. The Company elected to deduct foreign taxes in lieu of tax credits in its fiscal year 2013 federal tax return in the Inited States. The Company had a valuation allowance of \$2.6 million as of March 31, 2014 against deferred tax assets in the state of California of the Inited States. The remaining valuation allowance primarily represents \$1.7 million for capital loss carry forwards in the Inited States and \$0.6 million for various tax credit carry forwards. The Company determined that it is more likely than not that the Company would not generate sufficient taxable income in the future to utili such deferred tax assets.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### Note 7 — Income Taxes (Continued)

Deferred tax assets relating to tax benefits of employee stock grants have been reduced to reflect settlement activity in fiscal years 2014 and 2013. Settlement activity of grants in fiscal years 2014 and 2013 resulted in a shortfall in which tax deductions were less than previously recorded share-based compensation expense. The Company recorded a shortfall to e uity of \$2.8 million and \$4.6 million, respectively, in fiscal years 2014 and 2013.

As of March 31, 2014, the Company had foreign net operating loss and tax credit carryforwards for income tax purposes of \$196.0 million and \$35.7 million, respectively, of which \$136.2 million of the net operating loss carryforwards and \$22.7 million of the tax credit carryforwards, if realited, will be credited to eduity since they have not met the applicable realitation criteria. Inused net operating loss carryforwards will expire at various dates in fiscal years 2016 to 2034. Certain net operating loss carryforwards in the Inited States relate to actuisitions and, as a result, are limited in the amount that can be utilited in any one year. The tax credit carryforwards will begin to expire in fiscal year 2019.

As of March 31, 2014, the Company had capital loss carryforwards of \$4.6 million. The loss will begin to expire in fiscal year 2016.

Swiss income taxes and non-Swiss withholding taxes associated with the repatriation of earnings or for other temporary differences related to investments in non-Swiss subsidiaries have not been provided for, as the Company intends to reinvest the earnings of such subsidiaries indefinitely or the Company has concluded that no additional tax liability would arise on the distribution of such earnings. If these earnings were distributed to Swit erland in the form of dividends or otherwise, or if the shares of the relevant non-Swiss subsidiaries were sold or otherwise transferred, the Company may be subject to additional Swiss income taxes and non-Swiss withholding taxes. As of March 31, 2014, the cumulative amount of unremitted earnings of non-Swiss subsidiaries was \$157.4 million. Determination of the amount of unrecogni deferred income tax liability related to these earnings is not practicable.

The Company follows a two-step approach to recognifing and measuring uncertain tax positions. The first step is to evaluate the tax position for recognition by determining if the weight of available evidence indicates that it is more likely than not that the position will be sustained on audit, including resolution of related appeals or litigation processes, if any. The second step is to measure the tax benefit as the largest amount that is more than  $50\,$  likely of being realited upon ultimate settlement.

As of March 31, 2014 and March 31, 2013, the total amount of unrecognited tax benefits due to uncertain tax positions was \$91.0 million and \$95.4 million, respectively, of which \$86.1 million and \$90.3 million would affect the effective income tax rate if recognited, respectively.

As of March 31, 2014, the Company had \$93.1 million in non-current income taxes payable and \$0.3 million in current income taxes payable, including interest and penalties, related to our income tax liability for uncertain tax positions. As of March 31, 2013, the Company had \$98.8 million in non-current income taxes payable.



# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### Note 7 — Income Taxes (Continued)

The aggregate changes in gross unrecogniæd tax benefits in fiscal years 2014, 2013 and 2012 were as follows (in thousands):

March 31, 2011 (As Restated)	\$130,498
□apse of statute of limitations	(6,760)
Decreases in balances related to tax positions taken during prior years	(1,200)
Increases in balances related to tax positions taken during the year	14,350
March 31, 2012 (As Restated)	\$136,888
□apse of statute of limitations	(6,490)
Settlements with tax authorities	(42,770)
Decreases in balances related to tax positions taken during prior years	(1,500)
Increases in balances related to tax positions taken during the year	9,570
March 31, 2013 (As Revised)	\$ 95,698
□apse of statute of limitations	(12,514)
Settlements with tax authorities	(100)
Decreases in balances related to tax positions taken during prior years	(778)
Increases in balances related to tax positions taken during the year	8,740
March 31, 2014	\$ 91,046

The Company recognites interest and penalties related to unrecognited tax positions in income tax expense. The Company recognited \$1.1 million, \$1.0 million and \$1.2 million in interest and penalties in income tax expense during fiscal years 2014, 2013 and 2012, respectively. As of March 31, 2014, 2013 and 2012, the Company had \$5.6 million, \$6.6 million and \$7.5 million of accrued interest and penalties related to uncertain tax positions, respectively.

The Company files Swiss and foreign tax returns. For all these tax returns, the Company is generally not subject to tax examinations for years prior to fiscal year 2001. The Company is under examination and has received assessment notices in other tax jurisdictions. At this time, the Company is not able to estimate the potential impact that these examinations may have on its income tax expense. If the examinations are resolved unfavorably, there is a possibility they may have a material negative impact on its results of operations.

Although the Company has ade uately provided for uncertain tax positions, the provisions on these positions may change as revised estimates are made or the underlying matters are settled or otherwise resolved. During fiscal year 2015, the Company will continue to review its tax positions and provide for or reverse unrecognited tax benefits as issues arise. During the next 12 months, it is reasonably possible that the amount of unrecognited tax benefits could increase or decrease significantly due to changes in tax law in various jurisdictions, new tax audits and changes in the  $\Box$ .S. dollar as compared to foreign currencies. Excluding these factors, uncertain tax positions may decrease by as much as \$16.0 million to \$18.3 million primarily from the lapse of the statutes of limitations in various jurisdictions during the next 12 months.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 8 — Balance Sheet Components

The following table presents the components of certain balance sheet asset amounts as of March 31, 2014 and 2013 (in thousands):

	Mar	ch 31,
	2014	2013
A considerational los		As Revised
Accounts receivable: Accounts receivable	¢ 220 104	£ 225.070
	\$ 338,194	\$ 325,870
Allowance for doubtful accounts	(1,712)	(2,153)
Allowance for sales returns	(19,472)	(21,883)
Allowance for cooperative marketing arrangements	(24,135)	(24,160)
Allowance for customer incentive programs	(41,400)	(42,857)
Allowance for pricing programs	(69,446)	(55,858)
Inventories:	\$ 182,029	<u>\$ 178,959</u>
	<b>A. 24.021</b>	0 05 504
Raw materials.	\$ 24,031	\$ 37,504
☐ ork-in-process	42	225.000
Finished goods	198,329	225,099
Other control of the	<u>\$ 222,402</u>	<u>\$ 262,644</u>
Other current assets:	ф. 10.05 <b>2</b>	e 20.072
Income tax and value-added tax receivables	\$ 18,252	\$ 20,073
Deferred tax assets	27,013	25,004
Prepaid expenses and other assets	13,892	15,300
<b>D</b>	\$ 59,157	\$ 60,377
Property, plant and e ☐ ipment, net:		
Plant, buildings and improvements	\$ 69,897	\$ 70,009
□□uipment	134,975	133,201
Computer e uipment	40,610	52,881
Software	81,179	81,320
	326,661	337,411
☐ess accumulated depreciation and amorti ☐ation	(256,424)	(255,564)
	70,237	81,847
Construction-in-process	15,362	9,047
□and	2,792	2,827
	<u>\$ 88,391</u>	<u>\$ 93,721</u>
Other assets:		
Deferred tax assets	\$ 52,883	\$ 52,404
Trading investments	16,611	15,599
Other assets	4,966	6,464
	<u>\$ 74,460</u>	<u>\$ 74,467</u>



# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 8 — Balance Sheet Components (Continued)

The following table presents the components of certain balance sheet liability amounts as of March 31, 2014 and 2013 (in thousands):

	March 31,		
	2014	2013	
		As Revised	
Accrued and other current liabilities:			
Accrued personnel expenses	\$ 55,165	\$ 39,631	
Accrued marketing expenses	12,844	11,005	
Indirect customer incentive programs	31,737	29,464	
Accrued restructuring	2,121	13,458	
Deferred revenue	22,529	22,698	
Accrued freight and duty	6,276	5,882	
□alue-added taxes payable	9,354	8,544	
Accrued royalties	2,653	3,358	
☐ arranty accrual	13,905	12,782	
Imployee benefit plan obligation	1,100	994	
Income taxes payable	7,701	5,032	
Other liabilities	46,587	40,236	
	\$211,972	\$193,084	
Non-current liabilities:	=	<del></del>	
☐ arranty accrual	10,475	8,660	
Obligation for deferred compensation	16,611	15,631	
Ong term restructuring	5,440	-	
Employee benefit plan obligation	37,899	40,551	
Deferred rent	15,555	22,315	
Deferred tax liability	2,304	2,048	
Ong term deferred revenue	9,350	8,889	
Other liabilities	1,715	1,768	
	\$ 99,349	\$ 99,862	

During the fiscal year 2013, the Company made a strategic decision to divest its Remotes product category and its digital video security product line, included within its  $\Box$ ideo product category. As a result, assets and liabilities of the Remotes product category and the digital video security product line were classified as held for sale as of March 31, 2013. During the fiscal year ended March 31, 2014, the Company updated its strategic direction and decided to retain its Remotes product category. As a result, the Remotes assets and liabilities held for sale was reclassified from held for sale as of March 31, 2014.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 8 — Balance Sheet Components (Continued)

The following table presents the changes in the allowance for doubtful accounts during the fiscal years ended March 31, 2014, 2013, and 2012 (in thousands):

	Years Ended March 31,						
	2014	2014 2013		2014 2013		2014 2013	
		As Revised	As Restated				
Beginning of the period	\$ 2,153	\$2,472	\$ 4,086				
□xpense (reversal), net	656	(107)	(592)				
☐ rite-offs, net of recoveries	(1,097)	(212)	(1,022)				
	\$ 1,712	\$2,153	\$ 2,472				

### Note 9 — Financial Instruments

### Fair Value Measurements

The Company considers fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date. The Company utilities the following three-level fair value hierarchy to establish the priorities of the inputs used to measure fair value:

- Devel 1—Duoted prices in active markets for identical assets or liabilities.
- □evel 2—Observable inputs other than □uoted market prices included in □evel 1, such as □uoted prices for similar assets and liabilities in active markets □uoted prices for identical or similar assets and liabilities in markets that are not active □or other inputs that are observable or can be corroborated by observable market data.
- Devel 3—Dobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. This includes certain pricing models, discounted cash flow methodologies and similar techniques that use significant unobservable inputs.

The following table presents the Company's financial assets and liabilities, that were accounted for at fair value, excluding assets related to the Company's defined benefit pension plans, classified by the level within the fair value hierarchy (in thousands):

	March 31	1, 2014	March 3	1, 2013
	Level 1	Level 2	Level 1	Level 2
Cash e Luivalents:				
Cash e Luivalents	200,641		119,073	
	\$200,641	\$ —	\$119,073	\$
Trading investments for deferred compensation plan:				
Money market funds	\$ 3,139	\$	\$ 4,220	\$
Mutual funds	13,472		11,379	
	\$ 16,611	<u>\$                                    </u>	\$ 15,599	\$ —
Foreign exchange derivative assets	\$	\$155	\$	\$1,197
Foreign exchange derivative liabilities	\$	\$701	\$	\$ 707



# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 9 — Financial Instruments (Continued)

The following table presents the changes in the Company's Devel 3 financial assets during fiscal years 2013 and 2012 (in thousands):

	Years Ended March 3	
	2013	2012
Beginning of the period	\$ 429	\$ 1,695
Sale of securities	(917)	(6,550)
Gain on sale of securities	831	6,041
Reversal of unrealited gain	_(343)	(757)
□nd of the period	<u>\$</u>	\$ 429

There were no significant level 3 financial assets held during fiscal year 2014 by the Company.

### Cash and Cash Equivalents

Cash equivalents consist of bank demand deposits and time deposits. The time deposits have original maturities of three months or less. Cash equivalents are carried at cost, which approximates fair value.

#### **Investment Securities**

The Company's investment securities portfolio consists of marketable securities (money market and mutual funds) related to a deferred compensation plan at March 31, 2014 and 2013.

The marketable securities related to the deferred compensation plan are classified as non-current other assets. Since participants in the deferred compensation plan may select the mutual funds in which their compensation deferrals are invested within the confines of the Rabbi Trust which holds the marketable securities, the Company has designated these marketable securities as trading investments, although there is no intent to actively buy and sell securities within the objective of generating profits on short-term differences in market prices. Management has classified the investments as non-current assets because final sale of the investments or realiation of proceeds by plan participants is not expected within the Company's normal operating cycle of one year. The marketable securities are recorded at a fair value of \$16.6 million and \$15.6 million as of March 31, 2014 and 2013, based on a luoted market prices. are observable inputs that are classified as evel 1 within the fair value hierarchy. arnings, gains and losses on trading investments are included in other income (expense), net. are largely left trading gains of \$0.4 million, \$0.5 million and \$0.1 million are included in other income (expense), net for the fiscal years 2014, 2013 and 2012, respectively, and relate to trading securities held as of March 31, 2014, 2013 and 2012.

**Derivative Financial Instruments:** Inder the agreements with the respective counterparties to the Company's derivative contracts, subject to applicable reluirements, the Company does not net settle transactions with a single net amount payable by one party to the other. In accordance with ASU 2011-11, the Company presents its derivative instruments at gross fair values in the Consolidated Balance Sheets as of March 31, 2014 and 2013.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 9 — Financial Instruments (Continued)

The following table presents the fair values of the Company's derivative instruments and their locations on its consolidated balance sheets as of March 31, 2014 and 2013 (in thousands):

	Derivatives			
	Asset March 31,		Liability March 31,	
	2014	2013	2014	2013
Designed as hedging instruments:				
Cash flow hedges	\$ 4	\$1,165	\$243	\$ —
Not designed as hedging instruments:				
Foreign exchange forward contract	23		96	270
Foreign exchange swap contract	128	32	362	437
	151	32	458	707
	\$155	\$1,197	\$701	\$707

The following table presents the amounts of gains and losses on the Company's derivative instruments for fiscal years 2014, 2013, and 2012 and their locations on its consolidated statements of operations (in thousands):

				Year	s Ended N	Aarch 31,			
					Amount o	f			
	Ar	nount o	f	(	Gain (Loss	s)		Amount o	f
		in (Los	,		Reclassifie	-		s)	
		ferred a	-		Accumul		Immediately		
	a Component of Other Comprehensive Recognized in Accumulated Other Loss to Costs of Other Income								
	Compre			_	ss to Cost: Goods Sole			Other Inco	
	2014	2013	2012					Expense), I	
D : 1 1 1 : : : .	2014	2013	2012	2014	2013	2012	2014	2013	2012
Designed as hedging instruments:									
Cash flow hedges	\$(1,025)	\$566	\$2,916	\$2,472	\$1,756	\$(421)	\$ (126)	\$ 275	\$ (198)
Not designed as hedging									
instruments:									
Foreign exchange									
forward contract							(161)	(0.40)	(250)
		_		<del></del>		_	(464)	(848)	(350)
Foreign exchange									
swap contract							1,288	1,176	(1,884)
							824	328	(2,234)
	\$(1,025)	\$566	\$2,916	\$2,472	\$1,756	<u>\$(421</u> )	\$ 698	\$ 603	\$(2,432)

## Cash Flow Hedges

The Company enters into foreign exchange forward contracts to hedge against exposure to changes in foreign currency exchange rates related to its subsidiaries' forecasted inventory purchases. The Company has one entity with a Duro functional currency that purchases inventory in D.S. Dollars. The primary risk managed by using derivative instruments is the foreign currency exchange rate risk. The Company has designated these derivatives as cash flow hedges. The Company does not use derivative financial instruments for trading or speculative purposes. These hedging contracts mature within four months, and are denominated in the same currency as the underlying transactions. Gains and losses in the fair value of the effective portion of the hedges are deferred as a component of accumulated other comprehensive loss until the hedged inventory purchases are sold, at which time the gains or losses are reclassified to cost of goods sold. The Company assesses the effectiveness of the hedges by comparing



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### Note 9 — Financial Instruments (Continued)

changes in the spot rate of the currency underlying the forward contract with changes in the spot rate of the currency in which the forecasted transaction will be consummated. If the underlying transaction being hedged fails to occur or if a portion of the hedge does not generate offsetting changes in the foreign currency exposure of forecasted inventory purchases, the Company immediately recognites the gain or loss on the associated financial instrument in other income (expense), net. Such gains and losses were not material during fiscal years 2014, 2013 and 2012. Cash flows from such hedges are classified as operating activities in the Consolidated Statements of Cash Flows. As of March 31, 2014 and 2013, the notional amounts of foreign exchange forward contracts outstanding related to forecasted inventory purchases were \$51.8 million (\$\square\$37.6 million), and \$38.5 million (\$\square\$30.1 million), respectively.

## Foreign Exchange Forward and Swap Contracts

The Company also enters into foreign exchange forward contracts to reduce the short-term effects of foreign currency fluctuations on certain foreign currency receivables or payables. These forward contracts generally mature within three months. The Company may also enter into foreign exchange swap contracts to economically extend the terms of its foreign exchange forward contracts. The primary risk managed by using forward and swap contracts is the foreign currency exchange rate risk. The gains or losses on foreign exchange forward contracts are recognized in other income (expense), net based on the changes in fair value.

The notional amounts of foreign exchange forward contracts outstanding as of March 31, 2014 and 2013 relating to foreign currency receivables or payables were \$23.2 million and \$14.2 million, respectively. Open forward contracts as of March 31, 2014 and 2013 consisted of contracts in  $\Box$ .S. Dollars to purchase Taiwanese Dollars and contracts in  $\Box$ uros to sell British Pounds at future dates at pre-determined exchange rates. The notional amounts of foreign exchange swap contracts outstanding as of March 31, 2014 and 2013 were \$30.5 million and \$19.6 million, respectively. Swap contracts outstanding as of March 31, 2014 and 2013 consisted of contracts in Mexican Pesos, Papanese  $\Box$ en and Australian Dollars.

The fair value of all foreign exchange forward contracts and foreign exchange swap contracts is determined based on observable market transactions of spot currency rates and forward rates. Cash flows from these contracts are classified as operating activities in the Consolidated Statements of Cash Flows.

## Note 10 - Goodwill and Other Intangible Assets

### Annual Goodwill Impairment Testing

In accordance with ASC Topic 350-10 ([ASC 350-10]) as it relates to Goodwill and Other Intangible Assets, the Company conducts a goodwill impairment analysis annually at December 31 and as necessary if changes in facts and circumstances indicate that it is more likely than not that the fair value of the Company's reporting units may be less than its carrying amount.

FASB ASC 350-20 permits an entity to make a Qualitative assessment of whether it is more likely than not that a reporting unit's fair value is less than its carrying amount before applying the two-step goodwill impairment test. If an entity concludes that it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, it would not be required to perform the two-step impairment test for that reporting unit.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 10 — Goodwill and Other Intangible Assets (Continued)

#### Peripherals

The Company performed its annual impairment analysis of the goodwill for its peripherals reporting unit as of December 31, 2013 by performing a Qualitative assessment and concluded that it was not more likely than not that the fair value of its peripherals reporting units was less than its carrying amount. In assessing the Qualitative factors, the Company considered the impact of these key factors: change in industry and competitive environment, growth in market capitali ation of \$2.2 billion as of December 31, 2013 from \$1.2 billion as of December 31, 2012, and forecasted budgeted-to-actual revenue performance for fiscal year 2014. The peripherals reporting unit had an improvement in operating income from \$35 million for the nine months ended December 31, 2012 to \$117 million for nine months ended December 31, 2013.

### Video Conferencing

In the Duarter ended September 30, 2013, the Company implemented a restructuring plan (This Plan associated with its video conferencing reporting unit to simplify its organidation, better align costs with its current business and free up resources to pursue growth opportunities. This Plan resulted in the reduction of personnel, lease exit costs and the write-off of discontinued video conferencing products. In addition, actual performance was significantly less than projected results for the periods since the prior annual goodwill impairment assessment performed at December 31, 2012, due to the combination of a changing industry landscape caused by a shift to less expensive cloud-based video conferencing solutions, an evolving lifesile product line and challenges in execution. These factors resulted in the Company concluding that it was more likely than not that the fair value of its video conferencing reporting unit was less than its carrying amount. Therefore, the Company performed an interim Step 1 assessment of its video conferencing reporting unit at September 30, 2013.

Step 1 assessment performed during the Duarter ended September 30, 2013 involved measuring the recoverability of goodwill by comparing the video conferencing reporting unit's carrying amount, including goodwill, to the fair value of the reporting unit. The fair value was estimated using both an income approach employing a discounted cash flow model and a market approach. The market approach model was based on applying certain revenue multiples of comparable companies to the respective revenue and earnings metrics of the reporting unit. Step 1 assessment resulted in the Company determining that the video conferencing reporting unit passed Step 1 test because the estimated fair value exceeded its carrying value by approximately 23 , thus not requiring a Step 2 assessment of this reporting unit.

At December 31, 2013, the Company completed its annual impairment analysis for the goodwill of the video conferencing reporting unit by performing Step 1 assessment as the Qualitative factors that lead to the interim assessment had not significantly improved.

Key assumptions used in this Step 1 income approach analysis included the appropriate discount rates, compound annual growth rate (□CAGR□) during the forecast period, and long-term growth rates for purposes of determining a terminal value at the end of the discrete forecast period. Sensitivity assessment of key assumptions for the video conferencing reporting unit Step 1 test is presented below:

• CAGR assumption was 7.0 □ through fiscal year 2021, with a forecast decline in the remainder of fiscal year 2014, and higher growth rates from fiscal years 2015 through 2019, reducing to a growth rate of 4 □ in fiscal year 2021. The forecasted growth contrasts with the recent performance of the video conferencing reporting unit, when the Company experienced a decline in revenue (see Note 14 for further details). A hypothetical decrease to 1.4 □ in the CAGR rate, holding all other assumptions constant, would decrease the fair value of the video conferencing reporting unit below its carrying value and hence would result in the reporting unit failing Step 1 of the goodwill impairment test.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 10 — Goodwill and Other Intangible Assets (Continued)

- Discount rate assumption was 15□. A hypothetical increase to 18.9□ in the discount rate, holding all
  other assumptions constant, would result in the reporting unit failing Step 1 of the goodwill impairment
  test.
- Terminal growth rate assumption was 4□. A hypothetical decrease to 0□ in the terminal growth rate
  assumption, holding all other assumptions constant, would result in the reporting unit passing Step 1 of
  the goodwill impairment test.

The assumptions used also included a reduction in future operating expenses as a percentage of revenue, driven by increases in forecast revenue as described above, combined with reduced operating expenses related to the fourth Duarter of fiscal year 2013 and second Duarter of fiscal year 2014 restructuring activities.

The annual Step 1 assessment resulted in the Company determining that the video conferencing reporting unit passed Step 1 test because the estimated fair value exceeded its carrying value by approximately  $30 \,\square$ , thus not re uiring Step 2 assessment of this reporting unit. This result presents a future video conferencing reporting unit goodwill impairment risk to the Company since the margin it cleared the current Step 1 assessment was not significant.

As a result of the Company's annual goodwill impairment assessments, there was no impairment of goodwill during the three months ended December 31, 2013. There have been no events or circumstances during the three months ended March 31, 2014 that have recuired the Company to perform an interim assessment of goodwill.

During fiscal year 2013, the Company's video conferencing reporting unit failed Step 1 test because the estimated fair value was less than its carrying value, thus requiring Step 2 assessment of this reporting unit. This impairment primarily resulted from a decrease in the expected CAGR during the assessment forecast period based on greater evidence of the overall enterprise video conferencing industry experiencing a slowdown, combined with lower demand related to new product launches, increased competition during fiscal year 2013 and other market data. These factors had an adverse effect on the Company's video conferencing operating results and future outlook. During fiscal year 2013, the Company recorded goodwill impairment and other charges of \$214.5 million related to its video conferencing reporting unit.

Determining the fair value of a reporting unit is judgmental in nature and recuires the use of significant estimates and assumptions, including revenue growth rates, operating margins, discount rates and future market conditions, among others. It is reasonably possible that changes in the judgments, assumptions and estimates that the Company used in assessing the fair value of the video conferencing reporting unit result in the goodwill to become impaired. A goodwill impairment charge would have the effect of decreasing the Company's earnings or increasing its losses in such period. If the Company is recuired to take a substantial impairment charge, its operating results would be materially and adversely affected in such period.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 10 — Goodwill and Other Intangible Assets (Continued)

The following table summariles the activity in the Company's goodwill balance during fiscal years 2014 and 2013 (in thousands):

	Years Ended March 31,								
		2014			2013				
		Video			Video				
	Peripherals	Conferencing	Total	Peripherals	Conferencing	Total			
Beginning of the period	\$216,744	\$124,613	\$341,357	\$220,860	\$ 339,663	\$ 560,523			
Additions	202	-	202			_			
Foreign currency impact		982	982		(550)	(550)			
Impairments				_	(214,500)	(214,500)			
Reclassified from (to) assets held for sale(1)	2,469		2,469	(4,116)		(4,116)			
Ind of the period	\$219,415	\$125,595	\$345,010	\$216,744	\$ 124,613	\$ 341,357			

(1) Represents allocated goodwill related to the Company's Retail—Digital □ideo Security product line and Retail—Remotes product category which was classified as assets held for sale as of March 31, 2013. The allocated goodwill related to the Digital □ideo Security product line was fully impaired as of March 31, 2013. The allocated goodwill related to the Remotes product category was reclassified from assets held for sale as of March 31, 2014, as the Company updated its strategic plan and decided to retain its Remotes product category.

The Company's ac Tuired other intangible assets subject to amorti Tation were as follows (in thousands):

	March 31,						
		2014			2013		
Accumulated Gross Amortization Net			Net	Gross <sup>(1)</sup>	Accumulated Amortization <sup>(2)</sup>	Net	
Trademark and tradenames	\$ 13,091	\$ (11,949)	\$ 1,142	\$ 13,977	\$ (10,693)	\$ 3,284	
Technology <sup>(1)</sup>	83,080	(78,257)	4,823	73,249	(61,560)	11,689	
Customer contracts	38,851	(34,287)	4,564	39,068	(28,017)	_11,051	
	\$135,022	<u>\$(124,493)</u>	<u>\$10,529</u>	\$126,294	<u>\$(100,270</u> )	\$26,024	

- (1) As of March 31, 2013, the Company had \$1.7 million of intangible assets, net of accumulated amorti ation of \$19.3 million and impairment charges of \$0.5 million, related to Digital □ideo Security and Remotes product categories classified as held for sale, which are not included in the table above. As of March 31, 2014, the Remotes product category was reclassified from held for sale as the Company updated its strategic plan and decided to retain the Remotes product category. There were no intangible assets classified as held for sale as of March 31, 2014.
- (2) During fiscal year 2014, the Company determined that the trademarks and trade names gross and accumulated amortication amounts previously reported for fiscal year 2013 were not properly stated due to the inclusion of \$15.9 million of fully amorticed intangible assets, which were previously retired by the Company as of March 31, 2013. The table above is revised to reflect the correct amounts.

For fiscal years 2014, 2013 and 2012, amorti ation expense for other intangible assets was \$17.8 million, \$23.6 million and \$27.2 million, respectively. The Company expects that annual amorti ation expense for the fiscal years ending 2015, 2016 and 2017 will be \$8.4 million, \$1.9 million and \$0.2 million, respectively.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### Note 11 — Financing Arrangements

In December 2011, the Company entered into a Senior Revolving Credit Facility Agreement (Credit Facility) with a group of primarily Swiss banks that provided for a revolving multicurrency unsecured credit facility in an amount of up to \$250.0 million and subject to certain requirements, permitted the Company to arrange with existing or new lenders to provide up to an aggregate of \$150.0 million in additional commitments, for a total of \$400.0 million. The Company also paid a Quarterly commitment fee of 400 of the applicable margin on the available commitment. In December 2013, given the significant improvement in our financial performance and outlook, the Company chose to terminate this Credit Facility and wrote-off the amorticed loan fees totaling \$1.0 million. There were no outstanding borrowings at the time of termination.

The Company had several uncommitted, unsecured bank lines of credit aggregating \$40.0 million as of March 31, 2014. There are no financial covenants under these lines of credit with which the Company must comply. As of March 31, 2014, the Company had outstanding bank guarantees of \$7.1 million under these lines of credit. The Company also had credit lines related to corporate credit cards totaling \$6.9 million as of March 31, 2014. There are no financial covenants under these credit lines.

### Note 12 — Commitments and Contingencies

## **Operating Leases**

The Company leases facilities under operating leases, certain of which require it to pay property taxes, insurance and maintenance costs. Operating leases for facilities are generally renewable at the Company's option and usually include escalation clauses linked to inflation. Future minimum annual rentals under non-cancelable operating leases at March 31, 2014 are as follows (in thousands):

□ Cears □ Inding March 31,	
2015	\$17,022
2016	13,950
2017	10,454
2018	
2019	7,172
Thereafter	20,808
	\$77,949

Rent expense for fiscal years 2014, 2013 and 2012 was \$14.7 million, \$25.3 million and \$25.1 million, respectively.

In connection with its leased facilities, the Company has recognited a liability for asset retirement obligations for 2014 and 2013 representing the present value of estimated remediation costs to be incurred at lease expiration. The liability and the expense for asset retirement obligations were immaterial for fiscal years 2014, 2013, and 2012.

### **Product Warranties**

All of the Company's Peripherals products are covered by warranty to be free from defects in material and workmanship for periods ranging from one year to five years. At the time of sale, the Company accrues a warranty liability for estimated costs to provide products, parts or services to repair or replace products in satisfaction of the warranty obligation. The Company's estimate of costs to fulfill its warranty obligations is based on historical experience and expectations of future conditions. 

hen the Company experiences changes in warranty claim activity or costs associated with fulfilling those claims, the warranty liability is adjusted accordingly.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 12 — Commitments and Contingencies (Continued)

Changes in the Company's warranty liability for fiscal years 2014 and 2013 were as follows (in thousands):

	Years Ended March 31,		
	2014	2013	
		As revised	
Beginning of the period.	\$ 21,442	\$ 26,618	
Provision	15,817	12,879	
Settlements	(15,206)	(15,728)	
Adjustment <sup>(1)</sup>	2,327	(2,327)	
☐nd of the period	\$ 24,380	\$ 21,442	

<sup>(1)</sup> During fiscal year 2014, the warranty liability allocated to the Company's Remotes product category was reclassified from liabilities held for sale.

## Deferred Services Revenue

The Company's video conferencing reporting unit offers maintenance contracts for sale of the majority of its products which allow for customers to receive service and support in addition to the expiration of the product warranty contractual term. The Company also provides installation services to its customer under contractual arrangements. The Company recogniles these contracts over the life of the service period.

Change in the Company's deferred services revenue during fiscal years 2014 and 2013 were as follows (in thousands):

	Years Ended March 31,	
	2014	2013
Beginning of the period	\$ 29,327	\$ 24,568
□xtended warranties issued	33,007	34,069
Amorti ation		
Ind of the period	\$ 30,160	\$ 29,327

The cost of providing these services for fiscal years 2014 and 2013 was \$7.8 million and \$8.5 million, respectively.

## **Purchase Commitments**

As of March 31, 2014, the Company had the following outstanding purchase commitments:

Inventory commitments	\$102,760
Operating expenses	45,969
Capital commitments	12,994
Total purchase commitments	\$161,723

Commitments for inventory purchases are made in the normal course of business to original design manufacturers, contract manufacturers and other suppliers and are expected to be fulfilled by Tune 30, 2014. Operating expense commitments are for consulting services, marketing arrangements, advertising, outsourced customer services, information technology maintenance and support services, and other services. Fixed purchase commitments for capital expenditures primarily related to commitments for computer hardware and leasehold



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### Note 12 — Commitments and Contingencies (Continued)

improvements. Although open purchase orders are considered enforceable and legally binding, the terms generally allow the Company the option to reschedule and adjust its requirements based on the business needs prior to delivery of goods or performance of services.

### Other Contingencies

As previously announced, some of the issues reviewed by the Audit Committee are also the subject of an ongoing formal investigation by the  $S\square C$ , including the accounting for Revue inventory valuation reserves that resulted in the restatement, revision to the Company's financial statements concerning warranty accruals and amorti ation of intangible assets presented in our Form 10-KA, filed on August 7,2013, and the Company's transactions with a distributor for Fiscal  $\square$ ear 2007 through Fiscal  $\square$ ear 2009. The Company is cooperating with the  $S\square C$  in its ongoing investigation. The Company has entered into an agreement with the  $S\square C$  to extend the statute of limitations. The Company cannot predict the outcome of the investigation at this time and potential fines or penalties, if any, that may arise from the investigation are currently not estimable.

#### Guarantees

□ogitech International S.A., the parent holding company, has issued several parent guarantees on behalf of its subsidiaries. The maximum potential future payment under the guarantee arrangements is limited to \$80.0 million. As of March 31, 2014, there were no purchase obligations outstanding for which the parent holding company was re uired to guarantee payment.

□ogitech □urope S.A., a subsidiary of the parent holding company, has guaranteed the purchase obligations of another □ogitech subsidiary under a guarantee agreement. This guarantee does not specify a maximum amount. As of March 31, 2014, the amount of purchase obligations outstanding under this guarantee was immaterial. In addition, □ogitech □urope S.A. also guaranteed payments of a third-party contract manufacturer's purchase obligations. As of March 31, 2014, the maximum amount of this guarantee was \$3.5 million, of which \$2.3 million of guaranteed purchase obligations were outstanding.

## Indemnifications

The Company indemnifies certain of its suppliers and customers for losses arising from matters such as intellectual property disputes and product safety defects, subject to certain restrictions. The scope of these indemnities varies, but in some instances, includes indemnification for damages and expenses, including reasonable attorneys' fees. As of March 31, 2014, no amounts have been accrued for these indemnification provisions. The Company does not believe, based on historical experience and information currently available, that it is probable that any material amounts will be required to be paid under its indemnification arrangements.

The Company also indemnifies its current and former directors and certain of its current and former officers. Certain costs incurred for providing such indemnification may be recoverable under various insurance policies. The Company is unable to reasonably estimate the maximum amount that could be payable under these arrangements because these exposures are not limited, the obligations are conditional in nature and the facts and circumstances involved in any situation that might arise are variable.

### Legal Proceedings

From time to time the Company is involved in claims and legal proceedings which arise in the ordinary course of its business. The Company is currently subject to several such claims and a small number of legal proceedings. The Company believes that these matters lack merit and intends to vigorously defend against them. Based on currently available information, the Company does not believe that resolution of pending matters will have a

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 12 — Commitments and Contingencies (Continued)

material adverse effect on its financial condition, cash flows or results of operations. Dowever, litigation is subject to inherent uncertainties, and there can be no assurances that the Company's defenses will be successful or that any such lawsuit or claim would not have a material adverse impact on the Company's business, financial condition, cash flows and results of operations in a particular period. Any claims or proceedings against the Company, whether meritorious or not, can have an adverse impact because of defense costs, diversion of management and operational resources, negative publicity and other factors. Any failure to obtain necessary license or other rights, or litigation arising out of intellectual property claims, could adversely affect the Company's business.

## Note 13 - Shareholders' Equity

#### Share Capital

The Company's nominal share capital is  $C \square F$  43,276,655, consisting of 173,106,620 shares with a par value of  $C \square F$  0.25 each, all of which were issued and 10,206,450 which were held in treasury as of March 31, 2014.

In September 2008, the Company's shareholders approved an amendment to reserve conditional capital of 25,000,000 shares for potential issuance on the exercise of rights granted under the Company's employee equity incentive plans. The shareholders also approved the creation of conditional capital representing the issuance of up to 25,000,000 shares to cover any conversion rights under a future convertible bond issuance. This conditional capital was created in order to provide financing flexibility for future expansion, investments or acquisitions.

## Shares Outstanding

In September 2012, the Company's shareholders approved the cancellation of the 18.5 million shares repurchased under the September 2008 amended share buyback program. These shares were legally cancelled during fiscal year 2013, which decreased the treasury shares outstanding by this amount but also decreased its shares issued and outstanding from 191.6 million to 173.1 million.

### Dividends

Pursuant to Swiss corporate law,  $\square$ ogitech International S.A. may only pay dividends in Swiss francs. The payment of dividends is limited to certain amounts of unappropriated retained earnings ( $C \square F$  458.5 million or \$518.1 million based on exchange rates at March 31, 2014) and is subject to shareholder approval. In September 2013,  $\square$ ogitech's shareholders approved a cash dividend payment of  $C \square F$  33.7 million out of retained earnings to  $\square$ ogitech shareholders.  $\square$ igible shareholders were paid  $C \square F$  0.21 per share (\$0.22 per share in  $\square$ .S. dollars), totaling \$36.1 million in  $\square$ .S. Dollars in September 2013. In September 2012, the Company's shareholders approved a cash dividend of  $C \square F$  125.7 million out of retained earnings to  $\square$ ogitech shareholders.  $\square$ igible shareholders were paid  $C \square F$  0.79 per share (\$0.85 per share in  $\square$ .S. dollars), totaling \$133.5 million in  $\square$ .S. dollars in September 2012. This dividend  $\square$ ualified as a distribution of  $\square$ ualifying additional paid-in-capital and, as such, was not subject to Swiss Federal withholding tax.

## Legal Reserves

□nder Swiss corporate law, a minimum of 5 □ of the Company's annual net income must be retained in a legal reserve until this legal reserve e □uals 20 □ of the Company's issued and outstanding aggregate par value per share capital. These legal reserves represent an appropriation of retained earnings that are not available for distribution and totaled \$10.8 million at March 31, 2014 (based on exchange rates at March 31, 2014).



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### Note 13 — Shareholders' Equity (Continued)

Additionally, under Swiss corporate law, the Company is required to establish a reserve equal to the cost of repurchased treasury shares owned as of year-end. The reserve for treasury shares, which is not available for distribution, totaled \$118.4 million at March 31, 2014 (based on exchange rates at March 31, 2014).

### Share Repurchases

In March 2014, the Company's Board of Directors approved the 2014 share buyback program, which authorites the Company to use up to \$250.0 million to purchase its own shares. The Company's share buyback program is expected to remain in effect for a period of three years. Shares may be repurchased from time to time on the open market, through block trades or otherwise. Purchases may be started or stopped at any time without prior notice depending on market conditions and other factors.

In September 2008, the Company's Board of Directors approved the September 2008 share buyback program for \$250.0 million. In November 2011, an amendment to the September 2008 share buyback program (Eseptember 2008—amended ) was approved by the Company's Board of Directors to enable future purchases of shares for cancellation. In August 2013, the September 2008 share buyback and September 2008—amended share buyback programs expired.

A summary of the approved share buyback programs are shown in the following table (in thousands, excluding transaction costs).

	Approved		Repurchased	
Share Buyback Program		Amounts	Shares	Amounts
March 2014	17,311	\$250,000		
September 2008—amended <sup>(1)</sup>	28,465	177,030	18,500	\$170,714
September 2008 <sup>(1)</sup>	8,344	250,000	7,609	73,134
	54,120	\$677,030	26,109	\$243,848

<sup>(1)</sup> Expired in August 2013

During fiscal year 2013, 8.6 million shares were repurchased for \$87.8 million and during fiscal year 2012, 17.5 million shares were repurchased for \$156.0 million. There were no share repurchases during fiscal year 2014. During fiscal year 2013, 18.5 million of the repurchased shares were cancelled.

## Accumulated Other Comprehensive Income (Loss)

The components of accumulated other comprehensive income (loss) were as follows (in thousands):

	Accumulated Other Comprehensive Income (Loss)			
	Cumulative Translation Adjustment	Defined Benefit Plan <sup>(1)</sup>	Deferred Hedging Gains (Losses)	Total
March 31, 2013 (As Revised)	\$(73,783)	\$(21,856)	\$ 510	\$(95,129)
Other comprehensive income (loss)	$\frac{2,784}{\$(70,999)}$	$\frac{7,568}{\$(14,288)}$	(1,025) \$ (515)	$\frac{9,327}{\$(85,802)}$

<sup>(1)</sup> Net of tax of \$192 as of March 31, 2014 and \$315 as of March 31, 2013.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 14 — Segment Information

The Company has two reporting segments, peripherals and video conferencing, based on product markets and internal organi ational structure. The peripherals segment encompasses the design, manufacturing and marketing of peripherals for PCs, tablets and other digital platforms. The video conferencing segment encompasses the design, manufacturing and marketing of fesi video conferencing products, infrastructure and services for the enterprise, public sector and other business markets. The Company's reporting segments do not record revenue on sales between segments as such sales are not material.

Operating performance measures for the peripherals segment and the video conferencing segment are reported separately to  $\square$ ogitech's Chief  $\square$ xecutive Officer ( $\square$ C $\square$ O $\square$ ), who is considered to be the Company's Chief Operating Decision Maker ( $\square$ CODM $\square$ ). The C $\square$ O periodically reviews information such as net sales and operating income (loss) for each operating segment to make business decisions. These operating performance measures do not include share-based compensation expense and amorti  $\square$ ation of intangible assets. Share-based compensation expense and amorti  $\square$ ation of intangible assets are presented in the following financial information by operating segment as  $\square$ other income (expense).  $\square$ Assets by operating segment are not presented since the Company does not present such data to the CODM.

Net sales and operating income (loss) for the Company's operating segments were as follows (in thousands):

	Years Ended March 31,			
	2014	2013	2012	
		As Revised	As Restated	
Net sales:				
Peripherals	\$2,008,028	\$1,962,237	\$2,168,742	
□ideo conferencing	120,685	137,040	147,461	
	\$2,128,713	\$2,099,277	\$2,316,203	
Segment operating income (loss):				
Peripherals <sup>(1)</sup>	\$ 131,326	\$ 25,829	\$ 180,167	
□ideo conferencing <sup>(1)</sup>	(12,023)	(229,097)	(7,442)	
	119,303	(203,268)	172,725	
Other income (expense):				
Share-based compensation	(25,546)	(25,198)	(31,529)	
Amorti ation of intangibles	(17,771)	(23,571)	(27,198)	
Interest income (expense), net	(397)	907	2,674	
Other income (expense), net	1,993	(2,198)	7,655	
Income (loss) before income taxes	\$ 77,582	\$ (253,328)	\$ 124,327	

<sup>(1)</sup> Peripherals operating results include \$8.0 million, \$39.5 million, and \$0 of restructuring charges during fiscal year 2014, 2013, and 2012 respectively and \$2.2 million of impairment of other assets during fiscal year 2013. □ideo Conferencing operating results include \$5.8 million, \$4.2 million, and \$0 of restructuring charges for fiscal year 2014, 2013, and 2012 respectively and \$214.5 million of goodwill impairment charge for fiscal year 2013.



# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Note 14 — Segment Information (Continued)

Net sales by product categories, excluding intercompany transactions, were as follows (in thousands):

	Years Ended March 31,			
	2014	2013(1)	2012 <sup>(1)</sup>	
Peripherals:		As Revised		
PC Gaming	\$ 186,926	\$ 144,512	\$ 186,190	
Tablet □ Other Accessories	172,484	119,856	44,326	
Mobile Speakers	87,414	33,408	21,969	
Growth:	446,824	297,776	252,485	
Pointing Devices	506,884	521,083	559,366	
PC Keyboards   Desktops	415,512	399,144	383,697	
Audio-PC 🗆 🗎 earables	255,573	292,245	339,394	
□ideo	137,115	153,060	196,662	
Remotes	67,371	71,641	91,000	
Profit Maximization:	1,382,455	1,437,173	1,570,119	
Other	37,000	86,102	160,179	
Non-Strategic:	37,000	86,102	160,179	
OEM	141,749	141,186	185,959	
	2,008,028	1,962,237	2,168,742	
Video conferencing	120,685	137,040	147,461	
	\$2,128,713	\$2,099,277	\$2,316,203	

<sup>(1)</sup> Certain products within the retail product families presented in prior years have been reclassified to conform to the current year presentation.

Geographic net sales information in the table below is based on the customers' location. □ong-lived assets, primarily fixed assets, are reported below based on the location of the asset.

Net sales to unaffiliated customers by geographic region for fiscal years 2014, 2013 and 2012 (based on the customers' location) were as follows (in thousands):

	Years Ended March 31,															
	2014 2013		2014 2013		2014		2014		2013		2013		2013			2012
			A	s Revised												
Americas	\$	859,893	\$	808,618	\$	879,076										
$\square M \square A \dots$		767,017		799,075		897,557										
Asia Pacific	_	501,803		491,584		539,570										
	\$2	2,128,713	\$2	2,099,277	\$2	2,316,203										

Net sales are attributed to countries on the basis of the customers' locations. The  $\square$ nited States represented 35 $\square$ , 33 $\square$  and 34 $\square$  of net sales for the fiscal years 2014, 2013 and 2012, respectively. No other single country represented more than 10 $\square$  of net sales during these periods. Revenues from net sales to customers in Swit  $\square$ erland, the Company's home domicile, represented 2 $\square$  of net sales for fiscal years 2014, 2013 and 2012. In fiscal years 2014, 2013 and 2012, one customer in the peripherals operating segment represented 14 $\square$ , 11 $\square$  and 14 $\square$  of net sales, respectively. As of March 31, 2014 and 2013, one customer in the peripherals operating segment represented 14 $\square$  of total accounts receivable.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# Note 14 — Segment Information (Continued)

Cong-lived assets by geographic region were as follows (in thousands):

	March 31,	
	2014	2013
		As Revised
Americas	\$45,166	\$45,518
□M□A	5,154	8,093
Asia Pacific	38,071	40,110
	\$88,391	\$93,721

□ong-lived assets in the □nited States and China was \$44.9 million and \$31.9 million at March 31, 2014, respectively, and \$45.5 million and \$32.2 million at March 31, 2013, respectively. No other countries represented more than 10□ of the Company's total consolidated long-lived assets at March 31, 2014 and 2013. □ong-lived assets in Swit □erland, the Company's home domicile, were \$1.6 million and \$3.6 million at March 31, 2014 and 2013.

### Note 15 — Restructuring

The following table summari [es restructuring related activities during fiscal year 2014 and 2013 (in thousands):

	Restructuring					
	Termination Benefits	Lease Exit Costs	Other	Total		
March 31, 2012	\$ —	\$	\$ —	\$		
Charges	41,088	1,308	1,308	43,704		
Cash payments	(27,768)	(1,233)	(1,322)	(30,323)		
Foreign exchange impact	63		14	77		
March 31, 2013	13,383	75		13,458		
Charges	6,463	7,348		13,811		
Adjustment for deferred rent		1,450		1,450		
Cash payments	(19,534)	(1,454)	_	(20,988)		
Foreign exchange impact	(170)			(170)		
March 31, 2014	\$ 142	<u>\$ 7,419</u>	<u>\$</u>	\$ 7,561		

During the second  $\Box$ uarter of fiscal year 2014, the Company implemented a restructuring plan solely affecting its video conferencing operating segment to align its organi  $\Box$ ation to its strategic priorities of increasing focus on a tighter range of products, expanding cloud-based video conferencing services and improving profitability. Restructuring charges under this plan primarily consist of severance and other one-time termination benefits. During fiscal year 2014, restructuring charges under this plan included \$5.0 million in termination benefits and \$0.6 million in lease exit costs. The Company substantially completed this restructuring plan by March 31, 2014.

During the fourth During fiscal year 2013, the Company implemented a restructuring plan to align its organi ation to its strategic priorities of increasing focus on mobility products, improving profitability in PC-related products and enhancing global operational efficiencies. As part of this restructuring plan, the Company reduced its worldwide non-direct labor workforce. Restructuring charges under this plan primarily consisted of severance and other one-time termination benefits. During fiscal year 2014, restructuring charges under this plan included \$1.5 million in termination benefits and \$6.7 million in lease exit costs, \$5.4 million of which pertains to the consolidation of the Company's Silicon alley campus from two buildings down to one during the During fiscal year 2013, restructuring charges under this plan included \$15.2 million in termination benefits. In addition, charges of \$0.9 million related to the discontinuance of certain product development efforts were included in cost of goods sold and a \$1.2 million charge from the re-measurement of its Swiss and Taiwan



# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Note 15 — Restructuring (Continued)

defined benefit pension plans caused by the number of plan participants affected by this restructuring, which was not included in the restructuring charges since it related to prior services. The Company substantially completed this restructuring plan by the fourth Darter of fiscal year 2014.

During the first planter of fiscal year 2013, the Company implemented a restructuring plan to simplify its organi ation, better align its costs with its current business and to free up resources to pursue growth opportunities. A majority of the restructuring activity was completed during the first planter of fiscal year 2013. As part of this restructuring plan, the Company reduced its worldwide non-direct labor workforce. During fiscal year 2013, restructuring charges under this plan included \$25.9 million in termination benefits, \$1.3 million in legal, consulting, and other costs as a result of the terminations, and \$1.3 million in lease exit costs associated with the closure of existing facilities. Termination benefits are calculated based on regional benefit practices and local statutory requirements. In addition, charges of \$3.0 million related to the discontinuance of certain product development efforts were included in cost of goods sold and a \$2.2 million charge from the re-measurement of its Swiss defined benefit pension plan caused by the number of plan participants affected by this restructuring, which was not included in the restructuring charges since it related to prior services. The Company substantially completed this restructuring plan by the fourth planter of fiscal year 2013.

Termination benefits were calculated based on regional benefit practices and local statutory re □uirements. □ease exit costs primarily relate to costs associated with the closure of existing facilities. Other charges primarily consist of legal, consulting and other costs related to employee terminations.

#### Note 16 — Subsequent events

# Repurchase of ESPP Awards

The Company was not current with its periodic reports required to be filed with the SCC and was therefore unable to issue any shares under its Registration Statements on Form S-8 after ly 31, 2014. Given the proximity of the unavailability of those registration statements and the end of the current SPP offering period, also on ly 31, 2014, the Compensation Committee authoriced the termination of the current SPP offering period and a one-time payment to each participant in an amount equal to the fifteen percent (15cl) discount at which shares would otherwise have been repurchased pursuant to the current period of the SPPs. This one-time payment was accounted for as a repurchase of equity awards that reduced additional paid-in capital, resulting in no additional compensation cost. Given the unavailability of the Company's Registration Statements on Form S-8, no new SPP offering periods were initiated since ly 31, 2014.

# Dividend

On November 12, 2014, the Board approved, subject to approval by the Company's shareholders and other Swiss statutory requirements, a dividend of  $C \square F$  0.2625 per share.

# Note 17 — Other Disclosures Required by Swiss Law

# **Balance Sheet Items**

The amounts of certain balance sheet items were as follows (in thousands):

	March 31,		
	2014	2013	
Prepayments and accrued income	\$ 11,681	\$ 11,613	
Non-current assets	\$518,390	\$535,570	
Pension liabilities, current	\$ 1,100	\$ 994	
Fire insurance value of property, plant and e uipment	\$214,020	\$210,627	

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# Note 17 — Other Disclosures Required by Swiss Law (Continued)

# Statement of Income Items

Total personnel expenses amounted to \$345.6 million, \$359.8 million and \$387.9 million in fiscal years 2014, 2013, and 2012.

# Compensation and Security Ownership of Board Members and Executive Officers

In accordance with the Swiss Code of Obligations, the compensation and security ownership of members of the Board of Directors of Dogitech International S.A. and of Dogitech executive officers is presented below.

The following table sets forth compensation ogitech paid or accrued for payment to the individual members of the Board of Directors, the highest compensation paid to an executive officer, and the total amount of compensation paid or accrued for payment to executive officers for services performed in the fiscal years ended March 31, 2014, 2013 and 2012:

	Fiscal Year	Base Salary <sup>(1)</sup>	Bonus	Non-equity Incentive Plan Compensation <sup>(2)</sup>	Stock Awards <sup>(3)</sup>	Option Awards <sup>(3)</sup>	Other Compensation <sup>(4)</sup>		Total
Daniel Borel	2014	\$ 73,535			\$ 149,224		\$ —	\$	222,759
	2013	85,184	_	_	127,568	_	_	-	212,752
	2012	79,616		_	139,466	_			219,082
Matthew Bous Luette	2014	154,611			147,016	_	_		301,627
	2013	149,072		_	128,112				277,184
	2012	142,171	_	. —	137,685	_	<del></del>		279,856
□rh-□sun Chang <sup>(5)</sup>	2014	41,010	_	_	·	_	_		41,010
	2013	98,494	_	_	128,112				226,606
	2012	108,050		_	137,685		_		245,735
Kee-□ock Chua	2014	117,938			147,016	_	_		264,954
	2013	128,308	_	_	128,112		_		256,420
	2012	128,522			137,685	_			266,207
Sally Davis	2014	117,467			149,224		•		266,691
	2013	109,674	_	_	127,568		_		237,242
	2012	111,462	_		139,466		-		250,928
Didier □irsch <sup>(6)</sup>	2014	118,315			147,016				265,331
	2013	51,882	_		256,224				308,106
Neil □unt	2014	96,161			147,016	. —	_		243,177
	2013	95,832	_		128,112				223,944
	2012	92,885	_	_	137,685	_	_		230,570
Monika Ribar	2014	108,888			149,224				258,112
	2013	117,128			127,568				244,696
	2012	125,110			139,466				264,576
otal Non-Executive Board									
Members	2014	\$ 827,925		<u> </u>	\$ 1,035,736		<u>\$</u>		1,863,661
	2013	\$ 866,656		<u> </u>	\$ 1,151,376		\$	-0.000	2,018,032
	2012	\$ 878,805	<u>\$</u>	<u>\$</u>	\$ 1,108,604	<u>\$</u>	\$	\$	1,987,409
ighest Paid □xecutive Officer									
□incent Pilette	2014	\$ 286,538		\$ 512,000	\$ 5,067,550		\$ 2,673		5,868,761
Bracken P. Darrell	2013	\$ 735,577		\$ —		\$4,840,000	\$ 226,164		6,604,741
Gerald □uindlen	2012	\$ 264,000		\$ —	\$ 2,817,120		\$1,770,033		4,851,153
otal Executive Officers(7)	2014	\$2,525,714	•	\$2,925,092	\$12,864,520		\$ 218,365		8,993,691
	2013	\$2,864,774		\$	\$ 1,398,080		\$2,524,878		3,317,632
	2012	\$2,980,135	\$ 25,000	\$ —	\$ 6,135,300	<b>s</b> —	\$2,010,446	\$1	1,150,881

<sup>(1)</sup> Base salary for non-executive members of the Board of Directors includes fees to attend meetings, annual retainers and travel fees.



# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# Note 17 — Other Disclosures Required by Swiss Law (Continued)

- (2) Non-e Luity incentive plan compensation reflects amounts earned under the Logitech Management Performance Bonus Plan and predecessor plans. No non-executive members of the Board of Directors participated in any non-e Luity incentive compensation plans in any of fiscal years 2014, 2013 or 2012.
- (3) Amounts shown reflect the grant date fair value, by fiscal year, of stock awards and option awards granted in such fiscal year. The key assumptions and methodology for valuation of stock awards and option awards are presented in Note 4. Mr. □rik K. Bardman, former Senior □ice President, Finance and Chief Financial Officer, forfeited his fiscal year 2010, 2011, 2012 and 2013 grants of \$5,258,090 upon his departure. Mr. Gerald □uindlen, former President and Chief □xecutive Officer, forfeited his fiscal year 2012 grants of \$2,817,120 upon his departure. Mr. □ erner □eid, former Sr. □ice President, □ orldwide Sales and Marketing, forfeited his fiscal year 2010, 2011 and 2012 grants of \$2,981,880 upon his departure.
- (4) Other compensation includes term life insurance premiums, car allowance, tax preparation services (and associated tax gross-up), relocation expenses, travel costs in lieu of relocation, severance, and matching contributions made by the Company to the □ogitech Inc. 401(k) plan or the □ogitech □mployee Pension Fund.
- (5) Mr. □rh-□sun Chang did not stand for re-election as a director at the Annual General Meeting in September 2013.
- (6) Mr. Didier □irsch was first elected as a director at the Annual General Meeting in September 2012.
- (7) Fiscal years 2014, 2013 and 2012 included compensation paid to Mr. 

  Gerner Geid, who resigned from the Company in April 2012. Fiscal years 2013 and 2012 included compensation paid to Mr. 

  Innien Gabrousse, who ceased to be an executive officer of the Company in April 2012. Fiscal year 2012 included compensation paid to Mr. 

  Gerald Guindlen, who resigned from the Company in Guly 2011.

No additional fees or compensation have been paid during fiscal years 2014, 2013, and 2012 to any current or former members of the Board of Directors or executive officers other than as noted above.

There were no loans made or outstanding at any time during fiscal years 2014, 2013 and 2012 to any current or former members of the Board of Directors or executive officers. In addition, no compensation was paid or loans made during fiscal years 2014, 2013 and 2012 to parties closely related to members of the Board of Directors or executive officers.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Note 17 — Other Disclosures Required by Swiss Law (Continued)

The following table sets forth the shares and options held by each of the individual members of the Board of Directors and executive officers as of March 31, 2014:

	Shares Held	Options, PRSUs and RSUs Held(1)	Exercise Price	Fiscal Years of Expiration
Non-Executive Members				
of the Board of Directors:				
Daniel Borel <sup>(2)</sup>	9,801,343	18,400	nīa	na
Matthew Bous ☐uette	38,453	93,400	\$15.41 - \$23.29	2016 - 2019
□rh-□sun Chang <sup>(3)</sup>	185,979	<del></del>	n a	na
Kee-□ock Chua	69,792	33,400	\$19.43	2016
Sally Davis <sup>(4)</sup>	67,103	48,400	\$38.92	2018
Didier □irsch <sup>(5)</sup>	6,228	36,532	n a	na
Neil 🗆 unt	29,433	18,400	na	na
Monika Ribar <sup>(6)</sup>	43,245	113,400	\$16.58 - \$38.93	2015 - 2018
Total Non-□xecutive Members				
of the Board of Directors:	10,241,576	361,932		
□xecutive Officers:				
Guerrino De Duca	164,018	1,040,000	\$7.83 - \$27.95	2015 - 2023
Bracken P. Darrell	71,288	2,222,000	\$8.03	2023
□incent Pilette	165,806	370,000	n∕ā	na
□rik Bardman <sup>(7)</sup>	7,439	<del></del>	n/ā	na
Marcel Stolk	22,506	397,000	\$7.83	2013
□. Toseph Sullivan	35,107	630,750	\$7.83 - \$30.09	2016 - 2023
Total Executive Officers	466,164	4,659,750		

<sup>(1) □</sup>ach option provides the right to purchase one share at the exercise price. For executive officers, the options become exercisable over four years in e □ual annual installments from the date of grant. For non-executive Directors, the options become exercisable over three years in e □ual annual installments from the date of grant. Market-based options may become exercisable at the end of two years from the grant day upon meeting certain minimum share price performance criteria measured against market conditions. PRS □s granted to executive officers are market-based restricted stock units that may vest upon meeting certain minimum share price performance criteria measured against market conditions or at the end of two or three years from the grant date upon meeting certain minimum share price performance criteria measured against market conditions. RS □s granted to executive officers are time-based restricted stock units that vest in four e □ual annual installments from the date of grant. RS □s granted to non-executive Directors vest in one installment, except as noted for Mr. De □uca and Mr. Pilette on August 31 following the grant date anniversary.

<sup>(4)</sup> The exercise price of the option as granted to Ms. Sally Davis is C□F 34.45. The □.S. dollar exercise price shown is based on the Swiss franc to □.S. dollar conversion rate on the trading day immediately preceding the grant date. The □.S. dollar exercise price as of March 31, 2014 was \$38.93.



<sup>(2)</sup> The number of shares held includes (a) 53,000 shares held by a charitable foundation, of which Mr. Daniel Borel and other members of his family are board members and (b) 6,500 shares held by Mr. Borel's spouse. Mr. Borel has not entered into any written shareholders' agreements.

<sup>(3)</sup> Mr. Chang did not stand for re-election as a director at the Annual General Meeting in September 2013. Shares held as of August 15, 2014, the last date as of which the Company had information with respect to shares held by Mr. Chang.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# Note 17 — Other Disclosures Required by Swiss Law (Continued)

- (5) Mr. Didier Dirsch was first elected as a director at the Annual General Meeting in September 2012.
- (6) The two option grants to Ms. Monika Ribar have exercise prices of C□F 14.68 and C□F 34.45. The □.S. dollar exercise prices are based on the Swiss franc to □.S. dollar conversion rate on the trading day immediately preceding the grant dates. The □.S. dollar exercise prices as of March 31, 2014 were \$16.58 and \$38.93.
- (7) Mr. Trik Bardman resigned as an executive officer of the Company in April 2013.

#### Risk Assessment

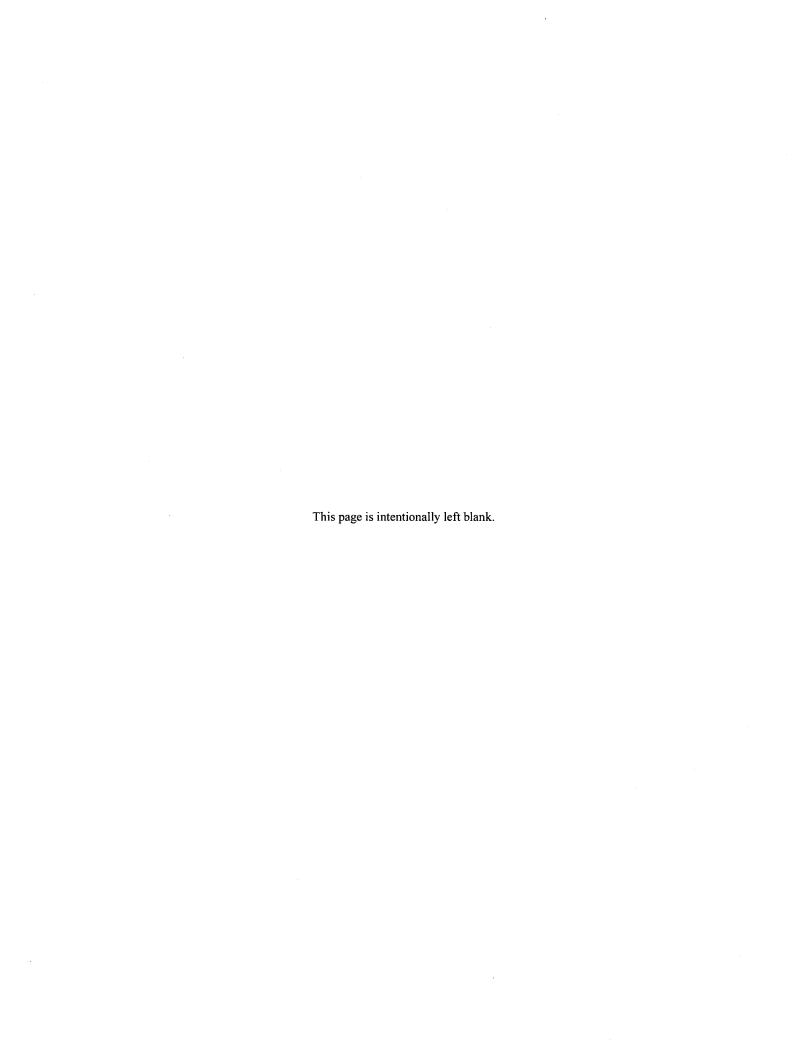
At a company-wide level,  $\square$  ogitech's internal audit function coordinates management's risk assessment process, which encompasses financial and operational risks, and reports to senior management and to the Audit Committee of the Board of Directors. Material risks are assessed and discussed by the Board of Directors. Financial risk assessment and management is integrated into the functions of the Company's Treasury, Finance and Business divisions operations, with oversight from the executive and treasury committees. Financial reporting risk is addressed through the Company's Corporate Accounting, Financial Reporting and SO $\square$  Compliance operations and processes. Operational risk assessment and management is integrated into the functions of the Company's Business divisions, with support from speciali $\square$ ed departments such as  $\square$ uality, Supply Chain,  $\square$ egal and Finance. Material financial and financial reporting risks are reported to and reviewed with the Audit Committee and the Board of Directors as appropriate, and material operational risks are reported to and reviewed with the Board of Directors.

# SWISS STATUTORY FINANCIAL STATEMENTS

# LOGITECH INTERNATIONAL S.A., APPLES SWISS STATUTORY FINANCIAL STATEMENTS

# TABLE OF CONTENTS

	Page
Swiss Statutory Balance Sheets (unconsolidated)	283
Swiss Statutory Statements of Income (unconsolidated)	284
Notes to Swiss Statutory Financial Statements	285
Proposal of the Board of Directors for Appropriation of Retained   arnings	288
Report of the Statutory Auditor	289



# SWISS STATUTORY BALANCE SHEETS (unconsolidated) (In thousands of Swiss francs)

	March 31,		
		2014	2013
ASSETS			
Current assets:			
Cash	$C \square F$	94,840	C□F 45,348
Short-term bank deposits		143,090	42,380
Accrued interest and other receivables		1,128	765
Advances to and amounts receivable from group companies		187	
Total current assets		239,245	88,493
□ong-term assets:			
Other long-term assets			476
Investments in subsidiaries		507,968	515,868
□oans to subsidiaries		222,152	253,177
Treasury shares		104,807	172,391
Provision on treasury shares		(16,927)	
Total long-term assets		818,000	(83,301) 858,611
Total assets	COFI	,057,245	C F 947,104
70tal abboto	CULT	,037,243	COF 947,104
LIABILITIES AND SHAREHOLDERS' EQU	JITY		
Current liabilities:			
Payables to group companies			43,302
Accruals and other liabilities		3,430	4,693
Total current liabilities	***	3,430	47,995
□ong-term liabilities:			
Deferred unreali ed exchange gains		6,103	8,815
Payables to group companies		430,246	309,179
Total liabilities	***************************************	439,779	365,989
Shareholders' e Luity:		,	- · - <b>,</b> · - ·
Share capital		43,277	43,277
□egal reserves:		ŕ	,
General reserve			
- Reserve from capital contribution		1,265	1,265
- Other general reserves		9,580	9,580
Reserve for treasury shares		7,000	,,,,,,
- Other general reserves for treasury shares		104,807	172,391
Total legal reserves.	•	115,652	183,236
☐nappropriated retained earnings		458,537	354,602
Total shareholders' e Luity		617,466	581,115
Total liabilities and shareholders' e ☐uity	C□F1	,057,245	CDF 947,104
The state of the s	<u></u>	,001,270	<u> </u>

The accompanying notes are an integral part of these financial statements.



# SWISS STATUTORY STATEMENTS OF INCOME (unconsolidated) (In thousands of Swiss francs)

	Year ended March 31,			
	2014	2013		
Dividend income	C□F 70,063	C□F 40,408		
Royalty fees	21,408	21,319		
Interest income from third parties	258	282		
Interest income from subsidiaries	9,847	10,570		
	101,576	72,579		
Administrative expenses	5,684	5,234		
Brand development expenses	15,977	20,524		
Interest paid to subsidiaries	11,794	9,612		
Royalty		175		
Income, capital and non-recoverable withholding taxes	(291)	2,334		
(Gain) Coss on treasury shares	(13,814)	18,051		
(Gain) Toss on long-term investments	343	2,922		
Reali ed exchange (gains) losses, net	(44)	97		
□oss on li □uidation of subsidiary entities	9,973			
Other expenses	1,890	1,226		
	31,512	60,175		
Net income	C□F 70,064	C□F 12,404		

The accompanying notes are an integral part of these financial statements.

#### NOTES TO SWISS STATUTORY FINANCIAL STATEMENTS

#### Note 1 — Basis of Presentation:

The Swiss statutory financial statements of Logitech International S.A. (The Lolding Company L) are prepared in accordance with the provisions of the Swiss Code of Obligations applicable prior to the changes introduced on 1 Lanuary 2013, in accordance with the transitional provisions of the new accounting law. The financial statements present the financial position and results of operations of the Lolding Company on a standalone basis and do not represent the consolidated financial position of the Lolding Company and its subsidiaries.

# Note 2 — Contingent Liabilities:

The  $\Box$ olding Company issued guarantees to various banks for  $C\Box F$  54,482,301 and  $C\Box F$  10,476,000 at March 31, 2014 and March 31, 2013 for lines of credit available to its subsidiaries. At March 31, 2013 the credit line facilities were not drawn down.

The  $\Box$ olding Company has guaranteed payment of the purchase obligations of various subsidiaries from certain component suppliers. These guarantees generally have an unlimited term. The maximum potential future payment under the guarantee arrangements is limited to  $C\Box F$  26,548,673. At March 31, 2014, there were no purchase obligations outstanding for which the  $\Box$ olding Company was re $\Box$ uired to guarantee payment.

# Note 3 — Financing Arrangements:

In December 2011, the □olding Company entered into a Senior Revolving Credit Facility Agreement with a group of primarily Swiss banks that provides for a revolving multicurrency unsecured credit facility in an amount of up to \$250 million. The □olding Company may, upon notice to the lenders and subject to certain re □uirements, arrange with existing or new lenders to provide up to an aggregate of \$150 million in additional commitments, for a total of \$400 million of unsecured revolving credit. The credit facility may be used for working capital, general corporate purposes, and ac □uisitions. There were no outstanding borrowings under the credit facility at March 31, 2014 or 2013. In December 2013, given the significant improvement in our financial performance and outlook, we chose to terminate this Credit Facility and wrote-off \$1.0 million of capitali □ed deferred loan fees. There were no outstanding borrowings at the time of termination.

#### Note 4 — Investments:

Principal operating subsidiaries include the following:

Company	Country	% of possession	Currency	Share capital	Purpose
Cogitech Curope S.A	Swit erland	100	C□F	100,000	Administration, research, development, sales and distribution
Cogitech Inc	□.S.A	100	□SD	11,522,396	Administration, research, development, sales and distribution
□ogitech Technology (Su □hou) Co., □td	People's Republic of China	100	□SD	22,000,000	Manufacturing

All subsidiaries are directly or indirectly 100 □ owned by the □olding Company.



# NOTES TO SWISS STATUTORY FINANCIAL STATEMENTS (continued)

#### Note 5 — Treasury Shares:

During fiscal years 2013 and 2014, repurchases of and issuances from the Golding Company's treasury shares were as follows (total cost in thousands):

	Number of shares	Total cost (in thousands)
Held by the Holding Company at March 31, 2012	27,173,339	CHF 333,445
Additions	8,600,000	83,211
Disposals	(21,917,903)	(244,265)
Held by the Holding Company at March 31, 2013	13,855,436	172,391
Additions		<del></del>
Disposals	(3,648,986)	(67,584)
Held by the Holding Company at March 31, 2014	10,206,450	104,807

In March 2014, the Company's Board of Directors approved the 2014 share buyback program, which authorizes the Company to use up to \$250 million to purchase its own shares. The Company's share buyback program is expected to be completed in three years. Shares may be repurchased from time to time on the open market, through block trades or otherwise. Purchases may be started or stopped at any time without prior notice depending on market conditions and other factors.

In September 2008, the Board of Directors approved a share buyback program which authorizes the Holding Company to invest up to USD 250,000,000 to purchase its own shares. In November 2011, the Company received approval from the Swiss regulatory authorities for an amendment to the September 2008 share buyback program to enable future repurchases of shares for cancellation, up to a total of 28.5 million shares. As of March 31, 2013, the Holding Company had repurchased 7,609,412 registered shares for approximately USD 73,134,017, including transaction costs, under the September 2008 program and 18,500,000 registered shares for approximately CHF 158,748,716, including transaction costs, under the amended September 2008 program. In August 2013, the September 2008 share buyback and September 2008 - amended share buyback programs expired.

Treasury shares are recorded as a long-term asset at the lower of cost or market value. The disposal of treasury shares during the period was to the Holding Company's directors and employees under the Holding Company's share option and share purchase plans. The gain or loss on the disposal of repurchased treasury shares is recorded in the statement of income.

## Note 6 — Authorized and Conditional Share Capital Increases:

# Conditional capital

In September 2008, the Company's shareholders approved an amendment to the Company's Articles of Incorporation to reserve conditional capital of 25,000,000 shares for potential issuance on the exercise of rights granted under the Company's employee equity incentive plans. The shareholders also approved the creation of conditional capital representing the issuance of up to 25,000,000 shares to cover any conversion rights under a future convertible bond issuance. This conditional capital was created in order to provide financing flexibility for future expansion, investments or acquisitions.

# NOTES TO SWISS STATUTORY FINANCIAL STATEMENTS (continued)

As of March 31, 2014, none of the aforementioned conditional registered shares had been issued. During fiscal years 2014 and 2013, all employee equity incentive commitments were satisfied from treasury shares held by the Holding Company. A description of the employee equity incentive commitments still outstanding is presented in the consolidated financial statements of Cogitech International S.A.

# Note 7 — Significant Shareholders:

The Holding Company's share capital consists of registered shares. To the knowledge of the Company, the beneficial owners holding more than 3□ of the voting rights of the Company as of March 31, 2014 were as follows□

	Number of	% of Voting	
Name	Shares(1)	Rights(2)	Relevant Date
Daniel Borel <sup>(3)</sup>	9,801,343	5.7 □	March 31, 2014
Morgan Stanley, The Corporation Trust Company <sup>(4)</sup>	9,522,278	5.5□	anuary 24, 2014
Marathon Asset Management $\square \square P^{(5)}$	5,358,296	3.1□	April 5, 2013
Macquarie □roup □imited <sup>(6)</sup>	5,243,857	3.0 □	December 13, 2013

- Financial instruments other than shares are not taken into consideration for the calculation of the relevant shareholdings.
- (2) Shareholdings are calculated based on the aggregate number of voting rights entered into the Swiss commercial register. This aggregate number was 173,106,620 voting rights as of March 31, 2014.
- (3) The number of shares held includes (a) 53,000 shares held by a charitable foundation, of which Mr. Borel and other members of his family are board members and (b) 6,500 shares held by Mr. Borel's spouse. Mr. Borel has not entered into any written shareholders' agreements.
- (4) The number of shares held by Morgan Stanley, The Corporation Trust Company through its indirect subsidiaries is based on a notification filed with the SI xchange Egulation on February 4, 2014.
- (5) The number of shares held by Marathon Asset Management □□P is based on a notification filed with the SI□ □xchange □egulation on April 11, 2013.
- (6) The number of shares held by Macquarie Funds □ imited through its indirect subsidiaries is based on a notification filed with the SI □ □ xchange □ egulation on December 28, 2013.

The Swiss Federal Act on Stock Exchanges and Securities Trading of March 24, 1995 (ESESTAE) requires shareholders who own voting rights exceeding certain percentage thresholds of a company incorporated in Switzerland whose shares are listed on a stock exchange in Switzerland to notify the company and the relevant Swiss exchange of such holdings. Following receipt of this notification, the company is required to inform the public in Switzerland.

#### Note 8 — Movements on Retained Earnings:

During fiscal years 2014 and 2013, movements on retained earnings were as follows (in thousands)□

·	Year ended March 31,	
	2014	2013
☐etained earnings at the beginning of the year	CHF 354,602	CHF 460,919
Net release from (attribution to) reserve for treasury shares	67,584	(109,141)
Allocation to other general reserves	_	(9,580)
Dividend Paid	(33,713)	
Net income for the year	70,064	12,404
□etained earnings at the disposal of the Annual □eneral Assembly	CHF 458,537	CHF 354,602



# NOTES TO SWISS STATUTORY FINANCIAL STATEMENTS (continued)

# Note 9 — Compensation and Security Ownership of Board Members and Executive Officers:

In accordance with the Swiss Code of Diligations, the compensation and security ownership of members of the Board of Directors of Dogitech International S.A. and of Dogitech executive officers is presented in the consolidated financial statements of Dogitech International S.A.

# Note 10 - Risk Assessment:

A discussion of the Holding Company's risk assessment is included in Note 17 - 

ther Disclosures 

equired by Swiss 

aw in the consolidated financial statements of 

ogitech International S.A.

# PROPOSAL OF THE BOARD OF DIRECTORS FOR APPROPRIATION OF RETAINED EARNINGS

Proposal of the Board of Directors for appropriation of retained earnings was as follows during fiscal year 2014 (in thousands) $\Box$ 

	Year ended
	March 31, 2014
□etained earnings available at end of fiscal year 2014	CHF 458,537
Proposed dividend <sup>(1)</sup>	
Balance of retained earnings to be carried forward	CHF 415,776

<sup>(1)</sup> The board of directors proposes distribution of gross dividend of CHF 0.2625 per share, or an aggregate of CHF42,761,295. This calculation estimate is based on 162,900,170 shares outstanding, net of treasury shares, as of March 31, 2014



Report of the statutory auditor to the General Meeting of Logitech International S.A. Apples

## Report of the statutory auditor on the financial statements

As statutory auditor, we have audited the financial statements of  $\Box$ ogitech International S.A., which comprise the balance sheet, income statement and notes, for the year ended 31 March 2014.

# Board of Directors' responsibility

The Board of Directors is responsible for the preparation of the financial statements in accordance with the requirements of Swiss law and the company's articles of incorporation. This responsibility includes designing, implementing and maintaining an internal control system relevant to the preparation of financial statements that are free from material misstatement, whether due to fraud or error. The Board of Directors is further responsible for selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

#### Auditor's responsibility

□ur responsibility is to express an opinion on these financial statements based on our audit. □ e conducted our audit in accordance with Swiss law and Swiss Auditing Standards. Those standards require that we plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's ūdgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal control system relevant to the entity's preparation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control system. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates made, as well as evaluating the overall presentation of the financial statements.  $\Box$  e believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements for the year ended 31 March 2014 comply with Swiss law and the company's articles of incorporation.

PricewaterhouseCoopers SA, avenue C.-F. Ramuz 45, case postale, CH-1001 Lausanne, Switzerland Téléphone: +41 58 792 81 00, Téléfax: +41 58 792 81 10, www.pwc.ch

PricewaterhouseCoopers SA is a member of the global PricewaterhouseCoopers network of firms, each of which is a separate and independent legal entity.



# Report on other legal requirements

 $\square$  e confirm that we meet the legal requirements on licensing according to the Auditor  $\square$ versight Act (A $\square$ A) and independence (article 728 C $\square$  and article 11 A $\square$ A) and that there are no circumstances incompatible with our independence for the year ended 31 March 2014. However, subsequent to 31 March 2014, we provided certain services which we now believe will impact our independence from August 2014 onwards as a consequence, we will not stand for re-election as statutory auditors for the financial year ending 31 March 2015.

In accordance with article 728a paragraph 1 item 3 C and Swiss Auditing Standard 890, we confirm that an internal control system exists which has been designed for the preparation of financial statements according to the instructions of the Board of Directors.

☐ e further confirm that the proposed appropriation of available earnings complies with Swiss law and the company's articles of incorporation. ☐ e recommend that the financial statements submitted to you be approved.

Further, we refer to the fact that, contrary to the provisions of article 699 para.  $2 C\Box$ , an ordinary  $\Box$  eneral Meeting was not convened within six months of the end of the financial year.

PricewaterhouseCoopers SA

Michael Foley Audit expert Auditor in charge

□ausanne, 17 November 2014

Filippos Mintiloglitis Audit expert



For more information about Logitech and its products, please visit our web site: www.logitech.com.